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BEER CAPITOL DISTRIBUTING CO.  
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SEPT 29, 2003

TO: ALCOHOL AND TOBACCO TAX AND TRADE BUREAU

REGARDING: NOTICE #4

DEAR SIRs,

I STRONGLY SUPPORT OPTION #2-51-49 STANDARD  
OF FLAVORED MALT BEVERAGES, SEVERAL REASONS FOR  
MY SUPPORT OF THIS OPTION ARE AS FOLLOWS:

- 1) I SELL SEVERAL OF THESE PRODUCTS THAT WILL BE  
AFFECTED BY THIS RULING. THE 90-10 PROPOSAL WILL  
CREATE HIGHER PRICES FOR THESE PRODUCTS. THEREFORE  
SALES OF THESE PRODUCTS WILL BE AFFECTED.
- 2) I AM A COMMISSIONED SALESMAN AND I FEEL THE  
90-10 PROPOSAL WILL NEGATIVELY AFFECT MY COMMISSION.
- 3) THE 90-10 RULING WILL ONLY FAVOR LARGER PRODUCERS  
AND CREATE SEVERE FINANCIAL RESTRAINTS ON SMALLER  
PRODUCERS.

PLEASE SUPPORT OPTION #2

THANK YOU

JIM KAUPA  
SALESMAN  
BEER CAPITOL DISTRIBUTING CO.

Distributors of fine imported beers, specialty microbeers, soda, and juice.