09/25/2003 10:43 2625237533 BEER CAPITOL PAGE 01/01

To: Alcohol and Tobacco Tax & Trade Bureau Attn: Notice #4

Dear Sirs, I am writing you to voice my opinion in favor of option #2-51-49 standard of flavored malt beverages. Several reasons are as follows:

- 1. The ability of all current producers to keep the same taste they have now.
- 2. Reformulation of these products would only favor large producers and create financial problems for small producers. Also the 90-10 would also create higher pricing for consumers.
- 3. These products were approved and taxed & priced as malt beverages. To move them to the spirit segment at this point makes no sense to me.

I strongly urge you to support option #2 in fairness to these products & thier producers.

Thank You,

Edward A. Kluth
Beer Capitol Distributing Inc.