

**Exhibit 1b**  
**2009 Exports by Company Type and Employment Size**

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

| Company Type and Employment Size   | Known Value (1) | % of Known Value | Cum. % of Known Value | Cum. % of Company Type Value (2) | Number of Identified Exporters | % of Number of Identified Exporters | Cum. % of Number of Identified Exporters | Cum. % of Company Type Exporters (2) |
|------------------------------------|-----------------|------------------|-----------------------|----------------------------------|--------------------------------|-------------------------------------|--|--------------------------------------|
| <b>All identified companies</b>    | <b>940,410</b>  | <b>100.0</b>     | <b>100.0</b>          | <b>100.0</b>                     | <b>276,643</b>                 | <b>100.0</b>                        | <b>100.0</b>                             | <b>100.0</b>                         |
| no. employees unknown (3)          | 83,885          | 8.9              | 8.9                   | 8.9                              | 99,952                         | 36.1                                | 36.1                                     | 36.1                                 |
| 1 to 19 employees                  | 68,414          | 7.3              | 16.2                  | 16.2                             | 107,558                        | 38.9                                | 75.0                                     | 75.0                                 |
| 20 to 49 employees                 | 37,649          | 4.0              | 20.2                  | 20.2                             | 30,596                         | 11.1                                | 86.1                                     | 86.1                                 |
| 50 to 99 employees                 | 32,587          | 3.5              | 23.7                  | 23.7                             | 15,615                         | 5.6                                 | 91.7                                     | 91.7                                 |
| 100 to 249 employees               | 51,223          | 5.4              | 29.1                  | 29.1                             | 11,934                         | 4.3                                 | 96.0                                     | 96.0                                 |
| 250 to 499 employees               | 35,169          | 3.7              | 32.9                  | 32.9                             | 4,398                          | 1.6                                 | 97.6                                     | 97.6                                 |
| 500 or more employees              | 631,483         | 67.1             | 100.0                 | 100.0                            | 6,590                          | 2.4                                 | 100.0                                    | 100.0                                |
| <b>Manufacturers</b>               | <b>563,077</b>  | <b>59.9</b>      | <b>59.9</b>           | <b>100.0</b>                     | <b>70,462</b>                  | <b>25.5</b>                         | <b>25.5</b>                              | <b>100.0</b>                         |
| no. employees unknown (3)          | 24,634          | 2.6              | 2.6                   | 4.4                              | 15,222                         | 5.5                                 | 5.5                                      | 21.6                                 |
| 1 to 19 employees                  | 5,786           | 0.6              | 3.2                   | 5.4                              | 23,139                         | 8.4                                 | 13.9                                     | 54.4                                 |
| 20 to 49 employees                 | 8,721           | 0.9              | 4.2                   | 7.0                              | 13,401                         | 4.8                                 | 18.7                                     | 73.5                                 |
| 50 to 99 employees                 | 14,255          | 1.5              | 5.7                   | 9.5                              | 7,796                          | 2.8                                 | 21.5                                     | 84.5                                 |
| 100 to 249 employees               | 23,396          | 2.5              | 8.2                   | 13.6                             | 6,209                          | 2.2                                 | 23.8                                     | 93.3                                 |
| 250 to 499 employees               | 20,147          | 2.1              | 10.3                  | 17.2                             | 2,137                          | 0.8                                 | 24.5                                     | 96.4                                 |
| 500 or more employees              | 466,138         | 49.6             | 59.9                  | 100.0                            | 2,558                          | 0.9                                 | 25.5                                     | 100.0                                |
| <b>Wholesalers</b>                 | <b>218,279</b>  | <b>23.2</b>      | <b>23.2</b>           | <b>100.0</b>                     | <b>93,795</b>                  | <b>33.9</b>                         | <b>33.9</b>                              | <b>100.0</b>                         |
| no. employees unknown (3)          | 30,322          | 3.2              | 3.2                   | 13.9                             | 29,400                         | 10.6                                | 10.6                                     | 31.3                                 |
| 1 to 19 employees                  | 43,693          | 4.6              | 7.9                   | 33.9                             | 46,856                         | 16.9                                | 27.6                                     | 81.3                                 |
| 20 to 49 employees                 | 18,213          | 1.9              | 9.8                   | 42.3                             | 9,489                          | 3.4                                 | 31.0                                     | 91.4                                 |
| 50 to 99 employees                 | 11,141          | 1.2              | 11.0                  | 47.4                             | 3,960                          | 1.4                                 | 32.4                                     | 95.6                                 |
| 100 to 249 employees               | 21,148          | 2.2              | 13.2                  | 57.0                             | 2,478                          | 0.9                                 | 33.3                                     | 98.3                                 |
| 250 to 499 employees               | 8,757           | 0.9              | 14.2                  | 61.1                             | 837                            | 0.3                                 | 33.6                                     | 99.2                                 |
| 500 or more employees              | 85,004          | 9.0              | 23.2                  | 100.0                            | 775                            | 0.3                                 | 33.9                                     | 100.0                                |
| <b>Other companies (4)</b>         | <b>153,762</b>  | <b>16.4</b>      | <b>16.4</b>           | <b>100.0</b>                     | <b>104,293</b>                 | <b>37.7</b>                         | <b>37.7</b>                              | <b>100.0</b>                         |
| no. employees unknown (3)          | 24,371          | 2.6              | (D)                   | (D)                              | 47,531                         | 17.2                                | 17.2                                     | 45.6                                 |
| 1 to 19 employees                  | 18,857          | 2.0              | (D)                   | (D)                              | 37,423                         | 13.5                                | 30.7                                     | 81.5                                 |
| 20 to 49 employees                 | 10,630          | 1.1              | (D)                   | (D)                              | 7,675                          | 2.8                                 | 33.5                                     | 88.8                                 |
| 50 to 99 employees                 | 7,167           | 0.8              | (D)                   | (D)                              | 3,834                          | 1.4                                 | 34.9                                     | 92.5                                 |
| 100 to 249 employees               | (D)             | (D)              | (D)                   | (D)                              | 3,215                          | 1.2                                 | 36.0                                     | 95.6                                 |
| 250 to 499 employees               | (D)             | (D)              | (D)                   | (D)                              | 1,403                          | 0.5                                 | 36.5                                     | 96.9                                 |
| 500 or more employees              | 80,201          | 8.5              | (D)                   | (D)                              | 3,212                          | 1.2                                 | 37.7                                     | 100.0                                |
| <b>Unclassified companies</b>      | <b>5,291</b>    | <b>0.6</b>       | <b>0.6</b>            | <b>100.0</b>                     | <b>8,093</b>                   | <b>2.9</b>                          | <b>2.9</b>                               | <b>100.0</b>                         |
| <b>Multiple location companies</b> | <b>704,251</b>  | <b>74.9</b>      | <b>74.9</b>           | <b>100.0</b>                     | <b>26,820</b>                  | <b>9.7</b>                          | <b>9.7</b>                               | <b>100.0</b>                         |
| no. employees unknown (3)          | 748             | 0.1              | 0.1                   | 0.1                              | 464                            | 0.2                                 | 0.2                                      | 1.7                                  |
| 1 to 19 employees                  | 3,107           | 0.3              | 0.4                   | 0.5                              | 2,728                          | 1.0                                 | 1.2                                      | 11.9                                 |
| 20 to 49 employees                 | 10,891          | 1.2              | 1.6                   | 2.1                              | 4,243                          | 1.5                                 | 2.7                                      | 27.7                                 |
| 50 to 99 employees                 | 12,056          | 1.3              | 2.8                   | 3.8                              | 4,532                          | 1.6                                 | 4.3                                      | 44.6                                 |
| 100 to 249 employees               | 32,147          | 3.4              | 6.3                   | 8.4                              | 5,851                          | 2.1                                 | 6.4                                      | 66.4                                 |
| 250 to 499 employees               | 26,163          | 2.8              | 9.1                   | 12.1                             | 3,163                          | 1.1                                 | 7.6                                      | 78.2                                 |
| 500 or more employees              | 619,139         | 65.8             | 74.9                  | 100.0                            | 5,839                          | 2.1                                 | 9.7                                      | 100.0                                |
| <b>Manufacturers</b>               | <b>489,040</b>  | <b>52.0</b>      | <b>52.0</b>           | <b>100.0</b>                     | <b>9,542</b>                   | <b>3.4</b>                          | <b>3.4</b>                               | <b>100.0</b>                         |
| no. employees unknown (3)          | 242             | (-)              | (-)                   | (-)                              | 99                             | (-)                                 | (-)                                      | 1.0                                  |
| 1 to 19 employees                  | 128             | (-)              | (-)                   | 0.1                              | 306                            | 0.1                                 | 0.1                                      | 4.2                                  |
| 20 to 49 employees                 | 951             | 0.1              | 0.1                   | 0.3                              | 999                            | 0.4                                 | 0.5                                      | 14.7                                 |
| 50 to 99 employees                 | 3,081           | 0.3              | 0.5                   | 0.9                              | 1,636                          | 0.6                                 | 1.1                                      | 31.9                                 |
| 100 to 249 employees               | 11,792          | 1.3              | 1.7                   | 3.3                              | 2,643                          | 1.0                                 | 2.1                                      | 59.6                                 |
| 250 to 499 employees               | 15,274          | 1.6              | 3.3                   | 6.4                              | 1,506                          | 0.5                                 | 2.6                                      | 75.3                                 |
| 500 or more employees              | 457,572         | 48.7             | 52.0                  | 100.0                            | 2,353                          | 0.9                                 | 3.4                                      | 100.0                                |

See footnotes at end of exhibit.

**Exhibit 1b**  
**2009 Exports by Company Type and Employment Size - Continued**

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Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

| Company Type and Employment Size   | Known Value (1) | % of Known Value | Cum. % of Known Value | Cum. % of Company Type Value (2) | Number of Identified Exporters | % of Number of Identified Exporters | Cum. % of Number of Identified Exporters | Cum. % of Company Type Exporters (2) |
|------------------------------------|-----------------|------------------|-----------------------|----------------------------------|--------------------------------|-------------------------------------|--|--------------------------------------|
| <b>Multiple location companies</b> |                 |                  |                       |                                  |                                |                                     |  |                                      |
| <b>Wholesalers</b>                 | <b>118,911</b>  | <b>12.6</b>      | <b>12.6</b>           | <b>100.0</b>                     | <b>8,108</b>                   | <b>2.9</b>                          | <b>2.9</b>                               | <b>100.0</b>                         |
| no. employees unknown (3)          | 282             | (-)              | (-)                   | 0.2                              | 208                            | 0.1                                 | 0.1                                      | 2.6                                  |
| 1 to 19 employees                  | 1,899           | 0.2              | 0.2                   | 1.8                              | 1,379                          | 0.5                                 | 0.6                                      | 19.6                                 |
| 20 to 49 employees                 | 4,488           | 0.5              | 0.7                   | 5.6                              | 1,899                          | 0.7                                 | 1.3                                      | 43.0                                 |
| 50 to 99 employees                 | 4,966           | 0.5              | 1.2                   | 9.8                              | 1,667                          | 0.6                                 | 1.9                                      | 63.6                                 |
| 100 to 249 employees               | 16,808          | 1.8              | 3.0                   | 23.9                             | 1,573                          | 0.6                                 | 2.4                                      | 83.0                                 |
| 250 to 499 employees               | 7,000           | 0.7              | 3.8                   | 29.8                             | 664                            | 0.2                                 | 2.7                                      | 91.1                                 |
| 500 or more employees              | 83,468          | 8.9              | 12.6                  | 100.0                            | 718                            | 0.3                                 | 2.9                                      | 100.0                                |
| <b>Other companies (4)</b>         | <b>95,579</b>   | <b>10.2</b>      | <b>10.2</b>           | <b>100.0</b>                     | <b>9,013</b>                   | <b>3.3</b>                          | <b>3.3</b>                               | <b>100.0</b>                         |
| no. employees unknown (3)          | 214             | 0.0              | (D)                   | (D)                              | 144                            | 0.1                                 | 0.1                                      | 1.6                                  |
| 1 to 19 employees                  | 1,020           | 0.1              | (D)                   | (D)                              | 1,016                          | 0.4                                 | 0.4                                      | 12.9                                 |
| 20 to 49 employees                 | 5,366           | 0.6              | (D)                   | (D)                              | 1,321                          | 0.5                                 | 0.9                                      | 27.5                                 |
| 50 to 99 employees                 | 3,985           | 0.4              | (D)                   | (D)                              | 1,207                          | 0.4                                 | 1.3                                      | 40.9                                 |
| 100 to 249 employees               | (D)             | (D)              | (D)                   | (D)                              | 1,608                          | 0.6                                 | 1.9                                      | 58.8                                 |
| 250 to 499 employees               | (D)             | (D)              | (D)                   | (D)                              | 980                            | 0.4                                 | 2.3                                      | 69.6                                 |
| 500 or more employees              | 77,964          | 8.3              | (D)                   | (D)                              | 2,737                          | 1.0                                 | 3.3                                      | 100.0                                |
| <b>Unclassified companies</b>      | <b>721</b>      | <b>0.1</b>       | <b>0.1</b>            | <b>100.0</b>                     | <b>157</b>                     | <b>0.1</b>                          | <b>0.1</b>                               | <b>100.0</b>                         |
| <b>Single location companies</b>   | <b>236,158</b>  | <b>25.1</b>      | <b>25.1</b>           | <b>100.0</b>                     | <b>249,823</b>                 | <b>90.3</b>                         | <b>90.3</b>                              | <b>100.0</b>                         |
| no. employees unknown (3)          | 83,137          | 8.8              | 8.8                   | 35.2                             | 99,488                         | 36.0                                | 36.0                                     | 39.8                                 |
| 1 to 19 employees                  | 65,306          | 6.9              | 15.8                  | 62.9                             | 104,830                        | 37.9                                | 73.9                                     | 81.8                                 |
| 20 to 49 employees                 | 26,759          | 2.8              | 18.6                  | 74.2                             | 26,353                         | 9.5                                 | 83.4                                     | 92.3                                 |
| 50 to 99 employees                 | 20,531          | 2.2              | 20.8                  | 82.9                             | 11,083                         | 4.0                                 | 87.4                                     | 96.8                                 |
| 100 to 249 employees               | 19,076          | 2.0              | 22.8                  | 91.0                             | 6,083                          | 2.2                                 | 89.6                                     | 99.2                                 |
| 250 to 499 employees               | 9,006           | 1.0              | 23.8                  | 94.8                             | 1,235                          | 0.4                                 | 90.0                                     | 99.7                                 |
| 500 or more employees              | 12,344          | 1.3              | 25.1                  | 100.0                            | 751                            | 0.3                                 | 90.3                                     | 100.0                                |
| <b>Manufacturers</b>               | <b>74,038</b>   | <b>7.9</b>       | <b>7.9</b>            | <b>100.0</b>                     | <b>60,920</b>                  | <b>22.0</b>                         | <b>22.0</b>                              | <b>100.0</b>                         |
| no. employees unknown (3)          | 24,392          | 2.6              | 2.6                   | 32.9                             | 15,123                         | 5.5                                 | 5.5                                      | 24.8                                 |
| 1 to 19 employees                  | 5,657           | 0.6              | 3.2                   | 40.6                             | 22,833                         | 8.3                                 | 13.7                                     | 62.3                                 |
| 20 to 49 employees                 | 7,770           | 0.8              | 4.0                   | 51.1                             | 12,402                         | 4.5                                 | 18.2                                     | 82.7                                 |
| 50 to 99 employees                 | 11,173          | 1.2              | 5.2                   | 66.2                             | 6,160                          | 2.2                                 | 20.4                                     | 92.8                                 |
| 100 to 249 employees               | 11,605          | 1.2              | 6.4                   | 81.8                             | 3,566                          | 1.3                                 | 21.7                                     | 98.6                                 |
| 250 to 499 employees               | 4,873           | 0.5              | 7.0                   | 88.4                             | 631                            | 0.2                                 | 21.9                                     | 99.7                                 |
| 500 or more employees              | 8,566           | 0.9              | 7.9                   | 100.0                            | 205                            | 0.1                                 | 22.0                                     | 100.0                                |
| <b>Wholesalers</b>                 | <b>99,368</b>   | <b>10.6</b>      | <b>10.6</b>           | <b>100.0</b>                     | <b>85,687</b>                  | <b>31.0</b>                         | <b>31.0</b>                              | <b>100.0</b>                         |
| no. employees unknown (3)          | 30,040          | 3.2              | 3.2                   | 30.2                             | 29,192                         | 10.6                                | 10.6                                     | 34.1                                 |
| 1 to 19 employees                  | 41,794          | 4.4              | 7.6                   | 72.3                             | 45,477                         | 16.4                                | 27.0                                     | 87.1                                 |
| 20 to 49 employees                 | 13,725          | 1.5              | 9.1                   | 86.1                             | 7,590                          | 2.7                                 | 29.7                                     | 96.0                                 |
| 50 to 99 employees                 | 6,175           | 0.7              | 9.8                   | 92.3                             | 2,293                          | 0.8                                 | 30.6                                     | 98.7                                 |
| 100 to 249 employees               | 4,340           | 0.5              | 10.2                  | 96.7                             | 905                            | 0.3                                 | 30.9                                     | 99.7                                 |
| 250 to 499 employees               | 1,756           | 0.2              | 10.4                  | 98.5                             | 173                            | 0.1                                 | 31.0                                     | 99.9                                 |
| 500 or more employees              | 1,537           | 0.2              | 10.6                  | 100.0                            | 57                             | (-)                                 | 31.0                                     | 100.0                                |
| <b>Other companies (4)</b>         | <b>58,183</b>   | <b>6.2</b>       | <b>6.2</b>            | <b>100.0</b>                     | <b>95,280</b>                  | <b>34.4</b>                         | <b>34.4</b>                              | <b>100.0</b>                         |
| no. employees unknown (3)          | 24,157          | 2.6              | (D)                   | (D)                              | 47,387                         | 17.1                                | 17.1                                     | 49.7                                 |
| 1 to 19 employees                  | 17,837          | 1.9              | (D)                   | (D)                              | 36,407                         | 13.2                                | 30.3                                     | 87.9                                 |
| 20 to 49 employees                 | 5,264           | 0.6              | (D)                   | (D)                              | 6,354                          | 2.3                                 | 32.6                                     | 94.6                                 |
| 50 to 99 employees                 | 3,182           | 0.3              | (D)                   | (D)                              | 2,627                          | 0.9                                 | 33.5                                     | 97.4                                 |
| 100 to 249 employees               | 3,131           | 0.3              | (D)                   | (D)                              | 1,607                          | 0.6                                 | 34.1                                     | 99.1                                 |
| 250 to 499 employees               | 2,376           | 0.3              | (D)                   | (D)                              | 423                            | 0.2                                 | 34.3                                     | 99.5                                 |
| 500 or more employees              | 2,236           | 0.2              | (D)                   | (D)                              | 475                            | 0.2                                 | 34.4                                     | 100.0                                |
| <b>Unclassified companies</b>      | <b>4,570</b>    | <b>0.5</b>       | <b>0.5</b>            | <b>100.0</b>                     | <b>7,936</b>                   | <b>2.9</b>                          | <b>2.9</b>                               | <b>100.0</b>                         |

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals, e.g., wholesalers with less than 50 employees account for 42.3 percent of the total wholesalers known value and 91.4 percent of the total number of all wholesalers.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2009.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.