



***NDIA Tennessee Valley
Federal Small Business
Programs Conference***

***Office of Small Business Programs
Panel***

***Glenn A. Delgado
Assistant Administrator
Office of Small Business Programs***

June 30, 2009





New Administration Update

- President Obama Announced Key Administration Posts on May 23, 2009
- Gen. Charles Bolden, Nominee for Administrator of NASA
 - Retired from the United States Marine Corps in 2003 as the Commanding General (3 stars) of the Third Marine Aircraft Wing after serving more than 34 years, and is currently CEO of JackandPanther LLC, a privately-held military and aerospace consulting firm.
 - In 1980, he was selected as an astronaut by NASA, flying two space shuttle missions as pilot and two missions as commander.





New Administration Update

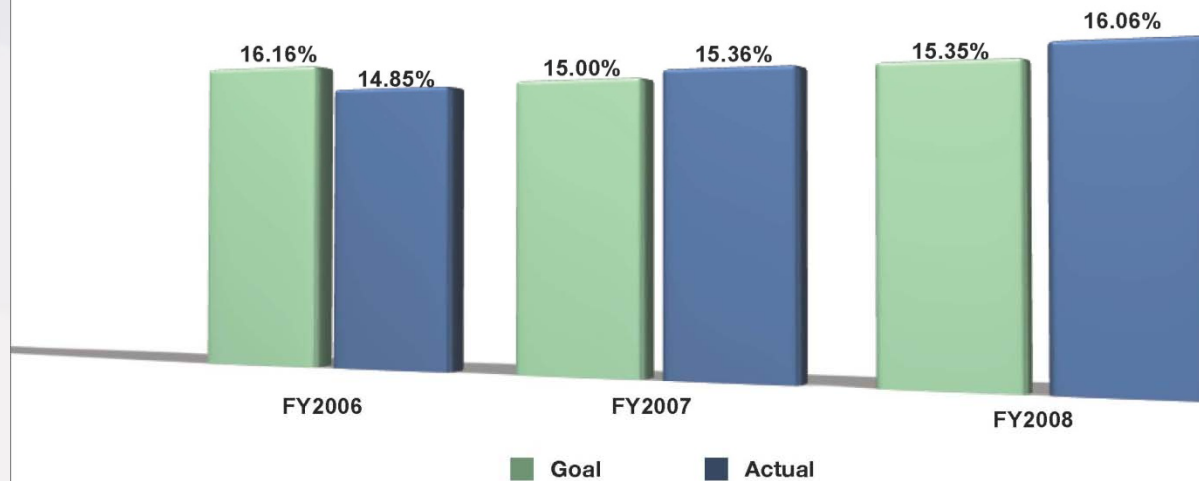
- Lori Garver, Nominee for Deputy Administrator of NASA
 - Former NASA Associate Administrator of Policy and Plans
 - Current President of Capital Space, LLC, and has served as Senior Advisor for Space at the Avascent Group, a strategy and management consulting firm, based in Washington, D.C. She was the lead civil space policy advisor for Obama for America, and she helped lead the Agency Review Team for NASA during the Transition.



NASA Small Business Metrics Update

NASA FY06-FY08 Small Business Prime Goals vs. Actual Percentages

Fiscal Year	Dollars	Variance
FY06	\$ 1,938,443,520	
FY07	\$ 1,967,410,844	\$ 28,967,324
FY08	\$ 2,343,860,197	\$ 376,449,353



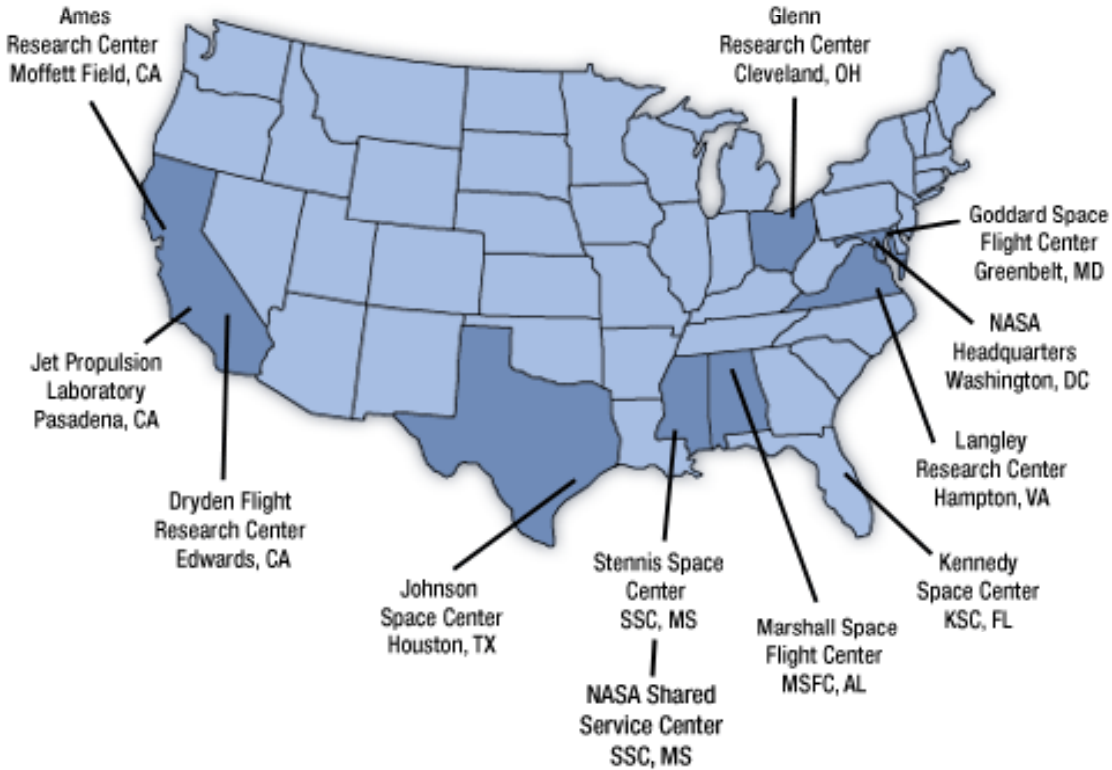
*FY08 Data was generated on May 13, 2009 from FPDS-NG.
 *FY06 & FY07 Data is derived from the SBA Small Business Goaling Report



NASA's Small Business Centers

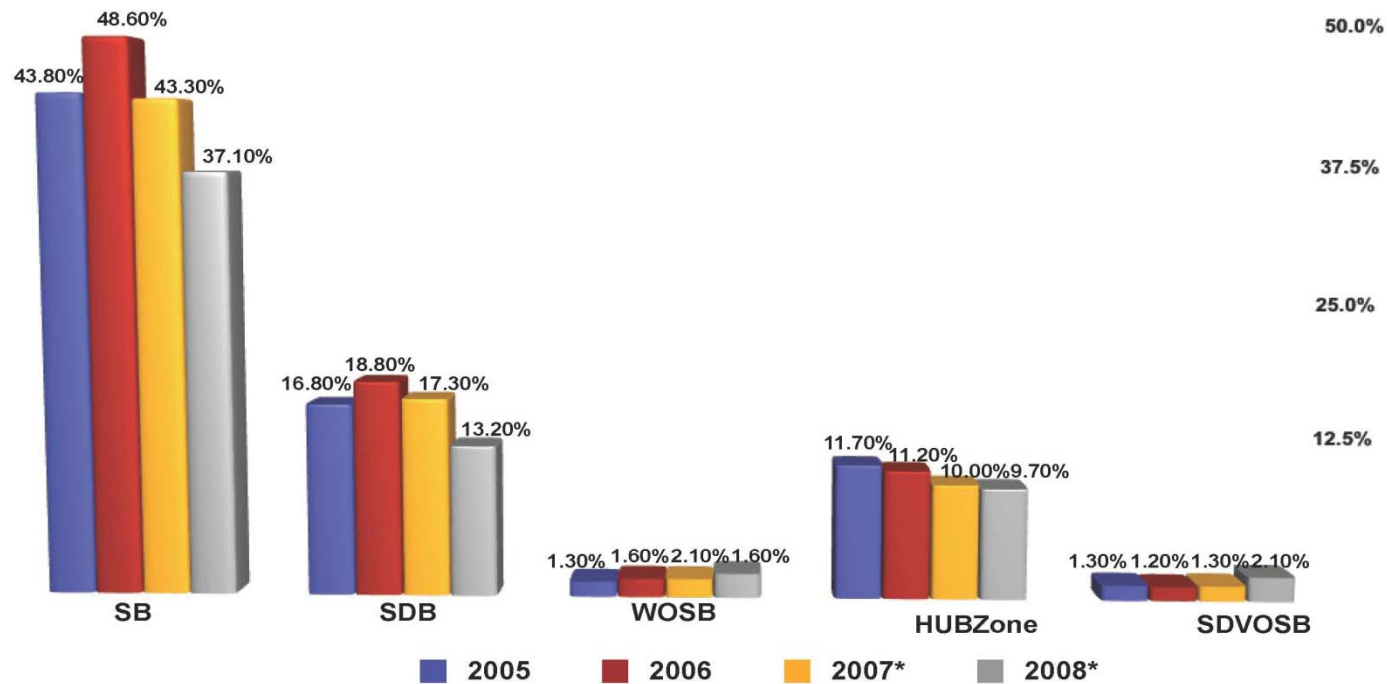
- + SMALL BUSINESS PROGRAMS
- + NASA MENTOR-PROTÉGÉ PROGRAM (MPP)
- ABOUT NASA'S SMALL BUSINESS CENTERS
- + DOING BUSINESS WITH NASA
- + NASA SMALL BUSINESS AWARDS
- + OSBP NEWSLETTER
- + NASA CENTER CONTACTS
- + NASA OUTREACH AND EVENTS

ABOUT NASA'S OFFICE OF SMALL BUSINESS PROGRAMS



NASA Small Business Metrics Update

NASA FY05-08 Small Business Subcontracting Trend Report



*FY2007 and FY2008 are the only years unverified by SBA.



NASA Small Business Metrics Update

FY08 GSFC/HQ Individual Subcontracting Report as of December 31, 2008

Data Generated January 9, 2009 from eSRS

# of ISR's Submitted and Approved in FY 2008	# of ISR's Meeting Negotiated Goals					
	SB	SDB	SDVOSB	VOSB	WOSB	HUBZone
Submitted/Approved 114/110	72/110 65%	48/110 44%	49/84 58%	22/42 53%	37/43 86%	14/22 64%



Small Business Utilization Subfactor

- Procurement Notice PN04-31 signed 1 Feb 2008
 - Changes NFS to combined both SDB participation and the Subcontracting Plan into a subfactor under Mission Suitability
 - Separate and distinct evaluation of both
 - OSBP recommends 100-150 points depending on the solicitation

- PIC 08-5 dated February 20, 2008
 - Provide guidance for PN04-31
 - Section H
 - Section L
 - Section M



New Standard Clauses – Section L WBS work to SB Subs

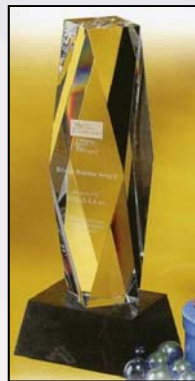
Name of Subcontractor (NAICS for work being performed by subcontractors)	DUNS Number, and/or CAGE Code	Type of Business (SB, SDB, WOSB, HBZ, VO, SDVOSB)	Hours proposed	Hours as percentage of total effort	PWS Paragraph to be performed	Percentage of work subcontracted out by this contractor to other than small businesses
XYZ Corp. (811212)	01345 DUNS 123456789	SB, SDB	19,000	1.18%	3.1.1, 3.1.2 3.1.3.1, 3.1.3.2	
Acme Ltd. (541519)		SB	320,000	20.00%	3.1.3, 3.1.4	
Smith, Jones and Assoc. (541512)		SB, SDB, HBZ	85,000	5.31%	3.1.4	
ABC Co. (334111)		SB, VOSB, SDVOSB	264,000	16.50%	3.1.5	
Triple A Inc. (541511)		SB, SDB	83,000	5.19%	3.1.9	



- PIC 09-07 applies signed 18 May 2009
 - <http://www.hq.nasa.gov/office/procurement/regs/pic.html>
- Small Business Evaluation Factors
- Past Performance
- Joint Counseling
- Small Business and Prime Councils

Initiatives (cont'd)

- Developed the Small Business Program Report
- Established Small Business Awards Programs
 - Small Business Advocates Awards
 - Small Business Industry Awards
 - Small Business Administrator's Cup Award



- Developing formal training for Acquisition Professionals





National Aeronautics
and Space Administration

+ Contact NASA

FIND IT @ NASA :

+ GO

+ ABOUT NASA

+ NEWS & EVENTS

+ MULTIMEDIA

+ MISSIONS

+ MY NASA

+ WORK FOR NASA

- + NASA Home
- + NASA HQ
- + I&M
- + OSBP Home

NASA Mentor-Protégé Program

+ VISION & MISSION

+ AA'S BIO

+ SMALL BUSINESS PROGRAMS

- NASA MENTOR-PROTÉGÉ PROGRAM (MPP)

+ APPROVED MENTORS

+ PROGRAM UPDATE STATUS

+ STEPS TO PARTICIPATION

+ POLICY

+ FAQs

+ DOWNLOADS

+ CONTACTS



NASA MENTOR-PROTÉGÉ PROGRAM (MPP)

The NASA Mentor-Protégé Program is designed to encourage NASA prime contractors to assist eligible Protégés in enhancing their capabilities to perform NASA contracts and subcontracts, foster the establishment of long-term business relationships between these entities and NASA prime contractors, and increase the overall number of these entities that receive NASA contract and subcontract awards.

NASA is now accepting Mentor applications and Mentor-Protégé agreements after a year of updating the Mentor-Protégé Program. For further details about the revisions and continuing changes to the MP Program, please view the pages below.

- [Program Update Status](#)
- [Steps to Participation](#)
- [Policy](#)
- [Frequently Asked Questions](#)
- [Downloads](#)
- [Contacts](#)



Mentor-Protégé Program Update: NASA FAR Supplement Update

Printed in Federal Register, May 29, 2009

- Effective date May 29, 2009

Expanded Protégé eligibility categories

- Veteran-Owned Small Business (VOSB)
- Service-Disabled Veteran-Owned Small Business (SDVOSB)
- Historically Underutilized Business Zone (HUBZone) Concerns
- NASA SBIR Phase II companies
- Currently must be either a SDB, WOSB, HBCU/MI

Award Fee Pilot Program

- For Mentors working with NASA SBIR Phase II companies



Mentor-Protégé Program Update

FY 2010 Authorization Bills

- Proposed legislation to match NASA's Mentor Protégé Program with DoD's
 - Reimbursement of Costs Associated with the Program
 - Multiple Credits on Subcontracting Plan for Costs Associated with the Program
 - (i) four times the total amount of such costs attributable to assistance provided by entities
 - (ii) three times the total amount of such costs attributable to assistance furnished by the mentor firm's employees
 - (iii) two times the total amount of any other such costs.



Mentor-Protégé Program Update: Proposal Evaluation

- Merit of the developmental assistance to the Protégé
- Perceived benefit / value of the agreement to NASA
- Percentage of hours associated with technical transfer
- Subcontracting opportunities available to the Protégé
- Utilization of HBCU/MIs, PTACs, and SBDCs
- Proposed cost

OSBP Mentor-Protégé Program Contact Person:

Ms. Dana Jones

Mentor-Protégé Program Analyst

202-358-2088



NASA Office of Small Business Programs

E-mail: smallbusiness@nasa.gov

Web site: www.osbp.nasa.gov

Tel: (202) 358-2088

Fax: (202) 358-3261

Headquarters Address:
300 E Street, SW
Suite 4K39
Washington, DC 20546





Questions?



Sombrero Galaxy - 28 million light years from Earth -
was voted best picture taken by the Hubble
telescope

