2009 TTB Expo Presentation

Changes after Qualification – Breweries

Presented by

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Overview

- Types of Changes to Report to TTB
- Required Documentation and Timing for Reporting Changes
- Bond Renewals
- Maintaining Sufficient Bond Coverage
- Discontinuance of Business

Types of Changes to Report to TTB

Types of Changes to Report

- Changes to your company, personnel, physical brewery premises, and operations
- Some changes must be approved prior to implementation, while others can be reported after the change

Refer to Handout 1: Changes After Original Qualification – Brewery

Types of Changes to Report (Continued)

- Change in Proprietorship
- Change in Control
- Change in Entity Name
- Change of Officers/Directors/Stockholders
- Change of Signing Authority
- Addition/Deletion of Trade Names
- Change of Location

Types of Changes to Report (Continued)

- Change of Address
- Change of Premises
- Addition/Deletion of Equipment
- Alternation of Premises
- Extension or Curtailment of Premises
- Contract Brewing
- Other Changes

Required Documentation and Timing for Reporting Changes

Change of Proprietorship

- When an existing proprietor has new ownership (usually a different company or person).
- The new owner must qualify as a brewery <u>before</u> beginning operations; so it is important to file all forms well in advance of the proposed effective date of the change.
- The predecessor must submit documents as required for discontinuance.

Refer to Handout 2: TTB Webpage – Changes after Original Qualification – Brewery

Change of Control

- A new person or company owns more than 50% of the outstanding stock or ownership interest.
- Brewer's Notice, TTB F 5130.10, must be submitted within 30 days of the change.
- If a new stockholder holds more than 10% stock or interest, and is not already on record, TTB F 5000.9, Personnel Questionnaire, must be filed.

Change of Entity Name

- When a company amends its legal name (not a change of ownership or business entity type).
- Brewer's Notice, TTB F 5130.10, must be filed within 30 days of the change.
- The Amended Articles of Incorporation or Articles of Organization must be filed showing the change.

Change of Officers/ Directors/Stockholders

- When there is a change in the officers, directors, or stockholders of 10% or more.
- Submit an amended Brewer's Notice,
 TTB F 5130.10, in duplicate within 30 days of the change.
- If new personnel are being added,
 TTB F 5000.9, Personnel Questionnaire, must be submitted for each person.

Adding or Removing Signing Authority

- TTB F 5100.1, Signing Authority for Corporate and LLC Officials.
- Breweries also have the option of adding such signing authority on the back of the Brewer's Notice, TTB F 5130.10, in lieu of filing TTB F 5100.1
- To remove someone with signing authority granted by either of these forms, file an amended Brewer's Notice showing the new signing authority designations and detailing the removal of previously authorized officials.

Adding or Removing Signing Authority (Continued)

- TTB F 5000.8, Power of Attorney This is used when granting authority to individuals such as consultants, attorneys, bookkeepers, and other persons who are not officers, directors, or members.
- To remove someone with signing authority granted by a Power of Attorney form, file a letterhead notice detailing the revocation of the specific individual, signed by a person with authority.

Addition of Trade Names

- TTB F 5130.10, Brewer's Notice, and proof of trade name registration.
- If the State or county does not require trade name registration, a signed and dated statement of this fact must be submitted with the Brewer's Notice.
- The notice must be approved prior to use of the trade name.

Deletion of Trade Names

- TTB F 5130.10, Brewer's Notice showing the trade name to be deleted.
- The notice should be filed within 30 days of the termination of use of the trade name.

Change of Location

- A Brewery may not begin operations at a new location until Brewer's Notice, TTB F 5130.10 is approved.
- You must attach to the notice a new diagram, security statement, and written description.
- A Superseding Bond must be submitted showing the new address.
- Environmental Information and Water Quality Considerations forms must be submitted.

Change of Address

- If there is a change in the premises address (usually a change made by the U.S. Postal Service) or to the business/mailing address of the brewery file Brewer's Notice, TTB F 5130.10 within 30 days of the change.
- There is no change of location of the brewery plant in these instances.

Changes to Premises or Equipment

- If changes are made to the brewery or equipment that alters the information on file regarding the layout, diagram, or boundaries of the plant file Brewer's Notice, TTB F 5130.10.
- All necessary attachments (plats, diagrams, descriptions) showing the alterations must also be filed.
- The notice must be approved prior to use of the altered area or equipment.

Alternation of Premises

- A brewer operating a contiguous bonded winery, or taxpaid wine bottling house, may alternate the use of each premises by extension or curtailment.
- An amended Brewer's Notice, TTB F 5130.10, must be filed to cover the curtailment and extension of premises to be alternated, along with a special diagram, and a Change of Bond Form (Consent of Surety).

Alternation of Premises (Continued)

- A letterhead notice requesting a variance from the requirement to submit notification of each alternation may be filed.
- The brewer must also file an Amended Application to Establish and Operate Wine Premises, TTB F 5120.25, to cover the curtailment and extension of premises to be alternated, special diagram, and a Change in Bond Form (Consent of Surety).

Extension or Curtailmentof Premises

- If a brewery will be increasing or decreasing the size of their brewery premise, they must submit, in duplicate, an Amended Brewer's Notice, TTB F 5130.10.
- In some cases, Environmental Information, TTB F 5000.29, and Water Quality Considerations, TTB F 5000.30 will also be required.
- The notice must be approved prior to use of the altered area or equipment.

Contract Brewing

- An amended Brewer's Notice, TTB F 5130.10, must be filed to add a trade name used by another brewery or wholesaler.
- The trade name must be registered with the State or county, if either requires registration, and a copy submitted to TTB.
- A letterhead notice from the customer/ wholesaler giving authorization to brew their product and use their trade name must be filed.
- The notice must be approved prior to use of the trade name for contract brewing purposes.

Other Changes

- Change of Controlled Group Status
- Change of Controlled Group Reduced Rate Barrel Allocation
- Change of Brewpub/Brewery Designation
- Discontinuance
- New Bond

Bond Renewals

Bond Renewals

- A Brewer's Bond expires 4 years from the effective date of the bond.
- Each brewery must renew their Brewer's Bond with TTB prior to the expiration date in order to continue operations uninterrupted.
- <u>Note</u>: Timely renewal of bonds is one of the largest Federal compliance issues facing breweries.

Refer to Handout 3: Helpful Hints on Renewing Brewery Bonds

Possible Consequences of Not Renewing Timely

- TTB will assess all beer produced after expiration date of bond at the full \$18.00 tax rate.
- TTB will place the brewery on Cease and Desist (C & D) Status, which means that you will no longer be allowed to conduct brewery operations, including production and removal of beer, until a new Brewer's Bond is approved.
- TTB may contact your State licensing agency to report non-compliance with Federal requirements.

Options for Renewing Your Bond

- Superseding Bond Terminates all bonds currently on file for the brewery.
- Types of Superseding Bonds are:
 - Brewer's Bond (TTB F 5130.22)
 - Brewer's Collateral Bond (TTB F 5130.25)

Options for Renewing Your Bond (Continued)

- Continuation Certificate A continuation of the old bond, which is submitted in lieu of a new bond.
- Two types of Continuation Certificates:
 - Brewer's Bond Continuation Certificate (TTB F 5130.23)
 - Brewer's Collateral Bond Continuation Certificate (TTB F 5130.27)

Common Errors on Bond Renewals

- Incorrect Brewery Name Your legal brewery name should appear exactly as it is shown on your organizational documents.
- Wrong Effective Date of Bond The effective date must be on or before the date the previous bond expires.
- Insufficient Amount of Bond The amount of the bond must be sufficient to cover proposed operations.

Common Errors on Bond Renewals (Continued)

- Missing County The "County" must be included with both addresses.
- Missing Witness Signatures or Seal If the brewery has a corporate or LLC seal, it must be placed on the bond. If no seal exists, the signatures of two witnesses must be shown.
- Missing State of Incorporation/Organization The State where the brewery was incorporated or organized must be included.

Maintaining Sufficient Bond Coverage

Maintaining Sufficient Bond Coverage

 A brewery must maintain sufficient bond coverage, which is based on a percentage of the maximum amount of tax the brewer will become liable to pay during a calendar year during the period of the bond.

Semi-Monthly Taxpayers

 For brewers who pay their taxes on a semimonthly basis (mandated for taxpayers whose tax payments exceed \$50,000 in a calendar year), the penal sum of their brewer's bond must be equal to 10% of their potential liability.

Quarterly Tax Payers

 For brewers who pay their taxes on a quarterly basis (those taxpayers who reasonably expect to be liable for not more than \$50,000 in a calendar year), the penal sum of their brewer's bond must be equal to 29% of their potential liability.

Calculating the Bond Penal Sum

- Quarterly Filers 29 percent, Semi-Monthly Filers –
 10 percent, on beer:
 - Received in the brewery from breweries of the same ownership.
 - Removed without payment of tax for export or for use as supplies on vessels and aircraft.
 - Removed without payment of tax for use in research, development, or testing.
 - Removed for consumption or sale.
 - Used in the production of concentrate during a calendar year.

Refer to Handout 4

Discontinuance of Business

Discontinuance of Business

 When a brewery goes out-of-business or is sold to another brewery, they must file discontinuance paperwork immediately.

Refer to Handout 5: Helpful Hints for Brewery Discontinuance

Required Documents

- A Brewer's Notice, TTB F 5130.10, signed by an authorized individual, should show Discontinuance of Business as the reason filed, along with the date of discontinuance.
- A final TTB F 5130.9, Brewery Report of Operations, or TTB 5130.26, Brewpub Report of Operations, showing all beer on hand as paid or transferred to new owner before termination, marked "FINAL REPORT," and having 0.0 "on hand" at the end-of-period.

Required Documents (Continued)

 A final TTB F 5000.24, Excise Tax Return, covering the last period of liability marked "FINAL RETURN." The period should cover up to the last day of business as a brewery (including all removals).

Summary

- Types of Changes to be Reported
- Required Documentation and Timing for Reporting Changes
- Bond Renewals
- Maintaining Sufficient Bond Coverage
- Discontinuance of Business

Contact Information

National Revenue Center: 1-877-882-3277

Brewery & Wholesaler/Importer Applications Section: (513) 684-3337

www.ttb.gov