

**Table Q1. New Houses Sold by Sales Price: United States**

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Period	Total	Under \$125,000	\$125,000 to \$149,999	\$150,000 to \$199,999	\$200,000 to \$249,999	\$250,000 to \$299,999	\$300,000 to \$399,999	\$400,000 to \$499,999	\$500,000 to \$749,999	\$750,000 and over
	Number of houses <sup>1</sup>									
ANNUAL DATA										
2009	375	25	41	96	66	48	46	23	20	10
2010	323	19	36	79	54	43	44	21	18	8
2011	306	19	31	68	59	40	46	20	17	6
RSE (%)	4	12	12	6	6	6	10	10	10	18
QUARTERLY DATA										
2009: 1st quarter	84	6	10	22	15	11	10	5	4	2
2nd quarter	104	6	11	26	18	13	14	7	5	2
3rd quarter	104	7	12	28	17	13	12	6	7	3
4th quarter	83	7	9	20	16	11	10	4	4	3
2010: 1st quarter	86	6	11	20	14	13	11	5	5	2
2nd quarter	95	6	11	24	16	12	13	6	5	2
3rd quarter	75	4	7	19	13	11	9	4	4	2
4th quarter	66	3	8	16	10	8	10	5	4	2
2011: 1st quarter	71	4	7	15	14	8	12	5	4	1
2nd quarter	87	4	9	20	17	12	13	6	4	1
3rd quarter	76	5	8	17	15	10	11	4	4	2
4th quarter	72	6	7	17	14	9	10	4	3	1
2012: 1st quarter <sup>f</sup>	87	5	8	17	17	13	14	7	4	2
2nd quarter <sup>p</sup>	<b>104</b>	<b>5</b>	<b>10</b>	<b>23</b>	<b>21</b>	<b>14</b>	<b>16</b>	<b>8</b>	<b>5</b>	<b>2</b>
RSE (%)	4	22	10	8	8	9	10	14	15	20
Percent distribution										
ANNUAL DATA										
2009	100	7	11	26	18	13	12	6	5	3
2010	100	6	11	24	17	13	14	6	6	3
2011	100	6	10	22	19	13	15	7	5	2
QUARTERLY DATA										
2009: 1st quarter	100	7	12	26	17	13	12	6	4	2
2nd quarter	100	6	10	25	18	13	13	7	5	2
3rd quarter	100	6	12	27	17	12	11	6	6	2
4th quarter	100	8	11	24	19	13	12	5	5	4
2010: 1st quarter	100	7	13	23	16	15	13	6	6	3
2nd quarter	100	6	11	26	17	12	14	6	5	2
3rd quarter	100	6	10	26	18	15	12	6	5	2
4th quarter	100	5	12	25	15	11	15	7	6	3
2011: 1st quarter	100	6	10	22	20	12	16	7	6	1
2nd quarter	100	5	10	23	19	14	15	7	5	2
3rd quarter	100	6	11	23	20	13	15	5	5	2
4th quarter	100	8	10	23	20	13	14	6	5	2
2012: 1st quarter <sup>f</sup>	100	6	9	20	19	15	16	8	5	2
2nd quarter <sup>p</sup>	<b>100</b>	<b>5</b>	<b>9</b>	<b>22</b>	<b>20</b>	<b>13</b>	<b>15</b>	<b>8</b>	<b>5</b>	<b>2</b>

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

<sup>p</sup>Preliminary. <sup>f</sup>Revised. NA Not available. RSE Relative Standard Error.

Z Less than 500 units or less than 0.5 percent.

<sup>1</sup>Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

**Table Q2. New Houses Sold by Sales Price: Northeast**

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Period	Total	Under \$200,000	\$200,000 to \$299,999	\$300,000 to \$499,999	\$500,000 to \$749,999	\$750,000 and over
Number of houses <sup>1</sup>						
ANNUAL DATA						
2009	31	5	10	9	4	3
2010	31	5	8	11	4	3
2011	21	2	7	7	3	1
RSE (%)	9	33	20	15	33	41
QUARTERLY DATA						
2009:						
1st quarter	6	1	2	1	1	(Z)
2nd quarter	8	2	3	2	1	1
3rd quarter	10	2	2	3	2	1
4th quarter	8	1	3	3	1	1
2010:						
1st quarter	8	1	2	3	1	1
2nd quarter	9	2	2	4	1	1
3rd quarter	8	1	3	2	1	1
4th quarter	6	1	2	2	1	(Z)
2011:						
1st quarter	6	(Z)	2	3	1	(Z)
2nd quarter	6	1	2	2	1	(Z)
3rd quarter	6	1	2	2	1	(Z)
4th quarter	4	(Z)	1	1	(Z)	(Z)
2012:						
1st quarter <sup>f</sup>	7	1	2	2	1	(Z)
2nd quarter <sup>p</sup>	<b>9</b>	<b>1</b>	<b>2</b>	<b>4</b>	<b>1</b>	<b>1</b>
RSE (%)	13	45	24	21	56	53
Percent distribution						
ANNUAL DATA						
2009	100	18	32	27	13	10
2010	100	16	26	36	14	8
2011	100	11	33	34	14	7
QUARTERLY DATA						
2009:						
1st quarter	100	22	26	25	20	6
2nd quarter	100	19	39	23	8	10
3rd quarter	100	22	21	30	16	11
4th quarter	100	9	33	32	10	16
2010:						
1st quarter	100	15	27	34	15	9
2nd quarter	100	17	17	42	14	10
3rd quarter	100	18	34	28	12	8
4th quarter	100	12	27	35	18	8
2011:						
1st quarter	100	7	29	45	12	7
2nd quarter	100	19	36	30	10	4
3rd quarter	100	11	36	29	17	7
4th quarter	100	8	37	36	11	8
2012:						
1st quarter <sup>f</sup>	100	16	32	36	10	6
2nd quarter <sup>p</sup>	<b>100</b>	<b>13</b>	<b>29</b>	<b>41</b>	<b>8</b>	<b>9</b>

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

<sup>p</sup>Preliminary. <sup>r</sup>Revised. NA Not available. RSE Relative Standard Error.

Z Less than 500 units or less than 0.5 percent.

<sup>1</sup>Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

**Table Q3. New Houses Sold by Sales Price: Midwest**

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Period	Total	Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$499,999	\$500,000 and over
Number of houses <sup>1</sup>						
ANNUAL DATA						
2009	54	13	17	15	6	2
2010	45	10	13	15	6	2
2011	45	10	12	13	8	2
RSE (%)	12	26	15	17	15	23
QUARTERLY DATA						
2009:						
1st quarter	11	3	4	3	1	(Z)
2nd quarter	14	3	4	4	2	(Z)
3rd quarter	15	4	5	4	2	1
4th quarter	13	3	4	4	2	1
2010:						
1st quarter	12	3	3	4	1	(Z)
2nd quarter	14	3	4	4	2	(Z)
3rd quarter	11	2	4	4	1	(Z)
4th quarter	8	2	2	3	1	1
2011:						
1st quarter	8	2	2	2	1	(Z)
2nd quarter	12	2	4	4	2	1
3rd quarter	12	3	4	4	2	(Z)
4th quarter	12	3	3	3	2	1
2012:						
1st quarter <sup>f</sup>	10	2	2	4	2	1
2nd quarter <sup>p</sup>	15	3	4	5	3	1
RSE (%)	11	16	22	17	26	26
Percent distribution						
ANNUAL DATA						
2009	100	25	31	28	12	4
2010	100	22	28	33	13	3
2011	100	21	28	29	17	5
QUARTERLY DATA						
2009:						
1st quarter	100	25	35	26	11	4
2nd quarter	100	24	30	28	15	3
3rd quarter	100	28	31	27	11	3
4th quarter	100	21	29	31	12	5
2010:						
1st quarter	100	22	26	36	11	4
2nd quarter	100	25	29	31	13	2
3rd quarter	100	23	33	33	10	1
4th quarter	100	21	23	34	16	6
2011:						
1st quarter	100	23	29	28	17	4
2nd quarter	100	17	29	30	19	5
3rd quarter	100	22	30	29	15	4
4th quarter	100	24	23	29	19	6
2012:						
1st quarter <sup>f</sup>	100	19	23	35	17	6
2nd quarter <sup>p</sup>	100	17	24	34	19	6

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

<sup>p</sup>Preliminary. <sup>r</sup>Revised. NA Not available. RSE Relative Standard Error.

Z Less than 500 units or less than 0.5 percent.

<sup>1</sup>Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

**Table Q4. New Houses Sold by Sales Price: South**

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Period	Total	Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$499,999	\$500,000 and over
Number of houses <sup>1</sup>						
ANNUAL DATA						
2009	202	48	58	55	30	11
2010	173	41	47	46	29	10
2011	168	36	40	50	32	10
RSE (%)	6	12	9	7	13	16
QUARTERLY DATA						
2009:						
1st quarter	48	12	14	13	7	2
2nd quarter	56	11	16	16	9	3
3rd quarter	53	13	16	13	7	3
4th quarter	45	12	12	13	6	2
2010:						
1st quarter	45	13	12	12	6	2
2nd quarter	51	12	15	15	8	2
3rd quarter	41	8	12	12	7	2
4th quarter	37	9	10	8	8	3
2011:						
1st quarter	40	9	10	11	8	3
2nd quarter	47	10	12	14	9	2
3rd quarter	41	9	9	13	7	2
4th quarter	39	9	10	11	6	2
2012:						
1st quarter <sup>f</sup>	50	10	12	15	11	2
<b>2nd quarter<sup>p</sup></b>	<b>52</b>	<b>11</b>	<b>14</b>	<b>15</b>	<b>11</b>	<b>3</b>
RSE (%)	8	13	12	9	14	23
Percent distribution						
ANNUAL DATA						
2009	100	24	29	27	15	5
2010	100	24	27	27	17	6
2011	100	22	24	30	19	6
QUARTERLY DATA						
2009:						
1st quarter	100	25	30	27	14	4
2nd quarter	100	21	29	29	17	5
3rd quarter	100	25	30	25	14	6
4th quarter	100	27	27	28	13	5
2010:						
1st quarter	100	28	26	26	14	5
2nd quarter	100	23	29	29	15	4
3rd quarter	100	20	29	29	17	5
4th quarter	100	23	28	21	20	8
2011:						
1st quarter	100	22	25	27	20	6
2nd quarter	100	21	25	30	18	5
3rd quarter	100	23	23	31	18	5
4th quarter	100	23	27	29	16	5
2012:						
1st quarter <sup>f</sup>	100	20	25	29	22	5
<b>2nd quarter<sup>p</sup></b>	<b>100</b>	<b>21</b>	<b>26</b>	<b>28</b>	<b>20</b>	<b>5</b>

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

<sup>p</sup>Preliminary. <sup>r</sup>Revised. NA Not available. RSE Relative Standard Error.

Z Less than 500 units or less than 0.5 percent.

<sup>1</sup>Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

**Table Q5. New Houses Sold by Sales Price: West**

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Period	Total	Under \$200,000	\$200,000 to \$299,999	\$300,000 to \$499,999	\$500,000 to \$749,999	\$750,000 and over
Number of houses <sup>1</sup>						
ANNUAL DATA						
2009	87	21	34	24	6	3
2010	74	18	28	19	6	2
2011	72	17	29	20	4	2
RSE (%)	6	10	8	16	18	31
QUARTERLY DATA						
2009:						
1st quarter	18	4	8	5	1	1
2nd quarter	26	6	8	8	2	1
3rd quarter	26	6	10	6	2	1
4th quarter	18	4	7	4	1	1
2010:						
1st quarter	22	5	8	6	2	1
2nd quarter	21	5	8	6	2	1
3rd quarter	15	4	7	3	1	(Z)
4th quarter	15	4	6	4	1	(Z)
2011:						
1st quarter	17	4	8	4	1	(Z)
2nd quarter	22	4	9	6	1	1
3rd quarter	16	4	6	5	1	1
4th quarter	17	4	7	4	1	(Z)
2012:						
1st quarter <sup>f</sup>	21	3	10	6	1	1
2nd quarter <sup>p</sup>	<b>29</b>	<b>6</b>	<b>12</b>	<b>7</b>	<b>2</b>	<b>1</b>
RSE (%)	4	11	10	14	20	26
Percent distribution						
ANNUAL DATA						
2009	100	24	39	28	7	4
2010	100	24	39	26	8	3
2011	100	23	41	28	6	3
QUARTERLY DATA						
2009:						
1st quarter	100	21	43	29	3	3
2nd quarter	100	25	33	30	8	4
3rd quarter	100	24	40	25	9	2
4th quarter	100	25	40	25	5	5
2010:						
1st quarter	100	22	39	27	9	3
2nd quarter	100	24	36	28	9	3
3rd quarter	100	24	44	22	8	3
4th quarter	100	29	37	26	5	3
2011:						
1st quarter	100	22	44	25	7	1
2nd quarter	100	21	41	29	7	2
3rd quarter	100	26	39	28	4	3
4th quarter	100	25	41	26	5	3
2012:						
1st quarter <sup>f</sup>	100	15	48	28	6	3
2nd quarter <sup>p</sup>	<b>100</b>	<b>21</b>	<b>43</b>	<b>25</b>	<b>7</b>	<b>3</b>

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

<sup>p</sup>Preliminary. <sup>r</sup>Revised. NA Not available. RSE Relative Standard Error.

Z Less than 500 units or less than 0.5 percent.

<sup>1</sup>Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

**Table Q6. Median and Average Sales Price of Houses Sold by Region**

[Dollars]

Period	United States <sup>1</sup>	Northeast	Midwest	South	West
Median sales price					
ANNUAL DATA					
2009	216,700	302,500	189,200	194,800	263,700
2010	221,800	329,900	197,700	196,800	259,300
2011	227,200	322,800	203,300	211,400	256,000
RSE (%)	3	11	6	4	4
QUARTERLY DATA					
2009:					
1st quarter	208,400	314,800	187,100	189,300	274,300
2nd quarter	220,900	272,500	193,200	201,000	272,400
3rd quarter	214,300	322,200	184,900	189,700	253,700
4th quarter	219,000	324,600	196,000	191,800	251,900
2010:					
1st quarter	222,900	337,400	203,800	187,900	263,600
2nd quarter	219,500	348,700	192,400	195,200	264,100
3rd quarter	224,100	291,000	191,800	203,900	259,500
4th quarter	224,300	358,000	205,800	198,500	248,900
2011:					
1st quarter	226,900	336,200	196,800	209,800	251,400
2nd quarter	228,100	289,100	211,600	209,900	259,200
3rd quarter	223,500	324,100	195,400	210,300	251,400
4th quarter	221,100	322,800	209,800	201,200	252,000
2012:					
1st quarter <sup>f</sup>	238,400	305,400	223,100	217,300	272,300
<b>2nd quarter<sup>p</sup></b>	<b>235,300</b>	<b>367,700</b>	<b>224,100</b>	<b>206,000</b>	<b>255,000</b>
RSE (%)	3	12	5	4	4
Average sales price					
ANNUAL DATA					
2009	270,900	411,300	227,700	241,200	321,600
2010	272,900	415,800	232,800	244,900	316,600
2011	267,900	389,900	241,700	248,900	301,800
RSE (%)	2	9	5	4	4
QUARTERLY DATA					
2009:					
1st quarter	257,000	370,600	219,600	234,500	311,000
2nd quarter	273,400	377,300	234,000	243,500	336,900
3rd quarter	274,100	437,700	217,700	243,800	317,800
4th quarter	272,900	465,800	235,300	232,900	318,800
2010:					
1st quarter	275,300	432,000	248,000	235,500	326,800
2nd quarter	268,800	432,200	220,500	233,700	322,200
3rd quarter	266,000	406,400	214,400	243,200	306,700
4th quarter	278,000	415,500	251,100	261,100	295,900
2011:					
1st quarter	268,100	409,000	229,400	251,600	291,800
2nd quarter	267,600	348,700	247,500	244,200	311,000
3rd quarter	263,000	394,700	230,400	247,500	294,700
4th quarter	259,700	381,600	248,200	236,100	298,200
2012:					
1st quarter <sup>f</sup>	278,000	372,800	254,300	254,600	319,000
<b>2nd quarter<sup>p</sup></b>	<b>280,300</b>	<b>409,200</b>	<b>254,600</b>	<b>248,900</b>	<b>314,500</b>
RSE (%)	3	12	5	4	4

<sup>p</sup>Preliminary. <sup>f</sup>Revised. RSE Relative standard error.

<sup>1</sup> May reflect revisions not distributed to months.

**Table Q7. New Houses Sold by Type of Financing**

[Thousands of houses. Components may not add to total because of rounding. Percents computed from unrounded figures]

Period	Total	Conventional <sup>1</sup>	FHA	VA	Cash
Number of houses <sup>2</sup>					
ANNUAL DATA					
2009	375	234	92	32	17
2010	323	189	81	35	19
2011	306	190	61	35	20
RSE (%)	4	5	10	32	12
QUARTERLY DATA					
2009: 1st quarter	84	52	20	8	4
2nd quarter	104	63	27	10	4
3rd quarter	104	66	24	10	4
4th quarter	83	53	21	5	5
2010: 1st quarter	86	50	24	8	5
2nd quarter	95	55	24	12	4
3rd quarter	75	43	19	8	5
4th quarter	66	41	14	7	4
2011: 1st quarter	71	42	16	8	5
2nd quarter	87	55	18	9	5
3rd quarter	76	47	14	9	6
4th quarter	72	45	13	9	4
2012: 1st quarter <sup>f</sup>	87	53	21	8	5
2nd quarter <sup>p</sup>	<b>104</b>	<b>67</b>	<b>20</b>	<b>10</b>	<b>7</b>
RSE (%)	4	6	10	24	14
Percent distribution					
ANNUAL DATA					
2009	100	62	24	9	4
2010	100	58	25	11	6
2011	100	62	20	11	7
QUARTERLY DATA					
2009: 1st quarter	100	62	24	9	4
2nd quarter	100	61	26	9	4
3rd quarter	100	63	23	10	4
4th quarter	100	64	25	6	6
2010: 1st quarter	100	58	27	9	5
2nd quarter	100	58	26	12	5
3rd quarter	101	58	25	10	7
4th quarter	100	61	21	11	6
2011: 1st quarter	100	59	22	12	7
2nd quarter	100	64	20	11	6
3rd quarter	100	62	19	12	8
4th quarter	100	62	19	13	6
2012: 1st quarter <sup>f</sup>	100	61	24	9	6
2nd quarter <sup>p</sup>	<b>100</b>	<b>65</b>	<b>19</b>	<b>9</b>	<b>7</b>

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

<sup>p</sup>Preliminary. <sup>r</sup>Revised. NA Not available. RSE Relative Standard Error.

Z Less than 500 units or less than 0.5 percent.

<sup>1</sup>Includes houses reporting other types of financing

<sup>2</sup>Houses for which type of financing was not reported have been distributed proportionally to those for which type of financing was reported

**Table Q8. Median and Average Sales Price of New Houses Sold by Type of Financing**

[Dollars]

Period	Total <sup>1</sup>	Conventional <sup>2</sup>	FHA	VA	Cash
<b>Median sales price</b>					
<b>ANNUAL DATA</b>					
2009	216,700	239,900	182,700	204,100	262,900
2010	221,800	252,800	186,900	210,100	244,700
2011	227,200	244,700	191,700	216,900	232,100
RSE (%)	3	5	2	7	6
<b>QUARTERLY DATA</b>					
2009:					
1st quarter	208,400	229,000	175,500	207,000	275,700
2nd quarter	220,900	247,600	190,600	197,300	260,700
3rd quarter	214,300	235,600	179,900	206,500	262,500
4th quarter	219,000	240,000	176,500	198,400	247,000
2010:					
1st quarter	222,900	250,900	184,400	221,900	222,300
2nd quarter	219,500	239,800	185,900	200,000	249,000
3rd quarter	224,100	245,700	190,600	209,500	220,300
4th quarter	224,300	262,900	188,400	205,200	250,800
2011:					
1st quarter	226,900	253,400	184,900	219,300	216,100
2nd quarter	228,100	243,200	190,500	226,700	236,800
3rd quarter	223,500	234,800	191,400	216,200	249,000
4th quarter	221,100	241,000	198,500	198,400	205,000
2012:					
1st quarter <sup>f</sup>	238,400	261,500	202,100	217,300	261,000
<b>2nd quarter<sup>p</sup></b>	<b>235,300</b>	<b>253,200</b>	<b>191,100</b>	<b>206,400</b>	<b>251,800</b>
RSE (%)	3	5	4	11	11
<b>Average sales price</b>					
<b>ANNUAL DATA</b>					
2009	270,900	298,700	202,400	225,500	324,600
2010	272,900	306,100	206,900	229,300	318,800
2011	267,900	288,000	212,600	235,400	282,700
RSE (%)	2	3	2	5	7
<b>QUARTERLY DATA</b>					
2009:					
1st quarter	257,000	290,200	192,800	217,800	296,500
2nd quarter	273,400	302,900	207,600	227,900	342,300
3rd quarter	274,100	301,000	202,000	223,800	318,100
4th quarter	272,900	297,000	195,300	229,000	339,900
2010:					
1st quarter	275,300	311,900	205,900	233,800	309,500
2nd quarter	268,800	299,500	207,100	228,300	296,600
3rd quarter	266,000	302,600	208,500	225,900	282,000
4th quarter	278,000	305,500	210,000	225,600	347,400
2011:					
1st quarter	268,100	292,800	208,400	233,400	242,800
2nd quarter	267,600	284,500	215,600	242,300	292,200
3rd quarter	263,000	276,300	208,400	235,500	304,700
4th quarter	259,700	280,700	212,400	220,700	263,500
2012:					
1st quarter <sup>f</sup>	278,000	303,400	220,600	237,700	298,900
<b>2nd quarter<sup>p</sup></b>	<b>280,300</b>	<b>309,200</b>	<b>212,900</b>	<b>226,700</b>	<b>289,400</b>
RSE (%)	3	4	3	4	6

A Represents an RSE that is greater than or equal to 100 or could not be computed.

<sup>p</sup>Preliminary. <sup>r</sup>Revised. NA Not available. RSE Relative Standard Error.

S Withheld because estimate did not meet publication standards on the basis of response rate, associated standard error, or a consistency review. Z Less than 0.5 percent.

<sup>1</sup> May reflect revisions not distributed to months.

<sup>2</sup> Includes houses reporting other types of financing.