



JULY 2008

NEWSLETTER

SUPPORTING THE INTERESTS OF AAAFES, ITS RETIREES AND THE PEOPLE IT SERVES

AREA Community Service Award Program Revised

AREA revised the Community Service Award program on June 4 to allow for the submission of nominations throughout the year.

Our web site (www.aafes.com/area) has been updated to incorporate these changes. First Quarter 2008 honorees and details of the new program and nomination form are printed on pages 20-22.

Nominations may be submitted by any interested person for:

- Collective recognition of AREA, Chapter, Exchange (or branch/unit) community service accomplishments.
- Recognition of AREA and Chapter members and their spouses.
- Recognition of AAAFES and assigned military personnel and their spouses.

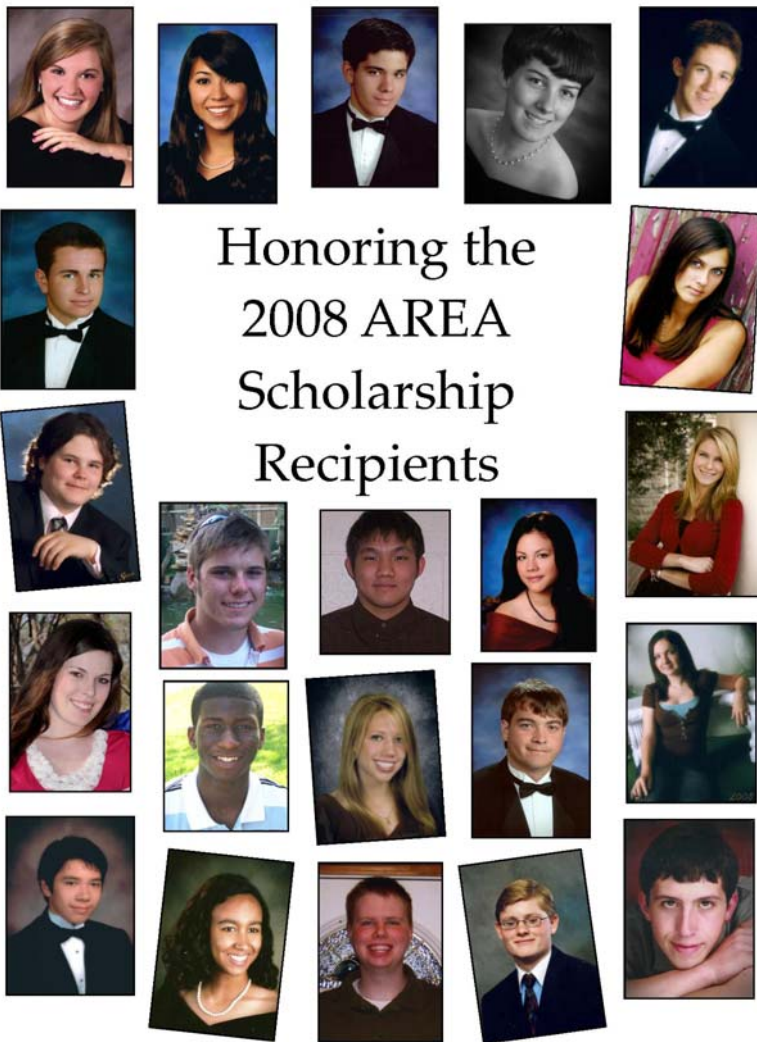
Award recipients are notified shortly after the completion of each quarter, i.e., just after March 31st, June 30th, September 30th and December 31st. Profiles will be featured in the follow-on editions of the AREA Newsletter and Exchange Post. They will also be posted to the AREA web site.

Its never been easier to recognize someone who is doing good things for the community. Send in your nominations any time and help recognize deserving AREA, Chapter and AAAFES/assigned military personnel and their spouses.

—Chuck Poffenbarger

AREA Scholarship Program 2008

Twenty two sons and daughters of AAAFES associates received AREA Scholarships totaling \$46,500 in 2008. All the details are on pages 10-14.





CHUCK POFFENBARGER, PRESIDENT

AREA & Chapter Goings On

Bit o' This
Bit o' That

Welcome to the July, 2008 edition of AREA's Newsletter, and the first month of Summer.

**"Hot July brings cooling showers,
Apricots and gillyflowers."**

- Sara Coleridge, *Pretty Lessons in Verse*

Tom Gallagher, Scholarship Director, and the entire Scholarship Committee can be proud of their work this year — reviewing submitted applications, and selecting and notifying recipients. It's a complicated process that takes about six weeks to complete. This year, we were able to award 22 scholarships for \$46,500 because of AREA member and sponsor support. Our 60-page Scholarship Booklet will be in the mail to students, chapter presidents and senior AAFES management personnel as you read this newsletter. All that will be left is to send the AREA checks to the student affairs offices at the respective colleges. Turn to pages 10-14 for a listing of this year's scholarship recipients.

We didn't have too many Community Service Award nominations, but the people nominated contribute to their communities in meaningful ways. Turn to page 20 for this year's award listing.

We're experiencing a \$.82 per member shortfall in the finances for the General Fund which pays for our administrative expenses and Newsletter printing and mailings. Most of our costs are related to the Newsletter, and any savings we could come up with would go a long ways to relieving the financial shortfall. We streamlined the publication some time ago by consolidating certain departments, thus reducing the number of pages required for each publication, and we receive very competitive prices from the printer. We don't want to increase the \$15.00 annual membership even though it was last established on April 1, 2002, some six years ago. What we would like to do is to encourage you to receive your Newsletter via the internet, and save us \$0.54 in postage and handling, and \$1.75 for printing, for each copy not mailed. If you're interested in that, all we would need is your e-mail address and you'll receive an e-mail message every quarter with a link to the Newsletter. Click on the link and read the Newsletter as an adobe acrobat (.pdf) document. If you can't read .pdf files, you can get a free reader at www.adobe.com. Select Downloads, then click on [Get Adobe Reader](#). You'll also be able to save the Newsletter to your computer by using the Save AS command in the File section at the top of the screen. Send an e-mail to me at cpoffen@yahoo.com to do this.

Nominations for the Community Recognition Program can now be submitted at any time throughout the year. This program is an excellent way to recognize friends and family who do things to make the communities where you live and work better places. We also loosen up the submission rules a bit. Now, nominations for the AREA program can be submitted by any interested person to recognize members and spouses of AREA, chapters, AAFES, and assigned military personnel.

Let's get in the habit of recognizing people who do good works. They deserve a pat-on-the-back. The nomination form is on page 22 of this Newsletter. It can also be found on our web site at www.aafes.com/area.

Chuck

YOUR AAFES BENEFITS...

Benefits Q&A

Q. Is there anything new with Aggregation?

A. No. The aggregation proposal is still under review by the Department of Defense; therefore, no changes have been made to adjust the alignment of the fund assets in the respective retirement plans, Basic Retirement; Post Retirement Medical; and Supplemental Deferred Compensation (Executive Management Program).

Q. Who in AAFES Headquarters do we call to report deaths?

A. Call the Benefits Department to notify AAFES of a death.

Q. What is the phone number of the insurance company?

A. The following list contains contact numbers:

Company	Coverage	Telephone Number
Aetna	Medical & Dental	1 -800-367-6276
Aetna	Long Term Care	1-800-537-8521
Maskin Group	Personal Accident Insurance	1-866-506-1561

Q. When can we expect spouse's pension and insurance payoffs?

A. After the death certificate and tax form are received, the process to make the payments begin for Spousal Annuity. The process to make the payment to the Life insurance beneficiary(s) begins when the death certificate is received.

Q. What benefits are survivors entitled to?

A. The benefits that survivors receive are in relation to the retiree; for instance, if the retiree elects to do a Spousal Annuity. Visit the AREA website for more information on survivor benefits located under "Dependents Information on Pension and Insurance Benefits".

Q. What is the effect on AAFES pension if you do not start drawing Social Security at age 62?

A. Although you may not decide to start drawing social security at age 62, AAFES will do a Social Security adjustment at age 62 based on an estimated award amount. Therefore, your pension amount from AAFES will be reduced, even though you have chosen to delay receiving your Social Security.

DO YOU HAVE A QUESTION ABOUT AAFES BENEFITS?

For an answer in the next newsletter, just send your question or comment to AREA-Newsletter@tx.rr.com



AAFES RETIRED EMPLOYEES ASSOCIATION

The AREA Newsletter is published in January, April, July and October

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NEWSLETTER

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AREA Web address:
<http://www.aafes.com/area>

YOUR AAFES BENEFITS...

What was that number again???

Have you recently moved and need to update your address?

If so, you want to call **State Street** by using their toll free number 1-877-247-2769. Overseas participants may call State Street collect at 1-904-791-2246. If you prefer e-mail, you can contact State Street at aafesclientserviceteam@citistreetonline.com. Your change will automatically report to AAFES and Aetna.

Do you need to change your direct deposit information? How about your federal or state withholding tax from your pension payments? These changes are also made through State Street at 1-877-247-2769.

Do you need to inquire about the status of an **Aetna** medical or dental claim? The easiest and quickest way to do this is through

the Aetna Navigator site at www.aetnavigators.com. You can also communicate with Aetna through this site via e-mail. You can also contact Aetna at 1-800-367-6276.

Do you have questions about **Long Term Care** coverage with Aetna? If so, you can reach an Aetna LTC expert at 1-800-537-8521. They can provide the information needed to enroll or increase your LTC coverage.

Do you have questions about your AAFES 401(k) account with **Fidelity**? If so, you can reach them at 1-800-835-5098.

Do you have questions about your **Personal Accident Insurance** billing statement? If so, you can reach Maksin Group at 1-866-506-1561.

The Easiest Exercise

Walking can add years to your life and life to your years.... And it couldn't be easier! You don't need to join a health club, wear special equipment or go into training to reap the rewards:

The Conditioner: Walking conditions your heart and lungs and raises your

body's ability to use oxygen more efficiently. In one study, women who walked briskly (3-4 miles per hour) at least three hours a week cut their risk of heart attack and stroke by more than half.

The Protector: Walking helps beat other health problems, too. It reduces your risk of some forms of cancer and osteoporosis. It fights the battle of the bulge, taking off fat and building muscle. Walking can

even help people with diabetes reduce or eliminate their need for medication.

The Joint-Saver: Walking can burn about as many calories per mile as jogging does. But it delivers only about a quarter of the jolt, so it's much easier on your joints and muscles.

The De-Stressor: Walking is easy on your mind, too since it lessens stress and lightens depression. Beginning walkers usually report that they feel better, sleep better and that their mental outlook improves.

The Winner: Best of all, walking has the lowest dropout rate of any form of exercise. So you're more likely to stick with it and get all these benefits and more, like better digestion, improved regularity and lower blood pressure.

There's Nothing to It

Just put on a sturdy, comfortable pair of shoes and go. **Smart moves:** Walk to the store for the Sunday paper....use stairs instead of elevators or escalators....on bad weather days walk in the mall or on a treadmill.

Do yourself a world of good...take on the **easiest exercise!**

Source: *Top Health*

How to use Tricare with Medicare and Aetna

Thank you for the information provided in the Newsletter concerning Benefit coordination between Medicare and Aetna coverage. I found, at least in our Chapter, many AAFES retirees are former retired Military or retired Military Spouses with coverage of Tricare Standard or Tricare for Life. Coordinating all three usually results in no payment at all, since one is never required to pay more than the Tricare allowable fee.

This works especially well for prescriptions. At participating pharmacies, show the Aetna Insurance Card and your Tricare or retired Military ID. If your pharmacy does not participate in the Tricare prescription program you can also file a DD Form 2642 and receive reimbursement of your Aetna Copay that way. I have spoken to many retiree's that were unaware of the Tricare coverage.

Perhaps this information can be included in one of your future Benefit articles.

Again, thank you for the information you provide, I always look forward to receiving the AREA Newsletter.

Chris Jasinski
Fort Riley, Kansas Chapter

YOUR AAFES BENEFITS...

EIGHT FOR 2008:



Fascinating Facts about Social Security

By Tom Clark
Social Security Public Affairs Specialist

Here are eight interesting facts about Social Security for 2008.

1. In 2008, about 50 million Americans will receive Social Security benefits — that's roughly TWICE the number of people who live in the cities of New York, Los Angeles, Chicago, Houston, Philadelphia, Phoenix, San Antonio, San Diego and Dallas combined.

2. The nation's first baby-boomer begins collecting Social Security retirement benefits in February 2008 ... and over the next 20 years another 78 million baby boomers will be eligible to apply for benefits, too. That's an average of more than 10,000 people applying for benefits every day!

3. About 70 percent of private sector workers have no long-term disability insurance — but nearly all workers and their families have Social Security protection in the event of a long-term disability.

4. The average monthly Social Security survivors insurance benefit for a widow or widower with two dependent children is about \$2,243 per month — which for most workers is more than the value of their private life insurance.

5. More than 3 million children under age 18 get Social Security benefits — as survivors of deceased workers, or as the children of people receiving retirement or disability benefits.

6. Approximately 442 million Social Security numbers have been issued since 1936 — but there are approximately 1 billion possible Social Security number combinations with the nine-digit number, so there are plenty more to go around.

7. Social Security offices are VERY busy. Nearly 42 million people visit a Social Security office each year. Another 60 million call our nationwide toll-free telephone service each year at 1-800-772-1213 (TTY 1-800-25-0778). In addition, about 48 million people visit our Internet website at www.socialsecurity.gov.

8. By 2032, there will be almost twice as many older Americans as today — growing from 38 million today to 72 million.

If you find these facts interesting and would like to know more about any aspect of the Social Security programs, you can visit our website at www.socialsecurity.gov.

How a "Putzi" game morphed into...

'The Pitcher Club'

By Sam Lankford
Pitcher Club President

In the mid-1970s a German gambling/drinking game called "Putzi" was introduced to the after-work regulars in the 6th floor O Club. Three to 15 players, standing in a circle, played the game with 0 to 3 coins hidden in their outstretched hand. Each player guessed at the exact total of the coins in all hands; if correct, he was eliminated. Last guy in was the "loser" who received verbal abuse and bought pitchers of beer for all the "winners." To accommodate the number of players, the Club bought two large tables with chrome foot rails.

Interest in Putzi slackened off through the years; however, the players who had acquired a taste for beer (and lots of it) and needed a way to attract new "losers." Putzi Meetings became PC Meetings to attract the growing number of personal computer users. Here's how it works: A retired logistics type, lets call him JJ, walks into HQ AAFES and spies three computer systems retirees. JJ asks,

"Whuzup guys, been enjoying retirement?" Bergman replies, "You bet JJ, been deer hunting everywhere, right Rickett? Yep, I have two deer leases and go all the time." Salinas winks at Bill and nudges Bergman.. Jim says, "Say JJ, we're headed to the O Club for a PC Meeting. Why not join us?" JJ replies, "Great, I'll get my laptop, maybe I can improve my PC skills." Milt, Bill and Jim smile knowingly.

Later, JJ walks into the crowded bar and inquires, "Where are your laptops? I was told that this is a computer meeting?" Lankford, PC Presidente, replies "JJ just hand Terry Hanson, our Sargeant-At-Arms, a \$20 bill and I'll 'splain bout the PC Group." The bill is passed to Terry and then to the bartender. As in a Greek Chorus, members Hazle, Saga, and Jim Simmons all shout, "LET IT RIDE BARTENDER!"

The \$20 buys several pitchers of beer and plenty of frosted mugs. Terry puts the remaining "chump change" in the tip jar. JJ whines, "Wait just a minute guys, isn't

this a PC Meeting." Dennis Jones, Presidente of Vice, with his usual smirk, explains, "PC doesn't mean "Personal Computer" Mr. Johnston, it stands for "Pitcher Club"- you buy us pitchers of beer and you'll be a member of our club." Bill Wallace adds, "Welcome to the club sucka...I mean mister new member!"

At tables are seated lady members, none of whom are known for being shy...Judy Hanson, Melinda Kocian, Ricky Conway, Susie Thomas and Peggy Simmons. They shout, "Hey Mister Newbie, send cocktails, we don't want no stinkin' beer." Mr. Johnston pulls out another bill for the bartender and so it goes at the Pitcher Club. Would you like to join? Contact any of us in this article for an invite.

Although beer drinking is our vocation, hobby, interest and raison d'etre PC folks have a variety of other interests: Golfers? We got a few: Milt Bergman literally lives on a golf course, Bill Wallace golfs (one day he actually bet on a game) and also plays in a softball league. Dale Woods and Dennis Jones also golf. Additionally,



Front row: Judy Hanson, Susan Thomas and Tom Saga. Rear row: Jim Salinas, Lou Conde, Tom Minton, Jerry Johnston, Sam Lankford, King Hazle, James Kocian, Terry Hanson, Peggy Simmons, Jim Simmons, Bill Wallace, Bill Rickett, Melinda Kocian and Dennis Jones

Jones changes oil part time at a local KwikLube. Harold Waller golfs on all days ending with the letter "Y." He also volunteers weekly for Meals on Wheels, instructs AARP Safe Driver Programs and is a lab technician "trainee" at Grace Community Clinic in Mineola.

Judy Hanson does volunteer work for Mission Arlington. She also studies the art of China painting and has won numerous ribbons for her paintings at the Texas State Fair. Tom Conway performs weekly—and some Sundays—duties as a Eucharistic Minister for his church, bringing communion to Catholic patients at Charlton Methodist Hospital.

We have hunters and fishers too. Bill Rickett hunts and bowls, Jim Simmons hunts and fishes (rumors about dynamite are patently false, says Jim). Rick Green is an avid hunter and has built an airplane with two friends. It is a fast (200 MPH), fully instrument-qualified, four-place, composite kit plane. Classified as a Technically Advanced Aircraft, it is equipped with leading edge avionics...PS. Autopilot, moving flight/surface maps.

Several PC members are engaged in construction, remodeling and maintenance pursuits. Tom Saga creates fine furniture using a variety of exotic woods. His tile and stone work are outstanding. For his family, Pat Shea keeps up six homes, five automobiles, two jet-skis and a boat. Pat's photography avocation has over 15,000 computer pictures, he's digitized 1,000 slides and plans 500 more..

Jerry Johnston and Paul Kelleher build beautiful high-end custom designed swimming pools with fountains, waterfalls, salt systems, pergolas (go look it up yourself), outdoor kitchens, audios systems, television and living rooms. Recently Jerry skied in Dubai! Sam and Dianne (aka the

Queen) Lankford do remodeling in Dallas and Angel Fire, NM. They "still" snow ski each winter; Sam rides dirt motorcycles, although somewhat slower and has restored an antique VW.

Travel is a popular endeavor for PC members. King and Charlotte Hazle have completed 14 cruises with three more set for this year. Out of the ordinary tours have been: Northern European capitals and the Black Sea with ports of Nessebur, Bulgaria; Constanta, Romania; Odessa, Sevastopol and Yalta. King has participated in the annual Tyler Cup/Cooper Clinic executive fitness event since 1978. AAFES was invited in 1978 due to the efforts of King, Norry Hersey and General Stubbs.

Tom Conway arranges overseas tours to Switzerland, Spain, Germany, Italy, Russia, Denmark, Sweden, Hungary, Greece, New Zealand, Fiji and Australia. He is planning trips to Ireland, Scotland and South America. The Hansons have joined Tom on every trip since 1999 and have visited 12 different countries, plus taken four cruises.

Jim and Gisela Spires do RV travel and have worked as an independent contractor for a tour company for over 10 years. They've been to all 49 continental states several times, all states/provinces of Mexico/Canada several times. Have also been to Australia, New Zealand and South Africa.



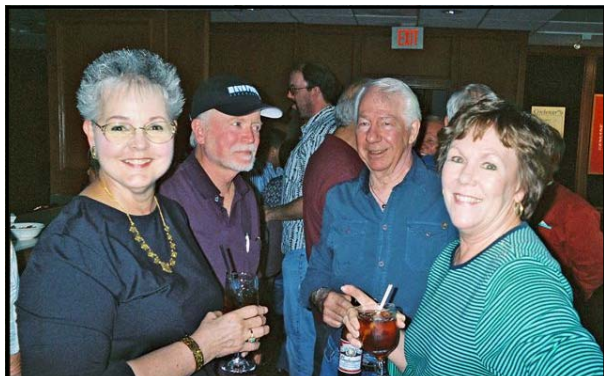
King Hazle, Terry Hanson, Tom Saga, Dennis Jones, Sam Lankford and Brad Thomas

Jim Salinas has been to China, Korea, Singapore, Uruguay, Argentina (plans to return to learn the Tango), will take a Alaska cruise this summer. He is working on his high school 50th reunion. Jim has been an Instructional-Coordinator for DISD for 15 years. Lou Conde has also been involved in education having been a high school substitute teacher and career counselor for many years.

Salinas is also planning a 30 day trek across Northern Spain on the Camino de Santiago (Way of St. James)...would you like to join him?



Brad Thomas, Susan Thomas, Peggy Simmons and Lou Conde



Judy Hanson, Bill Wallace, Sam Lankford, Melinda Kocian



Jim Salinas, Bill Schultz and Lou Conde

CHAPTER HAPPENINGS

Tampa Bay Chapter—The Tampa Bay Chapter, AREA, semi-annual luncheon was held at noon on Friday, 7 March 2008 at the MacDill AFB Officers' Club, Tampa, FL. There were 35 in attendance. A delicious roast beef dinner was served and enjoyed by all. Efforts are being made to vary our menu, which is always at a modest price. We presently have 51 members, and more members are desired, especially among the recently retired AAFES employees served by this Chapter, the only one in Florida.

After lunch, Chapter President Stewart Fogelman led a brief business meeting. Mr. Fogelman announced that a donation of \$100.00 from the chapter has been sent to the AREA Scholarship Fund. A discussion followed about ways and means to increase membership and attendance at meetings. Two new members from the Ocala area joined us at this meeting and they were welcomed. Heretofore, it has been the custom to hold two meetings a year, one in November, and the other in March. Attendance at November meetings has been so low they were often cancelled. Everyone present seemed to feel that increasing the number of meetings a year, perhaps three or four, and changing the months in which they are held would improve attendance. In addition, members felt this would give them the feeling of being more in touch. After discussion, it was resolved that starting September 2008 there would be three meetings a year. Therefore, meetings are to be scheduled in September 2008, February 2009, and May 2009. Members will be notified by mail of exact dates within those months. Dues are \$5.00 annually.

Any retirees interested in joining the Tampa Chapter of AREA should contact Stewart Fogelman, 6414 Addington Place, University Park, FL 34201; Phone 941-359-3370; or E-mail SFOGELMAN@COMPUSERVE.COM.

Reporter: Dorothy J. Hornus

ALAMO CHAPTER ANNUAL GOLF TOURNAMENT CANYON SPRINGS GOLF CLUB, SAN ANTONIO, TEXAS

On May 21, 2008, Tony Trevino once again hosted the Alamo Chapter AAFES Retired Employees Golf Tournament at Canyon Springs Golf Club in San Antonio. What has now become an annual and much anticipated event, eight teams totaling 28 AREA members and guests participated in another great tournament with several participants vowing, once again, to never again play in the tournament, or, in the overheard words of some of the players, to never play the game of golf ever again. As usual, it is not hard to spot those who did not shoot well. Some who did not play well, were very thankful that they at least found several lost balls while looking for theirs. As one duffer observed while looking for his ball, "I found one....same color, same shape, same size, it must be mine".

First place honors turned out to be a tie at 6 under par and went to the team of Tony Trevino, Howard Deck and Steve Heffner and the team of Jim Russell, Carl Fuller and Cliff Rath. Third place honors at 4 under par went to Al Lozano, his dad John Lozano and Richard Grona. Closest to the pin contest winners were Bob Philbin for holes 3 and 17 while holes 7 and 13 went to Luis Rodriguez and Richard Grona respectively.

A great time was had by all and most of the participants informed Tony they would be back next year, and next time to at least win, place or show. Thanks, Tony for another good outing of great golf.



**Al Lozano
and his
Dad, John**



Bill and Janice Dobbs

Central Texas Chapter—The Central Texas Chapter in Austin, Texas, met on 5 May 2008 for a luncheon at Johnnie Corinno’s restaurant, with 18 members in attendance. Present were Frank and Cynthia Archer, Johnnie and Sandy Morgan, Jo Ann Melvin, Harold and Leslie Robbins, Jerry and Irene Harbour, Alice Sewell, Jenny Downey, Juanita Impson, Jeannette Stark, Maureen Wooten, Bertha Rhodes, Gail Morgan and Jennifer McCormick. Absent due to illness were John and Pat Callaghan and Lydia Vilagomez. Emma Tuley continues to be a volunteer with another group and is required to forgo our luncheons. Following the luncheon I was contacted by Ken and Dorene Mundell of Belton, Texas who have expressed a desire to join our luncheons. All former or current AAFES employees in the Central Texas area are invited to join us. Information can be found in the quarterly edition of this Newsletter. The members have agreed that luncheon notification by card is preferable to the telephone method, with the exception of those who have a current E-mail address. We will attempt to have a Christmas luncheon at the Texas Land and Cattle Company during the month of December. The August 4 luncheon will be at Applebee’s, IH35 and William Cannon Drive, followed by the November 8th luncheon at the BakeHouse at William Cannon and Manchaca. All luncheons are held from 1-3 p.m.

—Frank Archer, Chapter President

Geneva Purvis honored with Spirit Award from Senior Center

The North Carolina Chapter congratulated Geneva Purvis, winner of the 2008 Spirit Award, presented by the Senior Center. She was on the cover of PrimeLife Magazine’s May issue. The magazine stated Geneva is 77 years old—which is hard to believe—but more unbelievable is her energy and willingness to assist others. The Chapter’s newsletter closed with congratulations to Geneva and expressed “thanks for all you do for the senior citizens of Cumberland County.”



Joyce Kikuchi, Alice Suma



Lani and Momi Fergstrom



Pricing the auction items

Aloha Chapter—The largest group in many years gathered on Sunday, April 6 for the Aloha Chapter’s Spring Luncheon at the Kaneohe Marine Corps Station Officer’s Club. This was a change from our usual venue and a turnout of 42 members and guests gathered for the GORGEOUS VIEW overlooking the club’s golf course and the beautiful Pacific Ocean. It was all complimented by a wonderful brunch, WONDERFUL FRIENDS, and great camaraderie. The group unanimously voted to return!! A VERY SUCCESSFUL combination Plant Sale/Bake Sale and Silent Auction was held before, during, and after the brunch to “fatten” the club’s coffers. The Club’s summer luncheon will be held in August – date to be determined.



Pauline Ung, Rose Kawata, Adrienne Hamada

—Bill Allgire



Dot Irvine and Adrienne Hamada



Lauri Santos, Bill Allgire



Bea Shiroma

AAFES Retired Employees Association (AREA) 2008 Scholarship Program

This year AREA awarded scholarships totaling \$46,500. Although the Board initially approved twelve scholarship awards earlier in the year, it was obvious during the evaluation process that there were more than twelve deserving applicants. The Scholarship Committee asked the board to approve ten additional \$1,000 awards. The board unanimously endorsed the proposal. We were able to award scholarship monies to twenty-two of the twenty-seven qualified applicants. I am proud to tell you that \$346,295 in awards has been made to 202 deserving students since the AREA scholarship program's inception in 1985. A brief recap of each 2008 awardees accomplishments and aspirations is shown below.

This was another banner year for the AREA Scholarship Program. With forty-five applications received and twenty-seven of those meeting AREA criteria, 2008 proved to be the second highest participation rate since the program began but with twenty-two awards 2008 had the highest number of single year awards ever made. Having said that, I would be remiss if I failed to mention how funds have been and continue to be made available for this outstanding "AAFES Employee Oriented" program. The program garners support from both industry partners and from many within our own ranks who choose to recognize loved ones with a donation to the AREA Scholarship fund. Industry support and individual donations are key factors to the program's past and future success.

Here is a summary of this year's process. All applicants were screened to assure minimum requirements were met. After meeting the "AAFES Employee, Son or Daughter" and minimum academic criteria, each application was assigned a file number used to track applications throughout the evaluation process. Qualified applicant files were reviewed privately by each member of the evaluation committee and ranked using academic achievement, awards, school and outside activity participation, letters of recommendation and finally, an essay themed on why "...I deserve this scholarship..."

All scores were aggregated, ties were broken and the award roster finalized. After that, an applicant summary together with the committee's additional awards recommendation was sent to Chuck Poffenbarger, AREA President. The AREA BOD reviewed the committee's recommendations and by vote approved the ten additional awards. Chuck Poffenbarger then sent congratulatory letters to each awardee detailing the scholarship.

Applicant academic standing was exceptional again this year. All applicants, including those not meeting AREA's minimum scholarship requirements, should be justifiably proud knowing they reflect great credit on themselves and the families that support them. It is obvious that I was impressed with the high quality of each and every applicant and more importantly, committee members were impressed as well. Speaking of the evaluation committee, I personally thank all five members of the committee who voluntarily took time and applied exceptional judgment to the evaluation process. The members are: Duane Walsh, Vivian Skalsky, Don Smith, Darryl Richards and Richard Sheff.

And finally, don't forget about next year. If you know a qualifying student entering his or her first college semester in 2009, make sure they review our Scholarship Program at www.aafes.com/area

!!! AREA loves to award scholarships to deserving students !!!

Regards,



Thomas Gallagher
Director, AREA Scholarship Program



Army & Air Force Exchange Service
 P.O. Box 660202
 Dallas, TX 75266-0202
 (214) 312-2011

MAY 28 2008

TO: AREA MEMBERS

One of the best aspects of leading an organization like the Army and Air Force Exchange Service is that you have so many opportunities to meet the wonderful people who work in our stores and other facilities. In our travels, we visit hundreds of stores each year and see all the exciting and innovative things AAFES people are doing to serve Troops, military retirees and their deserving families.

Given the emphasis we place on meeting the needs of "The Best Customers in the World," it's only fitting that we also find time and resources to reward the accomplishments and potential that exists within our own AAFES families. Thankfully, the AAFES Retired Employees Association (AREA) has once again done just that in the most direct way possible – by supporting the education and advancement of our Associate's children.

One of AAFES' critical challenges is to "Build the Bench" so that our organization will have the leadership it needs to grow and thrive in the years to come. Through this scholarship program, AREA also is helping to build the bench by encouraging academic excellence. Since 1985, more than 200 young scholars have benefited from your generosity.

We can only guess at what marvelous new ideas and inventions will derive from these endowments. But we can be sure of one thing – without the support of organizations like AREA; many of these young people would have been denied their academic careers.

So on behalf of the more than 44,000 AAFES Associates we have the pleasure of leading, congratulations to the winners of AREA's 2008 scholarship program. You represent the best hopes of your parents and we applaud your success, both now and in the years to come.

*Thank for all you do!
 JCG*

Keith L. Thurgood
KEITH L. THURGOOD
 BG, U.S. ARMY
 Commander

Francis L. Hendricks
FRANCIS L. HENDRICKS
 Brig Gen, USAF
 Deputy Commanding General

Mike Howard
MIKE HOWARD
 Chief Operating Officer

PRESENTING YOUR 2008 AREA SCHOLARSHIP RECIPIENTS



Sean Michael Miller: Sean, son of Stephen and Zenaida Miller, is the recipient of the 2008 Marilyn Iverson Scholarship Award. This \$5,000 endowment is given to the top AREA Scholarship recipient for outstanding academic achievement and community involvement. This fall Sean enters college seeking a degree in Biomedical Engineering. During his high school career at Westover High School in Fayetteville, North Carolina, Sean balanced academics, school activity participation and community involvement in outstanding fashion. Academically, he was a member of the National Honor Society, won first place in 5th annual First Robotics Competition Palmetto Regional of South Carolina and was a member of the Academy of Scholars at his high school. He also found time for varsity tennis and to volunteer for the Toys for Tots campaign and Project HELP (Helping Enhance Learning Potential). In recognition of his outstanding participation, Sean was recognized with the President's Volunteer Service Award.



Christina Wagoner: Christina, the daughter of Ralph and Valerie Wagoner, has been awarded a \$5,000 AREA Scholarship. In her high school career at Hebron High School in Carrollton, Texas, Christina was recognized as an AP Scholar with Distinction, was a member of the National Honor Society and received the Navy League of the U. S. Theodore Roosevelt Award. She also served as her high school chairperson for the Annual Toys for Tots Campaign as a senior and served on that committee for the three previous years. Christina intends to pursue a degree in English, History and Women's Studies as she enters college this fall.



Brooke Michaela Bova: Brooke received a \$4,000 AREA Scholarship award, and intends to use that award to pursue a career in Marketing as she enters college this fall. Brooke, the daughter of Michael and Rochelle Bova, ranked first in her class of 300 at Dutchtown High School in Hampton, Georgia. She was a member of the National Honor Society and in her senior year was invited to the Congressional Student Leadership Conference in Washington D.C. Brooke was also active in extra circular activities as a captain of the varsity soccer team and a member of award winning school chorus. Brooke was also active in volunteering as a tutor for students needing help in chemistry and geometry.



Stefany Holguin: Stefany is the daughter of Freddy and Norma Holguin. She attended Niceville High School in Niceville, Florida. She was awarded a \$2,500 Area Scholarship in recognition of her outstanding high school record for academic achievement, school activity participation and activities outside the school environment. Academically, Stefany was a member of the National Honor Society, was awarded the United States Achievement Academy National Award and was listed in Who's Who in American High Schools. She was the assistant editor of her school newspaper and was involved in Red Cross Blood drives as a volunteer at both Eglin AFB and Ft. Lewis. Stefany will enter college this fall with as a Pharmacy major.



Christopher L. Eckhardt: Christopher, the recipient of a \$2,500 Area Scholarship award, is the son of Gary and Mary Beth Eckhardt. This fall he will enter college seeking a degree in Theater Design/Tech and Business. Christopher has been named a scholar and accepted into Honors College at Auburn University. He was a member of his Science Olympiad Team as well as a member of the marching and jazz bands at Starr's Mill High School in Fayetteville, Georgia. While participating actively in school related activities, Christopher also volunteers at his church where he runs its electronic equipment and plays trumpet in the church ensemble.



David Atherton: David has been awarded a \$2,500 AREA Scholarship. This fall he plans to enter college seeking a degree in Biology. During his high school career at Midlothian High School in Midlothian, Texas, David has been a consistent finalist in regional science meets and, in fact, finished first in the UIL regional science competition in his junior year. In his spare time David tutored younger students in mathematics. Both of David's parents, Paul and Debra Atherton, work for AAFES.



Christopher Curtis Collins: Christopher, the son of Daniel and Vicki Lynne Collins, has been awarded a \$2,500 AREA Scholarship. As Christopher enters college this fall, he will be pursuing a dual major in Business and Political Science. As a senior at Widefield High School in Colorado Springs, Colorado, Christopher was president of DECA Marketing Organization and as a junior represented that organization at its statewide assembly. Christopher was a member of the National Honor Society, an at-large representative on Widefield's Senior Council and a member of the Forensics/Debating team.



Ashley Libby: Ashley is the daughter of Brian and Helen Libby. She was awarded a \$2,500 AREA Scholarship. Ashley enters college as a Business Major in Pre-Law. During her stellar high school career at James W. Martin High School in Arlington, Texas, she twice ranked nationally on the Latin Exam: Suma Cum Laude as a junior and Magna Cum Laude as a senior. Additionally she was a member of the National Honor Society, an AP Scholar and was president of her school's Latin club. Ashley was also very active in her church, having gone on four separate mission trips: Two each to New Orleans and Matamoros, Mexico.



Christopher Sean Wagner: Christopher, the son of Yvonne Jones, received a \$2,500 AREA Scholarship. Entering college this fall, Christopher will major in Green Engineering. In Harlem High School in Harlem, Georgia, Christopher was recognized with nominations to the Georgia Governor's Honors Program in two categories: French and Technology. He also garnered recognition as a member of the National Honor Society and as a Xerox American History Student. In addition to these scholastic accomplishments, Christopher found time to volunteer in his school's Peer Tutor/Mentoring Program.



Katherine Milewski: Katherine received a \$2,500 AREA Scholarship. She is the daughter of Frank and Marilyn Milewski, both AAFES employees. While at Duncanville High School in Duncanville, Texas, Katherine garnering recognition as a writer receiving such awards as "Superior Feature Story" TAJE (Texas Association of Journalism Educators), "Honorable Mention General Column" TAJE and "Superior Entertainment Feature" TAJE. Not surprisingly, she will seek a Double major in Theater and Journalism as she enters college in the fall.



Natalie Leann Thi: Natalie received a \$2,500 AREA Scholarship. She is the daughter of two AAFES employees, Mihn and Nancy Thi. Natalie will enter college this fall as English major. During her high school career at South Grand Prairie High School in Grand Prairie, Texas, Natalie distinguished herself as a member of the National Society of High School Scholars, as a member of the National Honor Society and as a Graduating Texas Scholar. She is also listed in Who's Who Among American High Schools Students. Additionally, Natalie found time to volunteer at the Boys and Girls Club of Grand Prairie.



Brian Seo: Brian, son of Bernard and Myong Trombley, received a \$2,500 AREA Scholarship. Brian will enter college this fall as a Pre-Med Biology major. At Leavenworth High School in Leavenworth, Kansas, Brian was twice recognized as a Kansas Horizon Scholar, was a member of the National Honor Society and is listed in Who's Who Among American High School Students/Athletes. He was president of his high school's SADD chapter and president of the debate team. Brian, as a member and coach of school swim team, medaled at the state championship and was runner up at the state swim finals two other years.



Christopher Giuffreda: Christopher, the son of Joseph and Diane Giuffreda, received a \$1,000 Area Scholarship. Christopher will major in Electrical Engineering as he enters college this fall. While at Flower Mound High School in Flower Mound, Texas, Christopher was a member of the National Honor Society, took second place in statewide German competition and had his literary prowess recognized by "Flower Mound Literary Competition" with the publication of his original short story. As a member of the football team, he was listed as an All State Second Team Academic and was a member of his school's varsity soccer team. Christopher was also very active in his church and community. He participated in a mission to Mexico and volunteered as an "Athlete For Literacy: Reading to Elementary Students In The Community".



Cody James Wigness: Cody, the son of Jeffery and Jeannette Wigness, will enter college this fall as Journalism major. Cody was awarded a \$1,000 Area Scholarship. While a Waynesville High School student in Waynesville, Missouri, Cody was a member of the National Honor Society and listed on the “A” Honor Roll. Cody was very active within his church community. He was a vacation bible school teacher, a member of the church youth group and was a weekly presenter at church services.



Andrea Norton: Andrea is the daughter of Gordon and Lynn Norton. Andrea, recipient of a \$1,000 Area Scholarship, enters college this fall as an English Education major. She distinguished herself during her Ayer Middle/High School years in Ayer, Massachusetts as a seven semester Honor Roll member, a National Honor Society member and in the AAFES Martin Luther King Essay Contest, where she received honorable mention. Andrea was a member of her school band, its chorus and volunteered on the “Walk For Breast Cancer” events and “Relay – For Life” Cancer Society events.



Michael Weaver: Michael received a \$1,000 Area Scholarship. He is the son of Andrew and Melissa Weaver. Michael was an active member of his Edward S. Marcus High School JROTC program in Flower Mound, Texas. He received the “Outstanding Cadet” national JROTC award and was Deputy Group Commander of the school’s JROTC program in his senior year. Michael was also very active in the Boy Scouts. He was a “Senior Patrol Leader” and received the “Life Scout Award” from the Boy Scouts of America.



Justin Eckert: Justin is the son of William Eckert and Diana Poulson. Justin enters college this fall seeking a degree in Food Service Technology. Justin, a \$1,000 Area Scholarship recipient, was a member of the National Society of High School Scholars and a member of the Public Speaking Honor Society during his James W. Martin High School years in Arlington, Texas. Justin was active in school activities as a member of the Choir, Spanish and Key Clubs and “Martin Players” (Drama Club).



Nicholas L Hunt: Nicholas, the son of William and Bobbie Hunt, will enter college this fall as Engineering major. Nicholas received a \$1,000 Area Scholarship. At Leavenworth Senior High School in Leavenworth, KS, Nicholas was listed in “Who’s Who in Leadership – United States Achievement Academy”, was a National Scholar – State of Kansas and was listed on the school Honor Roll. He was also a member of the basketball and track teams and a member of “People of All Colors Service Club”.



Tori Stillman: The daughter of Spencer and Linda Stillman, Tori was awarded a \$1,000 Area Scholarship. Tori will major in Economics as she enters college this fall. Tori was a “High Honors Member” at Robert Louis Stevenson High School in Pebble Beach, California. She was a member of the varsity track and diving teams and a radio station intern. Tori volunteered at the “Community Hospital of Monterey Peninsula” and was a member of “Student Volunteers Program” around the community of Seaside, Ca.



Karen Kuhlman: Karen, the daughter of David and Kathy Kuhlman, received a \$1,000 Area Scholarship. Karen will major in Commercial Photography as she enters college this fall. During her high school career at Northmont High School in Clayton, Ohio, Karen was a member of the Northmont High School Honor Society and recognized as the NJROTC Distinguished Cadet. She was a member of the varsity bowling team and a member of her school’s concert band. She was also a Youth Group Leader at her church, a Civil Air Patrol Cadet and a Humane Society volunteer.



Sara Trowbridge; Sara is the daughter of Robert Thackett. Sara received a \$1,000 Area Scholarship. While at Edwardsville Senior High School in Edwardsville, Illinois, Sara was a member of the National Honor Society, the marching band and Student Venture. She was president of the “Drug and Alcohol Free Group”. She was very involved in her church having taken two mission trips to help improve homes in impoverished areas and she was actively involved with vacation bible study groups.



Nicholas Ryan Byrd: Nicholas received a \$1,000 Area Scholarship. He is the son of Ricky and Carolyn Byrd. While at Robert Service High School in Anchorage, Alaska, Nicholas earned a University of Alaska/Anchorage Scholar award and was a member of the National Honor Society. He was also a member of the Key Club and Technology Student Association.

From the Commander, AAFES

Our objective: Take care of our people!!!

By Brig. Gen. Keith Thurgood
Commander, Army and Air Force Exchange Service



People are important. In fact, people are so important that 50% of our corporate objectives are centered around people; taking care of our customers and taking care of our teammates.

We must ensure that we grow leaders who will support all levels of AAFES well into the next decade. Improving their capacity to learn and grow, as well as broadening their work experiences with critical jobs today, will help ensure all of our people can tackle tomorrow's challenges.

My dad used to tell me the story of "Desert Pete," a song sung by the Kingston Trio. Desert Pete is lost in the dry barren land and only survives because he finds an old pump in the middle of the desert. The trick was that he had to prime the pump to get the water that would save his life. In other words, Desert Pete had to put something into the pump to get something out. We need to do the same thing at AAFES. By investing in our people we prime the AAFES pump. By rallying the spirit of our 45,000 associates, we create new things, think about new beginnings and build new foundations going forward. In fact, we seek to develop an environment in which all associates thrive and our future leaders broaden their business perspectives and leadership skills, whether they're running an exchange at Fort Hood, Texas, or in Baghdad, Iraq.

People are *that* important to an organization. Without them, AAFES could not operate its 3,100 PXs and BXs around the world, 2,000 restaurants, convenience and specialty stores, movie theaters, gas stations and military clothing stores for 11.5 million Soldiers, Airmen, National Guard members, Reservists, their families and retirees.

More than 450 associates are deployed to the Middle East in Afghanistan, Iraq and other Persian Gulf countries, working hard alongside America's Joint Warriors and sharing some of the same risks. They provide a level of service unmatched in the retail industry.

At home and abroad, our associates deal with the impact of the Department of Defense's base closings, massive troop redeployments and tremendous competition in the marketplace. And, they're doing all of this while striving to meet the needs of military family members. In some cases, they're doing so while their own spouses or children are deployed to the Middle East in harm's way: more than 10,000 military family members work for AAFES.

What's more, many of our employees truly think outside the box. As Director of Strategy and Innovation for PepsiCo, my civilian job when I'm not called up for active duty in the U.S. Army, I challenged my team members to take the company to even greater heights by being proactive, taking appropriate risks and seeking every opportunity to learn, grow and make a difference.

After spending a year deployed on active duty to the Middle East, I came to AAFES as Commander to urge employees to make this organization soar to new heights by thinking differently, collaborating and taking care of our people and many associates are already doing just that:

Bety Desil, a forewoman at Einstein Bagels at Fort Hood, Texas, is the fourth AAFES associate since 2001 to win the prestigious Defense of Freedom Award, the civilian equivalent of the Purple Heart, for heroism in the line of fire. While working at Camp Cuervo in Iraq, she hustled to get her coworkers to safety as sirens warned of incoming mortars. However, one exploded near Bety, sending dozens of pieces of shrapnel deep into her right foot. Despite her injuries, she's ready to return to Iraq. "The Soldiers really need us," she says.

Peter Ashimine is unlike most employees companies see these days. This past December, Peter retired after 62 years at AAFES—a record of service for us. When he first joined AAFES as a cashier in the Philippines, the bombs and bullets of World War II had just quit flying. He was one of the first local residents hired by AAFES after the war.

Continued on page 16

"I could have worked at many other places, but I feel good knowing I am serving the troops—especially those who go off to war," said Peter, who retired from our Camp Foster's Pacific Region Headquarters on Okinawa. "They are the heroes."

Ann Scott is our corporate energy program manager. Last year, Ann discovered that AAFES was paying too much to keep the lights on after she charted utility costs by every building. She found discrepancies in the way the Defense Department was charging for utilities—and her negotiations mean we will save more than \$1.5 million on our utility bills.

Higinio Ortiz is not just a truck driver, but one of America's best. Our 2007 Driver of the Year, Ortiz, who delivers AAFES goods throughout the Southwest, was inducted into the National Private Truck Council's Hall of Fame recently after he logged more than 4 million accident-free miles. By the way, he's driven tractor-trailers for AAFES for 49 years.

Floris Jenkins, a computer technician at Cannon Air Force Base in New Mexico, is the mother of four children, but that didn't stop her from voluntarily deploying to Qatar for 13 months and another five months in Kuwait to lend her technical expertise to the troops. The 24-year AAFES veteran deployed the first time because she wanted to give something back to her country; the second time because her son signed up to deploy but wasn't able to go because of medical reasons.

Erika Pfauntsch, general manager of our BX at Kadena Air Base on Okinawa, is one of our top managers because she strives to view the store through the customers' eyes. She engages them daily, focusing on training, mentoring and coaching associates.

Susan Schweitzer and her team of more than 200 associates worked for nearly two years implementing the \$177 million Oracle Retail, the sophisticated technology that began rolling out this year to provide us with the retail industry's best merchandising, allocation, replenishment, forecasting, pricing and inventory practices. The largest information technology project in AAFES' 113-year history is expected to boost our earnings by \$261 million during the next five years.

Joseph Giuffreda hopes that if AAFES builds it, they will come. As project head for our Strategic Partnership Directorate, Joseph is overseeing a dramatic shift in our retail philosophy at selected installations in the United States. In September 2009, we'll open a nearly 490,000 square foot, \$82 million "lifestyle center" at Fort Bliss, Texas. The center, much like many of the urban shopping centers that resemble a small village, will provide a unique mix of shopping, entertainment, dining and relaxation venues—the first of its kind on any military installation in the world.

These associates are just a few examples of how people indeed make a difference. Every story of exceptional service and support truly warms my heart and makes me feel grateful that I've been given a chance to command such a fine organization. Thank you for leaving a legacy of excellence. Our people will continue to build on what you started. In closing, let me tell you about my 4 rules of the road. Here they are:

Rules of the Road

Don't Bunt.....be bold and swing hard...live a legacy....belong to the fellowship of the doers

No 2nd Place Trophies.....strive for excellence...you are either a pioneer or a settler

Look for Yellow Cars.....pay attention.....look for things you don't ordinarily look for and learn

Solve for YES – Be part of the solution, not part of the problem

Chief Operating Officer's Corner

An update on a great year for AAFES



It's hard to believe it's been five months since the last time I addressed you in this forum. I appreciate the opportunity to provide you with an update on what's happening around the AAFES world. It's been a very busy first quarter.

We finished up 2007 in great shape financially. While sales were relatively flat for the year both within AAFES and the industry, net earnings increased 27% above the previous year. This increase in net earnings has enabled all Associates to receive a Bonus for the first time in several years. 2008 is shaping up to be another banner year as well. Sales through March are up 3% above last year and net earnings are up 26%. 2007 Dividends to MWR were \$269.3 million. For 2007, AAFES paid a per capita dividend of \$272 for every Soldier and Airman.

I attribute these wonderful results to our outstanding Associates serving around the world. You can be confident that the legacy you left with AAFES is a good and strong one.

Last year also brought us some new shopping centers around the world. Some of the major facilities opened in 2007 include; Peterson AFB, CO, Panzer Caserne, Stuttgart Germany, Ft. Benning, Grafenwoehr, Germany and expansions to Ft. Campbell, Schofield Barracks, HI and Los Angeles Air Force Base.

New Shopping Centers slated to open this year include; Offutt AFB, Ft. Belvoir, Anderson AFB (Guam), Ft. Drum, Ft. Riley, Eielson and expansions for Luke AFB, Ft. Leonard Wood. So, as you can see, our capital expenditure program is very robust going forward. Yet another indication of our commitment to invest in the future of AAFES.

We recently completed another successful annual world wide meeting of our Main Store Managers and General Managers. This year's event saw some 300 managers and 100 of our vendor partners gathering in Dallas to collaborate, train, share information and discuss ways to enhance the shopping experience in our facilities. For the first time ever, the sitting Chairman of the AAFES Board of Directors addressed the group via video. His message and that of our Commander and Deputy Commander was inspirational and challenged us to continue to work hard to improve the shopping experience and grow profitable sales.

As we have for the past 5 years, a critically important part of our mission continues to be support for Operation Iraqi Freedom and Operation Enduring Freedom. We consistently maintain over 400 Associates in theater which support over 30 facilities. These dedicated men and women have all volunteered to serve in this hazardous endeavor to ensure that our fighting forces have that little piece of home in a far away place.

On May 1, we rolled out the new Co-branded Military Star Card and Master Card which features a very generous rewards program. The Military Star Rewards program lets you earn rewards points on qualifying purchases made with both your Chase Master Card Account and your Military Star Private Label Account. Points can be earned on and off-base/post, for everyday things like gas, Commissary and Exchange purchases. 2 points per dollar are earned when you use your Military Star card at AAFES locations. 2 points per dollar are earned when you use your card for all on-base purchases and 1 point per dollar is earned when you use your Chase Master Card for all purchases at AAFES locations and all off-base purchases.

2008 is on track to be another great year. We will still have the challenges of BRAC (Base Realignment and Closures), OEF/OIF, the overseas reconfiguration and an uncertain economy. AAFES's ability to grow sales will be impacted by many challenges. Such as, overall economic trends and consumer confidence, decisions about the war and deployment of troops, privatization of base housing, lowering of average selling price for consumer electronic products. Along with managing significant change implementing a new organization structure, new processes to accomplish our work and implement major new technologies to improve our work efficiencies and decision making capabilities. However, I am confident in the AAFES team and the extraordinary focus on mission accomplishment.

I wish you all a great summer and I look forward to seeing you around the PX or BX.

MICHAEL P. HOWARD
Chief Operating Officer

Inside AAFES Today: *Central Region*

By Julie M. Zills, Senior Vice President, Central Region

As the Senior Vice President of Central Region and AAFES Executive I am committed to providing Exceptional Customer Service, Valuing and Respecting our Associates, while providing Outstanding Operating Results to meet AAFES' mission.

As a spouse of a retired Army soldier I realize the importance of the PX/BX to young families and the quality of life AAFES provides. It means everything to that young military family to know that they can buy diapers at good prices and AAFES will be there with them where ever they go. AAFES is a great place to shop and a great place to build a career.

Our people are the most important asset to AAFES. Our focus is on training, mentoring and enhancing the knowledge and skills of our Central Region team. When we value and

Second in a Series on Hq. AAFES and Regions

Meet the Senior Vice President Julie Zills

Julie M. Zills is Senior Vice President of the Central Region for the Army and Air Force Exchange Service (AAFES) in Dallas, Texas.

A native of Sheffield, Ala., Zills began her career with the Army and Air Force Exchange Service (AAFES) in 1975 at the Heidelberg Area Exchange, Germany, where she held a variety of positions. In Oct. 1982 she became the Retail Manager at Fort Knox, Ky.

In February, 1983, Zills became Sales and Merchandise Manager at Chanute Air Force Base, Ill. In March 1986, she was promoted to Exchange Operations Manager at Fort Campbell, Ky. In May 1987, she progressed to Main Exchange Manager at Ellsworth Air Force Base, S.D., before being assigned, in April 1989, to the General Manager position at Altus Air Force Base, Okla. In 1993, Zills assumed the position of General Manager, San Francisco Area Exchange and in 1994, moved



to the Retail Business Manager position, Pacific North West Area, Anchorage, Ala. In 1995, Zills became the General Manager, Charleston, S.C. and in July 1996, she was promoted and moved to the Area Manager's position, Boston Area, Northeast Region. In November, 1997, Zills was promoted to 5-2 and given increased responsibility as Area

respect our associates it motivates them and they want to do more for you, the team, and AAFES.

Central Region's commitment to meet AAFES' mission of generating earnings to support MWR programs are reflected in the exceptional financial results that Central Region has achieved (YTD 2008 earnings 69% above 2007 earnings).

As an AAFES leader and the Senior Vice President of Central region my commitment is to look for what our team is doing right and enhance that throughout the region, while looking for opportunities that need to be strengthened. Central Region has a great team of people, everyone has a voice and we are communicating and sharing ideas to make Central Region and AAFES better.

Geographical Demographics

Central region, geographically, is the largest CONUS region. The Region encompasses the following states: North Dakota, Minnesota, Wisconsin, South Dakota, Nebraska, Iowa, Kansas, Illinois, Missouri, Tennessee, Oklahoma, Arkansas, Louisiana, Mississippi, Alabama, Kentucky, West Virginia, Indiana, Ohio, Michigan, West Virginia and the northeast part of the state of Texas.

Manager of the newly established New England Area, Northeast Region, a position she held from July 1997-1999. From Feb. 1999 - March 2001, Zills was the Area Manager, Capital Area, Eastern Region. She became VP of Eastern Region in March 2001, VP of the Services and Vending Division in July 2000, and VP in Western Region November 2003. Ms. Zills was promoted to Senior Rate on 16 July 2005 and became Senior Vice President for Eastern Region, August 2005 – October 2007.

Zills' awards include the Extraordinary Achievement Award, Superior Accomplishment Award, the Excellence Award, the Community Achievement Award and the Outstanding Volunteer Service Award. She received her BS Degree in Management and Communication Studies from the University of Maryland and Masters degree in Human Relations and Business from Amherston University, a private Christian university.

Region Support and Breakout

Central Region is broken down into three areas: East Central Area, headed by Area Manager Dave Nelson; South Central Area, headed by Area Manager Rob Baker; and North Central Area, headed by Area Manager Trini Saucedo.

Here's a quick recap of some exciting initiatives that are going on in Central Region:

- Focused on improving "in-store" experience, developing our associates and driving profitable sales.
- Train and insure all associates know how to read and understand an operating statement.
- Actively engaging associates at every level in corporate and local courses designed to improve leadership skills, accountability, internal controls, merchandise presentation and selling techniques.
- Training associates at every level the importance of add-on sales, increasing average ticket and controlling expenses.
- Initiated "Hour of Power" where every associate from stockers to supervisors and managers are out on the sales floor during peak hours to assist customers in making their purchase.
- Opening new facilities and renovating existing facilities to enhance shopping experiences, meet the needs of our customers and remain competitive within the local communities.
- While opening and renovating facilities, associates from the region visit and assist in the set up to learn and develop knowledge of new and existing standards then take this knowledge back to their home exchange and share this information.

East Central Area – this area supports 35 installations spanning nine states from the shores of the Great Lakes to the Gulf of Mexico. The major installations are Wright Patterson, OH, Columbus and Keesler AFB, MS, Eglin, Hurlburt and Tyndall AFB FL, Maxwell AFB, FT Rucker and Redstone Arsenal, AL, FT Knox, KY and Selfridge ANG, MI. The East Central Area supports the following MAJOR Commands Air Force - Air Education & Training Command; AFMC; AFSOC; AETC; and for Army - TRADOC; U.S Army Aviation & Missile Command; U.S. Army Garrison Active Reserve. The demographics consist of an Active Duty population of 57,664 and total demographics of 428,976.

There are approximately 2,074 associates within the East Central Area; 544 are Regular Full Time, 793 are Regular Part Time and 651 are intermittent employees.

South Central Area - this area encompasses four states which include 18 installations; major installations include 3 Army, 4 Air Force and one Joint Reserve Base (NAS-JRB). The installations include; Fort Hood, Fort Sill, Fort Polk,

NAS-JRB (formerly Carswell AFB), Little Rock AFB, Sheppard AFB, Tinker AFB and Barksdale AFB. The major commands include; III Corps, 1st Calvary, TRADOC, FORSCOM, 82nd Training Wing, AF Materiel Command, ACC, 8th AF, JRTC, and 314th Airlift Wing. The area also supports the retail and food operations at the AAFES HQ's building in Dallas, TX. Demographics for the area include; total active duty is 106,656; A/Dependents, 119,175; Retirees 79,466; R/Dependents 106,242; Guard & Reserve 36,541; and Guard & Reserve dependents 40,864 for a total of 488,944.

AAFES Associates total 2,742; 705 Regular Full Time, 1,061 Regular Part Time, and 976 intermittent.

North Central Area – this area encompasses ten states which include 38 installations; major installations include 6 Army and 6 Air Force. The installations include; Fort Campbell, Fort Leonard Wood, Fort Riley, Offutt AFB, Minot AFB, Grand Forks, Ft McCoy, Scott AFB, Fort Leavenworth, Whiteman AFB and McConnell AFB. The major commands include; ACC, AFAMC, AFRES, JQ AFSC, AMC, ANG, FORSCOM, and TRADDOC. Demographic for the area include; total active duty are 88,564; A/Dependents, 106,357; 64,291 Retirees; 87,043 R/Dependents; 45,306 Guard & Reserve; and 45,732 Guard & Reserve dependents.

AAFES Associates total 2494; 653 Regular Full Time, 873 Regular Part Time, and 972 intermittent.



Six receive AREA Community Service Awards

AREA recognizes retirees and AAFES Associates who volunteer their time and devote other resources, such as personal knowledge and expertise, to help improve the economic, civic and social health of the communities where we live and work. The Review Committee met on May 8 to review the nominations. Chairman Richard Fregoe, AREA member Chuck Poffenbarger, and their spouses Gisela Fregoe and Lina Poffenbarger, reviewed the nominations and, along with the entire AREA membership, are pleased to recognize six people for their super-volunteering efforts this past year.

All recipients were provided with an AREA Certificate of Appreciation and Parker Pen gifts from Watt/Spohn Universal, a leading, worldwide Exchange Broker headquartered in Dallas, Texas. WSU specializes in representing brand name manufacturers in the Power Zone, Automotive, Hardware, Housewares, Sporting Goods, and Consumables categories. They have a long history of supporting AREA through their active involvement in the Hampton Roads and Dallas Ft. Worth American Logistics Association (ALA) Chapters. We wish to thank Watt/Spohn Universal for their sponsorship of these Community Award Recipients, and invite you to visit WSW at www.wattspohn.com



COMMUNITY AWARD RECIPIENTS

Pete Heerens, *Hq, AAFES Real Estate Directorate, Dallas, TX*. Offers directions and other assistance to passengers at Dallas/Fort Worth airport as a Goodwill Ambassador. Started volunteering in 1999 and continues to help out in the USO Lounge. For further information on this volunteering opportunity, contact the Airport Ambassador Volunteer Program Office at 972.574.1492, or send an e-mail to katurner@dfwairport.com

Ken and Pat Weaver, *DWF Chapter*. The Weavers are both very active in Duncanville's civic affairs, and Pat is also a volunteer AREA board member. Ken is a City Councilman, Treasurer for the Duncanville School Foundation and Chairman of the Chamber of Commerce. Pat is the President of the Police Academy Association, a board member of the Fireman's Alumni Academy, a Medical Corps representative for Duncanville, a Certified Emergency Response Person for all of Duncanville, and the AREA Membership Chairperson.

Carl R. Ericsson, *Pearland, Texas*. After graduating from the Pearland Police Academy Alumni Association in 2003, Carl has spent in excess of 700 hours in volunteer police work. He patrols handicap parking areas and writes tickets for illegal parking, assists in enforcing city codes, works at all major public activities sponsored by the city and generally assists police officers where required.

C. Shelton Beck, *Southeastern Chapter*. Shelton works an average of 16 hours per week as a volunteer at two local Catholic churches. He does landscaping, performs various administrative tasks and assists parishioners who are either physically and/or financially unable to perform different types of jobs within and around their homes.

Harlan Tucker, Col Ret., *Bowie, Maryland*. Harlan has been committed to community affairs for over 40 years. During his tenure as a park volunteer, he was responsible for opening five new parks in the city, and prepared its recreation master plan. His proudest moment was the dedication of the National Wildlife Visitor Center on the Patuxent Research Refuge in October 1994. When asked what he would recommend for others, he said "Don't be afraid to volunteer, don't be reluctant to ask for help and don't be afraid to find your niche." Lastly, he said. "As long as I can give back, I will. I intend to keep going as long as I can stay physically and mentally fit."

If these award winners inspire you to nominate someone for an AREA Community Service Award, please fill out the nomination form on page 22.



Community Service Awards

Each calendar quarter, we recognize people who are making unselfish efforts towards the betterment of their communities with an AREA Community Service Award.

The term "Community" may refer either to the local area or to activities on a regional, state, national or even international scope. Each award recipient receives a certificate, along with a letter signed by AREA, expressing appreciation for the contribution made toward making our communities a better place to live and work.

Nominations may be submitted by any interested person for:

- Collective recognition of AREA, Chapter, Exchange (or branch/unit) community service accomplishments.
- Recognition of AREA and Chapter members and their spouses.
- Recognition of AAFES and assigned military personnel and their spouses.

You can submit a Community Service Award Nomination any time throughout the year. Award recipients are notified shortly after the completion of each quarter, i.e., just after March 31st, June 30th, September 30th and December 31st. Profiles will be featured in the follow-on editions of the AREA Newsletter and Exchange Post. They will also be posted to the AREA web site www.aafes.com/area. The important thing is to recognize people for what they have done, regardless of the time frame.

There are two ways to submit a Community Service Award Nomination to AREA:

- Print 'n mail. Complete the [Community Service Award Nomination](#) form and mail it to the address on the top of the form; or,
- Send via e-mail. Complete the [online e-mail form](#) and click on SUBMIT to send the application to the AREA Newsletter Editor.

Each award recipient receives a certificate, along with a letter signed by AREA, expressing appreciation for the contribution made toward making our communities a better place to live and work. For AAFES Associates: A copy of the AREA letter and certificate are forwarded to your servicing personnel office for file in your official personnel folder.



Community Service Award Nomination **AAFES**

For Community Service Accomplishments

Help us recognize people who support their communities...it's the right thing to do!

Use this form to nominate AREA members, AAFES Associates and their spouses for AREA Community Service Awards for their commitment to their communities. You can submit this form any time throughout the year. Mail this completed form to: AREA, P.O. Box 380514, Duncanville, TX 75138-0614, or complete the form on the AREA web page, www.aafes.com/area, and submit your nomination online. Nominations for AREA's program can be submitted by any interested person to recognize members and spouses of AREA, chapters, AAFES, and assigned military personnel.

Award recipients are notified shortly after the completion of each quarter, i.e., just after March 31st, June 30th, September 30th and December 31st. Profiles will be featured in the follow-on editions of the AREA Newsletter and Exchange Post. They will also be posted to the AREA web site. Community Service Award recipients receive a certificate, along with a letter signed by AREA, expressing appreciation for the contribution made toward making our communities a better place to live and work. For AAFES Associates: A copy of the AREA letter and certificate are forwarded to your servicing personnel office for file in your official personnel folder. 6/24/08

Individual/Group Nominated: _____ Address: _____

Period: From: _____	To: _____	Is this a one-time project?	Yes: _____	No: _____
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If not a one-time project, what year did project start? _____

Details of work done (how, where, why, what): (Use additional sheets, if desired)

Estimated number of hours spent on project during this period? _____ Hours

Funds raised to support project: _____ \$ _____ Given to: _____

Contributions made other than time: _____

Publicity received for this work (attach examples, if available):

Awards received for this work (attach examples, if available):

Additional information:

Submitted by: (Print name)	(Signature)	(Date)
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Phone #: _____ E-mail Address: _____

TO WHOM AND WHERE SHOULD WE MAIL THE COMMUNITY SVC AWARD CERTIFICATE AND LETTER?

Print Name: _____	Phone #: _____
Mail address: _____	City/State/Zip: _____
E-mail address: _____	Fax #: _____

AAFES Associates: Please provide the address of the HRM office where your official personnel folder is maintained.

Date Received/AREA Action / Comments:

AREA Committee Chairperson: Richard Fregoe _____ Date: _____

Area President: Chuck Poffenbarger _____ Date: _____

USEFUL TELEPHONE NUMBERS

The following telephone numbers are provided as a convenience to members wishing to contact certain HQ AAFES offices and the AAFES Federal Credit Union.

HQ SWITCHBOARD
(214) 312-2011

FOR RETIREMENT and GROUP INSURANCE BENEFITS:
HQ. AAFES BENEFIT BRANCH REPRESENTATIVES (800) 519-3381

GENERAL COUNSEL:
COLONEL JOHN L. CLIFTON, USA (214) 312-3126

EXCHANGE POST:
BARBARA KIRSCH (214) 312 3831

SALES TABLOIDS:
DEBBIE WYLIE (800) 733-5142

ID CARD, PRIVILEGES
HR-L/H Servicing Personnel Office (214) 312-3330
ID Cards issued Monday, Wednesday, Thursday and Friday from 7:30-10 a.m.

DOD VEHICLE STICKERS:
DOD stickers are issued in AD from 7:30-11 a.m. on Monday, Wednesday, Thursday and Friday.

AAFES FEDERAL CREDIT UNION: TOLL FREE SERVICE
NORTH AMERICA (800) 452-7333
UNITED KINGDOM 0800-89-7490
GERMANY 0130-81-1187

FOR OTHERS NOT LISTED:
PAT WEAVER (972) 780-9810

For other information, check out the AAFES Web site at: <http://www.aafes.com> and the AREA web site <http://www.aafes.com/area>

MEMBERSHIP UPDATE FORM

Type of Change (Check All Boxes Below That Apply)

Address <input type="checkbox"/>	Telephone <input type="checkbox"/>	FAX <input type="checkbox"/>
E-mail <input type="checkbox"/>	Marital Status <input type="checkbox"/>	Other <input type="checkbox"/>

Enter New Address in "Current Address" block BELOW and List Other Changes Here--

(Printed Name)	(Signature)	(Date)
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Check here if you would like to be put on the mailing list for future membership directories, which are published in even-numbered years and provide you a listing of names and addresses of AREA members.

TO: AREA (ATTN: Membership Director)
P.O. Box 380614
Duncanville, TX 75138-0614

CURRENT ADDRESS:

**AREA SCHOLARSHIP FUND
DONATION FORM**

**To: AREA
P.O. Box 380614
Duncanville, TX 75318-0614**

From:

Telephone

This donation is (check one box below)

- | | |
|---|--------|
| <input type="checkbox"/> In Honor of | (Name) |
| <input type="checkbox"/> In Memory Of | (Name) |
| <input type="checkbox"/> An Annual Pledge* | |
| <input type="checkbox"/> Other | |

Send Card to:

NAME	
ADDRESS	
ADDRESS	
CITY, STATE, ZIP CODE	
TELEPHONE	

Amount of donation (check enclosed)

\$

* I wish to pledge \$ _____ each year to the AREA Scholarship Fund. My donation for the current year is enclosed.

Your donation will be acknowledged to both the donor and to the recipient or the survivor. All donations are income tax deductible.

DONOR NAME (Printed)

SIGNATURE

COMMENTS:



AAFES RETIRED EMPLOYEES ASSOCIATION
SUPPORTING THE INTERESTS OF AAFES, ITS RETIREES AND THE PEOPLE IT SERVES

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 - Scholarship Donation Form
 - Annual Report - 2006

- AREA News**
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 - Submit News Item Via Mail
 - EAP for Retirees
 - Health Benefits Questions
 - Challenge Yourself by Volunteering
 - Links to Gov't Sites/Dictionary
 - AAFES History

- Friends & Neighbors**
- Scholarships
 - Emergency Relief
 - Community Service
 - Publications for Members
 - Keesler Exchange says "Thank You!"



Contributing to the future

AAFES Home | Your Benefits | Board of Directors | Contact Us | Constitution/Bylaws/Policy | History | Chapters | Corp Sponsorship

Visit Our Web Site at www.aafes.com/area

AAFES RETIRED EMPLOYEES ASSOCIATION

ROMEO & RAC Club

From: [Harold Robbins](#) To [Linda Dean](#), RAC Archivist
Subject: ROMEO & RAC Club

Such a good idea. I read the ROMEO article in the April Newsletter and wonder if we can have the rights to share the names and concept here in Austin Texas? Our Austin AREA group meets quarterly for lunch, but I'm not satisfied. I was wondering if you could have a charter in ROMEO and RAC. Please advise, Harold

From: [Linda Dean](#) To: [Harold Robbins](#), President, Central TX Chapter
We would be honored! The franchise fee is very reasonable... FREE, of course, to any other AAFES retirees. The only requirement is that when you get your ROMEO & RAC charter going, you'll have to take some pictures and write an article for the AREA Newsletter. We'll want to hear about your charter. Also, if you're ever in the D/FW area on a Friday morning, we'll expect you to join us for coffee.

We've had several people in the D/FW area show up for coffee and conversation since the article appeared. It has been fun to reconnect with some old friends. I had always heard that AAFES is a big family, but now more than ever I'm finding that it's true. Chuck Poffenbarger, the AREA President, came up with the idea to feature articles in the AREA Newsletter of some of the AAFES retiree groups that get together to socialize. It adds a little human interest to the other informational articles. You can tell we all had a good time coming up with ideas on what to write about in the article, and you can tell that we don't take ourselves too seriously.

We would be honored to have an Austin branch of the ROMEO & RAC! Hey, that may even be a good excuse for our group to take a trip to Austin to meet with your group.

Sincerely, Linda, DFW RAC Chapter

DUES ALERT!

Please check the expiration date below. If it reads "June 2008 (or earlier) your dues are PAYABLE. Dues are \$15 per year (effective April 1, 2002)— Please make the check payable to AREA.



AAFES RETIRED EMPLOYEES ASSOCIATION
P.O. Box 380614
DUNCANVILLE, TX 75138-0614

PRSR STD
US POSTAGE PAID
DALLAS, TX
PERMIT #1478