

**Second Generation Federal Strategic Sourcing Initiative (FSSI) Domestic Delivery Services (DDS) Fact Sheet  
December 16, 2010**

Value Proposition	"DDS provides easy access to a government-wide procurement vehicle that offers best in class pricing and access to data and tools for improving your shipping processes"
Features	<ul style="list-style-type: none"> <li>• Created as the result of a 15 agency Strategic Sourcing acquisition process</li> <li>• Provides domestic delivery services for both air and ground shipments between the Continental U.S., and to Alaska, Hawaii, and Puerto Rico</li> <li>• On-time delivery backed by a money-back guarantee</li> <li>• On line air bill creation, package tracking, and account management</li> </ul>
Savings/Discounts	<ul style="list-style-type: none"> <li>• Significant savings of taxpayer dollars – projected DDS2 savings off commercial retail costs are more than \$1 Billion over five years</li> <li>• Prices are approximately 7% below the first generation DDS costs and 16% below Multiple Award Schedule (MAS) costs</li> <li>• No fuel surcharges for parcel ground or express deliveries shipped through DDS</li> <li>• Additional savings opportunities by utilizing data to identify trends and improvements in shipping processes</li> </ul>
Ordering Procedures	<ul style="list-style-type: none"> <li>• UPS Multiple Award Schedule (MAS) Contract Number GS-23F-0282L</li> <li>• DDS BPA Number GS-33F-BQV08</li> <li>• DDS Task Order Number QPN BQW 0070</li> <li>• Agency sends participation letter to GSA</li> <li>• GSA modifies the task order to add new agencies</li> <li>• UPS loads existing agency UPS accounts with DDS discounted rates</li> <li>• UPS establishes new accounts with DDS discounted rates for locations identified by agencies</li> <li>• Agencies fund task order and pay UPS directly for services rendered</li> <li>• Agencies begin enjoying savings and benefits of DDS</li> </ul>
Other Benefits	<ul style="list-style-type: none"> <li>• Meets OMB's goal of utilizing cross-government strategic sourcing</li> <li>• Provides a simple way to meet OMB's goals for cost savings</li> <li>• Collects and analyzes shipping data to further drive down government costs</li> <li>• Identifies emerging shipping trends</li> <li>• Re-engineers high cost shipping and billing processes</li> <li>• Replicates cost-saving shipping and billing processes and allows shipping experts to share best practices and lessons learned with colleagues</li> <li>• Eliminates duplicate acquisition activities and redundant contract vehicles across agencies</li> </ul>
GSA Value-Added Services	<ul style="list-style-type: none"> <li>• Data and analysis provided by GSA</li> <li>• Spend and savings opportunity analysis</li> <li>• Dedicated customer support</li> <li>• Acquisition management</li> </ul>
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