

**Exhibit 6b**  
**2004 Exports by State of the Origin of Movement,**  
**Number of Exporting Companies, and Value**

Note: This exhibit is compiled using data from export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

| State of the Origin of Movement | Total Value    | % of Total Value | Known Value (1) | % of Known Value | Number of Exporters (2) | % of Number of Exporters |
|---------------------------------|----------------|------------------|-----------------|------------------|-------------------------|--------------------------|
| <b>United States</b>            | <b>818,775</b> | <b>100.0</b>     | <b>713,157</b>  | <b>100.0</b>     | <b>232,828</b>          | <b>100.0</b>             |
| Alabama                         | 9,037          | 1.1              | 8,436           | 1.2              | 3,050                   | 1.3                      |
| Alaska                          | 3,157          | 0.4              | 2,966           | 0.4              | 636                     | 0.3                      |
| Arizona                         | 13,423         | 1.6              | 12,089          | 1.7              | 5,582                   | 2.4                      |
| Arkansas                        | 3,493          | 0.4              | 3,154           | 0.4              | 1,923                   | 0.8                      |
| California                      | 109,968        | 13.4             | 99,258          | 13.9             | 59,181                  | 25.4                     |
| Colorado                        | 6,651          | 0.8              | 6,251           | 0.9              | 4,503                   | 1.9                      |
| Connecticut                     | 8,559          | 1.0              | 7,809           | 1.1              | 5,189                   | 2.2                      |
| Delaware                        | 2,053          | 0.3              | 1,889           | 0.3              | 909                     | 0.4                      |
| Florida                         | 28,982         | 3.5              | 25,413          | 3.6              | 34,768                  | 14.9                     |
| Georgia                         | 19,633         | 2.4              | 17,973          | 2.5              | 10,076                  | 4.3                      |
| Hawaii                          | 405            | 0.0              | 328             | 0.0              | 740                     | 0.3                      |
| Idaho                           | 2,915          | 0.4              | 2,793           | 0.4              | 1,298                   | 0.6                      |
| Illinois                        | 30,214         | 3.7              | 27,654          | 3.9              | 17,870                  | 7.7                      |
| Indiana                         | 19,109         | 2.3              | 17,669          | 2.5              | 6,417                   | 2.8                      |
| Iowa                            | 6,394          | 0.8              | 5,985           | 0.8              | 2,525                   | 1.1                      |
| Kansas                          | 4,931          | 0.6              | 4,488           | 0.6              | 2,310                   | 1.0                      |
| Kentucky                        | 12,992         | 1.6              | 12,069          | 1.7              | 3,254                   | 1.4                      |
| Louisiana                       | 19,922         | 2.4              | 19,143          | 2.7              | 3,147                   | 1.4                      |
| Maine                           | 2,432          | 0.3              | 2,105           | 0.3              | 1,681                   | 0.7                      |
| Maryland                        | 5,746          | 0.7              | 5,029           | 0.7              | 4,746                   | 2.0                      |
| Massachusetts                   | 21,837         | 2.7              | 20,418          | 2.9              | 10,169                  | 4.4                      |
| Michigan                        | 35,625         | 4.4              | 32,834          | 4.6              | 12,224                  | 5.3                      |
| Minnesota                       | 12,678         | 1.5              | 11,629          | 1.6              | 6,451                   | 2.8                      |
| Mississippi                     | 3,179          | 0.4              | 2,948           | 0.4              | 1,609                   | 0.7                      |
| Missouri                        | 8,997          | 1.1              | 8,313           | 1.2              | 4,774                   | 2.1                      |
| Montana                         | 565            | 0.1              | 450             | 0.1              | 875                     | 0.4                      |
| Nebraska                        | 2,316          | 0.3              | 2,105           | 0.3              | 1,516                   | 0.7                      |
| Nevada                          | 2,907          | 0.4              | 2,577           | 0.4              | 1,911                   | 0.8                      |
| New Hampshire                   | 2,286          | 0.3              | 2,015           | 0.3              | 2,290                   | 1.0                      |
| New Jersey                      | 19,192         | 2.3              | 16,693          | 2.3              | 16,558                  | 7.1                      |
| New Mexico                      | 2,046          | 0.2              | 1,770           | 0.2              | 1,382                   | 0.6                      |
| New York                        | 44,401         | 5.4              | 37,422          | 5.2              | 32,109                  | 13.8                     |
| North Carolina                  | 18,115         | 2.2              | 16,384          | 2.3              | 8,319                   | 3.6                      |
| North Dakota                    | 1,008          | 0.1              | 861             | 0.1              | 936                     | 0.4                      |
| Ohio                            | 31,208         | 3.8              | 28,662          | 4.0              | 13,119                  | 5.6                      |
| Oklahoma                        | 3,178          | 0.4              | 2,785           | 0.4              | 2,457                   | 1.1                      |
| Oregon                          | 11,172         | 1.4              | 10,483          | 1.5              | 4,780                   | 2.1                      |
| Pennsylvania                    | 18,487         | 2.3              | 16,385          | 2.3              | 12,748                  | 5.5                      |
| Rhode Island                    | 1,286          | 0.2              | 1,047           | 0.1              | 1,544                   | 0.7                      |
| South Carolina                  | 13,376         | 1.6              | 12,593          | 1.8              | 4,568                   | 2.0                      |
| South Dakota                    | 826            | 0.1              | 720             | 0.1              | 783                     | 0.3                      |
| Tennessee                       | 16,123         | 2.0              | 14,714          | 2.1              | 5,363                   | 2.3                      |
| Texas                           | 117,245        | 14.3             | 104,369         | 14.6             | 28,470                  | 12.2                     |
| Utah                            | 4,718          | 0.6              | 4,192           | 0.6              | 2,323                   | 1.0                      |
| Vermont                         | 3,283          | 0.4              | 3,155           | 0.4              | 1,122                   | 0.5                      |
| Virginia                        | 11,631         | 1.4              | 10,372          | 1.5              | 5,788                   | 2.5                      |
| Washington                      | 33,793         | 4.1              | 31,942          | 4.5              | 9,342                   | 4.0                      |
| West Virginia                   | 3,262          | 0.4              | 3,143           | 0.4              | 852                     | 0.4                      |
| Wisconsin                       | 12,706         | 1.6              | 11,577          | 1.6              | 6,663                   | 2.9                      |
| Wyoming                         | 680            | 0.1              | 637             | 0.1              | 348                     | 0.1                      |
| District of Columbia            | 1,164          | 0.1              | 383             | 0.1              | 805                     | 0.3                      |
| Puerto Rico                     | 13,162         | 1.6              | 12,658          | 1.8              | 1,264                   | 0.5                      |
| Virgin Islands                  | 389            | 0.0              | (D)             | (D)              | 101                     | 0.0                      |
| Unallocated (3)                 | 35,919         | 4.4              | (D)             | (D)              | 8,630                   | 3.7                      |

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to total because companies may export from more than one state.

(3) Includes transactions not reported by state, low-value estimates, Canadian revisions, and timing adjustments.