

**Exhibit 5b**  
**2004 Exports by Company Employment Size**  
**to World Areas and Selected Countries**

Note: This exhibit is compiled using data from export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

Country of Destination	Total Value	Known Value (1)	Number of Exporters	Unknown number of employees (2)		1-19 employees		20-49 employees		50-99 employees		100-249 employees		250-499 employees		500+ employees	
				Known Value (1)	Number of Exporters	Known Value (1)	Number of Exporters	Known Value (1)	Number of Exporters	Known Value (1)	Number of Exporters	Known Value (1)	Number of Exporters	Known Value (1)	Number of Exporters	Known Value (1)	Number of Exporters
<b>All countries</b>	<b>818,775</b>	<b>713,157</b>	<b>232,828</b>	<b>36,932</b>	<b>65,277</b>	<b>50,502</b>	<b>98,143</b>	<b>25,015</b>	<b>30,338</b>	<b>22,382</b>	<b>15,864</b>	<b>38,556</b>	<b>11,986</b>	<b>30,645</b>	<b>4,592</b>	<b>509,124</b>	<b>6,628</b>
<b>Top 25 countries</b>	<b>710,783</b>	<b>618,551</b>	<b>198,990</b>	<b>28,972</b>	<b>50,868</b>	<b>39,637</b>	<b>84,000</b>	<b>19,841</b>	<b>27,623</b>	<b>18,385</b>	<b>14,593</b>	<b>32,604</b>	<b>11,213</b>	<b>25,870</b>	<b>4,348</b>	<b>453,242</b>	<b>6,345</b>
Canada	189,880	145,901	84,541	4,556	12,176	6,691	34,342	3,675	14,562	3,660	8,444	6,370	7,062	6,159	3,019	114,791	4,936
Mexico	110,775	97,462	42,634	5,232	9,227	6,700	13,843	3,867	6,215	2,721	4,159	4,352	4,028	4,943	1,898	69,646	3,264
Japan	54,400	50,963	27,651	2,284	5,312	3,675	9,014	1,476	4,092	2,705	2,694	3,400	2,671	1,923	1,271	35,501	2,597
United Kingdom	35,960	32,310	40,123	2,148	7,519	2,203	13,254	1,354	6,671	1,010	4,119	1,920	3,763	1,401	1,675	22,276	3,122
China	34,721	32,380	21,388	1,804	4,150	3,351	6,473	1,105	3,178	1,278	2,147	1,849	2,183	1,981	1,097	21,012	2,160
Federal Republic of Germany	31,381	28,600	28,196	1,230	5,147	1,719	8,894	828	4,534	884	2,905	1,334	2,795	1,121	1,337	21,483	2,584
Korea, South	26,333	23,784	18,360	826	3,243	2,041	5,710	802	2,686	611	1,801	2,536	1,887	855	930	16,112	2,103
Netherlands	24,286	22,938	15,814	1,454	2,646	841	4,328	380	2,517	323	1,740	1,126	1,791	775	856	18,039	1,936
Taiwan	21,731	18,930	17,543	988	3,077	1,036	5,228	524	2,756	662	1,777	1,177	1,837	1,006	880	13,538	1,988
France	21,240	19,639	17,853	907	2,993	685	5,210	542	2,865	324	1,923	677	1,915	482	929	16,020	2,018
Singapore	19,601	17,849	17,106	631	2,886	660	4,783	339	2,776	319	1,894	768	1,924	476	886	14,655	1,957
Belgium	16,877	15,828	10,671	680	1,796	908	2,876	328	1,524	274	1,106	563	1,174	491	637	12,585	1,558
Hong Kong	15,809	14,452	21,434	937	3,944	1,735	6,943	1,312	3,197	683	2,168	1,133	2,082	881	1,034	7,771	2,066
Australia	14,271	12,544	22,854	703	3,827	470	6,674	395	3,831	314	2,522	792	2,477	459	1,169	9,411	2,354
Brazil	13,863	13,077	11,475	850	1,988	1,123	2,945	273	1,568	342	1,164	505	1,371	292	730	9,693	1,709
Malaysia	10,897	10,317	8,975	370	1,425	327	2,111	156	1,329	174	968	319	1,133	347	568	8,623	1,441
Italy	10,711	9,840	17,022	458	2,858	685	5,000	315	2,781	299	1,766	734	1,821	369	895	6,981	1,901
Switzerland	9,268	8,478	9,954	460	1,587	1,106	2,868	374	1,542	295	990	431	1,063	220	544	5,591	1,360
Israel	9,198	6,799	11,900	520	1,965	1,079	3,414	302	1,816	224	1,255	657	1,292	280	649	3,738	1,509
Ireland	8,166	7,741	7,644	279	1,149	144	1,650	223	1,249	150	921	210	904	241	490	6,495	1,281
Philippines	7,072	6,652	6,240	299	1,001	249	1,426	165	760	114	637	266	744	117	406	5,443	1,266
Spain	6,640	6,005	12,019	391	1,918	566	3,372	230	1,917	271	1,300	409	1,333	187	622	3,951	1,557
Thailand	6,363	5,795	9,177	293	1,414	334	2,237	262	1,318	343	974	350	1,135	399	602	3,815	1,497
India	6,095	5,585	11,255	382	1,924	750	3,174	246	1,701	299	1,109	347	1,198	293	578	3,267	1,571
Saudi Arabia	5,245	4,682	6,739	290	1,230	562	1,777	366	856	106	644	381	722	175	387	2,802	1,123
<b>All other countries</b>	<b>107,992</b>	<b>94,605</b>	<b>88,328</b>	<b>7,960</b>	<b>23,420</b>	<b>10,865</b>	<b>33,331</b>	<b>5,174</b>	<b>12,001</b>	<b>3,997</b>	<b>6,963</b>	<b>5,952</b>	<b>5,941</b>	<b>4,774</b>	<b>2,519</b>	<b>55,883</b>	<b>4,153</b>
North America	300,655	243,363	111,710	9,788	20,687	13,392	45,062	7,542	18,071	6,381	10,419	10,721	8,534	11,103	3,539	184,437	5,398
Europe	193,141	175,962	91,213	9,860	21,506	11,584	34,541	5,548	13,737	5,194	7,826	8,901	6,522	6,409	2,747	128,465	4,334
Euro Area	127,140	116,846	63,263	5,910	13,711	6,050	22,741	3,073	9,877	2,839	5,911	5,343	5,092	3,941	2,237	89,690	3,694
European Union	172,555	157,447	84,735	8,528	19,355	8,906	31,811	4,757	12,995	4,227	7,445	7,958	6,274	5,772	2,657	117,298	4,198
Africa	13,480	12,296	17,548	803	3,636	983	5,208	479	2,523	444	1,614	809	1,742	349	846	8,429	1,979
OECD - Europe	183,086	167,035	87,010	9,048	19,978	10,432	32,843	5,156	13,254	4,579	7,606	8,485	6,390	6,076	2,686	123,259	4,253
Pacific Rim Countries	209,757	192,150	83,733	9,058	19,755	14,160	32,255	6,519	12,436	7,003	7,059	12,592	5,833	8,225	2,449	134,594	3,946
Asia - Near East	23,511	19,184	26,468	1,463	5,572	2,546	8,537	1,092	3,924	602	2,524	1,396	2,409	769	1,164	11,315	2,338
Asia - NICS	83,474	75,014	47,787	3,383	10,077	5,471	17,271	2,978	7,363	2,274	4,399	5,614	3,921	3,217	1,696	52,077	3,060
Asia - South	8,542	7,746	13,773	519	2,532	941	4,019	312	2,041	446	1,333	532	1,416	412	673	4,585	1,759
ASEAN	47,891	44,274	30,050	1,854	5,828	2,167	9,417	1,148	4,782	1,069	3,122	1,983	2,980	1,469	1,347	34,584	2,574
APEC	526,532	450,159	167,446	20,052	39,715	28,910	70,011	14,791	24,343	14,296	13,143	24,079	10,237	20,102	4,038	327,929	5,959
South/Central America	61,426	55,002	52,438	4,968	13,030	6,339	18,727	3,197	7,019	1,921	4,354	3,166	4,052	2,928	1,857	32,483	3,399
20 Latin Amer. Republics	164,451	146,353	70,577	9,385	17,959	11,916	25,266	6,686	9,636	4,280	6,011	7,111	5,424	7,382	2,365	99,594	3,916
Cent. Am. Common Market	11,388	10,205	13,527	1,069	2,753	899	4,298	700	1,711	370	1,086	664	1,247	754	660	5,749	1,772
LAFTA	145,836	129,747	61,694	7,748	15,210	10,258	21,611	5,510	8,550	3,681	5,424	5,870	4,960	6,081	2,231	90,598	3,708
NATO Allies	368,942	309,431	142,653	13,341	30,036	16,780	58,665	8,722	22,158	8,062	12,201	14,672	9,750	12,028	3,944	235,827	5,899
OPEC	22,239	19,736	24,881	1,596	5,702	2,799	8,254	1,356	3,310	587	2,092	1,099	2,151	774	1,070	11,524	2,302

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2004.

**Exhibit 5b**  
**2004 Exports by Company Employment Size**  
**to World Areas and Selected Countries - Continued**

**World Area Country Groupings (2004):**

***North America -***

Canada, Mexico.

***Europe -***

Albania, Andorra, Armenia, Austria, Azerbaijan, Belarus, Belgium, Bosnia-Herzegovina, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Faroe Islands, Finland, France, Germany, Georgia, Gibraltar, Greece, Hungary, Iceland, Ireland, Italy, Kazakhstan, Kyrgyzstan, Latvia, Liechtenstein, Lithuania, Luxembourg, Malta, Macedonia, Moldova, Monaco, Netherlands, Norway, Poland, Portugal, Romania, Russia, San Marino, Serbia and Montenegro, Slovakia, Slovenia, Spain, Svalbard/Jan Mayen Island, Sweden, Switzerland, Turkey, Tajikistan, Turkmenistan, Ukraine, United Kingdom, Uzbekistan, Vatican City.

***Euro Area -***

Austria, Belgium, Finland, France, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain.

***European Union -***

Austria, Belgium, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Slovakia, Slovenia, Spain, Sweden, United Kingdom.

***Africa -***

Algeria, Angola, Benin, Botswana, British Indian Ocean Territories, Burkina, Burundi, Cameroon, Cape Verde, Central African Republic, Chad, Comoros, Congo (Brazzaville), Congo (Kinshasa), Djibouti, Egypt, Equatorial Guinea, Eritrea, Ethiopia, French Southern and Antarctic Lands, Gabon, Gambia, Ghana, Guinea, Guinea-Bissau, Ivory Coast, Kenya, Lesotho, Liberia, Libya, Madagascar, Malawi, Mali, Mauritania, Mauritius, Mayotte, Morocco, Mozambique, Namibia, Niger, Nigeria, Reunion, Rwanda, St. Helena, Sao Tome and Principe, Senegal, Seychelles, Sierra Leone, Somalia, South Africa, Sudan, Swaziland, Tanzania, Togo, Tunisia, Uganda, Western Sahara, Zambia, Zimbabwe.

***Organization for Economic Co-operation and Development (OECD) -***

Austria, Belgium, Denmark, Finland, France, Germany, Greece, Iceland, Ireland, Italy, Liechtenstein, Luxembourg, Monaco, Netherlands, Norway, Portugal, San Marino, Spain, Svalbard/Jan Mayen Island, Sweden, Switzerland, Turkey, United Kingdom.

***Pacific Rim Countries -***

Australia, Brunei, China, Hong Kong, Indonesia, Japan, Korea, Macao, Malaysia, New Zealand, Papua New Guinea, Philippines, Singapore, Taiwan.

***Asia Near East -***

Bahrain, Iran, Iraq, Israel, Jordan, Kuwait, Lebanon, Oman, Qatar, Saudi Arabia, Syrian Arab Republic, United Arab Emirates, Yemen.

***Asia - NICS (Newly Industrialized Countries) -***

Hong Kong, Korea, Singapore, Taiwan.

***Asia - South -***

Afghanistan, Bangladesh, India, Nepal, Pakistan, Sri Lanka.

***Association of South East Asian Nations (ASEAN) -***

Brunei, Cambodia, Indonesia, Laos, Malaysia, Myanmar, Philippines, Singapore, Thailand, Vietnam.

***Asia - Pacific Economic Cooperation (APEC) -***

Australia, Brunei, Canada, Chile, China, Hong Kong, Indonesia, Japan, Korea, Malaysia, Mexico, New Zealand, Papua New Guinea, Peru, Philippines, Russia, Singapore, Taiwan, Vietnam.

***South/Central America -***

Anguilla, Antigua and Barbuda, Argentina, Aruba, Bahamas, Barbados, Belize, Bermuda, Bolivia, Brazil, British Virgin Islands, Cayman Islands, Chile, Colombia, Costa Rica, Cuba, Dominica, Dominican Republic, Ecuador, El Salvador, Falkland Islands, French Guiana, Grenada, Guadeloupe, Guatemala, Guyana, Haiti, Honduras, Jamaica, Martinique, Montserrat, Netherland Antilles, Nicaragua, Panama, Paraguay, Peru, St. Kitts and Nevis, St. Lucia, St. Vincent and the Grenadines, Suriname, Trinidad and Tobago, Turks and Caicos Islands, Uruguay, Venezuela.

***Twenty Latin American Republics -***

Argentina, Bolivia, Brazil, Chile, Colombia, Costa Rica, Cuba, Dominican Republic, Ecuador, El Salvador, Guatemala, Haiti, Honduras, Mexico, Nicaragua, Panama, Paraguay, Peru, Uruguay, Venezuela.

***Central American Common Market -***

Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua.

***Latin American Free Trade Association (LAFTA) -***

Argentina, Bolivia, Brazil, Chile, Colombia, Ecuador, Mexico, Paraguay, Peru, Uruguay, Venezuela.

***NATO Allies -***

Belgium, Canada, Denmark, France, Germany, Greece, Iceland, Ireland, Italy, Liechtenstein, Luxembourg, Monaco, Netherlands, Norway, Portugal, San Marino, Spain, Svalbard/Jan Mayen Island, Sweden, Switzerland, Turkey, United Kingdom.

***OPEC -***

Algeria, Indonesia, Iran, Iraq, Kuwait, Libya, Nigeria, Qatar, Saudi Arabia, United Arab Emirates, Venezuela.