

Exhibit 1c
Percent Change Between the 2004 and 2005 Results

Note: This exhibit is compiled using data from export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)				Number of Exporters			
	2004	2005	Net Diff.	% Change	2004	2005	Net Diff.	% Change
All identified companies	713,157	784,536	71,379	10.0	232,828	239,094	6,266	2.7
no. employees unknown (2)	36,932	44,922	7,990	21.6	65,277	69,988	4,711	7.2
1 to 19 employees	50,502	55,582	5,080	10.1	98,143	99,677	1,534	1.6
20 to 49 employees	25,015	25,990	975	3.9	30,338	30,371	33	0.1
50 to 99 employees	22,382	24,883	2,500	11.2	15,864	15,955	91	0.6
100 to 249 employees	38,556	42,920	4,364	11.3	11,986	12,077	91	0.8
250 to 499 employees	30,645	34,196	3,552	11.6	4,592	4,544	-48	-1.0
500 or more employees	509,124	556,042	46,918	9.2	6,628	6,482	-146	-2.2
Manufacturers	482,931	505,660	22,729	4.7	67,051	67,413	362	0.5
no. employees unknown (2)	13,200	15,970	2,770	21.0	11,003	11,649	646	5.9
1 to 19 employees	4,875	5,009	135	2.8	21,819	21,505	-314	-1.4
20 to 49 employees	6,909	7,512	604	8.7	13,963	13,961	-2	0.0
50 to 99 employees	9,206	9,589	383	4.2	8,375	8,391	16	0.2
100 to 249 employees	20,429	21,890	1,461	7.2	6,586	6,734	148	2.2
250 to 499 employees	18,115	18,397	282	1.6	2,431	2,435	4	0.2
500 or more employees	410,197	427,292	17,094	4.2	2,874	2,738	-136	-4.7
Wholesalers	133,667	170,612	36,945	27.6	77,336	79,903	2,567	3.3
no. employees unknown (2)	9,588	12,259	2,670	27.8	18,885	20,465	1,580	8.4
1 to 19 employees	29,850	34,134	4,283	14.3	42,355	43,030	675	1.6
20 to 49 employees	11,717	11,781	64	0.5	8,862	8,939	77	0.9
50 to 99 employees	9,010	10,200	1,190	13.2	3,671	3,693	22	0.6
100 to 249 employees	11,670	14,398	2,727	23.4	2,208	2,256	48	2.2
250 to 499 employees	7,256	9,942	2,686	37.0	718	761	43	6.0
500 or more employees	54,575	77,900	23,325	42.7	637	759	122	19.2
Other companies (3)	90,328	105,137	14,809	16.4	80,499	84,655	4,156	5.2
no. employees unknown (2)	10,852	14,056	3,204	29.5	27,919	31,087	3,168	11.3
1 to 19 employees	15,701	16,364	664	4.2	33,733	34,896	1,163	3.4
20 to 49 employees	6,365	6,530	166	2.6	7,471	7,446	-25	-0.3
50 to 99 employees	4,027	5,012	985	24.5	3,771	3,851	80	2.1
100 to 249 employees	6,354	6,616	262	4.1	3,130	3,072	-58	-1.9
250 to 499 employees	5,082	5,829	747	14.7	1,413	1,341	-72	-5.1
500 or more employees	41,947	50,729	8,782	20.9	3,062	2,962	-100	-3.3
Unclassified companies	6,231	3,127	-3,104	-49.8	7,942	7,123	-819	-10.3
Multiple location companies	569,528	622,972	53,445	9.4	27,479	26,830	-649	-2.4
no. employees unknown (2)	382	1,229	848	222.2	418	536	118	28.2
1 to 19 employees	3,206	3,745	539	16.8	2,762	2,647	-115	-4.2
20 to 49 employees	5,299	5,911	612	11.6	4,564	4,291	-273	-6.0
50 to 99 employees	9,681	9,321	-360	-3.7	4,599	4,421	-178	-3.9
100 to 249 employees	24,216	26,473	2,257	9.3	5,947	5,828	-119	-2.0
250 to 499 employees	23,925	26,647	2,722	11.4	3,264	3,274	10	0.3
500 or more employees	502,819	549,645	46,826	9.3	5,925	5,833	-92	-1.6
Manufacturers	434,225	452,027	17,802	4.1	10,785	10,670	-115	-1.1
no. employees unknown (2)	106	188	82	77.2	94	113	19	20.2
1 to 19 employees	290	213	-77	-26.4	361	366	5	1.4
20 to 49 employees	729	791	61	8.4	1,118	1,102	-16	-1.4
50 to 99 employees	2,981	2,719	-263	-8.8	1,822	1,781	-41	-2.3
100 to 249 employees	10,889	11,399	510	4.7	2,936	2,970	34	1.2
250 to 499 employees	13,491	14,050	559	4.1	1,773	1,767	-6	-0.3
500 or more employees	405,738	422,667	16,930	4.2	2,681	2,571	-110	-4.1

See footnotes at end of table.

Exhibit 1c
Percent Change Between the 2004 and 2005 Results - Continued

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Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)				Number of Exporters			
	2004	2005	Net Diff.	% Change	2004	2005	Net Diff.	% Change
Multiple location companies								
Wholesalers	78,920	106,043	27,123	34.4	7,482	7,553	71	0.9
no. employees unknown (2)	176	213	37	20.8	152	215	63	41.4
1 to 19 employees	1,861	2,231	369	19.9	1,378	1,328	-50	-3.6
20 to 49 employees	2,802	2,800	-2	-0.1	1,952	1,840	-112	-5.7
50 to 99 employees	4,894	4,926	32	0.7	1,493	1,481	-12	-0.8
100 to 249 employees	8,815	10,581	1,766	20.0	1,356	1,368	12	0.9
250 to 499 employees	6,508	8,138	1,630	25.0	554	611	57	10.3
500 or more employees	53,864	77,154	23,290	43.2	597	710	113	18.9
Other companies (3)	53,516	64,479	10,963	20.5	8,985	8,519	-466	-5.2
no. employees unknown (2)	98	820	722	736.6	163	199	36	22.1
1 to 19 employees	1,040	1,289	249	24.0	1,002	933	-69	-6.9
20 to 49 employees	1,748	2,155	407	23.3	1,464	1,332	-132	-9.0
50 to 99 employees	1,666	1,603	-63	-3.8	1,242	1,144	-98	-7.9
100 to 249 employees	4,415	4,477	63	1.4	1,601	1,482	-119	-7.4
250 to 499 employees	3,734	4,430	697	18.7	910	892	-18	-2.0
500 or more employees	40,816	49,704	8,888	21.8	2,603	2,537	-66	-2.5
Unclassified companies	2,867	423	-2,443	-85.2	227	88	-139	-61.2
Single location companies	143,629	161,563	17,934	12.5	205,349	212,264	6,915	3.4
no. employees unknown (2)	36,550	43,693	7,143	19.5	64,859	69,452	4,593	7.1
1 to 19 employees	47,296	51,837	4,541	9.6	95,381	97,030	1,649	1.7
20 to 49 employees	19,716	20,079	363	1.8	25,774	26,080	306	1.2
50 to 99 employees	12,701	15,562	2,860	22.5	11,265	11,534	269	2.4
100 to 249 employees	14,340	16,447	2,107	14.7	6,039	6,249	210	3.5
250 to 499 employees	6,720	7,549	829	12.3	1,328	1,270	-58	-4.4
500 or more employees	6,305	6,397	92	1.5	703	649	-54	-7.7
Manufacturers	48,706	53,633	4,926	10.1	56,266	56,743	477	0.8
no. employees unknown (2)	13,094	15,782	2,688	20.5	10,909	11,536	627	5.7
1 to 19 employees	4,585	4,796	211	4.6	21,458	21,139	-319	-1.5
20 to 49 employees	6,179	6,722	543	8.8	12,845	12,859	14	0.1
50 to 99 employees	6,225	6,870	645	10.4	6,553	6,610	57	0.9
100 to 249 employees	9,540	10,491	952	10.0	3,650	3,764	114	3.1
250 to 499 employees	4,624	4,347	-277	-6.0	658	668	10	1.5
500 or more employees	4,460	4,624	165	3.7	193	167	-26	-13.5
Wholesalers	54,747	64,569	9,822	17.9	69,854	72,350	2,496	3.6
no. employees unknown (2)	9,412	12,046	2,634	28.0	18,733	20,250	1,517	8.1
1 to 19 employees	27,989	31,903	3,914	14.0	40,977	41,702	725	1.8
20 to 49 employees	8,915	8,981	65	0.7	6,910	7,099	189	2.7
50 to 99 employees	4,116	5,273	1,158	28.1	2,178	2,212	34	1.6
100 to 249 employees	2,855	3,816	961	33.6	852	888	36	4.2
250 to 499 employees	748	1,804	1,056	141.3	164	150	-14	-8.5
500 or more employees	711	746	34	4.8	40	49	9	22.5
Other companies (3)	36,811	40,658	3,847	10.4	71,514	76,136	4,622	6.5
no. employees unknown (2)	10,754	13,236	2,482	23.1	27,756	30,888	3,132	11.3
1 to 19 employees	14,660	15,075	415	2.8	32,731	33,963	1,232	3.8
20 to 49 employees	4,617	4,376	-241	-5.2	6,007	6,114	107	1.8
50 to 99 employees	2,361	3,409	1,048	44.4	2,529	2,707	178	7.0
100 to 249 employees	1,939	2,139	200	10.3	1,529	1,590	61	4.0
250 to 499 employees	1,348	1,398	50	3.7	503	449	-54	-10.7
500 or more employees	1,131	1,025	-107	-9.4	459	425	-34	-7.4
Unclassified companies	3,365	2,704	-661	-19.6	7,715	7,035	-680	-8.8

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2004 or 2005.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication