

Q. Were you a small company before you started with Ex-Im?

A. I think of us still as a small [company], we were ten [million] before we started with Ex-Im and we're 25 million now.

Q. Who owns the company?

A. I am the majority owner of the company

“One of the things that the contract with the Middle East required us was to get a new production line, which more than doubled our capacity, so we used up a lot of our existing lines of credit to buy the equipment, so we needed more credit. Ex-Im was instrumental in providing the stand by letters of credit that we used to acquire the performance bonds, the contract required. Ex-Im also stepped in as the project grew and provided a working capital line of credit for us. “