

Resources for Energy Efficiency and Renewable Energy Vendors

The U.S. Department of Energy (DOE) Federal Energy Management Program (FEMP) helps Federal agencies evaluate advanced and efficient technologies, design processes, and services. However, FEMP does not endorse, purchase, or partner with any private entity to sell goods or services to the Federal Government, energy service companies (ESCOs), or utilities working with the Federal Government.

This document outlines resources for doing business with the Federal Government, including:

- FEMP purchasing specifications and ENERGY STAR® products
- Technology deployment
- Promotional opportunities

Information specific to doing business with the DOE Office of Energy Efficiency and Renewable Energy (EERE) is available at www.eere.energy.gov/ba/doing_business_eere.html.

Being listed on the U.S. General Services Administration's (GSA) schedule and bidders list is the first step toward selling products to the Federal Government. For further information on being listed on GSA schedule and purchasing programs, visit the GSA website at www.gsa.gov.

DOE maintains a list of qualified ESCOs contracted to provide energy savings performance contract (ESPC) services. Please contact these ESCOs directly about partnership opportunities. ESCO contact information is available at www.femp.energy.gov/pdfs/esco_contacts.pdf.



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FEMP Purchasing Specifications and ENERGY STAR Products

Federal law requires agencies to purchase ENERGY STAR qualified products or products covered by FEMP purchasing specifications. FEMP purchasing specifications cover the upper 25 percent of the product class in energy efficiency. Other Federal requirements for the procurement of energy-efficient products are listed at www.femp.energy.gov/technologies/eep_fedrequirements.html.

FEMP provides guidance through the publishing of purchasing specifications. This guidance includes energy efficiency requirements, purchasing tips, cost data, user information, and calculators that help Federal agencies offset energy consumption costs through energy-efficient product procurement.

FEMP does not recognize, endorse, or otherwise identify specific products for Federal procurement. Instead, FEMP identifies required performance levels for a product category, which is typically an energy consumption level within the upper 25 percent range of efficiency in the product category.

FEMP does not test or measure product consumption. Instead, it depends on outside sources for product energy consumption data. Valid outside sources, such as ENERGY STAR, must provide product energy consumption data.



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For additional information about FEMP purchasing specifications, visit www.femp.energy.gov/technologies/procuring_eeproducts.html, or contact Amanda Sahl at 202-586-1662 or amanda.sahl@ee.doe.gov.

Technology Deployment

The FEMP Technology Deployment Program focuses on market-driven technologies and strives to create market pull as it relates to new and under-utilized technologies within the Federal sector. FEMP and the DOE Building Technologies Program develop and oversee an ongoing commercial building technology evaluation process.

Additional information is available at www.femp.energy.gov/technologies/new_technologies.html, or by contacting Shawn Herrera at 202-586-1511 or shawn.herrera@ee.doe.gov.

DOE also supports technology commercialization and deployment through EERE efforts. Additional information is available at www.eere.energy.gov/topics/commercialization_deployment.html.

Promotional Opportunities

To promote your business, products, or services, FEMP highly recommends participating in the GovEnergy training workshop and tradeshow. GovEnergy is the premier event on Federal energy management, providing an opportunity to meet and sell to more than 1,000 energy professionals with purchasing authority for products and services across the Federal Government and private industry. For more information, visit www.govenergy.gov.

For vehicle and fuel vendors, FEMP recommends FedFleet. The conference provides training, presentations, and discussions for Federal fleet managers and industry partners, as well as numerous exhibition and networking opportunities. For more information, visit www.fedfleet.org.

The FEMP Focus newsletter details energy management projects across the Federal sector. FEMP would like to hear from those making successful energy-saving projects happen at a Federal facility. Please submit project descriptions through your Federal agency contact. Selected projects will be contacted for additional information. More details are available online at www.femp.energy.gov/news/fempfocus.html.



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Resources:

Partnership Opportunities

- Doing Business with EERE: www.eere.energy.gov/ba/doing_business_eere.html
- DOE Energy Service Companies: www.femp.energy.gov/financing/espcs_companies.html
- Federal Utility Partnership Working Group: www.femp.energy.gov/financing/uescs_fupwg.html

Purchasing Specifications and ENERGY STAR

- ENERGY STAR Products: www.energystar.gov
- FEMP Designated Products: www.femp.energy.gov/procurement/
- FEMP Requirements for Purchasing: www.femp.energy.gov/technologies/eep_fedrequirements.html
- Additional FEMP Purchasing Requirements: www.femp.energy.gov/technologies/procuring_eeproducts.html

Selling Products and Services

- GSA Schedule and Purchasing Programs: www.gsa.gov

Technology Development and Deployment

- EERE Commercialization and Deployment: www.eere.energy.gov/topics/commercialization_deployment.html
- FEMP New and Emerging Technologies: www.femp.energy.gov/technologies/new_technologies.html

Promotional Opportunities

- GovEnergy: www.govenergy.gov
- FedFleet: www.fedfleet.org
- FEMP Focus: www.femp.energy.gov/news/fempfocus.html

U.S. DEPARTMENT OF
ENERGY

Energy Efficiency &
Renewable Energy

EERE Information Center
1-877-EERE-INFO (1-877-337-3463)
www.eere.energy.gov/informationcenter

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FEMP facilitates the Federal Government's implementation of sound, cost-effective energy management and investment practices to enhance the nation's energy security and environmental stewardship.

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