

As of: Thursday, October 6, 2011

**FINANCIAL PERFORMANCE REPORT (FPR) RATIOS  
FOR FEDERALLY INSURED CREDIT UNIONS  
As of December 31, 2011**

AC=APPLICABLE CYCLE  
PYE=PREVIOUS YEAR END

**CAPITAL ADEQUACY:**

NET WORTH / TOTAL ASSETS

Prior to 12/31/00: N/A

For 12/31/00 and forward:

$$\frac{997}{010} \times 100$$

**Truncated:** To two decimal places (6.99%)

NET WORTH / TOTAL ASSETS – Including Optional Total Assets Election (if used)

Prior to 12/31/00: N/A

For 12/31/00 and forward:

If (010A or 010B or 010C) >0 then

$$\frac{997}{(010A+010B+010C)} \times 100$$

Else,

$$\frac{997}{010} \times 100$$

**Truncated:** To two decimal places (6.99%)

TOTAL DELINQUENT LOANS / NET WORTH

Prior to 12/31/00: N/A

For 12/31/00 and forward:

$$\frac{041B}{997} \times 100$$

## SOLVENCY EVALUATION (ESTIMATED)

For 12/31/00 to 09/30/11:

$$\frac{(010-(860C-925)-825-668-820A)}{018} \times 100$$

For 12/31/11 and forward:

$$\frac{(010-(860C-925A)-825-668-820A)}{018} \times 100$$

## CLASSIFIED ASSETS (EST.) / NET WORTH

Prior to 12/31/00: N/A

For 12/31/00 and forward:

$$\frac{(719+668)}{997} \times 100$$

## ASSET QUALITY:

DELINQUENT LOANS / TOTAL LOANS

$$\frac{041B}{025B} \times 100$$

NET CHARGE-OFFS / AVERAGE LOANS

$$\frac{(550-551)}{(025B (AC) + 025B(PYE))/2} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

FAIR (MARKET) VALUE HTM INVESTMENT / BOOK VALUE HTM INVESTMENTS

$$\frac{801}{796E} \times 100$$

ACCUMULATED UNREALIZED GAIN/LOSS ON AVAILABLE FOR SALE INVESTMENTS / COST OF AVAILABLE FOR SALE INVESTMENTS

$$\frac{945}{(797E - 945)} \times 100$$

## DELINQUENT LOANS / ASSETS

$$\frac{41B}{010} \times 100$$

**EARNINGS:**

## RETURN ON AVERAGE ASSETS

$$\frac{661A}{(010(AC) + 010(PYE))/2} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

## RETURN ON AVERAGE ASSETS BEFORE STABILIZATION INCOME/EXPENSE

For 3/31/09 to 6/30/09 and 12/31/10 forward:

$$\frac{660A}{(010(AC) + 010(PYE))/2} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

For 09/30/09 to 09/30/10 forward:

$$\frac{(660A - 440A)}{(010(AC) + 010(PYE))/2} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

## GROSS INCOME / AVERAGE ASSETS

$$\frac{(115+131+659)}{(010(AC) + 010(PYE))/2} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

## YIELD ON AVERAGE LOANS

$$\frac{(110-119)}{(025B(AC) + 025B(PYE))/2} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

## YIELD ON AVERAGE INVESTMENTS

Prior to 6/30/06:

$$\frac{(120+124)}{(799(\text{AC}) + 799(\text{PYE}))/2} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

For 6/30/06 forward:

$$\frac{(120+124)}{799\text{I}(\text{AC}) + 730\text{B}(\text{AC}) + 730\text{C}(\text{AC}) + 799\text{I}(\text{PYE}) + 730\text{B}(\text{PYE}) + 730\text{C}(\text{PYE}))/2} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

## FEE AND OTHER OPERATING INCOME / AVERAGE ASSETS

$$\frac{(131+659)}{(010(\text{AC})+010(\text{PYE}))/2} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

## COST OF FUNDS / AVERAGE ASSETS

$$\frac{(340+380+381)}{(010(\text{AC})+010(\text{PYE}))/2} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

## NET MARGIN / AVERAGE ASSETS

$$\frac{115+131+659 - (350)}{(010(\text{AC})+010(\text{PYE}))/2} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

## OPERATING EXPENSES / AVERAGE ASSETS

Prior to 3/31/09:

$$\frac{671}{(010(AC) + 010(PYE))/2} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

For 3/31/09 to 09/30/10:

$$\frac{(671+311)}{(010(AC) + 010(PYE))/2} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

For 12/31/10:

$$\frac{671}{(010(AC) + 010(PYE))/2} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

## PROVISION FOR LOAN &amp; LEASE LOSSES / AVERAGE ASSETS

$$\frac{300}{(010(AC) + 010(PYE))/2} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

## NET INTEREST MARGIN / AVERAGE ASSETS

$$\frac{(115-350)}{(010(AC) + 010(PYE))/2} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

## OPERATING EXPENSES / GROSS INCOME

Prior to 3/31/09:

$$\frac{671}{(115+131+659)} \times 100$$

For 3/31/09 to 09/30/10:

$$\frac{(671+311)}{(115+131+659)} \times 100$$

For 12/31/10 and forward:

$$\frac{671}{(115+131+659)} \quad \times 100$$

**FIXED ASSETS INCLUDING FORECLOSED AND REPOSSESSED ASSETS / TOTAL ASSETS**

Prior to 3/31/04:

$$\frac{(007+008+798)}{010} \quad \times 100$$

For 3/31/04 to 12/31/07:

$$\frac{(007+008+798A)}{010} \quad \times 100$$

For 03/31/08 and forward:

$$\frac{(007+008+798A+980)}{010} \quad \times 100$$

**NET OPERATING EXPENSES / AVERAGE ASSETS**

Prior to 3/31/09:

$$\frac{(671-131)}{(010(AC)+010(PYE))/2} \quad \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

For 3/31/09 to 09/30/10:

$$\frac{(671+311-131)}{010(AC)+010(PYE))/2} \quad \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

For 12/31/10 and forward:

$$\frac{(671-131)}{(010(AC)+010(PYE))/2} \quad \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

**ASSET/LIABILITY MANAGEMENT:**

## NET LONG-TERM ASSETS / TOTAL ASSETS

Prior to 3/31/04:

$$\frac{(703+386-712+042+387+799C+799D+007+008-718+794)}{010} \times 100$$

For 3/31/04:

$$\frac{(703+386-712+400A+400B-814-814A+799C+799D+007+008-718+794)}{010} \times 100$$

For 06/30/04 to 12/31/04:

$$\frac{(703+386-712+400A+400B-814-814A+799C+799D+007+008-718A+794)}{010} \times 100$$

For 03/31/05 to 12/31/08:

$$\frac{(703+386-712+400A+400B-814-814A+799C1+799C2+799D+007+008-718A+794)}{010} \times 100$$

For 03/31/09 to 12/31/10:

$$\frac{(703+386-712+400A+400B-814-814A-814A1+799C1+799C2+799D+007+008-718A+794)}{010} \times 100$$

For 03/31/11 and forward:

$$\frac{(703+386-712+400T-814E+799C1+799C2+799D+007+008-718A+794)}{010} \times 100$$

## REGULAR SHARES / TOTAL SHARES &amp; BORROWINGS

$$\frac{657}{(018+860C-781)} \times 100$$

## TOTAL LOANS / TOTAL SHARES

$$\frac{025B}{018} \times 100$$

## TOTAL LOANS / TOTAL ASSETS

$$\frac{025B}{010} \times 100$$

## CASH AND SHORT-TERM INVESTMENTS / TOTAL ASSETS

Prior to 6/30/06:

$$\frac{(730A+799A)}{010} \times 100$$

For 6/30/06 and forward:

$$\frac{(730A + 730 B + 730C + 799A1)}{010} \times 100$$

## TOTAL SHARES, DEPOSITS, AND BORROWINGS / EARNING ASSETS

Prior to 6/30/06:

$$\frac{(018+860C-781)}{(025B+799-781)} \times 100$$

For 6/30/06 and forward:

$$\frac{(018+860C-781)}{(025B+799I+730B+730C-781)} \times 100$$



## REGULAR SHARES AND SHARE DRAFTS / TOTAL SHARES AND BORROWINGS

$$\frac{(902 + 657)}{(018 + 860C - 781)} \times 100$$

## BORROWINGS / TOTAL SHARES &amp; NET WORTH

Prior to 12/31/00: N/A

For 12/31/00 and forward:

$$\frac{(860C-781)}{(018+997)} \times 100$$

**PRODUCTIVITY:**

## MEMBERS / POTENTIAL MEMBERS

$$\frac{083}{084} \times 100$$

## BORROWERS / MEMBERS

$$\frac{025A}{083} \times 100$$

## MEMBERS / FULL-TIME EMPLOYEES

$$\frac{083}{(564A + (564B/2))} \times 100$$

## AVERAGE SHARES PER MEMBER

$$\frac{018}{083}$$

## AVERAGE LOAN BALANCE

$$\frac{025B}{025A}$$

## SALARY &amp; BENEFITS / FULL-TIME EMPLOYEE

$$\frac{210}{(564A + (564B/2))}$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

**OTHER RATIOS:**

## NET WORTH GROWTH

Prior to 3/31/01:

$$\frac{((658(AC)+668(AC)+925(AC)+931(AC)+940(AC)+602(AC)) - (658(PYE)+668(PYE)+925(PYE) +931(PYE)+940(PYE)))}{ABS(658(PYE)+668(PYE)+925(PYE)+931(PYE)+940(PYE))} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

For 3/31/01 and forward:

$$\frac{(997(AC) - 997(PYE))}{ABS(997(PYE))} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

## MARKET (SHARE) GROWTH

$$\frac{(018(AC)-018(PYE))}{018(PYE)} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

## LOAN GROWTH

$$\frac{(025B(AC)-025B(PYE))}{025B(PYE)} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

## ASSET GROWTH

$$\frac{(010(AC)-010(PYE))}{010(PYE)} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

**INVESTMENT GROWTH**

Prior to 6/30/06:

$$\frac{(799(AC)-781(AC)) - (799(PYE)-781(PYE))}{799(PYE)-781(PYE)} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

For 6/30/06 and forward:

$$\frac{((799I(AC)+730B(AC)+730C(AC)-781(AC)) - (799I(PYE)+730B(PYE)+730C(PYE)-781(PYE)))}{(799I(PYE)+730B(PYE)+730C(PYE)-781(PYE))} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)**MEMBERSHIP GROWTH**

$$\frac{083(AC) - 083(PYE)}{083PYE} \times 100$$

**Annualized:** X 12 / MONTH (CYCLE\_DATE)**SUPPLEMENTAL RATIOS****OTHER DELINQUENCY RATIOS**

CREDIT CARDS DELINQUENT &gt; 2 MONTHS / TOTAL CREDIT CARD LOANS

$$\frac{045B}{396} \times 100$$

ALL OTHER LOANS DELINQUENT &gt; 2 MONTHS / TOTAL ALL OTHER LOANS

Prior to 6/30/06: N/A

For 6/30/06 to 09/30/10:

$$\frac{041C}{397 + 385 + 370 + 698} \times 100$$

For 12/31/10:

$$\frac{041C + 130B}{397 + 397A + 385 + 370 + 698} \times 100$$

For 03/31/11 and forward:

$$\frac{041C + 130B + 041T}{397 + 397A + 385 + 370 + 698 + 698A} \times 100$$

LEASES RECEIVABLE DELINQUENT > 2 MONTHS / TOTAL LEASES RECEIVABLE

Prior to 6/30/06: N/A

For 6/30/06 and forward:

$$\frac{041D}{002} \times 100$$

MODIFIED CONSUMER LOANS NOT SECURED BY REAL ESTATE > 2 MONTHS / TOTAL MODIFIED CONSUMER LOANS NOT SECURED BY REAL ESTATE

Prior to 3/31/10: N/A

For 3/31/10 and forward:

$$\frac{041R}{1001D} \times 100$$

INDIRECT LOANS DELINQUENT > 2 MONTHS / INDIRECT LOANS

Prior to 6/30/06: N/A

For 6/30/06 and forward:

$$\frac{041E}{618A} \times 100$$

PARTICIPATION LOANS DELINQUENT > 2 MONTHS / PARTICIPATION LOANS

Prior to 6/30/06: N/A

For 6/30/06 to 12/31/08:

$$\frac{041F}{619} \times 100$$

March 2009 and forward:

$$\frac{041F}{(619B+691E)} \times 100$$

**BUSINESS LOANS DELINQUENT > 1 MONTH / TOTAL BUSINESS LOANS**

Prior to 3/31/04:

$$\frac{(125E + 126E)}{400} \times 100$$

From 3/31/04 to 3/31/06:

$$\frac{126E}{(400A+400B-814-814A)} \times 100$$

From 6/30/06 to 12/31/08:

$$\frac{(020G+020H+041G+041H)}{(400A+400B-814-814A)} \times 100$$

For 3/31/09 TO 12/31/10:

$$\frac{(020G+020H+020P+041G+041H+041P)}{(400A+400B-814-814A-814A1)} \times 100$$

For 3/31/11 and forward:

$$\frac{(020G+020H+020P+041G+041H+041P)}{(400T-814E)} \times 100$$

**BUSINESS LOANS DELINQUENT > 2 MONTHS / TOTAL BUSINESS LOANS**

Prior to 3/31/04:

$$\frac{(125B+125C+125D+126B+126C+126D)}{400} \times 100$$

From 3/31/04 to 3/31/06:

$$\frac{(126B+126C+126D)}{(400A+400B-814-814A)} \times 100$$

From 6/30/06 to 12/31/08:

$$\frac{(041G+041H)}{(400A+400B-814-814A)} \times 100$$

For 3/31/09 to 12/31/10:

$$\frac{(041G+041H+041P)}{(400A+400B-814-814A-814A1)} \times 100$$

For 3/31/11 and forward:

$$\frac{(041G+041H+041P)}{(400T - 814E)} \times 100$$

**MODIFIED BUSINESS LOANS NOT SECURED BY REAL ESTATE > 2 MONTHS / TOTAL MODIFIED BUSINESS LOANS NOT SECURED BY REAL ESTATE**

Prior to 03/31/10: N/A

For 3/31/10 and forward:

$$\frac{041S}{1001E} \times 100$$

**ALLOWANCE FOR LOAN AND LEASE LOSSES / DELINQUENT LOANS**

For 3/31/04 and forward:

$$\frac{719}{041B} \times 100$$

### **REAL ESTATE LOAN DELINQUENCY**

**FIRST MORTGAGE FIXED/HYBRID/BALLOON LOANS DELINQUENT > 2 MONTHS / TOTAL FIRST MORTGAGE FIXED/HYBRID/BALLOON LOANS**

Prior to 3/31/04: N/A

For 3/31/04 to 3/31/06:

$$\frac{(713)}{(704A + 704B + 704C + 704E)} \times 100$$

For 6/30/06 and forward:

$$\frac{713A}{(704A + 704B + 704C + 704D + 704E)} \times 100$$

**FIRST MORTGAGE ADJUSTABLE RATE LOANS DELINQUENT > 2 MONTHS / TOTAL FIRST MORTGAGE ADJUSTABLE RATE LOANS**

Prior to 3/31/04: N/A

Prior to 3/31/04:

$$\frac{(772 + 773 + 774)}{(705A + 705B + 704D)} \times 100$$

For 6/30/06 and forward:

$$\frac{714A}{(705A + 705B + 704D)} \times 100$$

OTHER REAL ESTATE FIXED/HYBRID/BALLOON LOANS DELINQUENT > 2 MONTHS / TOTAL  
OTHER REAL ESTATE FIXED/HYBRID/BALLOON LOANS

Prior to 6/30/06:

$$\frac{(756 + 757 + 758)}{(706 + 708B)} \times 100$$

For 6/30/06 and forward:

$$\frac{715A}{(706 + 708B)} \times 100$$

OTHER REAL ESTATE ADJUSTABLE RATE LOANS DELINQUENT > 2 MONTHS / OTHER REAL  
ESTATE ADJUSTABLE RATE LOANS

Prior to 6/30/06:

$$\frac{(776 + 777 + 778)}{(707 + 708 + 709)} \times 100$$

From 6/30/06 to 12/31/07:

$$\frac{716A}{(707 + 708 + 709)} \times 100$$

For 3/31/08 and forward:

$$\frac{716A}{(707 + 708)} \times 100$$

INTEREST ONLY AND PAYMENT OPTION FIRST MORTGAGE LOAN DELINQUENCY / TOTAL  
INTEREST ONLY AND PAYMENT OPTION FIRST MORTGAGE LOANS

Prior to 3/31/07: N/A

For 3/31/07 and forward:

$$\frac{041I}{704C1} \times 100$$

MODIFIED REAL ESTATE LOANS DELINQUENT > 2 MO / TOTAL MODIFIED RE LOANS

For 9/30/08 and forward:

$$\frac{(041J + 041K)}{(1001A + 1001B)} \times 100$$

MODIFIED REAL ESTATE LOANS ALSO MBL DELINQUENT > 2 MO / MODIFIED RE LOANS ALSO MBL

For 9/30/08 and forward:

$$\frac{(041L)}{(1001C)} \times 100$$

TOTAL REAL ESTATE LOANS DELINQUENT > 1 MONTH / TOTAL REAL ESTATE LOANS

Prior to 6/30/06:

$$\frac{(713+714+715+716)}{710} \times 100$$

For 6/30/06 and forward:

$$\frac{(713A+714A+715A+716A+ 751+771+755+775)}{710} \times 100$$

TOTAL REAL ESTATE LOANS DELINQUENT > 2 MONTHS / TOTAL REAL ESTATE LOANS

Prior to 6/30/06:

$$\frac{(752+753+754+756+757+758+ 772+773+774+776+777+778)}{710} \times 100$$

For 6/30/06 and forward:

$$\frac{(713A+714A+715A+716A)}{710} \times 100$$

**MISCELLANEOUS LOAN LOSS RATIOS**

CHARGE OFFS DUE TO BANKRUPTCY (YTD) / TOTAL CHARGE OFFS (YTD)

$$\frac{682}{550} \times 100$$

NET CHARGE OFFS - CREDIT CARDS / AVERAGE CREDIT CARDS

Prior to 3/31/04: N/A

For 3/31/04 and forward:

$$\frac{680 - 681}{((396(AC) + 396(PYE)) / 2)} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)



## NET CHARGE OFFS – ALL OTHER LOANS / AVERAGE ALL OTHER LOANS

Prior to 6/30/06: N/A

For 6/30/06 to 09/30/10:

$$\frac{(550C - 551C)}{((397(PYE) + 397(AC) + 385(PYE) + 385(AC) + 370(PYE) + 370(AC) + 698(PYE) + 698(AC)) / 2)} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

For 12/31/10:

$$\frac{(550C - 551C + 136 - 137)}{((397(PYE) + 397(AC) + 397A(AC) + 385(PYE) + 385(AC) + 370(PYE) + 370(AC) + 698(PYE) + 698(AC)) / 2)} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

For 03/31/11 and forward:

$$\frac{(550C - 551C + 136 - 137 + 550T - 551T)}{((397(PYE) + 397(AC) + 397A(AC) + 397A(PYE) + 385(PYE) + 385(AC) + 370(PYE) + 370(AC) + 698(PYE) + 698(AC) + 698A(PYE)) / 2)} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

## NET CHARGE OFFS – TOTAL REAL ESTATE LOANS / AVERAGE TOTAL REAL ESTATE LOANS

$$\frac{549 + 548 - 608 - 607}{(710(PYE) + 710(AC)) / 2} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

## NET CHARGE OFFS – FIRST MORTGAGE LOANS / AVERAGE FIRST MORTGAGE LOANS

$$\frac{(548 - 607)}{(703(PYE) + 703(AC)) / 2} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

## NET CHARGE OFFS - OTHER REAL ESTATE LOANS / AVERAGE OTHER REAL ESTATE LOANS

$$\frac{(549 - 608)}{(386(\text{PYE}) + 386(\text{AC})) / 2} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

## NET CHARGE OFFS – INTEREST ONLY AND PAYMENT OPTION FIRST MORTGAGE LOANS / AVERAGE INTEREST ONLY AND PAYMENT OPTION FIRST MORTGAGE LOANS

For 03/31/08 and forward:

$$\frac{(550\text{I} - 551\text{I})}{(704\text{C1}(\text{PYE}) + 704\text{C1}(\text{AC})) / 2} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

## NET CHARGE OFFS – LEASES RECEIVABLE / AVERAGE LEASES RECEIVABLE

Prior to 6/30/06: N/A

For 6/30/06 and forward:

$$\frac{(550\text{D} - 551\text{D})}{((002(\text{PYE}) + 002(\text{AC})) / 2)} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

## NET CHARGE OFFS – INDIRECT LOANS / AVERAGE INDIRECT LOANS

Prior to 6/30/06: N/A

For 6/30/06 and forward:

$$\frac{(550\text{E} - 551\text{E})}{((618\text{A}(\text{PYE}) + 618\text{A}(\text{AC})) / 2)} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

## NET CHARGE OFFS – PARTICIPATION LOANS / AVERAGE PARTICIPATION LOANS

Prior to 6/30/06: N/A

From 6/30/06 to 12/31/08:

$$\frac{(550\text{F} - 551\text{F})}{((619(\text{PYE}) + 619(\text{AC})) / 2)} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

From 3/31/09 to 12/31/09:

$$\frac{(550F - 551F)}{((619(PYE) + 619B(AC) + 691E(AC)) / 2)} \quad \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

For 3/31/10 and forward:

$$\frac{(550F - 551F)}{((619B(PYE) + 619B(AC) + 691E(PYE) + 691E(AC)) / 2)} \quad \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

NET CHARGE OFFS – BUSINESS LOANS / AVERAGE BUSINESS LOANS

Prior to 3/31/04: N/A

From 3/31/04 to 3/31/06:

$$\frac{(133 - 135)}{((400A (PYE) + 400B (PYE) - 814 (PYE) - 814A (PYE) + 400A (AC) + 400B (AC) - 814 (AC) - 814A (AC)) / 2)} \quad \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

From 06/30/06 to 12/31/08:

$$\frac{(550G + 550H - 551G - 551H)}{((400A (PYE) + 400B (PYE) - 814 (PYE) - 814A (PYE) + 400A (AC) + 400B (AC) - 814 (AC) - 814A (AC)) / 2)} \quad \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

For 3/31/09 to 03/31/10:

$$\frac{(550G + 550H + 550P - 551G - 551H - 551P)}{((400A (PYE) + 400B (PYE) - 814 (PYE) - 814A (PYE) + 400A (AC) + 400B (AC) - 814 (AC) - 814A (AC) - 814A1 (AC)) / 2)} \quad \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

For 3/31/10 to 12/31/10:

$$\frac{(550G + 550H + 550P - 551G - 551H - 551P)}{((400A (PYE) + 400B (PYE) - 814 (PYE) - 814A (PYE) + 400A (AC) + 400B (AC) - 814 (AC) - 814A (AC) - 814A1 (AC) - 814A1(PYE)) / 2)} \quad \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

For 3/31/11 and forward:

$$\frac{(550G + 550H + 550P - 551G - 551H - 551P)}{((400T(AC) - 814E(AC) + 400A(PYE) + 400B(PYE) - 814(PYE) - 814A(PYE) + 814A1(PYE)) / 2)} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

## SPECIALIZED LENDING RATIOS

INDIRECT LOANS OUTSTANDING / TOTAL LOANS

Prior to 3/31/04: N/A

For 3/31/04 and forward:

$$\frac{618A}{025B} \times 100$$

PARTICIPATION LOANS OUTSTANDING / TOTAL LOANS

Prior to 03/31/03: N/A

From 3/31/03 to 12/31/08:

$$\frac{619}{025B} \times 100$$

For 3/31/09 and forward:

$$\frac{(619B + 691E)}{025B} \times 100$$

PARTICIPATION LOANS PURCHASED YTD / TOTAL LOANS GRANTED YTD

Prior to 3/31/03: N/A

For 3/31/03 and forward:

$$\frac{690}{031B} \times 100$$

PARTICIPATION LOANS SOLD YTD / TOTAL ASSETS

Prior to 3/31/03: N/A

For 3/31/03 and forward:

$$\frac{691}{010} \times 100$$

**Annualized:** x 12 / MONTH (CYCLE\_DATE)

**TOTAL BUSINESS LOANS (NMBLB) LESS UNFUNDED COMMITMENTS / ASSETS**

Prior to 3/31/04:

$$\frac{400}{010} \times 100$$

From 3/31/04 to 12/31/08:

$$\frac{(400A+400B-814-814A)}{010} \times 100$$

For 3/31/09 and forward:

$$\frac{(400A+400B-814-814A-814A1)}{010} \times 100$$

**LOANS PURCHASED FROM OTHER FINANCIAL INSTITUTIONS AND OTHER SOURCES YTD /  
LOANS GRANTED YTD**

For 03/31/96 to 12/31/10:

$$\frac{615}{031B} \times 100$$

For 03/31/11 and forward:

$$\frac{615 + 613}{31B} \times 100$$

**REAL ESTATE LENDING RATIOS****TOTAL FIXED RATE REAL ESTATE LOANS / TOTAL ASSETS**

Prior to 3/31/04:

$$\frac{(704 + 706 + 709)}{010} \times 100$$

From 3/31/04 to 12/31/07:

$$\frac{(704A+704B+704C+704E+706+708B+709)}{010} \times 100$$

For 3/31/08 and forward:

$$\frac{(704A+704B+704C+704E+706+708B)}{010} \times 100$$

**TOTAL FIXED RATE REAL ESTATE LOANS / TOTAL LOANS**

Prior to 3/31/04:

$$\frac{(704 + 706 + 709)}{025B} \times 100$$

From 3/31/04 to 12/31/07:

$$\frac{(704A+704B+704C+704E+706+708B+709)}{025B} \times 100$$

For 3/31/08 and forward:

$$\frac{(704A+704B+704C+704E+706+708B)}{025B} \times 100$$

TOTAL FIXED RATE REAL ESTATE LOANS GRANTED YTD / TOTAL LOANS GRANTED YTD

Prior to 3/31/04:

$$\frac{(720 + 722 + 725)}{031B} \times 100$$

From 3/31/04 to 12/31/07:

$$\frac{(720A+720B+720C+720E+722+724B+725)}{031B} \times 100$$

For 3/31/08 and forward:

$$\frac{(720A+720B+720C+720E+722+724B)}{031B} \times 100$$

FIRST MORTGAGE REAL ESTATE LOANS SOLD YTD / FIRST MORTGAGE REAL ESTATE LOANS GRANTED YTD

Prior to 3/31/04:

$$\frac{736}{(720 + 721)} \times 100$$

For 3/31/04 and forward:

$$\frac{736}{(720A+720B+720C+720D+720E+721A+721B)} \times 100$$

INTEREST ONLY AND PAYMENT OPTION FIRST MORTGAGES / TOTAL ASSETS

Prior to 3/31/07: N/A

For 3/31/07 and forward:

$$\frac{704C1}{010} \times 100$$

**INTEREST ONLY AND PAYMENT OPTION FIRST MORTGAGES / NET WORTH**

Prior to 3/31/07: N/A

For 3/31/07 and forward:

$$\frac{704C1}{997} \times 100$$

**MISCELLANEOUS RATIOS**

**MORTGAGE SERVICING RIGHTS / NET WORTH**

Prior to 3/31/03: N/A

For 3/31/03 and forward:

$$\frac{779}{997} \times 100$$

**UNUSED COMMITMENTS / CASH & SHORT TERM INVESTMENTS**

Prior to 3/31/05:

$$\frac{(814+814A+811+812+813+815+816)}{(730A+799A)} \times 100$$

From 3/31/05 to 3/31/06:

$$\frac{(814+814A+811+812+813+815+816+822)}{(730A+799A)} \times 100$$

From 6/30/06 to 12/31/08:

$$\frac{(814+814A+811+812+813+815+816+822)}{(730A+730B+730C+799A1)} \times 100$$

From 3/31/09 to 9/30/09:

$$\frac{(814+814A+814A1+811+811A+812+813+815+816+822)}{(730A+730B+730C+799A1)} \times 100$$

For 12/31/09:

$$\frac{(814+814A+814A1+811+811A+811B+811C+812+813+815+816+822)}{(730A+730B+730C+799A1)} \times 100$$

For 3/31/10 and forward:

$$\frac{816A}{(730A+730B+730C+799A1)} \times 100$$