

Exhibit 4b
2007 Exports by Company Type and Employment Size
to Number of Partner Countries

Note: This exhibit is compiled using data from export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Exporters	% of Row Value	% of Row Number of Exporters	% of Row Value	% of Row Number of Exporters	% of Row Value	% of Row Number of Exporters	% of Row Value	% of Row Number of Exporters	% of Row Value	% of Row Number of Exporters
All identified companies	1,034,046	268,526	4.7	57.9	6.4	25.5	6.6	8.9	15.1	5.8	18.1	1.5	49.1	0.4
no. employees unknown(2)	76,714	87,093	21.7	72.8	16.7	19.3	16.7	5.0	23.7	2.5	15.5	0.4	5.8	0.1
1 to 19 employees	71,538	107,643	23.0	58.8	28.7	28.4	23.2	8.7	18.9	3.8	5.7	0.4	0.5	0.0
20 to 49 employees	37,295	32,062	12.9	44.8	17.3	30.8	16.8	13.3	37.4	9.6	14.2	1.5	1.5	0.1
50 to 99 employees	32,969	16,840	7.5	40.2	16.9	29.2	19.5	15.1	35.8	12.1	16.2	3.2	4.0	0.3
100 to 249 employees	53,964	12,828	5.2	34.4	10.3	28.0	15.0	15.1	45.9	16.3	18.3	5.4	5.3	0.8
250 to 499 employees	41,662	4,958	2.9	29.4	9.8	25.0	11.3	14.7	33.5	19.2	33.7	9.9	8.8	1.8
500 or more employees	719,905	7,102	0.5	26.0	1.6	20.3	1.9	12.2	8.4	16.4	19.0	15.1	68.7	10.0
Manufacturers	675,290	71,738	1.4	43.0	3.1	29.3	3.7	13.0	10.9	10.4	17.1	3.3	63.7	1.0
no. employees unknown(2)	27,309	14,124	10.4	57.3	12.5	25.4	18.8	9.3	26.6	6.5	20.6	1.1	11.3	0.2
1 to 19 employees	6,329	22,851	27.9	52.9	28.6	30.8	20.1	10.9	20.2	5.0	(4) 3.2	0.4	(D)	0.0
20 to 49 employees	9,380	14,071	11.4	39.5	23.1	33.0	19.9	14.5	36.0	11.2	(4) 9.5	1.7	(D)	0.1
50 to 99 employees	12,382	8,483	7.8	33.0	16.7	31.0	22.8	17.3	33.3	14.4	14.4	3.9	5.0	0.4
100 to 249 employees	26,179	6,792	4.3	23.4	13.5	30.4	13.7	18.0	40.8	20.1	22.6	7.1	5.1	1.0
250 to 499 employees	24,734	2,523	2.6	17.4	9.5	24.5	12.5	17.6	29.7	24.5	35.1	13.5	10.5	2.5
500 or more employees	568,977	2,894	0.2	8.5	1.0	14.3	1.3	12.8	7.0	22.3	16.2	23.9	74.3	18.2
Wholesalers	204,561	88,025	8.0	52.0	12.2	30.3	12.8	10.3	24.4	6.0	19.2	1.2	23.5	0.2
no. employees unknown(2)	21,568	24,427	24.2	67.4	19.3	23.7	15.8	5.9	27.1	2.5	10.7	0.4	2.8	0.0
1 to 19 employees	46,688	46,003	17.6	51.3	29.0	33.2	26.2	10.3	20.6	4.7	6.2	0.5	0.3	0.0
20 to 49 employees	16,862	9,533	11.0	36.7	15.9	33.8	17.6	15.8	32.5	11.6	20.2	1.8	2.8	0.2
50 to 99 employees	14,701	3,976	3.6	32.1	12.8	32.1	19.5	17.4	41.7	14.3	18.1	3.8	4.3	0.3
100 to 249 employees	18,921	2,474	1.2	27.5	5.4	29.9	13.1	16.9	59.8	19.0	16.2	6.0	4.2	0.8
250 to 499 employees	9,908	829	1.4	21.6	5.1	25.3	5.9	15.8	37.5	23.3	42.3	11.9	7.8	2.1
500 or more employees	75,912	783	0.2	11.4	1.4	17.0	2.1	14.9	10.3	22.2	27.3	22.0	58.7	12.5
Other companies (3)	147,886	101,000	14.1	72.1	13.2	19.3	10.7	5.2	20.9	2.7	21.8	0.6	19.4	0.1
no. employees unknown(2)	22,164	41,107	32.2	80.2	20.3	15.0	13.8	3.1	16.1	1.4	16.4	0.2	1.2	0.0
1 to 19 employees	18,451	38,628	34.7	71.1	28.2	21.3	16.8	5.4	13.9	2.0	5.3	0.2	1.1	0.0
20 to 49 employees	11,001	8,426	17.1	62.7	14.4	23.7	12.9	8.4	46.0	4.6	(4) 9.5	0.7	(D)	0.0
50 to 99 employees	5,840	4,352	16.5	61.6	27.1	23.2	12.6	8.5	26.5	5.5	(4) 17.2	1.1	(D)	0.1
100 to 249 employees	8,640	3,522	16.8	60.2	11.4	22.4	21.6	8.1	31.5	7.2	10.1	1.7	8.7	0.4
250 to 499 employees	6,907	1,586	6.1	52.0	17.5	25.8	14.9	9.7	41.8	8.8	16.6	3.2	3.1	0.6
500 or more employees	74,882	3,379	3.5	44.0	5.9	26.0	6.1	11.1	16.7	10.3	31.6	6.1	36.3	2.5
Unclassified companies	6,309	7,763	23.7	77.8	14.0	16.6	22.1	3.7	25.3	1.6	5.6	0.2	9.3	0.1

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2007.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

(4) Includes percent of adjacent cell (D) suppressed to avoid disclosure.