

Exhibit 3b
2007 Exports to Related Parties
by Company Type and Employment Size

Note: This exhibit is compiled using data from export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade			Non-Reported		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
All identified companies	1,034,046	268,526	323,433	31.3	12.2	708,458	68.5	98.3	2,155	0.2	1.5
no. employees unknown (3)	76,714	87,093	16,305	21.3	8.3	60,300	78.6	97.5	108	0.1	0.9
1 to 19 employees	71,538	107,643	5,681	7.9	8.0	65,592	91.7	98.4	264	0.4	1.3
20 to 49 employees	37,295	32,062	3,910	10.5	13.1	33,198	89.0	99.0	187	0.5	1.3
50 to 99 employees	32,969	16,840	4,632	14.1	19.5	27,902	84.6	98.9	435	1.3	1.6
100 to 249 employees	53,964	12,828	8,942	16.6	28.5	44,839	83.1	98.9	183	0.3	2.5
250 to 499 employees	41,662	4,958	6,518	15.6	39.8	35,088	84.2	99.0	56	0.1	3.4
500 or more employees	719,905	7,102	277,444	38.5	54.6	441,540	61.3	98.8	921	0.1	8.6
Manufacturers	675,290	71,738	243,872	36.1	17.9	430,738	63.8	99.1	680	0.1	1.7
no. employees unknown (3)	27,309	14,124	8,880	32.5	14.0	18,417	67.4	98.2	12	0.0	0.8
1 to 19 employees	6,329	22,851	802	12.7	7.0	5,510	87.1	99.0	17	0.3	0.7
20 to 49 employees	9,380	14,071	743	7.9	12.9	8,629	92.0	99.4	8	0.1	0.9
50 to 99 employees	12,382	8,483	1,343	10.8	20.6	11,031	89.1	99.3	8	0.1	1.4
100 to 249 employees	26,179	6,792	4,030	15.4	33.1	22,134	84.5	99.5	16	0.1	2.7
250 to 499 employees	24,734	2,523	4,368	17.7	49.4	20,321	82.2	99.5	46	0.2	3.8
500 or more employees	568,977	2,894	223,706	39.3	76.2	344,696	60.6	99.8	575	0.1	14.0
Wholesalers	204,561	88,025	44,377	21.7	12.1	159,268	77.9	98.8	915	0.4	1.7
no. employees unknown (3)	21,568	24,427	2,810	13.0	7.9 (5)	18,757 (5)	87	98.4	(D)	(D)	0.8
1 to 19 employees	46,688	46,003	2,734	5.9	9.8	43,807	93.8	98.9	147	0.3	1.7
20 to 49 employees	16,862	9,533	1,133	6.7	16.3	15,694	93.1	99.3	35	0.2	2.0
50 to 99 employees	14,701	3,976	2,283	15.5	24.2	12,022	81.8	99.3	396	2.7	2.8
100 to 249 employees	18,921	2,474	2,808	14.8	32.8 (5)	16,114 (5)	85.2	99.4	(D)	(D)	3.6
250 to 499 employees	9,908	829	1,476	14.9	43.4	8,429	85.1	99.9	3	0.0	4.8
500 or more employees	75,912	783	31,132	41.0	63.3	44,554	58.7	99.1	226	0.3	11.9
Other companies (4)	147,886	101,000	34,042	23.0	8.7	113,287	76.6	97.3	558	0.4	1.3
no. employees unknown (3)	22,164	41,107	3,546	16.0	6.8	18,549	83.7	96.8	70	0.3	1.2
1 to 19 employees	18,451	38,628	2,130	11.5	6.4 (5)	16,321 (5)	88.5	97.5	(D)	(D)	1.3
20 to 49 employees	11,001	8,426	2,023	18.4	9.9	8,834	80.3	97.8	144	1.3	1.0
50 to 99 employees	5,840	4,352	987	16.9	13.1 (5)	4,854 (5)	83.1	97.7	(D)	(D)	0.9
100 to 249 employees	8,640	3,522	2,080	24.1	16.8 (5)	6,560 (5)	75.9	97.5	(D)	(D)	1.3
250 to 499 employees	6,907	1,586	670	9.7	23.0	6,229	90.2	97.8	8	0.1	2.0
500 or more employees	74,882	3,379	22,605	30.2	34.7	52,157	69.7	97.8	119	0.2	3.3
Unclassified companies	6,309	7,763	1,143	18.1	7.4	5,164	81.9	97.2	2	0.0	0.3
Multiple location companies	801,305	29,048	288,798	36.0	32.0	510,990	63.8	98.8	1,518	0.2	3.8
no. employees unknown (3)	194	165	32	16.7	21.2 (5)	161 (5)	83.3	97.6	(D)	(D)	1.2
1 to 19 employees	4,280	3,025	702	16.4	11.8 (5)	3,578 (5)	83.6	98.8	(D)	(D)	1.0
20 to 49 employees	10,530	4,824	1,114	10.6	16.4	9,333	88.6	98.4	82	0.8	1.2
50 to 99 employees	13,304	4,879	2,314	17.4	21.7	10,719	80.6	99.0	271	2.0	1.8
100 to 249 employees	30,712	6,273	4,550	14.8	30.9	25,995	84.6	98.8	167	0.5	3.0
250 to 499 employees	31,533	3,562	5,179	16.4	41.5	26,313	83.4	99.0	41	0.1	3.8
500 or more employees	710,753	6,320	274,907	38.7	57.6	434,928	61.2	98.9	918	0.1	9.3
Manufacturers	599,044	10,402	227,523	38.0	45.9	370,909	61.9	99.6	612	0.1	6.0
no. employees unknown (3)	103	47	17	16.6	31.9 (5)	86 (5)	83.4	100.0	(D)	(D)	2.1
1 to 19 employees	296	321	48	16.3	12.5 (5)	248 (5)	83.7	99.4	(D)	(D)	0.6
20 to 49 employees	998	1,023	203	20.4	18.5	794	79.5	99.2	1	0.1	1.3
50 to 99 employees	3,513	1,683	369	10.5	27.3	3,143	89.5	99.7	1	0.0	2.1
100 to 249 employees	13,272	2,895	1,924	14.5	37.4	11,343	85.5	99.4	5	0.0	3.6
250 to 499 employees	18,402	1,766	3,361	18.3	52.0	15,009	81.6	99.5	31	0.2	4.2
500 or more employees	562,461	2,667	221,601	39.4	77.6	340,287	60.5	99.8	574	0.1	14.6
Wholesalers	110,021	8,497	35,505	32.3	26.9	73,961	67.2	99.2	554	0.5	3.3
no. employees unknown (3)	64	54	13	20.1	20.4 (5)	51 (5)	79.9	96.3	(D)	(D)	1.9
1 to 19 employees	2,860	1,536	442	15.5	14.1	2,416	84.5	98.8	2	0.1	1.0
20 to 49 employees	4,455	2,161	308	6.9	17.6	4,145	93.0	99.1	2	0.0	1.6
50 to 99 employees	7,237	1,747	1,318	18.2	23.2 (5)	5,919 (5)	81.8	99.4	(D)	(D)	2.5
100 to 249 employees	12,326	1,590	1,178	9.6	32.1 (5)	11,147 (5)	90.4	99.5	(D)	(D)	3.7
250 to 499 employees	8,277	676	1,220	14.7	43.5	7,054	85.2	99.9	3	0.0	4.9
500 or more employees	74,802	733	31,026	41.5	63.8 (5)	43,777 (5)	58.5	99.5	(D)	(D)	12.4

See footnotes at end of exhibit.

Exhibit 3b
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Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade			Non-Reported		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
Multiple location companies	91,641	9,969	25,696	28.0	22.0	65,592	71.6	97.6	352	0.4	1.9
Other companies (4)											
no. employees unknown (3)	20	56	(D)	(D)	12.5 (5)	20	(5) 100	96.4	0	0.0	0.0
1 to 19 employees	1,081	1,124	(D)	(D)	8.3 (5)	1,082	(5) 100	98.7	(D)	(D)	1.1
20 to 49 employees	5,026	1,613	591	11.8	13.3	4,355	86.7	97.0	80	1.6	0.6
50 to 99 employees	2,510	1,425	609	24.2	13.6 (5)	1,902	(5) 75.8	97.8	(D)	(D)	0.8
100 to 249 employees	4,900	1,754	1,424	29.1	19.0 (5)	3,476	(5) 70.9	97.1	(D)	(D)	1.5
250 to 499 employees	4,742	1,107	594	12.5	23.6	4,141	87.3	97.7	7	0.2	2.3
500 or more employees	73,361	2,890	22,279	30.4	37.8	50,963	69.5	97.8	119	0.2	3.6
Unclassified companies	600	180	73	12.2	24.4	527	87.8	99.4	0	0.0	1.1
Single location companies	232,741	239,478	34,636	14.9	9.8	197,468	84.8	98.2	637	0.3	1.2
no. employees unknown (3)	76,520	86,928	16,273	21.3	8.3 (5)	60,246	(5) 78.7	97.5	(D)	(D)	0.9
1 to 19 employees	67,258	104,618	4,980	7.4	7.9 (5)	62,279	(5) 92.6	98.4	(D)	(D)	1.3
20 to 49 employees	26,765	27,238	2,796	10.4	12.5	23,864	89.2	99.1	104	0.4	1.3
50 to 99 employees	19,665	11,961	2,318	11.8	18.6	17,183	87.4	98.8	164	0.8	1.5
100 to 249 employees	23,252	6,555	4,392	18.9	26.3	18,844	81.0	99.1	16	0.1	1.9
250 to 499 employees	10,129	1,396	1,339	13.2	35.5	8,775	86.6	99.0	15	0.2	2.4
500 or more employees	9,152	782	2,538	27.7	30.8	6,611	72.2	98.1	3	0.0	3.3
Manufacturers	76,246	61,336	16,349	21.4	13.1	59,829	78.5	99.0	68	0.1	0.9
no. employees unknown (3)	27,206	14,077	8,863	32.6	13.9 (5)	18,343	(5) 67.4	98.2	(D)	(D)	0.8
1 to 19 employees	6,033	22,530	754	12.5	6.9 (5)	5,279	(5) 87.5	99.0	(D)	(D)	0.7
20 to 49 employees	8,382	13,048	539	6.4	12.4	7,835	93.5	99.5	7	0.1	0.9
50 to 99 employees	8,870	6,800	974	11.0	19.0	7,888	88.9	99.2	7	0.1	1.3
100 to 249 employees	12,907	3,897	2,106	16.3	29.9	10,791	83.6	99.5	10	0.1	2.0
250 to 499 employees	6,333	757	1,007	15.9	43.2	5,311	83.9	99.3	14	0.2	2.9
500 or more employees	6,516	227	2,106	32.3	59.5	4,410	67.7	100.0	1	0.0	7.0
Wholesalers	94,540	79,528	8,872	9.4	10.5	85,307	90.2	98.8	361	0.4	1.5
no. employees unknown (3)	21,503	24,373	2,797	13.0	7.9	18,680	86.9	98.4	26	0.1	0.8
1 to 19 employees	43,828	44,467	2,292	5.2	9.6	41,391	94.4	98.9	144	0.3	1.7
20 to 49 employees	12,408	7,372	825	6.7	15.9	11,549	93.1	99.4	33	0.3	2.1
50 to 99 employees	7,465	2,229	966	12.9	25.1 (5)	6,499	(5) 87.1	99.3	(D)	(D)	3.0
100 to 249 employees	6,596	884	1,630	24.7	33.9	4,963	75.3	99.2	3	0.0	3.3
250 to 499 employees	1,631	153	256	15.7	43.1	1,375	84.3	100.0	0	0.0	4.6
500 or more employees	1,110	50	106	9.6	56.0 (5)	1,004	(5) 90.4	94.0	(D)	(D)	4.0
Other companies (4)	56,245	91,031	8,345	14.8	7.2	47,694	84.8	97.2	205	0.4	1.2
no. employees unknown (3)	22,144	41,051	(D)	(D)	6.8 (5)	22,074	(5) 99.7	96.8	70	0.3	1.2
1 to 19 employees	17,370	37,504	(D)	(D)	6.3 (5)	17,306	(5) 99.6	97.5	64	0.4	1.3
20 to 49 employees	5,976	6,813	1,432	24.0	9.1	4,479	75.0	98.0	64	1.1	1.1
50 to 99 employees	3,330	2,927	378	11.4	12.8	2,949	88.6	97.6	3	0.1	0.9
100 to 249 employees	3,740	1,768	656	17.6	14.5	3,080	82.4	97.9	3	0.1	1.0
250 to 499 employees	2,165	479	77	3.5	21.5	2,088	96.4	98.1	0	0.0	1.0
500 or more employees	1,521	489	326	21.4	16.0	1,195	78.5	97.8	1	0.0	1.4
Unclassified companies	5,709	7,583	1,070	18.7	7.0	4,637	81.2	97.2	2	0.0	0.3

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to 100 percent because companies may export to both related and nonrelated parties.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2007.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

(5) Includes corresponding value or percent of adjacent cell (D) suppressed to avoid disclosure.