

Exhibit 3a
2008 Exports to Related Parties
by Company Type and Employment Size

Note: This exhibit is compiled using data from export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade			Non-Reported		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
All identified companies	1,147,669	288,747	349,892	30.5	12.5	796,584	69.4	98.3	1,193	0.1	0.8
no. employees unknown (3)	93,146	101,765	18,076	19.4	8.7	74,989	80.5	97.5	82	0.1	0.4
1 to 19 employees	81,787	112,220	6,421	7.9	8.4	75,221	92.0	98.6	145	0.2	0.8
20 to 49 employees	46,555	32,784	3,733	8.0	13.6	42,772	91.9	99.0	50	0.1	0.8
50 to 99 employees	35,163	16,955	4,879	13.9	20.9	30,012	85.3	99.1	272	0.8	0.9
100 to 249 employees	62,201	13,023	10,606	17.1	29.2	51,379	82.6	98.9	216	0.3	1.4
250 to 499 employees	40,798	4,921	7,201	17.7	40.5	33,583	82.3	98.8	13	0.0	1.8
500 or more employees	788,019	7,079	298,976	37.9	55.4	488,628	62.0	98.7	415	0.1	5.5
Manufacturers	710,027	73,130	248,948	35.1	18.3	460,890	64.9	99.1	190	0.0	0.9
no. employees unknown (3)	31,793	15,444	8,181	25.7	14.5	23,607	74.3	98.3	4	0.0	0.4
1 to 19 employees	6,404	23,241	744	11.6	7.2	5,656	88.3	99.1	3	0.0	0.4
20 to 49 employees	10,652	14,153	588	5.5	13.2	10,060	94.4	99.3	4	0.0	0.5
50 to 99 employees	13,518	8,418	1,455	10.8	22.3	12,057	89.2	99.5	7	0.1	0.8
100 to 249 employees	27,852	6,721	3,872	13.9	34.6	23,965	86.0	99.5	15	0.1	1.5
250 to 499 employees	24,263	2,352	4,116	17.0	51.9	20,136	83.0	99.6	11	0.0	2.0
500 or more employees	595,546	2,801	229,992	38.6	76.8	365,408	61.4	99.9	145	0.0	9.1
Wholesalers	248,195	95,046	53,907	21.7	12.7	193,596	78.0	98.9	692	0.3	1.1
no. employees unknown (3)	29,179	28,422	4,374	15.0	8.6	24,795	85.0	98.4	10	0.0	0.5
1 to 19 employees	53,379	48,221	3,592	6.7	10.4	49,702	93.1	98.9	86	0.2	1.1
20 to 49 employees	22,383	9,924	1,848	8.3	17.5	20,529	91.7	99.5	6	0.0	1.4
50 to 99 employees	15,783	4,165	2,666	16.9	26.4	(5) 13,117	(5) 83.1	99.5	(D)	(D)	1.6
100 to 249 employees	24,303	2,580	4,457	18.3	32.9	(5) 19,847	(5) 81.7	99.4	(D)	(D)	2.2
250 to 499 employees	8,690	909	1,575	18.1	43.9	7,114	81.9	99.9	2	0.0	2.9
500 or more employees	94,478	825	35,396	37.5	65.8	58,925	62.4	99.5	158	0.2	9.3
Other companies (4)	183,659	111,296	45,902	25.0	8.8	137,445	74.8	97.5	312	0.2	0.6
no. employees unknown (3)	27,153	48,920	4,472	16.5	7.1	22,613	83.3	97.0	68	0.3	0.5
1 to 19 employees	21,894	40,608	2,055	9.4	6.6	19,783	90.4	97.9	56	0.3	0.6
20 to 49 employees	13,462	8,674	1,289	9.6	9.8	12,133	90.1	97.9	40	0.3	0.7
50 to 99 employees	5,818	4,349	738	12.7	13.1	(5) 5,080	(5) 87.3	97.9	(D)	(D)	0.5
100 to 249 employees	9,765	3,689	2,256	23.1	16.9	(5) 7,509	(5) 76.9	97.5	(D)	(D)	0.8
250 to 499 employees	7,819	1,648	1,509	19.3	22.5	6,310	80.7	97.1	1	0.0	0.9
500 or more employees	97,748	3,408	33,584	34.4	35.7	64,052	65.5	97.6	112	0.1	1.7
Unclassified companies	5,788	9,275	1,135	19.6	8.1	4,653	80.4	96.1	0	0.0	0.0
Multiple location companies	877,085	28,199	311,224	35.5	33.3	564,958	64.4	98.9	903	0.1	2.4
no. employees unknown (3)	419	328	100	23.8	23.8	(5) 319	(5) 76.4	97.3	(D)	(D)	1.5
1 to 19 employees	4,748	2,690	651	13.7	13.5	4,097	86.3	98.7	0	0.0	0.5
20 to 49 employees	14,660	4,385	1,334	9.1	16.1	13,295	90.7	99.0	32	0.2	0.8
50 to 99 employees	14,871	4,713	2,831	19.0	23.8	(5) 12,041	(5) 81	99.2	(D)	(D)	1.0
100 to 249 employees	36,595	6,260	5,460	14.9	31.4	30,935	84.5	98.9	201	0.5	1.9
250 to 499 employees	30,824	3,522	5,548	18.0	42.8	(5) 25,276	(5) 82	99.1	(D)	(D)	2.0
500 or more employees	774,968	6,301	295,301	38.1	58.2	479,252	61.8	98.8	415	0.1	6.1
Manufacturers	622,106	9,709	231,967	37.3	48.3	389,985	62.7	99.7	154	0.0	3.9
no. employees unknown (3)	165	65	37	22.3	46.2	128	77.7	98.5	0	0.0	0.0
1 to 19 employees	184	243	66	36.0	19.3	118	64.0	98.8	0	0.0	0.8
20 to 49 employees	849	923	81	9.6	17.7	767	90.4	99.2	0	0.1	1.0
50 to 99 employees	3,308	1,542	311	9.4	28.5	2,997	90.6	99.8	0	0.0	1.0
100 to 249 employees	13,873	2,743	1,639	11.8	39.7	(5) 12,234	(5) 88.2	99.6	(D)	(D)	2.2
250 to 499 employees	18,424	1,626	3,085	16.7	56.2	(5) 15,339	(5) 83.3	99.8	(D)	(D)	2.4
500 or more employees	585,303	2,567	226,748	38.7	78.3	358,410	61.2	100.0	145	0.0	9.8
Wholesalers	135,148	8,420	41,543	30.7	29.1	93,040	68.8	99.5	565	0.4	2.2
no. employees unknown (3)	115	130	32	28.2	22.3	82	71.8	99.2	0	0.0	0.8
1 to 19 employees	3,365	1,375	380	11.3	15.6	2,984	88.7	99.0	0	0.0	0.7
20 to 49 employees	6,267	1,986	682	10.9	18.8	5,585	89.1	99.6	0	0.0	0.8
50 to 99 employees	9,066	1,765	1,979	21.8	26.2	(5) 7,088	(5) 78.2	99.6	(D)	(D)	1.2
100 to 249 employees	16,208	1,649	2,056	12.7	31.7	(5) 14,152	(5) 87.3	99.6	(D)	(D)	2.5
250 to 499 employees	7,138	745	1,196	16.8	44.7	5,940	83.2	100.0	2	0.0	2.7
500 or more employees	92,989	770	35,218	37.9	67.3	57,613	62.0	99.6	157	0.2	9.7

See footnotes at end of exhibit.

Exhibit 3a
2008 Exports to Related Parties
by Company Type and Employment Size - Continued

Note: This exhibit is compiled using data from export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade			Non-Reported		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
Multiple location companies											
Other companies (4)	119,126	9,917	37,628	31.6	22.4	81,314	68.3	97.7	184	0.2	1.1
no. employees unknown (3)	124	120	28	22.2	13.3 (5)	96	(5) 77.8	94.2	(D)	(D)	3.3
1 to 19 employees	1,149	1,046	177	15.4	9.2	972	84.6	98.3	0	0.0	0.1
20 to 49 employees	7,487	1,449	563	7.5	11.3	6,893	92.1	98.0	31	0.4	0.8
50 to 99 employees	2,461	1,388	520	21.1	15.6	1,931	78.5	97.9	10	0.4	0.6
100 to 249 employees	6,234	1,845	1,745	28.0	18.8 (5)	4,489	(5) 72	97.5	(D)	(D)	1.0
250 to 499 employees	5,236	1,139	1,265	24.2	22.6	3,971	75.8	97.5	1	0.0	1.1
500 or more employees	96,435	2,930	33,331	34.6	38.6	62,991	65.3	97.5	112	0.1	1.9
Unclassified companies	705	153	86	12.2	22.2	620	87.8	97.4	0	0.0	0.0
Single location companies	270,584	260,548	38,668	14.3	10.2	231,626	85.6	98.2	291	0.1	0.7
no. employees unknown (3)	92,728	101,437	17,976	19.4	8.7 (5)	74,752	(5) 80.6	97.5	(D)	(D)	0.4
1 to 19 employees	77,038	109,530	5,770	7.5	8.3	71,124	92.3	98.6	145	0.2	0.8
20 to 49 employees	31,895	28,399	2,399	7.5	13.2	29,478	92.4	99.0	18	0.1	0.8
50 to 99 employees	20,292	12,242	2,049	10.1	19.8 (5)	18,234	(5) 89.9	99.0	(D)	(D)	0.9
100 to 249 employees	25,606	6,763	5,146	20.1	27.2	20,445	79.8	98.8	15	0.1	1.0
250 to 499 employees	9,974	1,399	1,653	16.6	34.9 (5)	8,320	(5) 83.4	98.1	(D)	(D)	1.3
500 or more employees	13,052	778	3,675	28.2	33.2	9,376	71.8	98.5	1	0.0	1.0
Manufacturers	87,921	63,421	16,981	19.3	13.7	70,905	80.6	99.0	36	0.0	0.5
no. employees unknown (3)	31,628	15,379	8,144	25.8	14.4	23,479	74.2	98.3	4	0.0	0.4
1 to 19 employees	6,219	22,998	678	10.9	7.1	5,538	89.0	99.1	3	0.0	0.4
20 to 49 employees	9,803	13,230	506	5.2	12.9	9,293	94.8	99.3	4	0.0	0.5
50 to 99 employees	10,210	6,876	1,144	11.2	20.9	9,059	88.7	99.4	7	0.1	0.7
100 to 249 employees	13,979	3,978	2,233	16.0	31.1 (5)	11,745	(5) 84	99.4	(D)	(D)	1.0
250 to 499 employees	5,839	726	1,031	17.7	42.4 (5)	4,808	(5) 82.3	99.0	(D)	(D)	1.2
500 or more employees	10,243	234	3,244	31.7	61.1	6,998	68.3	99.1	0	0.0	1.7
Wholesalers	113,047	86,626	12,364	10.9	11.1	100,556	89.0	98.8	127	0.1	1.0
no. employees unknown (3)	29,064	28,292	4,341	14.9	8.6	24,713	85.0	98.4	10	0.0	0.5
1 to 19 employees	50,014	46,846	3,211	6.4	10.3	46,717	93.4	98.9	85	0.2	1.1
20 to 49 employees	16,116	7,938	1,167	7.2	17.2	14,944	92.7	99.4	5	0.0	1.5
50 to 99 employees	6,717	2,400	687	10.2	26.6	6,004	89.4	99.4	26	0.4	1.9
100 to 249 employees	8,096	931	2,401	29.7	35.0	5,693	70.3	99.1	1	0.0	1.6
250 to 499 employees	1,552	164	379	24.4	40.2	1,174	75.6	99.4	0	0.0	3.7
500 or more employees	1,489	55	177	11.9	45.5	1,312	88.1	98.2	0	0.0	3.6
Other companies (4)	64,533	101,379	8,274	12.8	7.5	56,131	87.0	97.4	128	0.2	0.6
no. employees unknown (3)	27,029	48,800	4,444	16.4	7.1 (5)	22,584	(5) 83.6	97.0	(D)	(D)	0.5
1 to 19 employees	20,745	39,562	1,878	9.1	6.5	18,811	90.7	97.9	56	0.3	0.7
20 to 49 employees	5,975	7,225	726	12.1	9.5	5,240	87.7	97.8	10	0.2	0.7
50 to 99 employees	3,357	2,961	218	6.5	11.9 (5)	3,139	(5) 93.5	97.9	(D)	(D)	0.4
100 to 249 employees	3,531	1,844	511	14.5	15.0 (5)	3,020	(5) 85.5	97.5	(D)	(D)	0.6
250 to 499 employees	2,583	509	244	9.4	22.4	2,339	90.5	96.3	0	0.0	0.6
500 or more employees	1,313	478	253	19.2	18.4	1,060	80.8	98.1	0	0.0	0.4
Unclassified companies	5,083	9,122	1,049	20.6	7.9	4,034	79.4	96.1	0	0.0	0.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to 100 percent because companies may export to both related and nonrelated parties.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2008.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

(5) Includes corresponding value or percent of adjacent cell (D) suppressed to avoid disclosure.