

**Exhibit 1c**  
**Percent Difference Between the 2007 and 2008 Results**

Note: This exhibit is compiled using data from export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)				Number of Identified Exporters			
	2007	2008	Net Difference	% Difference	2007	2008	Net Difference	% Difference
<b>All identified companies</b>	<b>1,034,046</b>	<b>1,147,669</b>	<b>113,623</b>	<b>11.0</b>	<b>268,526</b>	<b>288,747</b>	<b>20,221</b>	<b>7.5</b>
no. employees unknown (2)	76,714	93,146	16,433	21.4	87,093	101,765	14,672	16.8
1 to 19 employees	71,538	81,787	10,249	14.3	107,643	112,220	4,577	4.3
20 to 49 employees	37,295	46,555	9,260	24.8	32,062	32,784	722	2.3
50 to 99 employees	32,969	35,163	2,194	6.7	16,840	16,955	115	0.7
100 to 249 employees	53,964	62,201	8,237	15.3	12,828	13,023	195	1.5
250 to 499 employees	41,662	40,798	-864	-2.1	4,958	4,921	-37	-0.7
500 or more employees	719,905	788,019	68,114	9.5	7,102	7,079	-23	-0.3
<b>Manufacturers</b>	<b>675,290</b>	<b>710,027</b>	<b>34,737</b>	<b>5.1</b>	<b>71,738</b>	<b>73,130</b>	<b>1,392</b>	<b>1.9</b>
no. employees unknown (2)	27,309	31,793	4,484	16.4	14,124	15,444	1,320	9.3
1 to 19 employees	6,329	6,404	75	1.2	22,851	23,241	390	1.7
20 to 49 employees	9,380	10,652	1,272	13.6	14,071	14,153	82	0.6
50 to 99 employees	12,382	13,518	1,136	9.2	8,483	8,418	-65	-0.8
100 to 249 employees	26,179	27,852	1,673	6.4	6,792	6,721	-71	-1.0
250 to 499 employees	24,734	24,263	-472	-1.9	2,523	2,352	-171	-6.8
500 or more employees	568,977	595,546	26,569	4.7	2,894	2,801	-93	-3.2
<b>Wholesalers</b>	<b>204,561</b>	<b>248,195</b>	<b>43,635</b>	<b>21.3</b>	<b>88,025</b>	<b>95,046</b>	<b>7,021</b>	<b>8.0</b>
no. employees unknown (2)	21,568	29,179	7,611	35.3	24,427	28,422	3,995	16.4
1 to 19 employees	46,688	53,379	6,691	14.3	46,003	48,221	2,218	4.8
20 to 49 employees	16,862	22,383	5,521	32.7	9,533	9,924	391	4.1
50 to 99 employees	14,701	15,783	1,081	7.4	3,976	4,165	189	4.8
100 to 249 employees	18,921	24,303	5,382	28.4	2,474	2,580	106	4.3
250 to 499 employees	9,908	8,690	-1,218	-12.3	829	909	80	9.7
500 or more employees	75,912	94,478	18,566	24.5	783	825	42	5.4
<b>Other companies (3)</b>	<b>147,886</b>	<b>183,659</b>	<b>35,772</b>	<b>24.2</b>	<b>101,000</b>	<b>111,296</b>	<b>10,296</b>	<b>10.2</b>
no. employees unknown (2)	22,164	27,153	4,989	22.5	41,107	48,920	7,813	19.0
1 to 19 employees	18,451	21,894	3,443	18.7	38,628	40,608	1,980	5.1
20 to 49 employees	11,001	13,462	2,461	22.4	8,426	8,674	248	2.9
50 to 99 employees	5,840	5,818	-23	-0.4	4,352	4,349	-3	-0.1
100 to 249 employees	8,640	9,765	1,125	13.0	3,522	3,689	167	4.7
250 to 499 employees	6,907	7,819	912	13.2	1,586	1,648	62	3.9
500 or more employees	74,882	97,748	22,866	30.5	3,379	3,408	29	0.9
<b>Unclassified companies</b>	<b>6,309</b>	<b>5,788</b>	<b>-521</b>	<b>-8.3</b>	<b>7,763</b>	<b>9,275</b>	<b>1,512</b>	<b>19.5</b>
<b>Multiple location companies</b>	<b>801,305</b>	<b>877,085</b>	<b>75,780</b>	<b>9.5</b>	<b>29,048</b>	<b>28,199</b>	<b>-849</b>	<b>-2.9</b>
no. employees unknown (2)	194	419	225	115.9	165	328	163	98.8
1 to 19 employees	4,280	4,748	469	11.0	3,025	2,690	-335	-11.1
20 to 49 employees	10,530	14,660	4,130	39.2	4,824	4,385	-439	-9.1
50 to 99 employees	13,304	14,871	1,567	11.8	4,879	4,713	-166	-3.4
100 to 249 employees	30,712	36,595	5,883	19.2	6,273	6,260	-13	-0.2
250 to 499 employees	31,533	30,824	-709	-2.2	3,562	3,522	-40	-1.1
500 or more employees	710,753	774,968	64,214	9.0	6,320	6,301	-19	-0.3
<b>Manufacturers</b>	<b>599,044</b>	<b>622,106</b>	<b>23,062</b>	<b>3.8</b>	<b>10,402</b>	<b>9,709</b>	<b>-693</b>	<b>-6.7</b>
no. employees unknown (2)	103	165	62	60.7	47	65	18	38.3
1 to 19 employees	296	184	-112	-37.7	321	243	-78	-24.3
20 to 49 employees	998	849	-149	-14.9	1,023	923	-100	-9.8
50 to 99 employees	3,513	3,308	-204	-5.8	1,683	1,542	-141	-8.4
100 to 249 employees	13,272	13,873	601	4.5	2,895	2,743	-152	-5.3
250 to 499 employees	18,402	18,424	22	0.1	1,766	1,626	-140	-7.9
500 or more employees	562,461	585,303	22,842	4.1	2,667	2,567	-100	-3.7

See footnotes at end of exhibit.

**Exhibit 1c**  
**Percent Difference Between the 2007 and 2008 Results - Continued**

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Value in millions of dollars. Details may not equal totals due to rounding

Company Type and Employment Size	Known Value (1)				Number of Identified Exporters			
	2007	2008	Net Difference	% Difference	2007	2008	Net Difference	% Difference
<b>Multiple location companies</b>								
<b>Wholesalers</b>	<b>110,021</b>	<b>135,148</b>	<b>25,127</b>	<b>22.8</b>	<b>8,497</b>	<b>8,420</b>	<b>-77</b>	<b>-0.9</b>
no. employees unknown (2)	64	115	51	78.7	54	130	76	140.7
1 to 19 employees	2,860	3,365	505	17.6	1,536	1,375	-161	-10.5
20 to 49 employees	4,455	6,267	1,813	40.7	2,161	1,986	-175	-8.1
50 to 99 employees	7,237	9,066	1,829	25.3	1,747	1,765	18	1.0
100 to 249 employees	12,326	16,208	3,882	31.5	1,590	1,649	59	3.7
250 to 499 employees	8,277	7,138	-1,139	-13.8	676	745	69	10.2
500 or more employees	74,802	92,989	18,187	24.3	733	770	37	5.0
<b>Other companies (3)</b>	<b>91,641</b>	<b>119,126</b>	<b>27,485</b>	<b>30.0</b>	<b>9,969</b>	<b>9,917</b>	<b>-52</b>	<b>-0.5</b>
no. employees unknown (2)	20	124	104	511.5	56	120	64	114.3
1 to 19 employees	1,081	1,149	68	6.3	1,124	1,046	-78	-6.9
20 to 49 employees	5,026	7,487	2,461	49.0	1,613	1,449	-164	-10.2
50 to 99 employees	2,510	2,461	-49	-2.0	1,425	1,388	-37	-2.6
100 to 249 employees	4,900	6,234	1,333	27.2	1,754	1,845	91	5.2
250 to 499 employees	4,742	5,236	494	10.4	1,107	1,139	32	2.9
500 or more employees	73,361	96,435	23,074	31.5	2,890	2,930	40	1.4
<b>Unclassified companies</b>	<b>600</b>	<b>705</b>	<b>105</b>	<b>17.5</b>	<b>180</b>	<b>153</b>	<b>-27</b>	<b>-15.0</b>
<b>Single location companies</b>	<b>232,741</b>	<b>270,584</b>	<b>37,844</b>	<b>16.3</b>	<b>239,478</b>	<b>260,548</b>	<b>21,070</b>	<b>8.8</b>
no. employees unknown (2)	76,520	92,728	16,208	21.2	86,928	101,437	14,509	16.7
1 to 19 employees	67,258	77,038	9,780	14.5	104,618	109,530	4,912	4.7
20 to 49 employees	26,765	31,895	5,130	19.2	27,238	28,399	1,161	4.3
50 to 99 employees	19,665	20,292	627	3.2	11,961	12,242	281	2.3
100 to 249 employees	23,252	25,606	2,354	10.1	6,555	6,763	208	3.2
250 to 499 employees	10,129	9,974	-155	-1.5	1,396	1,399	3	0.2
500 or more employees	9,152	13,052	3,900	42.6	782	778	-4	-0.5
<b>Manufacturers</b>	<b>76,246</b>	<b>87,921</b>	<b>11,675</b>	<b>15.3</b>	<b>61,336</b>	<b>63,421</b>	<b>2,085</b>	<b>3.4</b>
no. employees unknown (2)	27,206	31,628	4,422	16.3	14,077	15,379	1,302	9.2
1 to 19 employees	6,033	6,219	187	3.1	22,530	22,998	468	2.1
20 to 49 employees	8,382	9,803	1,421	17.0	13,048	13,230	182	1.4
50 to 99 employees	8,870	10,210	1,340	15.1	6,800	6,876	76	1.1
100 to 249 employees	12,907	13,979	1,072	8.3	3,897	3,978	81	2.1
250 to 499 employees	6,333	5,839	-494	-7.8	757	726	-31	-4.1
500 or more employees	6,516	10,243	3,727	57.2	227	234	7	3.1
<b>Wholesalers</b>	<b>94,540</b>	<b>113,047</b>	<b>18,507</b>	<b>19.6</b>	<b>79,528</b>	<b>86,626</b>	<b>7,098</b>	<b>8.9</b>
no. employees unknown (2)	21,503	29,064	7,560	35.2	24,373	28,292	3,919	16.1
1 to 19 employees	43,828	50,014	6,186	14.1	44,467	46,846	2,379	5.4
20 to 49 employees	12,408	16,116	3,708	29.9	7,372	7,938	566	7.7
50 to 99 employees	7,465	6,717	-748	-10.0	2,229	2,400	171	7.7
100 to 249 employees	6,596	8,096	1,500	22.7	884	931	47	5.3
250 to 499 employees	1,631	1,552	-79	-4.8	153	164	11	7.2
500 or more employees	1,110	1,489	379	34.1	50	55	5	10.0
<b>Other companies (3)</b>	<b>56,245</b>	<b>64,533</b>	<b>8,287</b>	<b>14.7</b>	<b>91,031</b>	<b>101,379</b>	<b>10,348</b>	<b>11.4</b>
no. employees unknown (2)	22,144	27,029	4,885	22.1	41,051	48,800	7,749	18.9
1 to 19 employees	17,370	20,745	3,375	19.4	37,504	39,562	2,058	5.5
20 to 49 employees	5,976	5,975	0	0.0	6,813	7,225	412	6.0
50 to 99 employees	3,330	3,357	27	0.8	2,927	2,961	34	1.2
100 to 249 employees	3,740	3,531	-209	-5.6	1,768	1,844	76	4.3
250 to 499 employees	2,165	2,583	418	19.3	479	509	30	6.3
500 or more employees	1,521	1,313	-208	-13.7	489	478	-11	-2.2
<b>Unclassified companies</b>	<b>5,709</b>	<b>5,083</b>	<b>-626</b>	<b>-11.0</b>	<b>7,583</b>	<b>9,122</b>	<b>1,539</b>	<b>20.3</b>

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2007 or 2008.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.