

Exhibit 1b
2007 Exports by Company Type and Employment Size

Note: This exhibit is compiled using data from export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Identified Exporters	Cum. % of Identified Exporters	Cum. % of Company Type Exporters (2)
All identified companies	1,034,046	100.0	100.0	100.0	268,526	100.0	100.0	100.0
no. employees unknown (3)	76,714	7.4	7.4	7.4	87,093	32.4	32.4	32.4
1 to 19 employees	71,538	6.9	14.3	14.3	107,643	40.1	72.5	72.5
20 to 49 employees	37,295	3.6	17.9	17.9	32,062	11.9	84.5	84.5
50 to 99 employees	32,969	3.2	21.1	21.1	16,840	6.3	90.7	90.7
100 to 249 employees	53,964	5.2	26.4	26.4	12,828	4.8	95.5	95.5
250 to 499 employees	41,662	4.0	30.4	30.4	4,958	1.8	97.4	97.4
500 or more employees	719,905	69.6	100.0	100.0	7,102	2.6	100.0	100.0
Manufacturers	675,290	65.3	65.3	100.0	71,738	26.7	26.7	100.0
no. employees unknown (3)	27,309	2.6	2.6	4.0	14,124	5.3	5.3	19.7
1 to 19 employees	6,329	0.6	3.3	5.0	22,851	8.5	13.8	51.5
20 to 49 employees	9,380	0.9	4.2	6.4	14,071	5.2	19.0	71.2
50 to 99 employees	12,382	1.2	5.4	8.2	8,483	3.2	22.2	83.0
100 to 249 employees	26,179	2.5	7.9	12.1	6,792	2.5	24.7	92.4
250 to 499 employees	24,734	2.4	10.3	15.7	2,523	0.9	25.6	96.0
500 or more employees	568,977	55.0	65.3	100.0	2,894	1.1	26.7	100.0
Wholesalers	204,561	19.8	19.8	100.0	88,025	32.8	32.8	100.0
no. employees unknown (3)	21,568	2.1	2.1	10.5	24,427	9.1	9.1	27.8
1 to 19 employees	46,688	4.5	6.6	33.4	46,003	17.1	26.2	80.0
20 to 49 employees	16,862	1.6	8.2	41.6	9,533	3.6	29.8	90.8
50 to 99 employees	14,701	1.4	9.7	48.8	3,976	1.5	31.3	95.4
100 to 249 employees	18,921	1.8	11.5	58.0	2,474	0.9	32.2	98.2
250 to 499 employees	9,908	1.0	12.4	62.9	829	0.3	32.5	99.1
500 or more employees	75,912	7.3	19.8	100.0	783	0.3	32.8	100.0
Other companies (4)	147,886	14.3	14.3	100.0	101,000	37.6	37.6	100.0
no. employees unknown (3)	22,164	2.1	2.1	15.0	41,107	15.3	15.3	40.7
1 to 19 employees	18,451	1.8	3.9	27.5	38,628	14.4	29.7	78.9
20 to 49 employees	11,001	1.1	5.0	34.9	8,426	3.1	32.8	87.3
50 to 99 employees	5,840	0.6	5.6	38.9	4,352	1.6	34.5	91.6
100 to 249 employees	8,640	0.8	6.4	44.7	3,522	1.3	35.8	95.1
250 to 499 employees	6,907	0.7	7.1	49.4	1,586	0.6	36.4	96.7
500 or more employees	74,882	7.2	14.3	100.0	3,379	1.3	37.6	100.0
Unclassified companies	6,309	0.6	0.6	100.0	7,763	2.9	2.9	100.0
Multiple location companies	801,305	77.5	77.5	100.0	29,048	10.8	10.8	100.0
no. employees unknown (3)	194	0.0	0.0	0.0	165	0.1	0.1	0.6
1 to 19 employees	4,280	0.4	0.4	0.6	3,025	1.1	1.2	11.0
20 to 49 employees	10,530	1.0	1.5	1.9	4,824	1.8	3.0	27.6
50 to 99 employees	13,304	1.3	2.7	3.5	4,879	1.8	4.8	44.4
100 to 249 employees	30,712	3.0	5.7	7.4	6,273	2.3	7.1	66.0
250 to 499 employees	31,533	3.0	8.8	11.3	3,562	1.3	8.5	78.2
500 or more employees	710,753	68.7	77.5	100.0	6,320	2.4	10.8	100.0
Manufacturers	599,044	57.9	57.9	100.0	10,402	3.9	3.9	100.0
no. employees unknown (3)	103	0.0	0.0	0.0	47	0.0	0.0	0.5
1 to 19 employees	296	0.0	0.0	0.1	321	0.1	0.1	3.5
20 to 49 employees	998	0.1	0.1	0.2	1,023	0.4	0.5	13.4
50 to 99 employees	3,513	0.3	0.5	0.8	1,683	0.6	1.1	29.6
100 to 249 employees	13,272	1.3	1.8	3.0	2,895	1.1	2.2	57.4
250 to 499 employees	18,402	1.8	3.5	6.1	1,766	0.7	2.9	74.4
500 or more employees	562,461	54.4	57.9	100.0	2,667	1.0	3.9	100.0

See footnotes at end of exhibit.

Exhibit 1b
2007 Exports by Company Type and Employment Size - Continued

Note: This exhibit is compiled using data from export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
Multiple location companies								
Wholesalers	110,021	10.6	10.6	100.0	8,497	3.2	3.2	100.0
no. employees unknown (3)	64	0.0	0.0	0.1	54	0.0	0.0	0.6
1 to 19 employees	2,860	0.3	0.3	2.7	1,536	0.6	0.6	18.7
20 to 49 employees	4,455	0.4	0.7	6.7	2,161	0.8	1.4	44.1
50 to 99 employees	7,237	0.7	1.4	13.3	1,747	0.7	2.0	64.7
100 to 249 employees	12,326	1.2	2.6	24.5	1,590	0.6	2.6	83.4
250 to 499 employees	8,277	0.8	3.4	32.0	676	0.3	2.9	91.4
500 or more employees	74,802	7.2	10.6	100.0	733	0.3	3.2	100.0
Other companies (4)	91,641	8.9	8.9	100.0	9,969	3.7	3.7	100.0
no. employees unknown (3)	20	0.0	0.0	0.0	56	0.0	0.0	0.6
1 to 19 employees	1,081	0.1	0.1	1.2	1,124	0.4	0.4	11.8
20 to 49 employees	5,026	0.5	0.6	6.7	1,613	0.6	1.0	28.0
50 to 99 employees	2,510	0.2	0.8	9.4	1,425	0.5	1.6	42.3
100 to 249 employees	4,900	0.5	1.3	14.8	1,754	0.7	2.2	59.9
250 to 499 employees	4,742	0.5	1.8	19.9	1,107	0.4	2.6	71.0
500 or more employees	73,361	7.1	8.9	100.0	2,890	1.1	3.7	100.0
Unclassified companies	600	0.1	0.1	100.0	180	0.1	0.1	100.0
Single location companies	232,741	22.5	22.5	100.0	239,478	89.2	89.2	100.0
no. employees unknown (3)	76,520	7.4	7.4	32.9	86,928	32.4	32.4	36.3
1 to 19 employees	67,258	6.5	13.9	61.8	104,618	39.0	71.3	80.0
20 to 49 employees	26,765	2.6	16.5	73.3	27,238	10.1	81.5	91.4
50 to 99 employees	19,665	1.9	18.4	81.7	11,961	4.5	85.9	96.4
100 to 249 employees	23,252	2.2	20.6	91.7	6,555	2.4	88.4	99.1
250 to 499 employees	10,129	1.0	21.6	96.1	1,396	0.5	88.9	99.7
500 or more employees	9,152	0.9	22.5	100.0	782	0.3	89.2	100.0
Manufacturers	76,246	7.4	7.4	100.0	61,336	22.8	22.8	100.0
no. employees unknown (3)	27,206	2.6	2.6	35.7	14,077	5.2	5.2	23.0
1 to 19 employees	6,033	0.6	3.2	43.6	22,530	8.4	13.6	59.7
20 to 49 employees	8,382	0.8	4.0	54.6	13,048	4.9	18.5	81.0
50 to 99 employees	8,870	0.9	4.9	66.2	6,800	2.5	21.0	92.0
100 to 249 employees	12,907	1.2	6.1	83.1	3,897	1.5	22.5	98.4
250 to 499 employees	6,333	0.6	6.7	91.5	757	0.3	22.8	99.6
500 or more employees	6,516	0.6	7.4	100.0	227	0.1	22.8	100.0
Wholesalers	94,540	9.1	9.1	100.0	79,528	29.6	29.6	100.0
no. employees unknown (3)	21,503	2.1	2.1	22.7	24,373	9.1	9.1	30.6
1 to 19 employees	43,828	4.2	6.3	69.1	44,467	16.6	25.6	86.6
20 to 49 employees	12,408	1.2	7.5	82.2	7,372	2.7	28.4	95.8
50 to 99 employees	7,465	0.7	8.2	90.1	2,229	0.8	29.2	98.6
100 to 249 employees	6,596	0.6	8.9	97.1	884	0.3	29.5	99.7
250 to 499 employees	1,631	0.2	9.0	98.8	153	0.1	29.6	99.9
500 or more employees	1,110	0.1	9.1	100.0	50	0.0	29.6	100.0
Other companies (4)	56,245	5.4	5.4	100.0	91,031	33.9	33.9	100.0
no. employees unknown (3)	22,144	2.1	2.1	39.4	41,051	15.3	15.3	45.1
1 to 19 employees	17,370	1.7	3.8	70.3	37,504	14.0	29.3	86.3
20 to 49 employees	5,976	0.6	4.4	80.9	6,813	2.5	31.8	93.8
50 to 99 employees	3,330	0.3	4.7	86.8	2,927	1.1	32.9	97.0
100 to 249 employees	3,740	0.4	5.1	93.4	1,768	0.7	33.5	98.9
250 to 499 employees	2,165	0.2	5.3	97.3	479	0.2	33.7	99.5
500 or more employees	1,521	0.1	5.4	100.0	489	0.2	33.9	100.0
Unclassified companies	5,709	0.6	0.6	100.0	7,583	2.8	2.8	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals, e.g., wholesalers with less than 50 employees account for 41.6 percent of the total wholesalers known value and 90.8 percent of the total number of all wholesalers.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2007.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.