

Exhibit 1a
2008 Exports by Company Type and Employment Size

Note: This exhibit is compiled using data from export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Identified Exporters	Cum. % of Identified Exporters	Cum. % of Company Type Exporters (2)
All identified companies	1,147,669	100.0	100.0	100.0	288,747	100.0	100.0	100.0
no. employees unknown (3)	93,146	8.1	8.1	8.1	101,765	35.2	35.2	35.2
1 to 19 employees	81,787	7.1	15.2	15.2	112,220	38.9	74.1	74.1
20 to 49 employees	46,555	4.1	19.3	19.3	32,784	11.4	85.5	85.5
50 to 99 employees	35,163	3.1	22.4	22.4	16,955	5.9	91.3	91.3
100 to 249 employees	62,201	5.4	27.8	27.8	13,023	4.5	95.8	95.8
250 to 499 employees	40,798	3.6	31.3	31.3	4,921	1.7	97.5	97.5
500 or more employees	788,019	68.7	100.0	100.0	7,079	2.5	100.0	100.0
Manufacturers	710,027	61.9	61.9	100.0	73,130	25.3	25.3	100.0
no. employees unknown (3)	31,793	2.8	2.8	4.5	15,444	5.3	5.3	21.1
1 to 19 employees	6,404	0.6	3.3	5.4	23,241	8.0	13.4	52.9
20 to 49 employees	10,652	0.9	4.3	6.9	14,153	4.9	18.3	72.3
50 to 99 employees	13,518	1.2	5.4	8.8	8,418	2.9	21.2	83.8
100 to 249 employees	27,852	2.4	7.9	12.7	6,721	2.3	23.5	93.0
250 to 499 employees	24,263	2.1	10.0	16.1	2,352	0.8	24.4	96.2
500 or more employees	595,546	51.9	61.9	100.0	2,801	1.0	25.3	100.0
Wholesalers	248,195	21.6	21.6	100.0	95,046	32.9	32.9	100.0
no. employees unknown (3)	29,179	2.5	2.5	11.8	28,422	9.8	9.8	29.9
1 to 19 employees	53,379	4.7	7.2	33.3	48,221	16.7	26.5	80.6
20 to 49 employees	22,383	2.0	9.1	42.3	9,924	3.4	30.0	91.1
50 to 99 employees	15,783	1.4	10.5	48.6	4,165	1.4	31.4	95.5
100 to 249 employees	24,303	2.1	12.6	58.4	2,580	0.9	32.3	98.2
250 to 499 employees	8,690	0.8	13.4	61.9	909	0.3	32.6	99.1
500 or more employees	94,478	8.2	21.6	100.0	825	0.3	32.9	100.0
Other companies (4)	183,659	16.0	16.0	100.0	111,296	38.5	38.5	100.0
no. employees unknown (3)	27,153	2.4	2.4	14.8	48,920	16.9	16.9	44.0
1 to 19 employees	21,894	1.9	4.3	26.7	40,608	14.1	31.0	80.4
20 to 49 employees	13,462	1.2	5.4	34.0	8,674	3.0	34.0	88.2
50 to 99 employees	5,818	0.5	6.0	37.2	4,349	1.5	35.5	92.1
100 to 249 employees	9,765	0.9	6.8	42.5	3,689	1.3	36.8	95.5
250 to 499 employees	7,819	0.7	7.5	46.8	1,648	0.6	37.4	96.9
500 or more employees	97,748	8.5	16.0	100.0	3,408	1.2	38.5	100.0
Unclassified companies	5,788	0.5	0.5	100.0	9,275	3.2	3.2	100.0
Multiple location companies	877,085	76.4	76.4	100.0	28,199	9.8	9.8	100.0
no. employees unknown (3)	419	0.0	0.0	0.0	328	0.1	0.1	1.2
1 to 19 employees	4,748	0.4	0.5	0.6	2,690	0.9	1.0	10.7
20 to 49 employees	14,660	1.3	1.7	2.3	4,385	1.5	2.6	26.3
50 to 99 employees	14,871	1.3	3.0	4.0	4,713	1.6	4.2	43.0
100 to 249 employees	36,595	3.2	6.2	8.1	6,260	2.2	6.4	65.2
250 to 499 employees	30,824	2.7	8.9	11.6	3,522	1.2	7.6	77.7
500 or more employees	774,968	67.5	76.4	100.0	6,301	2.2	9.8	100.0
Manufacturers	622,106	54.2	54.2	100.0	9,709	3.4	3.4	100.0
no. employees unknown (3)	165	0.0	0.0	0.0	65	0.0	0.0	0.7
1 to 19 employees	184	0.0	0.0	0.1	243	0.1	0.1	3.2
20 to 49 employees	849	0.1	0.1	0.2	923	0.3	0.4	12.7
50 to 99 employees	3,308	0.3	0.4	0.7	1,542	0.5	1.0	28.6
100 to 249 employees	13,873	1.2	1.6	3.0	2,743	0.9	1.9	56.8
250 to 499 employees	18,424	1.6	3.2	5.9	1,626	0.6	2.5	73.6
500 or more employees	585,303	51.0	54.2	100.0	2,567	0.9	3.4	100.0

See footnotes at end of exhibit.

Exhibit 1a
2008 Exports by Company Type and Employment Size - Continued

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Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
Multiple location companies								
Wholesalers	135,148	11.8	11.8	100.0	8,420	2.9	2.9	100.0
no. employees unknown (3)	115	0.0	0.0	0.1	130	0.0	0.0	1.5
1 to 19 employees	3,365	0.3	0.3	2.6	1,375	0.5	0.5	17.9
20 to 49 employees	6,267	0.5	0.8	7.2	1,986	0.7	1.2	41.5
50 to 99 employees	9,066	0.8	1.6	13.9	1,765	0.6	1.8	62.4
100 to 249 employees	16,208	1.4	3.1	25.9	1,649	0.6	2.4	82.0
250 to 499 employees	7,138	0.6	3.7	31.2	745	0.3	2.6	90.9
500 or more employees	92,989	8.1	11.8	100.0	770	0.3	2.9	100.0
Other companies (4)	119,126	10.4	10.4	100.0	9,917	3.4	3.4	100.0
no. employees unknown (3)	124	0.0	0.0	0.1	120	0.0	0.0	1.2
1 to 19 employees	1,149	0.1	0.1	1.1	1,046	0.4	0.4	11.8
20 to 49 employees	7,487	0.7	0.8	7.4	1,449	0.5	0.9	26.4
50 to 99 employees	2,461	0.2	1.0	9.4	1,388	0.5	1.4	40.4
100 to 249 employees	6,234	0.5	1.5	14.7	1,845	0.6	2.0	59.0
250 to 499 employees	5,236	0.5	2.0	19.0	1,139	0.4	2.4	70.5
500 or more employees	96,435	8.4	10.4	100.0	2,930	1.0	3.4	100.0
Unclassified companies	705	0.1	0.1	100.0	153	0.1	0.1	100.0
Single location companies	270,584	23.6	23.6	100.0	260,548	90.2	90.2	100.0
no. employees unknown (3)	92,728	8.1	8.1	34.3	101,437	35.1	35.1	38.9
1 to 19 employees	77,038	6.7	14.8	62.7	109,530	37.9	73.1	81.0
20 to 49 employees	31,895	2.8	17.6	74.5	28,399	9.8	82.9	91.9
50 to 99 employees	20,292	1.8	19.3	82.0	12,242	4.2	87.1	96.6
100 to 249 employees	25,606	2.2	21.6	91.5	6,763	2.3	89.5	99.2
250 to 499 employees	9,974	0.9	22.4	95.2	1,399	0.5	90.0	99.7
500 or more employees	13,052	1.1	23.6	100.0	778	0.3	90.2	100.0
Manufacturers	87,921	7.7	7.7	100.0	63,421	22.0	22.0	100.0
no. employees unknown (3)	31,628	2.8	2.8	36.0	15,379	5.3	5.3	24.2
1 to 19 employees	6,219	0.5	3.3	43.0	22,998	8.0	13.3	60.5
20 to 49 employees	9,803	0.9	4.2	54.2	13,230	4.6	17.9	81.4
50 to 99 employees	10,210	0.9	5.0	65.8	6,876	2.4	20.3	92.2
100 to 249 employees	13,979	1.2	6.3	81.7	3,978	1.4	21.6	98.5
250 to 499 employees	5,839	0.5	6.8	88.3	726	0.3	21.9	99.6
500 or more employees	10,243	0.9	7.7	100.0	234	0.1	22.0	100.0
Wholesalers	113,047	9.9	9.9	100.0	86,626	30.0	30.0	100.0
no. employees unknown (3)	29,064	2.5	2.5	25.7	28,292	9.8	9.8	32.7
1 to 19 employees	50,014	4.4	6.9	70.0	46,846	16.2	26.0	86.7
20 to 49 employees	16,116	1.4	8.3	84.2	7,938	2.7	28.8	95.9
50 to 99 employees	6,717	0.6	8.9	90.1	2,400	0.8	29.6	98.7
100 to 249 employees	8,096	0.7	9.6	97.3	931	0.3	29.9	99.7
250 to 499 employees	1,552	0.1	9.7	98.7	164	0.1	30.0	99.9
500 or more employees	1,489	0.1	9.9	100.0	55	0.0	30.0	100.0
Other companies (4)	64,533	5.6	5.6	100.0	101,379	35.1	35.1	100.0
no. employees unknown (3)	27,029	2.4	2.4	41.9	48,800	16.9	16.9	48.1
1 to 19 employees	20,745	1.8	4.2	74.0	39,562	13.7	30.6	87.2
20 to 49 employees	5,975	0.5	4.7	83.3	7,225	2.5	33.1	94.3
50 to 99 employees	3,357	0.3	5.0	88.5	2,961	1.0	34.1	97.2
100 to 249 employees	3,531	0.3	5.3	94.0	1,844	0.6	34.8	99.0
250 to 499 employees	2,583	0.2	5.5	98.0	509	0.2	34.9	99.5
500 or more employees	1,313	0.1	5.6	100.0	478	0.2	35.1	100.0
Unclassified companies	5,083	0.4	0.4	100.0	9,122	3.2	3.2	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals, e.g., wholesalers with less than 50 employees account for 42.3 percent of the total wholesalers known value and 91.1 percent of the total number of all wholesalers.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2008.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.