

Exhibit 1b
2008 Exports by Company Type and Employment Size

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Identified Exporters	Cum. % of Identified Exporters	Cum. % of Company Type Exporters (2)
All identified companies	1,150,903	100.0	100.0	100.0	289,711	100.0	100.0	100.0
no. employees unknown (3)	95,111	8.3	8.3	8.3	102,521	35.4	35.4	35.4
1 to 19 employees	81,889	7.1	15.4	15.4	112,327	38.8	74.2	74.2
20 to 49 employees	46,596	4.0	19.4	19.4	32,801	11.3	85.5	85.5
50 to 99 employees	35,212	3.1	22.5	22.5	16,975	5.9	91.3	91.3
100 to 249 employees	62,274	5.4	27.9	27.9	13,048	4.5	95.8	95.8
250 to 499 employees	40,885	3.6	31.5	31.5	4,931	1.7	97.5	97.5
500 or more employees	788,935	68.5	100.0	100.0	7,108	2.5	100.0	100.0
Manufacturers	710,820	61.8	61.8	100.0	73,314	25.3	25.3	100.0
no. employees unknown (3)	31,892	2.8	2.8	4.5	15,571	5.4	5.4	21.2
1 to 19 employees	6,411	0.6	3.3	5.4	23,256	8.0	13.4	53.0
20 to 49 employees	10,669	0.9	4.3	6.9	14,159	4.9	18.3	72.3
50 to 99 employees	13,549	1.2	5.4	8.8	8,427	2.9	21.2	83.8
100 to 249 employees	27,892	2.4	7.9	12.7	6,735	2.3	23.5	93.0
250 to 499 employees	24,338	2.1	10.0	16.1	2,356	0.8	24.3	96.2
500 or more employees	596,070	51.8	61.8	100.0	2,810	1.0	25.3	100.0
Wholesalers	250,188	21.7	21.7	100.0	95,326	32.9	32.9	100.0
no. employees unknown (3)	30,847	2.7	2.7	12.3	28,657	9.9	9.9	30.1
1 to 19 employees	53,415	4.6	7.3	33.7	48,253	16.7	26.5	80.7
20 to 49 employees	22,407	1.9	9.3	42.6	9,929	3.4	30.0	91.1
50 to 99 employees	15,795	1.4	10.6	48.9	4,166	1.4	31.4	95.5
100 to 249 employees	24,330	2.1	12.8	58.7	2,583	0.9	32.3	98.2
250 to 499 employees	8,700	0.8	13.5	62.2	911	0.3	32.6	99.1
500 or more employees	94,694	8.2	21.7	100.0	827	0.3	32.9	100.0
Other companies (4)	184,087	16.0	16.0	100.0	111,752	38.6	38.6	100.0
no. employees unknown (3)	27,331	2.4	2.4	14.8	49,272	17.0	17.0	44.1
1 to 19 employees	21,954	1.9	4.3	26.8	40,666	14.0	31.0	80.5
20 to 49 employees	13,463	1.2	5.5	34.1	8,680	3.0	34.0	88.2
50 to 99 employees	5,825	0.5	6.0	37.2	4,359	1.5	35.5	92.1
100 to 249 employees	9,771	0.8	6.8	42.6	3,697	1.3	36.8	95.5
250 to 499 employees	7,821	0.7	7.5	46.8	1,652	0.6	37.4	96.9
500 or more employees	97,923	8.5	16.0	100.0	3,426	1.2	38.6	100.0
Unclassified companies	5,808	0.5	0.5	100.0	9,319	3.2	3.2	100.0
Multiple location companies	878,130	76.3	76.3	100.0	28,276	9.8	9.8	100.0
no. employees unknown (3)	419	0.0	0.0	0.0	329	0.1	0.1	1.2
1 to 19 employees	4,753	0.4	0.4	0.6	2,694	0.9	1.0	10.7
20 to 49 employees	14,670	1.3	1.7	2.3	4,391	1.5	2.6	26.2
50 to 99 employees	14,885	1.3	3.0	4.0	4,724	1.6	4.2	42.9
100 to 249 employees	36,645	3.2	6.2	8.1	6,278	2.2	6.4	65.1
250 to 499 employees	30,898	2.7	8.9	11.6	3,531	1.2	7.6	77.6
500 or more employees	775,860	67.4	76.3	100.0	6,329	2.2	9.8	100.0
Manufacturers	622,705	54.1	54.1	100.0	9,737	3.4	3.4	100.0
no. employees unknown (3)	165	0.0	0.0	0.0	65	0.0	0.0	0.7
1 to 19 employees	184	0.0	0.0	0.1	244	0.1	0.1	3.2
20 to 49 employees	857	0.1	0.1	0.2	924	0.3	0.4	12.7
50 to 99 employees	3,314	0.3	0.4	0.7	1,545	0.5	1.0	28.5
100 to 249 employees	13,893	1.2	1.6	3.0	2,754	1.0	1.9	56.8
250 to 499 employees	18,487	1.6	3.2	5.9	1,629	0.6	2.5	73.5
500 or more employees	585,805	50.9	54.1	100.0	2,576	0.9	3.4	100.0

See footnotes at end of exhibit.

Exhibit 1b
2008 Exports by Company Type and Employment Size - Continued

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
Multiple location companies								
Wholesalers	135,410	11.8	11.8	100.0	8,429	2.9	2.9	100.0
no. employees unknown (3)	115	0.0	0.0	0.1	131	0.0	0.0	1.6
1 to 19 employees	3,368	0.3	0.3	2.6	1,377	0.5	0.5	17.9
20 to 49 employees	6,269	0.5	0.8	7.2	1,987	0.7	1.2	41.5
50 to 99 employees	9,072	0.8	1.6	13.9	1,766	0.6	1.8	62.4
100 to 249 employees	16,234	1.4	3.0	25.9	1,650	0.6	2.4	82.0
250 to 499 employees	7,148	0.6	3.7	31.2	747	0.3	2.6	90.9
500 or more employees	93,205	8.1	11.8	100.0	771	0.3	2.9	100.0
Other companies (4)	119,310	10.4	10.4	100.0	9,957	3.4	3.4	100.0
no. employees unknown (3)	124	0.0	(D)	(D)	120	0.0	0.0	1.2
1 to 19 employees	(D)	(D)	(D)	(D)	1,047	0.4	0.4	11.7
20 to 49 employees	(D)	(D)	(D)	(D)	1,453	0.5	0.9	26.3
50 to 99 employees	(D)	(D)	(D)	(D)	1,395	0.5	1.4	40.3
100 to 249 employees	6,237	0.5	(D)	(D)	1,851	0.6	2.0	58.9
250 to 499 employees	5,238	0.5	(D)	(D)	1,143	0.4	2.4	70.4
500 or more employees	96,609	8.4	(D)	(D)	2,948	1.0	3.4	100.0
Unclassified companies	705	0.1	0.1	100.0	153	0.1	0.1	100.0
Single location companies	272,773	23.7	23.7	100.0	261,435	90.2	90.2	100.0
no. employees unknown (3)	94,692	8.2	8.2	34.7	102,192	35.3	35.3	39.1
1 to 19 employees	77,136	6.7	14.9	63.0	109,633	37.8	73.1	81.0
20 to 49 employees	31,926	2.8	17.7	74.7	28,410	9.8	82.9	91.9
50 to 99 employees	20,327	1.8	19.5	82.1	12,251	4.2	87.2	96.6
100 to 249 employees	25,629	2.2	21.7	91.5	6,770	2.3	89.5	99.2
250 to 499 employees	9,986	0.9	22.6	95.2	1,400	0.5	90.0	99.7
500 or more employees	13,075	1.1	23.7	100.0	779	0.3	90.2	100.0
Manufacturers	88,115	7.7	7.7	100.0	63,577	21.9	21.9	100.0
no. employees unknown (3)	31,727	2.8	2.8	36.0	15,506	5.4	5.4	24.4
1 to 19 employees	6,226	0.5	3.3	43.1	23,012	7.9	13.3	60.6
20 to 49 employees	9,812	0.9	4.2	54.2	13,235	4.6	17.9	81.4
50 to 99 employees	10,235	0.9	5.0	65.8	6,882	2.4	20.2	92.2
100 to 249 employees	13,999	1.2	6.3	81.7	3,981	1.4	21.6	98.5
250 to 499 employees	5,851	0.5	6.8	88.4	727	0.3	21.9	99.6
500 or more employees	10,265	0.9	7.7	100.0	234	0.1	21.9	100.0
Wholesalers	114,778	10.0	10.0	100.0	86,897	30.0	30.0	100.0
no. employees unknown (3)	30,732	2.7	2.7	26.8	28,526	9.8	9.8	32.8
1 to 19 employees	50,047	4.3	7.0	70.4	46,876	16.2	26.0	86.8
20 to 49 employees	16,138	1.4	8.4	84.4	7,942	2.7	28.8	95.9
50 to 99 employees	6,723	0.6	9.0	90.3	2,400	0.8	29.6	98.7
100 to 249 employees	8,096	0.7	9.7	97.3	933	0.3	29.9	99.7
250 to 499 employees	1,552	0.1	9.8	98.7	164	0.1	30.0	99.9
500 or more employees	1,490	0.1	10.0	100.0	56	0.0	30.0	100.0
Other companies (4)	64,777	5.6	5.6	100.0	101,795	35.1	35.1	100.0
no. employees unknown (3)	27,207	2.4	(D)	(D)	49,152	17.0	17.0	48.3
1 to 19 employees	(D)	(D)	(D)	(D)	39,619	13.7	30.6	87.2
20 to 49 employees	(D)	(D)	(D)	(D)	7,227	2.5	33.1	94.3
50 to 99 employees	(D)	(D)	(D)	(D)	2,964	1.0	34.2	97.2
100 to 249 employees	3,534	0.3	(D)	(D)	1,846	0.6	34.8	99.0
250 to 499 employees	2,583	0.2	(D)	(D)	509	0.2	35.0	99.5
500 or more employees	1,314	0.1	(D)	(D)	478	0.2	35.1	100.0
Unclassified companies	5,103	0.4	0.4	100.0	9,166	3.2	3.2	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals, e.g., wholesalers with less than 50 employees account for 42.6 percent of the total wholesalers known value and 91.1 percent of the total number of all wholesalers.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2008.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.