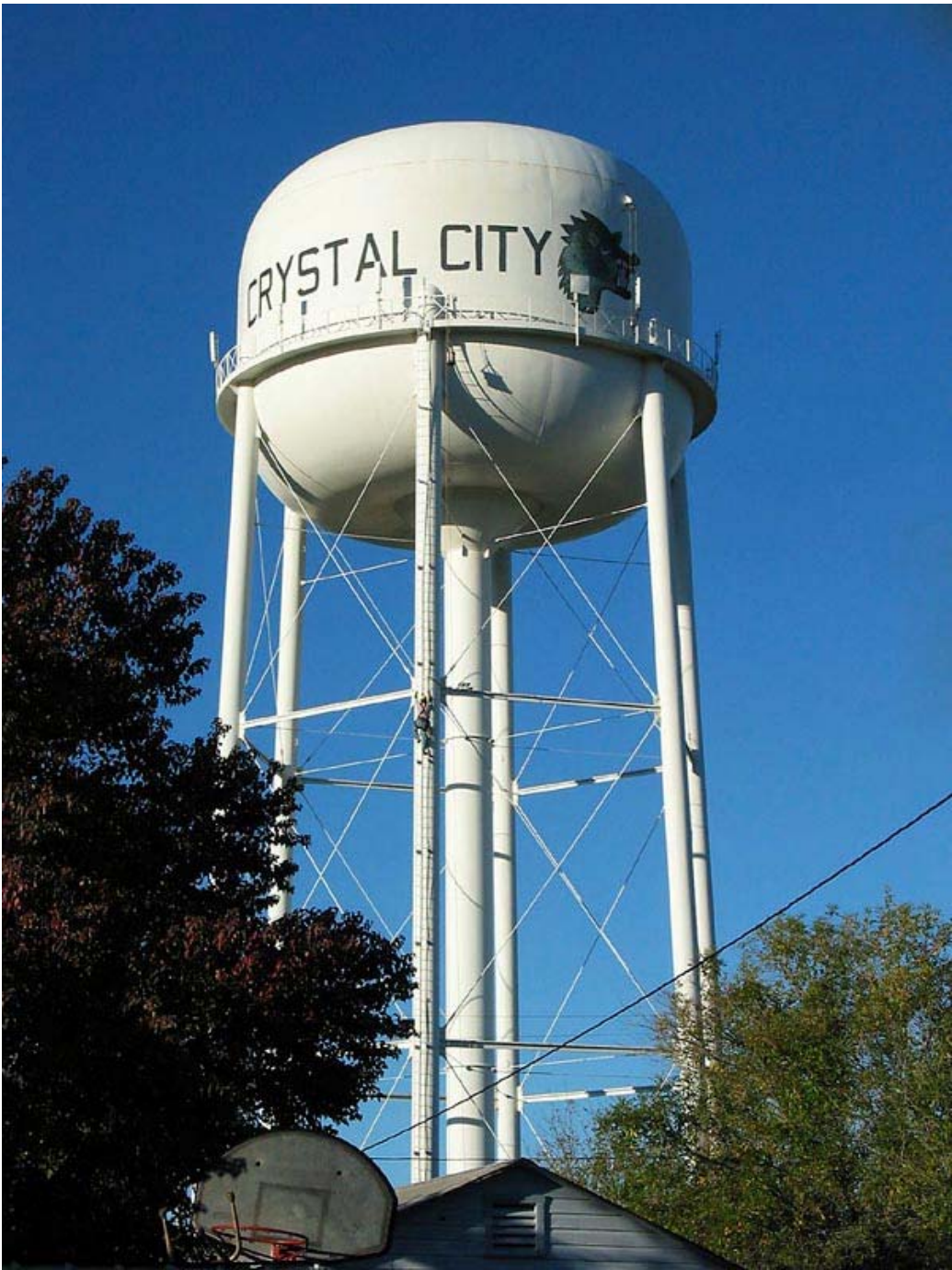


What do we know about rural users?

- People in rural areas want the same things people in urban areas want with respect to the Internet and technology.
- Costs are higher, incomes are lower.
- Access to expertise is a problem.
- Role models and leadership often have to be cultivated & supported.
- Small town and rural environments need evidence & models in order to improve perceptions of BB.
- Public sources of Internet connections are important in low income & rural communities.
- However, not all public access sites are suitable for *all* uses of broadband (notably, higher education)
- Rural small businesses can benefit from broadband but lack the knowledge base that would maximize their opportunities.



Some policy points...

Redefining rural

Affordability, competition, and the market

Philosophy: Technology is a driver, not a corrective

Access – support for broadband infrastructure deployment is only a start; include mobile access in plans; include accountability in grants/support

Targeted Service support – e-government, small business innovation, education, health

Training – IT skills through schools, community centers, community colleges; support systems