

CHECKLIST For Doing Business with MDA

1. Meet with your local Procurement Technical Assistance Center (PTAC).
2. Identify your product or service by North American Industry Classification System (NAICS) Codes.
3. Confirm your small business size standards.
4. Determine if your business is eligible to participate in any Socio-Economic Program(s).
5. Obtain a Data Universal Numbering System (DUNS) number.
6. Register in the Central Contractor Registration (CCR) system.
7. Register in Online Representations and Certifications Application (ORCA).
8. Become familiar with Government contracting procedures.
9. Become familiar with MDA and how your company can help the Agency accomplish its mission.
10. Create a profile in the MDA Small Business Directory and Marketplaces at www.mdasmallbusiness.com.
11. Search for MDA procurement opportunities via our Acquisition Center at www.mda.mil.
12. Consider the GSA schedule program.
13. Explore subcontracting and joint venture/teaming opportunities.
14. Make an appointment to speak with the Director of MDA Office of Small Business Programs - your first and most important step for doing business with MDA.

Call (256) 450-2872 for an appointment.

Missile Defense Agency (MDA)

MDA OSBP Outreach Program



Office of Small Business Programs

Outreach Program

Websites:

www.mda.mil
www.mdasmallbusiness.com

Contact Information

MDA Office of Small Business Programs
Phone: 256-450-2872
Email: outreach@mda.mil

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Outreach Program Vision/Mission

Engage the small business community to add value to MDA acquisitions by developing and maintaining a superior knowledge of the market; offer marketplace knowledge that can provide insight into solutions to mission requirements early in the market research process and throughout the acquisition cycle.

Keys to Realizing our Vision and Accomplishing the Outreach Mission:

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Let us know your capabilities by visiting our office or website at www.mda.mil and adding your profile to our directory.

•
Attend our conferences for matchmaking with primes and meeting with government representatives from MDA.

•
Provide quality responses to our "sources sought" notices when we issue them.

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We often make important acquisitions strategy decisions based on responses to sources sought.

How we help you

- Our office is your advocacy office.
- We will help you understand the Agency and where your product or services might best fit.
- We can also provide contact information for the appropriate agency or major prime contractor personnel to further market your products or services.
- We ensure that all acquisitions are reviewed for participation by small businesses.
- The key to making sure an acquisition is set-aside for small business is our ability to demonstrate there are sufficient businesses capable of performing the job we need, in a quality manner, and at a reasonable price to meet our agency's mission.

The MDA is responsible for developing testing, evaluation, and fielding the Ballistic Missile Defense System (BMDS) and its elements, however; in fulfilling these responsibilities, the Agency does not purchase commodities in large quantities, but our large prime contractors do; as they develop, test, integrate, and field the BMDS for MDA. This contractual relationship provides contracting opportunities in four major markets: BMDS development, A&AS, Infrastructure Support Services and the SBIR/STTR Program.

Contracting Opportunities

Support for Development, Production, Fielding and Sustainment of the BMDS

- Many Subcontracting opportunities with our large system integrators.
 - For those interested in participating in this market, become familiar with the MDA Small Business Advocacy Council (SBAC). To learn more visit www.mda.mil and click on MDASBAC.

Advisory and Assistant Services (A&AS)

- MiDAESS Program
 - All A&AS services will be acquired through the MiDAESS program.
 - Stay engaged in the MiDAESS Program by registering for FedBiz Opps announcements.

Infrastructure Support Services

- MDA Facilities and Information Technology (IT) support
- ### SBIR/STTR
- MDA always participates in one solicitation issued by DoD Small Business Innovative Research or (SBIR) and Small Business Technology Transfer (STTR) Programs.