



Missile Defense Agency
Office of Small Business Programs
 Quarterly Newsletter | July 2011

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Message from the Director

Lee Rosenberg

No heavy duty topics this edition just some great news for the Agency, our program and contracting offices, and especially, the

MDA Office of Small Business Programs (OSBP). MDA received the Small Business Team Award from the Department of Defense Office of Small Business Programs for our support of the DoD Small Business Program in 2010. I was honored to accept the award on behalf of the Agency from the Department's new Director of Small Business Programs, Mr. Andre Gudger. This award recognized a true team effort across the Agency and the commitment the Agency has made to small business utilization across all our programs and contracting activities. I'm especially proud of the effort the folks in the MDA OSBP put forward every day on the behalf of small businesses. Their hard work and passion goes above and beyond and you, as small businesses, can be very proud as well of what they do daily on your behalf. You can read the details regarding the award further on in this newsletter.

As this edition is coming out, we'll be putting the final touches on our annual MDA Small Business Conference being held in Huntsville, July 20-21. I hope I'll see you there. The theme this year revolves around all our major programs and you'll have an opportunity to meet with representatives from all our major prime contractors to discuss your capabilities and subcontracting opportunities. You'll also get to hear the MDA Director, LTG Patrick O'Reilly, our keynote speaker, and also hear from our Program Executives speaking about opportunities in their portfolio of programs.

Mr. Andre Gudger, the DoD Director for Small Business Program has been invited as our luncheon speaker as well. It promises to be a great event and I encourage you to attend. You can also read about the details of the event further on in the newsletter.

Finally, we've moved! The MDA OSBP is now located in the brand new Von Braun III building (bldg 5224) located on Redstone Arsenal. We have beautiful facilities and we're up and running after being knee deep in boxes and packing crates for a few days. Please check out our new contact information since all our phone numbers have changed. Our email addresses stayed the same. As always, you're welcome to stop by and discuss your capabilities, possible opportunities to support the Agency and the Ballistic Missile Defense System, or just to say hello. I might also suggest you visit my colleagues in the Army Aviation and Missile Life Cycle Command, Army Space and Missile Defense Command, Army Contracting Command Army Materiel Command and the NASA Marshall Space Flight Center as their small business specialists are located on post as well. So get on everyone's calendars and spend a day at Redstone Arsenal learning about the many opportunities open to small businesses here.

NEXT ISSUE

October 2011



From left to right: Jerrol Sullivan, Joshua Koger, Nancy Hamilton, Lee Rosenberg, Genna Wooten, Laura Anderson, Becky Martin, Chad Rogers

MDA's Award Winning Small Business Office

The Missile Defense Agency's Office of Small Business Programs has received one of five Team Awards given by the OSD Office of Small Business Programs for supporting the Department of Defense Small Business Program goals in fiscal year 2010. The newly-created award was presented to Lee Rosenberg, MDA's Director of Small Business Programs, during an OSD sponsored small business training conference last week in New Orleans, LA.

Rosenberg said the award was a surprise, as was its presentation by Andre Gudger, the new Director of the OSD Office of Small Business Programs. "I accepted the award on behalf of the great folks I have working for the Office of Small Business Programs and on behalf of the employees in our contracting and program offices who made this happen by awarding the contracts to small businesses," he said.

Small businesses make up a significant portion of the industrial base supporting the BMDS, so it's not just about making goals, but about expanding the capability we provide to the warfighter through the innovative and cost effective capabilities resident in the small business community.

"More and more our Agency is recognizing small business talent and encouraging its use, whether in our systems contracting or in the MiDAESS contractor workforce supporting the MDA," Rosenberg added.

The OSD Team Award was in recognition of the improvements the MDA has made in small business utilization and was given in appreciation for those efforts.

Great work, Team!

MDASBAC Update

By Jerrol Sullivan

The Missile Defense Agency Small Business Advocacy Council (MDASBAC), composed of Small Business Liaison Officers (SBLO) from our major large business prime contractors, meets regularly with MDA Office of Small Business Programs (MDAOSBP) for training, and to discuss various ways to develop and promote successful small business relationships to achieve common goals.

At our last MDASBAC meeting, the primary purpose was to provide training to the council members on MDA Office of Small Business Programs (MDAOSBP) roles and responsibilities and the various program needs. This training was meant to facilitate a better understanding of MDA and enhance small business participation on MDA contracts. Council members received information from the MDA Office of Small Business Programs Director, Deputy Director, Small Business Outreach Manager /Specialty and Industrial Based Programs Manager, and the Subcontracting Program Manager.

The MDASBAC has a recently updated webpage located at http://www.mda.mil/business/bus_mdasbac.html. The purpose of the webpage is to provide a forum that will assist small business enterprises in identifying opportunities that support the MDA technology roadmap. Should you wish to contact any of the MDASBAC members or find out more about what each company does for MDA, names and active links to additional information are located on the webpage.

The next MDASBAC meeting is scheduled for July 13, 2011. We plan to provide additional training and discuss maximizing opportunities for small businesses and upcoming conferences the MDAOSBP plans to attend - notably, the Missile Defense Small Business Programs Conference



GMD Development and Sustainment Contract Evaluation to Continue

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Interested small businesses can also visit the MDA Office of Small Business Programs (MDAOSBP) website and register for the GMD Marketplace made available. By joining the GMD Marketplace, small businesses have the opportunity to discover potential teaming opportunities for various MDA contracts. Please visit <http://www.mdasmallbusiness.com> for more details.

MiDAESS Awards Update

Small Business Set-Aside Awards

Quality, Safety, and Mission Assurance (QSMA)

Capability Group 1

SBSA

IDIQ Contract Award Date: January 21, 2010

a.i. Solutions	HQ0147-10-D-0027 <i>*QS-03-10: Quality Assurance</i>
A-P-T Research, Inc.	HQ0147-10-D-0028 <i>*QS-01-10: System Safety & Safety Occupational Health</i> <i>*QS-02-10: Mission Assurance</i>
Bastion Technologies, Inc.	HQ0147-10-D-0029

Acquisition Support

Capability Group 2

SBSA

IDIQ Contract Award Date: July 21, 2010

Acquisition Services Corp.	HQ1047-10-D-0035
BCF Solutions, Inc.	HQ0147-10-D-0036 <i>*DOB-04-10: Cost Estimating</i> <i>*DOB-06-10: EVMS</i> <i>*DA-01-10: Acquisition & Program Mgmt. Support</i>
Quantech Services, Inc.	HQ0147-10-D-0037 <i>*DXL-01-10: Readiness Mgmt.</i> <i>*DA-02-10: Acquisition Exec. Support</i> <i>*DI-01-10: International Affairs</i>

Engineering Support

Capability Group 3

SBSA

IDIQ Contract Award Date: March 10, 2011

COLSA Corp.	HQ0147-11-D-0005
Engineering Research and Consulting, Inc.	HQ0147-11-D-0006
Millennium Engineering and Integration Co.	HQ0147-11-D-0007
Torch Technologies, Inc.	HQ0147-11-D-0008 <i>*DXC-02-11: Information Assurance/Computer Network Defense</i>
DCS Corp.	HQ0147-11-D-0009

Agency Operations Support

Capability Group 5

SBSA

IDIQ Contract Award Date: August 20, 2010

Harlan Lee & Associates	HQ0147-10-D-0030 <i>*DS-02-10: Exec. Admin. & Exec. Support</i> <i>*DS-04-10: Strategic Planning & Comm.</i> <i>*DS-05-10: VIPC</i> <i>*PA-01-10 Public Info. Support</i>
PeopleTec, Inc.	HQ0147-10-D-0031 <i>*DS-03-10: Protocol & Event Mgmt</i> <i>*DXH-01-10: Human Resources</i> <i>*DXH-02-10: Training and Dev.</i>
Total Solutions, Inc.	HQ0147-10-D-0032

All information valid as of 1 July 2011

Source: www.fbo.gov

Full and Open Competition Awards

Acquisition Support Capability Group 2 F&O

IDIQ Contract Award Date: September 8, 2010

Booz Allen Hamilton	HQ0147-10-D-0018
Computer Sciences Corp.	HQ0147-10-D-0019
	<i>*DOB-01-10: Integration Synchronization</i>
	<i>*DOB-03-10: Budget Execution/Funds Control</i>
Paradigm Technologies, Inc.	HQ0147-10-D-0020
	<i>*DOB-02-10: Strategic Financial Planning</i>
Odyssey Systems Consulting Grp.	HQ0147-10-D-0021

Engineering Support Capability Group 3 F&O

IDIQ Contract Award Date: August 30, 2010

ERC, Inc. (Small Business)	HQ0147-10-D-0006
Madison Research Corp.	HQ0147-10-D-0007
Computer Sciences Corp.	HQ0147-10-D-0008
	<i>*DE-05-10: Sensor Engineering</i>
General Dynamics IT	HQ0147-10-D-0009
	<i>*DT-02-10: Ground Test Support</i>
Sparta, Incorporated	HQ0147-10-D-0010
	<i>*DE-03-11: Weapons and Missile Systems</i>
	<i>*DE-07-10: Space Portfolio Engineering</i>
	<i>*DE-08-10: C3BM</i>
	<i>*DE-10-10: M&S Engineering</i>
	<i>*DE-11: Laser (Directed Energy) System Engineering</i>
	<i>*DT-01-10: Flight Test Support</i>
	<i>*DT-03-10: Component Test Support</i>

Infrastructure and Deployment Support Capability Group 4 F&O

IDIQ Contract Award Date: June 23, 2010

Computer Sciences Corp.	HQ0147-10-D-0022
	<i>*DDW-01-10: Warfighter Interface</i>
	<i>*DXF-01-10: Facility, Logistics, and Space Mgmt.</i>
	<i>*DXF-03-10: Environment & Mgmt.</i>
General Dynamics IT	HQ0147-10-D-0023
Sparta, Incorporated	HQ0147-10-D-0024
	<i>*DXF-02-10: Facilities Life-Cycle Mgmt. Site Activation Planning, Deployment and Integration</i>
	<i>*DDW-02-10: Operations Support</i>

Agency Operations Support Capability Group 5 F&O

IDIQ Contract Award Date: June 17, 2010

ALATEC, Inc.	HQ0147-10-D-0002
	<i>*DS-01-10: Functional Mgt. and Non-Matrix Admin. Support</i>
Computer Sciences Corp.	HQ0147-10-D-0003
EMC, Inc.	HQ0147-10-D-0004

Security and Intelligence Support Capability Group 6 F&O

IDIQ Contract Award Date: June 22, 2010

Booz Allen Hamilton, Inc	HQ0147-10-D-0011
	<i>*DXS-02-10: Declassification</i>
	<i>*DXS-05-10: Counter Intel.</i>
Lockheed Martin, Inc	HQ0147-10-D-0012
	<i>*DXS-03-10: Intelligence</i>
QinetiQ North America, Inc	HQ0147-10-D-0013
	<i>*DXS-01-10: Security and Program Protection</i>

Agency Advisory Analytical Support Capability Group 7 F&O

IDIQ Contract Award Date: February 14, 2011

Booz Allen Hamilton, Inc	HQ0147-11-D-0001
MacAulay-Brown, Inc	HQ0147-11-D-0002
SAIC	HQ0147-11-D-0003
TASC	HQ0147-11-D-0004



Standard Missile Production Facility to be Built on Redstone Arsenal

By Leah Garton, MDA Shield

A new Standard Missile production facility is being built on Redstone Arsenal in Huntsville, Ala. The facility will provide final assembly and testing for the SM-3 and SM-6 missiles.

Raytheon Company's Missile Systems business broke ground for an all-up-round Standard Missile production facility on June 27, 2011. The facility will be known as the Raytheon Redstone Missile Integration Facility. Several dignitaries including community and congressional leaders were present for the groundbreaking event. LTG Patrick O'Reilly, MDA Director, was a featured speaker at the groundbreaking ceremony and RDML Joseph Horn, Program Executive for Aegis Ballistic Missile Defense, was also in attendance.

"Huntsville and the Tennessee Valley have enjoyed a rich history in the research, development, and testing of missile defense interceptors, but today we enter a new era of missile defense interceptor production in Huntsville," said LTG O'Reilly.

"With the opening of this state-of-the-art production plant, our nation will benefit from the bountiful skills and dependable workforce in the Tennessee Valley who contribute to all aspects of missile defense," he continued.

"This facility is a tremendous asset to the growing missile defense capability of our country," said LTG O'Reilly. According to LTG O'Reilly, current and future versions of the Standard Missile interceptors will emerge from within the facility's walls and will perform the critical mission of protecting us both now and in the future.

Dr. Taylor W. Lawrence, Raytheon Missile Systems president, spoke about the new facility on behalf of Raytheon. "This new factory will enable us to provide our Missile Defense Agency and U.S. Navy customers with even greater capability," said Dr. Lawrence. "Raytheon's SM-3 is the centerpiece of the nation's new missile defense strategy in Europe, and SM-6 will give the U.S. Navy a new, much-needed weapon system."

The 70,000 square-foot production facility will be constructed in two phases; each phase will be tied to SM-3 and SM-6 production contracts.

"This new Raytheon factory means more jobs for Alabama and is a clear demonstration of Raytheon's strong partnership with the state," said Sen. Richard Shelby of Alabama. "Raytheon continues to be an important piece of Alabama's economic picture."

SM-3 is being developed as part of the MDA's sea-based Aegis Ballistic Missile Defense system. The missiles are deployed on U.S. Navy cruisers and destroyers and Japanese destroyers to defend against short- to intermediate-range ballistic missile threats in the ascent and midcourse phases of flight.

SM-6 is an extended range anti-air warfare missile. Fired from navy ships, SM-6 provides capabilities against fixed- and rotary-wing aircraft, unmanned aerial vehicles and cruise missiles.

Mentor Protégé Program Update

By Becky Martin

This has been an interesting year in the “Mentor Protégé” world. As most of you are aware, Congress did re-authorize the DoD Mentor Protégé Program under P.L. 112-10: DOD and Full-Year Continuing Appropriations Act. P.L. 112-10 extended the DoD Mentor Protégé Program through September 30 2011 with all agreements to be completed by September 30, 2014.

As a small business, the Mentor Protégé Program is an excellent way to increase your technical and business skills. For large businesses, this is an excellent way to increase your subcontracting industrial base. When a large business participates in the Mentor Protégé Program the company allows an increase in a small business’ capabilities and quality. This provides an excellent supplier for you, the Mentor, as well as for the DoD Industrial Base.

So now that you have a short window to add new Mentor Protégé agreements, please review the data on the right to ensure that you choose your Mentor or Protégé wisely.



1. Mentor Application Template

A Company that is interested in participating in the DoD Mentor-Protégé Program must submit an application for approval as a mentor. The application must be submitted to the Director, Office of Small Business Programs (OSBP), Office of the Under Secretary of Defense for Acquisition, Technology and Logistics [OUSD (A T & L)]. Interested firms must be accepted as a participating mentor prior to negotiation of a mentor-protégé agreement.

2. Agreement Application

Companies that have been approved as mentors in the DoD Mentor-Protégé Program and have identified a protégé firm must submit a signed mentor-protégé agreement for each mentor-protégé relationship to the Director, Office of Small Business Programs (OSBP), and Office of the Under Secretary of Defense (Acquisition, Technology and Logistics [OUSD (AT&L)]) for approval. For companies seeking direct reimbursement of developmental assistance costs, your submission should be made through the cognizant Military Department/Defense Agency OSBP. For companies seeking credit of developmental assistance costs, your submission should be made through the Defense Contract Management Agency (DCMA). Regardless of the agreement type, an information copy must be submitted to the OSD OSBP.

3. Agreement Checklist

This checklist contains additional information required for the agreement to ensure that the agreement is prepared in accordance with applicable regulations.

4. DoD Mentor-Protégé Semi-Annual Report

A semi-annual report is required for each Mentor-Protégé agreement (credit and reimbursable) and is due within 30 days of the end of the reporting period (March 31 and September 30).

5. DoD Protégé Post Agreement Report

Protégés are required to submit a Post Agreement Report for the two years after they have completed their agreement. This report is a requirement of the program. It provides the OSD Office of Small Business Programs data to determine the success of the program by analyzing the financial health of the protégés after they have completed an agreement.

OSBP Update: A New Office!



Von Braun Complex, Phase III

On June 1, 2011, the Office of Small Business Programs moved into a new office located within the third phase of the Von Braun Complex on the Redstone Arsenal Facility. The office now shares a common space with the MDA SBIR/STTR Program Office to better serve the small business community.



- **July 20-21 - Huntsville, AL**
Annual Missile Defense Small Business Programs Conference
- **August 15-18 - Huntsville, AL**
Annual SMD Conference
- **August 15-18 - New Orleans, LA**
7th Annual National Veteran Small Business Conference and Expo
- **September 12-15 - Atlanta, GA**
2011 SBIR Phase II and Beyond

OSBP Staff

- Lee Rosenberg**, *Director*
- Genna Wooten**, *Deputy Director*
- Jerrold Sullivan**, *Subcontracting Program Manager*
- Laura Anderson**, *Subcontracting Program Analyst*
- Becky Martin**, *Outreach and Specialty Program Manager*
- Nancy Hamilton**, *Sr. Administrative Assistant, ALATEC*
- Chad Rogers**, *Sr. Analyst, Paradigm Technologies*
- Joshua Koger**, *Acquisition Specialist, Quantech Services*

OSBP Main Office Numbers

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OSBP Main Office Mailing Address

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Redstone Arsenal, AL 35898

For additional information regarding Subcontracting activities at MDA, please email us at subcontracting-oversight@mda.mil

For additional information regarding Outreach activities at MDA, please email us at outreach@mda.mil

Websites of Interest

MDA Office of Small Business Programs

www.mda.mil

MDA Business Acquisition Center

www.mda.mil/business/acquisition_center.html

MDA Marketplaces and Directory

www.mdasmallbusiness.com

MDA SBIR/STTR Programs

www.mdasbir.com

Fed Biz Opps

www.fbo.gov

Electronic Subcontracting Reporting System (eSRS)

www.esrs.gov

MDA Small Business Advocacy Council

www.mda.mil/business/bus_mdasbac.html