



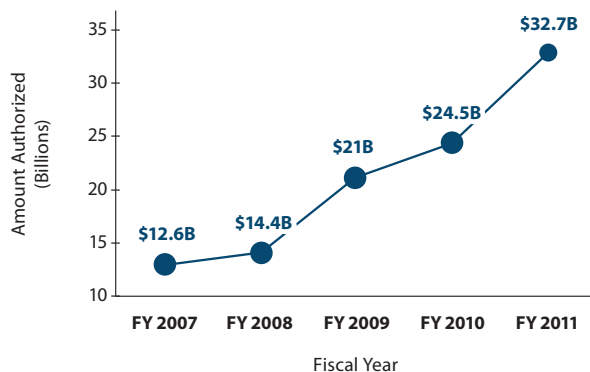
Export-Import Bank of the United States

FY 2011 AT A GLANCE

Total Financing

- \$32.7 billion authorized to support U.S. exports – a 33.8 percent increase over authorizations for FY 2010. This is the highest level of authorizations in any fiscal year of the Bank’s 77-year history.
- 3,751 transactions approved in support of an estimated total of \$41.3 billion of U.S. exports to markets worldwide.
- 288,000 jobs estimated to have been supported at more than 3,600 companies.
- \$89 billion in total outstanding portfolio.

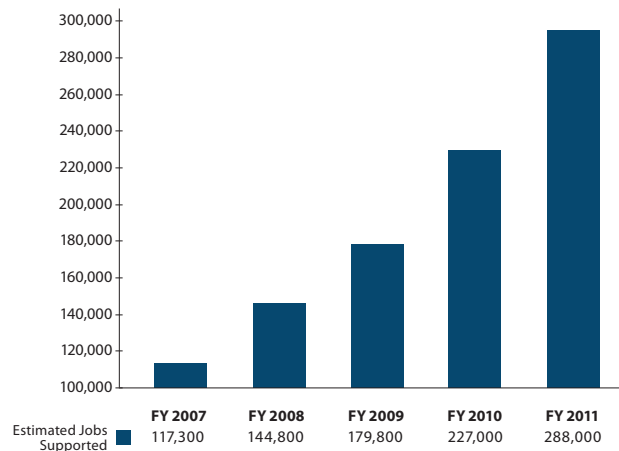
Growth in Ex-Im Bank Authorizations



Small-Business Support

- \$6 billion authorized – an all-time high level and a 19.5 percent increase compared to FY 2010 – directly supporting U.S. small businesses as primary exporters. This financing represents nearly 18.4 percent of total Ex-Im authorizations in FY 2011.

Growth in Ex-Im-Supported Jobs

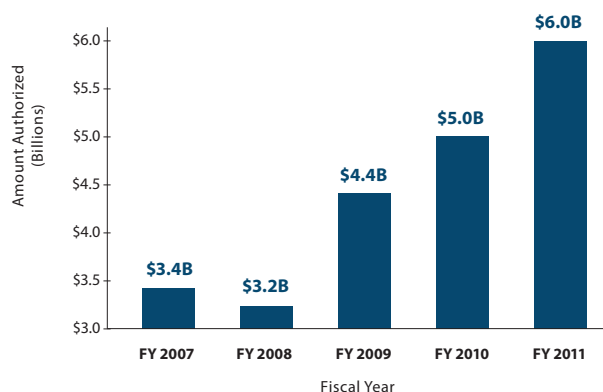


- 3,247 transactions were made available for the direct benefit of small-business exporters, representing 87 percent of total transactions.
- 672 first-time small-business users of Ex-Im Bank programs.
- Authorizations in amounts under \$500,000 for 1,345 small-business transactions.

Minority-Owned and Woman-Owned Business Support

- \$719 million authorized to support export sales by 598 U.S. businesses known to be minority-owned and woman-owned – up 15 percent from FY 2010.
- \$295.2 million in working capital guarantees authorized in support of these companies – 9 percent of total working capital authorizations and up 16 percent from FY 2010.

Growth in Small-Business Authorizations



Working Capital

- Record \$3.2 billion authorized in working capital guarantees – nearly 67 percent of which (measured by dollar value) supported small businesses.
- 86 percent of working capital transactions (measured by transaction numbers) directly benefited small businesses.

Export-Credit Insurance

- \$7 billion authorized in export-credit insurance, of which small-business insurance authorizations totaled \$3.3 billion – 47 percent of these authorizations.
- 2,649 export-credit insurance policies made available for the direct benefit of small-business exporters – representing nearly 90 percent of total Ex-Im Bank policies.

Infrastructure

- \$23 billion authorized – a historic high – to support U.S. exports to infrastructure projects, including mining projects and large transportation equipment. This financing represents more than 70 percent of the Bank's total authorizations in FY 2011. It is also a 56 percent increase over the Bank's infrastructure financing in FY 2010.

- \$8.6 billion approved for long-term structured and project finance transactions for projects including oil and gas development and energy production – a 25 percent increase over the FY 2010 record high of nearly \$6.8 billion. (See details under Energy.)

- More than \$12.6 billion in financing authorized to support the export of U.S.-made aircraft of all types, including \$10.8 billion in support of large commercial aircraft to a total of 21 countries, including first-time support for aircraft exports to Rwanda and Tajikistan.

- \$545 million approved in support of U.S. locomotives exports to South Africa and Kazakhstan.

- \$1.4 billion authorized to support U.S. telecommunications-related exports, including \$1.3 billion for U.S.-manufactured communications satellites.

Key Markets

- \$15.6 billion of U.S. exports supported to nine key markets (Brazil, Colombia, India, Indonesia, Mexico, Nigeria, South Africa, Turkey and Vietnam) – an increase of more than 186 percent over the export value of Ex-Im financing in these markets in FY 2010.

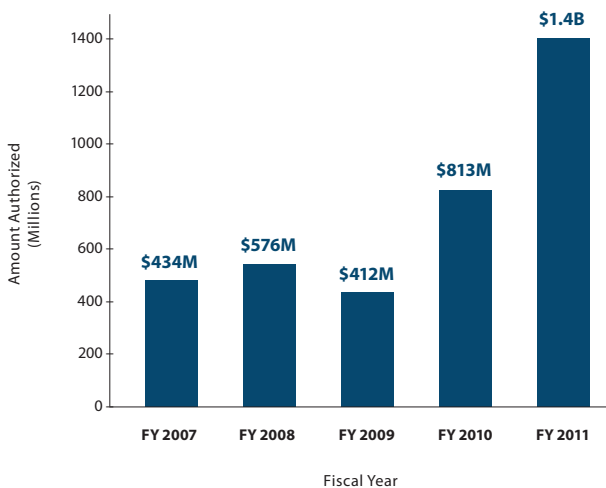
- More than \$3.7 billion authorized for U.S. exports to Colombia, including \$500 million in financing for exports to Colombia's national oil-and-gas company, Ecopetrol. Ex-Im-supported transactions to Colombia represented 34 percent of all U.S. exports to this country in 2011.

- Nearly \$2.9 billion approved to support U.S. exports to India, including seven solar-energy projects. (See details under Environment.)

Sub-Saharan Africa

- Surpassed the \$1 billion authorizations mark for the first time in sub-Saharan Africa, with almost \$1.4 billion approved to finance U.S. exports to this region, including \$937.4 million for exports to South Africa.
- Ex-Im Bank supported 8 percent of all U.S. exports to sub-Saharan Africa in 2011.

Ex-Im Bank Support in Sub-Saharan Africa

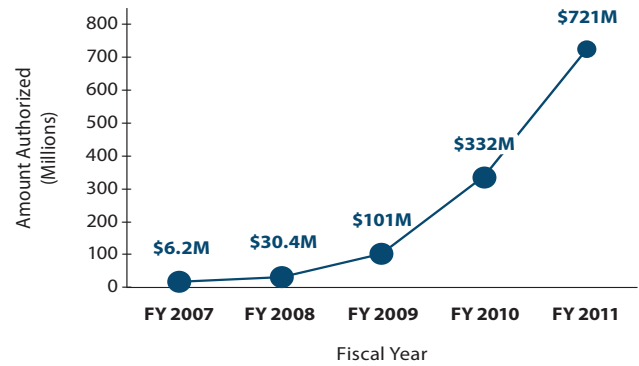


Environment

- \$889 million authorized to support over \$1.3 billion of U.S. exports of environmentally beneficial goods and services. More than 81 percent of these authorizations supported renewable-energy exports.
- \$721.4 million authorized to finance renewable-energy exports. This amount more than doubled authorizations for these exports from FY 2010 and far exceeded the amounts authorized for these exports in the previous three fiscal years (\$332 million in FY 2010, \$101 million in FY 2009 and \$30.4 million in FY 2008).
- \$180 million approved for seven solar-energy projects in India, supporting U.S. exporters in the solar photovoltaic (PV) industry across the United States.

- \$430 million authorized for two transactions supporting exports by First Solar Inc. to solar-energy projects in Canada.

Ex-Im Bank Renewable-Energy Support



Energy

- \$721.4 million authorized to finance renewable-energy exports. (See details under Environment.)
- 79 transactions approved under loan, guarantee and working capital guarantee products and approximately 80 new and renewed export-credit insurance policies to finance U.S. exports related to foreign-energy development, production and transmission. These activities include electric-power generation and transmission, coal mining, oil-field and gas-field exploration, development and production, pipelines and refineries. The estimated export value of these transactions exceeded \$7.8 billion.
- \$1.7 billion of U.S. export sales financed to five new fossil-fuel power plants. The Bank estimates that the aggregate amount of carbon-dioxide emissions produced directly by these projects will total approximately 63.95 million metric tons per year. Of this amount, 56.3 million metric tons is estimated to be produced by two coal-fired power plant projects and 7.65 million metric tons to be produced by three gas-fueled combined-cycle power plant projects.

- \$3.2 billion of U.S. export sales financed to oil-field and gas-field exploration, development and production projects, two oil-refinery projects, an ethanol production facility and a natural gas pipeline project. The Bank estimates that the aggregate amount of carbon-dioxide emissions produced directly by these projects will total approximately 4.05 million metric tons per year. Of this amount, 1.1 million metric tons is estimated to be produced by oil-field and gas-field development and production projects, 2.2 million metric tons is estimated to be produced by two petroleum refining projects, 0.45 million metric tons is estimated to be produced by a natural gas pipeline project, and 0.3 million metric tons is estimated to be produced by an ethanol production project.

Other Key Industries

- \$1.2 billion approved in support of U.S. construction equipment and services exports to many foreign projects, including \$38.5 million for exports used in highway construction in the Dominican Republic.
- More than \$5 billion authorized to support U.S. services exports, including engineering, design, construction, computer software, oil and gas drilling, architecture, transportation services, legal services, training and consulting.
- \$830 million authorized to support U.S. agribusiness exports, including farm equipment, commodities, livestock, foodstuffs, farm equipment, chemicals, supplies and services.