

#### Can you answer the following?

How do export regulations affect your business?

What is the Automated Export System (AES) and how do you report your export information?

Do you know how to comply with the Bureau of Industry and Security's (BIS) Export Administration Regulations?

Does your product require a license?

Are you aware of upcoming changes?

If you answered "no" or "I'm not sure" to any of the above questions, the Export Compliance Program can assist you.

#### Who should attend?

- Manufacturers
- Suppliers
- Forwarders
- Agents
- Carriers

#### **Ever been penalized?**

Customs and Border Protection recognizes this program as a mitigating factor should a penalty be issued. Mitigating factors can lead to lower fines.

We will discuss other mitigating factors as well.

# Department of Commerce Export Compliance Program

## Export Compliance Program Wilmington, NC Wednesday, September 19, 2012 8:00 AM - 5:00 PM

The Export Compliance Seminar is an all day program where experts from the Department of Commerce will provide training on export filing requirements. Highlights include:

- Mandatory filing requirements
- How to avoid common penalties and seizure of cargo
- Best practices for maintaining compliance with export regulations
- BIS export control requirements
- Overview of Export Control Classification Numbers (ECCN)
- How to classify your product

Only \$249.00 per person

# AESPcLink Workshop

#### Wilmington, NC

#### Thursday, September 20, 2012

#### 8:00 AM - 11:30 AM or 1:30 PM - 5:00 PM

The AESPcLink Workshop is a 3 1/2 hour program that provides hands-on experience for the reporting of Electronic Export Information (EEI) through the AESPcLink system. Highlights include:

- Learn how to use AESPcLink
- Create shipment templates
- Practice reporting export information
- Learn how to become AES certified

Only \$75.00 per person

### 2012 Schedule

October 3 & 4, 2012 October 17 & 18, 2012 November 7 & 8, 2012 November 14, 2012 December 4 & 5, 2012 Denver, CO Memphis, TN Jacksonville, FL New York, NY Miami, FL

## **Register Online Now**

For more information about the Export Compliance Program, contact Shawn Shannon at 443-895-8881 or shawn@mpalm.com

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Helping You Make Informed Decisions



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