

UNITED STATES OF AMERICA  
BEFORE FEDERAL TRADE COMMISSION



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In the Matter of )  
 )  
MSC.SOFTWARE CORPORATION, )  
a corporation. )  
\_\_\_\_\_ )

PUBLIC VERSION

Docket No. 9299

**RESPONDENT MSC.SOFTWARE CORPORATION'S REQUEST  
FOR LEAVE TO FILE SECOND SUPPLEMENTAL MEMORANDUM  
IN SUPPORT OF ITS MOTION TO COMPEL  
(ADDRESSING COMPLAINT COUNSEL'S EXPERT REPORT SUPPLEMENT)**

After the filing of MSC's Motion to Compel, Complaint Counsel filed a Supplemental Memorandum in Opposition based upon and attaching its expert report from Dr. John Hilke, in an attempt to moot MSC's Motion to Compel. Complaint Counsel's expert report does nothing of the sort and, indeed, provides additional justification for MSC's Motion to Compel.

The introduction of this entirely new material and its failure to remedy the inadequacies that still exist in Complaint Counsel's interrogatory responses must be squarely addressed by MSC. In order to properly speak to both the new report, as well as the arguments raised in the Supplemental Memo, MSC Software respectfully requests leave to file this Supplemental Memorandum in Support of its Motion to Compel.

As an additional matter, in its Opposition Brief on this issue, Complaint Counsel miscites clear and unambiguous case law in an effort to justify its actions. Purporting to rely upon an opinion of ALJ Timony, Complaint Counsel turns that case on its head and claims its outcome was opposite from his actual holding. MSC also clarifies that significant misrepresentation in its attached memorandum.

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Dated: February 25, 2002

**UNITED STATES OF AMERICA  
BEFORE THE FEDERAL TRADE COMMISSION**

<p align="center">IN THE MATTER OF  MSC.SOFTWARE CORPORATION,  a corporation.</p>	) ) ) ) ) ) ) ) )	<p align="center"><u>PUBLIC VERSION</u></p> <p align="center">Docket No. 9299</p>
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MEMORANDUM IN SUPPORT OF ITS MOTION TO COMPEL  
(ADDRESSING COMPLAINT COUNSEL'S EXPERT REPORT SUPPLEMENT)**

As it did with its “revised” interrogatory responses, Complaint Counsel again attempts to moot MSC’s motion to compel – this time because of Complaint Counsel’s so-called “expert” report. Again, Complaint Counsel is wrong. Dr. Hilke’s expert report not only fails to resolve the issues raised in MSC’s motion to compel, it further reinforces and supports MSC’s motion. Dr. Hilke’s expert report manifestly confirms that Complaint Counsel has been playing games – and is still doing so.

Complaint Counsel also takes significant liberties with clear and unambiguous case law and FTC Rules in its efforts to convince Your Honor that its discovery positions are legitimate. While Complaint Counsel’s level of protestation should raise additional red flags about the quantity and type of information being withheld, Complaint Counsel’s mischaracterization of case law in an effort to justify its position is seriously troubling and must be addressed by MSC.

Both Complaint Counsel and its FTC-employee mouthpiece Dr. Hilke continue to fail to satisfy Complaint Counsel’s discovery obligations by:

- refusing to identify the metes and bounds of the alleged market at issue;

- refusing to bind Complaint Counsel to any position by failing to acknowledge areas where Complaint Counsel has no evidence (instead using qualifying language to avoid narrowing the issues for trial);
- withholding and concealing relevant and responsive material deemed exculpatory by Complaint Counsel and instead making selected and tactical disclosures only when it suits Complaint Counsel's needs;
- refusing to identify many individuals with whom the FTC communicated during its eighteen-month, pre-filing investigation of MSC;
- refusing to provide a privilege log or otherwise justify its blanket – and in Complaint Counsel's view, unreviewable by anyone including Your Honor – privilege assertions;
- refusing to allow MSC personnel to rebut the statements made in Complaint Counsel's interrogatory responses by improperly marking them "Restricted Confidential" for attorneys eyes only.

All of these issues remain ripe for resolution and should be resolved by the entry of an order compelling Complaint Counsel to provide complete and meaningful responses to MSC's interrogatories and document requests.

**L COMPLAINT COUNSEL'S EXPERT REPORT REINFORCES MSC'S RIGHT TO GET ANSWERS TO ITS INTERROGATORIES AND THE DOCUMENTS IT HAS REQUESTED.**

Complaint Counsel's expert report does not eliminate the need for this almost-month-old motion<sup>1</sup> – indeed, Dr. Hilke's report reinforces MSC's position that Complaint Counsel's responses were – and remain – inadequate. While Complaint Counsel has repeatedly refused to provide specific information to MSC in its interrogatory responses over the past two months, Dr. Hilke's report makes clear that Complaint Counsel had (or could have) identified the specific information it was relying on for the allegations in the Complaint long ago and simply decided to withhold that information.

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<sup>1</sup> Indeed, MSC held off filing this motion from January 7, 2002 until January 25, 2002 because of Complaint Counsel's promise of a supplement to remedy the same deficiencies still at issue in this motion. Complaint Counsel's "promise" was nothing more than another tactical delay.

Significantly, Dr. Hilke's report – following Complaint Counsel's lead – continues to refuse to identify the metes and bounds of the alleged market at issue.

**A. For Any Information Contained in Dr. Hilke's Report, Complaint Counsel Was Sandbagging MSC In Its Interrogatory Responses.**

Dr. Hilke's report confirms – for the limited issues addressed by Hilke – that Complaint Counsel has had readily accessible information in its possession that was called for and should have been provided in Complaint Counsel's interrogatory responses due on December 12, 2001.

In both its original and "revised" interrogatory responses, Complaint Counsel failed to identify specific information supporting the allegations in the Complaint, instead taking the position that Complaint Counsel "was not MSC's paralegal" and that it was no more equipped to provide that information than MSC was to divine it on its own.<sup>2</sup> Under Rule 3.35, a party is obligated to either provide a full written response or specifically identify the documents from where that information may be determined. (*See* Motion to Compel at 4-8.) As described previously by MSC, Complaint Counsel instead chose to do neither and simply said to MSC, "look in those boxes and figure it out for yourself." Now it appears that at the same time Complaint Counsel was refusing to identify specific documents in its interrogatory responses, Complaint Counsel was assembling and providing specific documents to Dr. Hilke for use in preparing his report.

Complaint Counsel's tactics have effectively stalled MSC's discovery efforts and prejudiced MSC's ability to formulate its defense. Moreover, Complaint Counsel's apparent unwillingness to

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<sup>2</sup> As discussed *infra*, Complaint Counsel takes this position at the same time that it refuses to allow MSC personnel to review its interrogatory responses. Accordingly, MSC continues to request that Your Honor order Complaint Counsel to remove that designation from their interrogatory responses or otherwise grant MSC personnel access to those responses.

provide any sort of detail in its sworn and binding interrogatory responses demonstrate its desire to avoid committing itself to any position or otherwise narrow the issues for trial - a tactic contrary to the rules of discovery and manifestly unfair to MSC, especially under the present schedule.

Accordingly, Complaint Counsel must be compelled to provide complete interrogatory responses once and for all.

**B. Dr. Hilke's Report Makes Clear That Complaint Counsel Continues To Withhold Third-Party Information - And Make Tactical Disclosures Whenever It Sees Fit.**

As Your Honor will recall - almost four months ago on October 24, 2001 - MSC by letter sought investigatory statements containing information provided to the FTC by third parties. The early identification and disclosure of those statements was an early focus of MSC for obvious reasons - MSC could then target its defensive discovery efforts to those Complaint Counsel treated as being in possession of information relating to the claims in its Complaint, as opposed to having to conduct a reverse fishing expedition to recreate that information. Only months after MSC's initial request did Complaint Counsel provide *even some* verbatim statements in January - but then only selected ones that it found useful to its case. For the next month, Complaint Counsel refused to either identify if any other statements existed or provide them to MSC.

At the same time that Complaint Counsel was refusing to provide other verbatim statements to MSC, it apparently was sharing those 'withheld' statements with its expert, Dr. Hilke. Indeed, Dr. Hilke relies on two such statements in his expert report - from witnesses whose statements the existence and substance of which were withheld from MSC by Complaint Counsel. Considering that the two witnesses at issue are from NASA - an agency the FTC claims to be a "victim" of anticompetitive effects - Complaint Counsel's tactical delay and later unveiling of these statements

is particularly troubling.<sup>3</sup> Yet even today, MSC has still not been provided with all of the statements relied upon by Dr. Hilke in Complaint Counsel's own expert report.

Further evidence that Complaint Counsel is withholding information is Dr. Hilke's citation to several documents as exhibits to an investigatory Bath Iron Works transcript – the first hint given to MSC that any such transcript even exists. When counsel for MSC attempted to figure out what these exhibits were, we were unable to do so – because Complaint Counsel has never turned over to MSC the very Bath Iron Works transcript that was not only provided to Dr. Hilke, but was used by Complaint Counsel to identify the exhibits in his report.

Tellingly, when MSC called Complaint Counsel to find out why MSC had not been provided with the Bath Iron Works transcript, Complaint Counsel – per its standard modus operandi – refused to answer. Mr. McCartney would only state: *“I can neither confirm nor deny that [such a transcript exists].”*

Similarly, when MSC specifically asked Complaint Counsel how many investigatory transcripts or statements it was withholding, Mr. McCartney again took the position that Complaint Counsel can do whatever it pleases in support of its case without any privilege log or judicial review – stating that *“the number of statements is not relevant to our claim of privilege and will not be released.”* (McCartney e-mail of 2/15/02 attached hereto as Exhibit A).

This is *not* the way a good faith party can behave in civil litigation, much less when that party is the government seeking to dismantle an American corporation. Complaint Counsel's hide-the-ball

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<sup>3</sup> Complaint Counsel also elected not to disclose either of those witnesses in its Initial Disclosures, its Preliminary Witness List, or in response to a specific MSC interrogatory.

tactics must be put to a stop and Complaint Counsel must be compelled to turn over all responsive materials at once.

**C. Complaint Counsel And Dr. Hilke Continue To Avoid The Key Issue Of Market Definition.**

With less than one month of discovery remaining on the current schedule, Complaint Counsel (and now its expert Dr. Hilke) has yet to define the contours of the market alleged months ago in its Complaint. A comparison of Dr. Hilke's report with Complaint Counsel's interrogatory responses confirms that, in fact, no further detail has actually been supplied.

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

Both Complaint Counsel's and Hilke's statements are vague, circular and non-responsive, saying only that "[REDACTED]". These so-called "definitions" do nothing to narrow discovery or the issues for trial.

It is essential that Complaint Counsel specify with particularity the nature of the market it has alleged in the complaint.<sup>6</sup> Under *R.R. Donnelley*, Complaint Counsel is obligated to explain what

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<sup>4</sup> Complaint Counsel's Response to MSC Interrogatories at 11.

<sup>5</sup> Expert Report of Dr. John Hilke ("Hilke Report") at 3.

<sup>6</sup> As made clear in Dr. Hilke's report, Complaint Counsel intends to define a price discrimination market, making the need for particularity in this regard key. See Hilke Report at 6 [REDACTED]

(continued...)



“features” and “functionalities” distinguish MSC Nastran from other FEA solvers. In *R.R. Donnelley*, Complaint Counsel defined the market first as “high volume publication gravure printing, which is approximated by four-color gravure printing jobs with at least five million copies, at least sixteen pages, and fewer than four four-color versions (or the equivalent in one-color versions),” and then went on to define the “core” of this market as “gravure printing jobs with more than 32 pages, more than 10 million copies, and fewer than four versions.” 120 F.T.C. 36, 156-57 (1995). Complaint Counsel must provide the same level of detail to test – rather than assume – whether the acquisitions truly gave MSC the ability to exercise market power.

In reality, Complaint Counsel has simply performed an end-run around the Scheduling Order. Complaint Counsel has elected not to submit a technical expert report – claiming it will not call its technical expert during its case-in-chief. Had it adhered to the deadline for Complaint Counsel expert disclosures under the Scheduling Order, Complaint Counsel’s technical expert would have presumably shed light on what functionalities and features differentiate the products in the alleged markets, something Complaint Counsel is required to do.

This same vagueness and unwillingness to properly define the market required MSC to move to compel in the first place and continues to require an order compelling Complaint Counsel to meaningfully respond consistent with the precision required in *R.R. Donnelley*.

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<sup>6</sup> (...continued)

**[REDACTED]** As the Commission explained, Complaint Counsel “must be mindful of the analytical hazards of defining markets by reference to possible price discrimination.” *R.R. Donnelley*, 120 F.T.C. at 159; see also *In re Midcon Corp.*, 112 F.T.C. 93, 168 (1989) (“In considering possible markets [under a price discrimination] theory, there is a danger of implicitly assuming the conclusion.”).

## **II. COMPLAINT COUNSEL IS OBLIGATED TO RESPOND TO MSC'S CONTENTION INTERROGATORIES.**

In trying to avoid its obligation to respond to MSC's narrowly-tailored contention interrogatories, Complaint Counsel ignores the controlling case law cited by MSC and selectively quotes from only two cases – both of which actually encourage contention interrogatories and support MSC's motion to compel. In *In re Convergent Techs. Secs. Litig.*, the court was faced with more than *1,000* interrogatories – as opposed to the 18 propounded by MSC. 108 F.R.D. 328, 335-36 (N.D. Cal. 1985). Similarly inapposite is *Fisher & Porter Co. v. Tolson*, 143 F.R.D. 93 (E.D. Pa. 1992), which says only that “some discovery” must take place prior to answering contention interrogatories, something Complaint Counsel disingenuously argues is not the case here. *Id.* at 95. But Complaint Counsel ignores the fact that it conducted extensive discovery – for over 18 months<sup>7</sup> – prior to receiving the contention interrogatories at issue here.

Complaint Counsel's own cases encourage the use of contention interrogatories. In *In re Convergent*, the court stated that, “the benefits that can flow from clarifying and narrowing the issues in litigation *early* in the pretrial period are potentially significant” and that “contention interrogatories might contribute meaningfully toward these objectives.” 108 F.R.D. at 337. Significantly, in *Convergent*, the Court *required* the production of witness information and requested documents. *Id.* at 349. Similarly, the court in *Fischer & Porter* ruled that plaintiffs had to respond to defendants' interrogatories that sought “the basic facts relating to the plaintiffs' complaints,” as well as

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<sup>7</sup> In reality, a review of the calendar shows that Complaint Counsel had *twenty-two months* before filing to obtain discovery. Add that to the three months of one-way discovery taken by Complaint Counsel as a result of its stonewalling, and Complaint Counsel has had more than *25 months* of discovery. Yet Complaint Counsel nevertheless attempts to convince this Court that it cannot answer simple interrogatories seeking identification of the facts underlying the allegations made in its own Complaint.

“interrogatories seeking the identity of witnesses and . . . documents or other tangible evidence.”

*Fischer & Porter*, 143 F.R.D. at 95-96.<sup>8</sup>

The unique circumstances here – where Complaint Counsel has had 22 months of compulsory investigatory power – make Complaint Counsel’s recalcitrance all the more egregious and improper. Notably, in *Rusty Jones, Inc. v. Beatrice Co.*, the Court granted a motion to compel proper answers to interrogatories seeking the bases for allegations in the complaint where for “several months before filing the case, Rusty Jones had access to thousands of pages of Beatrice documents.” No. 89 C 7381, 1990 WL 139145, at \*2 (N.D. Ill. Sept. 14, 1990). This made as much sense there as it does here, since Complaint Counsel pursuant to Rule 11 “certainly investigated the case before filing their complaint in order to have some factual basis upon which to base its allegations.” *Id.*

There is no just reason to allow Complaint Counsel to further delay its responses to MSC’s contention interrogatories. Complaint Counsel must properly define the relevant market with specificity consistent with *R.R. Donnelley*. Moreover, Complaint Counsel must specify all evidence of post-merger anti-competitive effects upon which it intends to rely. (*See* Motion to Compel Supplement at 5 (*where Complaint Counsel “does not know the answer to any portion of the questions asked, it must so state under oath in response to the particular interrogatory.” Princeton Mgmt. Corp. v. Assimakopoulos*, 1992 WL 84552, at \*1 (S.D.N.Y. Apr. 10, 1992)).

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<sup>8</sup> Contention interrogatories are particularly well suited to narrow the issues for discovery. *See, e.g., In re Aetna, Inc. Secs. Litig.*, No. Civ. A. MDL 1219, 1999 WL 354527, at \*2 (E.D. Pa. May 26, 1999) (“contention interrogatories are a common discovery tool used to discover the facts underlying contentions set forth in pleadings”); *Smiley v. City of Philadelphia*, No. Civ. A. 95-0804, 1996 WL 75899, at \*1 (E.D. Pa. Feb. 22, 1996) (contention interrogatories are “authorized by the Federal Rules of Civil Procedure and [are] one of several useful methods of defining, clarifying, and narrowing the issues in litigation”).

### **III. COMPLAINT COUNSEL MAY NOT WITHHOLD EXCULPATORY EVIDENCE.**

Simply put, justice and expedition require that Complaint Counsel disclose all relevant information in its possession – including exculpatory evidence – now.

In its attempt to selectively avoid providing MSC with information it deems helpful to MSC, Complaint Counsel cites numerous cases which hold that the *Brady* rule does not apply in the administrative proceeding context. (Complaint Counsel's Opposition Brief at 15). However, the alleged inapplicability of *Brady* is irrelevant. Complaint Counsel is required to provide all information in its possession that is responsive to MSC's interrogatories and document requests. See *In re The Am. Med. Ass'n.*, No. 9064, 1976 FTC LEXIS 422, at \*3-4 (F.T.C. Mar. 31, 1976) (“[r]espondent is entitled to discover relevant and non-privileged facts, or relevant probative evidence that may be used at trial, or information reasonably calculated to lead to discovery of admissible evidence”). Whether the information is exculpatory or not is immaterial to the point at hand.<sup>9</sup> Complaint Counsel's position is tantamount to a defendant deciding that it does not have to produce harmful documents that are responsive and relevant, simply because they are harmful to its position. This behavior is not acceptable for any party, plaintiff or defendant. But it is especially not appropriate conduct for the government.

As we have frequently observed, the Supreme Court has recognized that the Government “is the representative not of an ordinary party . . . , but of a sovereignty . . . whose interest . . . is not that it shall win cases, but that justice shall be done.” *Berger v. United States*, 295 U.S. 78, 88 (1935); see also *FTC v. Warner Comms.*, No. CV84-1506-R (C.D. Cal. Mar. 23, 1984) (“If . . . the FTC is

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<sup>9</sup> Complaint Counsel even acknowledges that MSC's interrogatory does not limit the information it is seeking to “exculpatory evidence.” (See Complaint Counsel's Opposition Brief at 15) (stating that MSC's interrogatory was not framed “as part of an effort to obtain disclosure of ‘exculpatory evidence’”).

a law enforcement agency . . . it then necessarily has a duty not just to win cases but also to see that justice is done.”). As such, the government-as-litigant bears an added burden not imposed upon a private party. This is especially true in the antitrust context where, “[t]he Government acknowledges, indeed asserts, that the role and responsibility of the antitrust prosecutor is analogous to that of the criminal prosecutor.” *United States v. American Tel. & Tel. Co.*, 461 F. Supp. 1314, 1332 (D.D.C. 1978).<sup>10</sup> Thus, whether or not the *Brady* rule has been held to apply, the underlying due process principles mandate that a *Brady*-like rule be utilized in administrative proceedings.

The court in *Silverman v. Commodity Futures Trading Comm’n* held that “the due process clause does insure the fundamental fairness of the administrative hearing.” 549 F.2d 28, 33 (7<sup>th</sup> Cir. 1977); *see also Withrow v. Larkin*, 421 U.S. 35, 46 (1975); *McClelland v. Andrus*, 606 F.2d 1278, 1285 (D.C. Cir. 1979). Consequently, “discovery must be granted if in the particular situation a refusal to do so would so prejudice a party as to deny him due process.” *Id.* at 1286. In this case, where the remedies sought by the Government are commensurate with corporate capital punishment (including the divestiture of MSC’s flagship project), where Complaint Counsel has provided MSC with minimal discovery, and where the discovery period is drastically shortened, the continued refusal by Complaint Counsel to provide the information requested regarding the information it has obtained from relevant third parties is patently prejudicial to MSC and amounts to a denial of due process.<sup>11</sup>

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<sup>10</sup> *See also Judge Hogan in Transcript of May 8, 1997 Hearing in Federal Trade Commission v. Staples, Inc. and Office Depot, Inc.* at 23-24 (attached as Exhibit B) (“I do think the antitrust area . . . is a specialized area by the Government in the sense that . . . the role and responsibility of the antitrust prosecutor is analogous to that of a criminal prosecutor . . . . The principle [of applying *Brady* in the civil context] has some appeal theoretically . . . .”).

<sup>11</sup> While MSC believes that *Brady* applies to this situation, we are mindful of Commission decisions on this issue. We submit that, as a matter of law and logic, those decisions are wrong. Under any circumstances, the application of *Brady* is not determinative of whether MSC is entitled to receive  
(continued...)

As a result, MSC is entitled to all investigatory interviews, all information and materials provided by third parties, and the names of witnesses interviewed during the government's investigation – and not only the selected tactical disclosures made to date by Complaint Counsel.<sup>12</sup> See *In re Amer. Home Prods. Corp.*, No. 8918, 1976 FTC LEXIS 69, at \*3 (F.T.C. Nov. 13, 1976) (ordering the FTC to provide the identities of non-testifying experts “in order to facilitate respondent’s discovery of defensive or *exculpatory* evidence”); *In re Bristol-Myers Co.*, No. 8917, 1976 FTC LEXIS 400, at \*4 (F.T.C. Apr. 13, 1976) (Court “directed complaint counsel to furnish respondents a list of the persons contacted by complaint counsel for the purposes of this case and not designated by complaint counsel as their expert witnesses, partly in the hope that the requirement may enable respondents to obtain leads to potentially exculpatory material”).

Nevertheless, Complaint Counsel steadfastly refuses to produce selected responsive and relevant evidence it already possesses, as well as the identities and statements of those interviewed during the pre-filing investigation, which will likely lead to the discovery of further relevant and – based upon Complaint Counsel’s selective disclosure of information supporting its case – likely exculpatory evidence. Without this information, the burden on MSC is great. Given the time constraints imposed on MSC in this case, Complaint Counsel’s refusal to disclose this responsive, relevant information is especially egregious. MSC will be forced to re-interview every customer and depose every potential player in the vague markets Complaint Counsel asserted in its complaint – an

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<sup>11</sup> (...continued)  
the information sought in this section. However, if the Court should deny this part of MSC’s Motion to Compel based on the apparent inapplicability of *Brady*, then MSC respectfully requests that this issue be certified to the full Commission for appeal.

<sup>12</sup> As discussed *infra* in the next section, Complaint Counsel cannot hide these materials through improper privileges assertions; much less can it do so without even providing a privilege log.

impossible task under the current timetable. Moreover, Complaint Counsel -- as evident from the Hilke report -- continues to demonstrate its willingness to disclose select information piecemeal only when it suits its interests, despite clear outstanding discovery obligations to the contrary. As such, Complaint Counsel should be compelled to produce this information immediately.

#### **IV. COMPLAINT COUNSEL HAS NOT PROPERLY ASSERTED ITS PRIVILEGES.**

Complaint Counsel appears to believe that simply shouting "privileged" is enough to both render a variety of materials immune from discovery and satisfy Complaint Counsel's obligations with regard to the assertion of those privileges. Complaint Counsel is unequivocally wrong on this point. Furthermore, Complaint Counsel has taken the unsupportable position that it is not required to, and therefore will not, produce a privilege log -- despite FTC Rule 3.38A directly to the contrary. Complaint Counsel's improper and selective assertions of its privileges and refusal to either explain or justify those privileges must be resolved.

##### **A. Complaint Counsel is Obligated to Produce a Privilege Log.**

Complaint Counsel takes significant liberties with established case law in its effort to avoid Rule 3.38A's requirement that it provide a detailed privilege log. Giving Complaint Counsel the benefit of the doubt that it was *not* attempting to mislead Your Honor, Complaint Counsel must *not have read* ALJ Timony's opinion in *R.J. Reynolds Tobacco* on which it relies for the claim that Complaint Counsel need only identify withheld documents "by general category" without "detailed specifications of each document." ALJ Timony made Complaint Counsel's obligation perfectly clear in *In re R.J. Reynolds Tobacco Co.*, No. 9285, 1998 FTC LEXIS 179 (F.T.C. Sept. 24, 1998): "*Documents in Complaint Counsel's files are subject to Rule 3.38A*" and "*Complaint Counsel must comply with Rule 3.38A by providing information sufficient to identify each item.*" *Id.* at,

\*\*1 & 3.<sup>13</sup> The treatment Complaint Counsel seeks is given to the *Federal Trade Commission* itself where the Commission is a third-party – not where Complaint Counsel is a party to an action.<sup>14</sup> When a party to an action, Complaint Counsel is obligated to comply with Rule 3.38A and provide a detailed privilege log for any items withheld.

There can be no longer be any legitimate debate that Complaint Counsel is obligated to produce a privilege log. That log must be detailed, specific, and consistent with ALJ Timony's *R.J. Reynolds* decision. It must include "a description of the nature of the documents, communications, or things not produced that is sufficient to enable the demanding party to contest the claim." *Id.* at \*2. Only after Complaint Counsel provides its required privilege log can Your Honor or MSC even begin to ascertain whether Complaint Counsel is properly relying on its privilege grounds or is simply withholding exculpatory information in violation of its discovery obligations.

Complaint Counsel's delay in providing a privilege log – based on a specious interpretation of case law directly to the contrary – has caused significant delay and can no longer be tolerated.

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<sup>13</sup> The other cases cited by Complaint Counsel were similarly distinguished by ALJ Timony in *R.J. Reynolds Tobacco*, as they pertain to the Commission as a third party and not to Complaint Counsel as a party. *Id.* at \*1 n.1 (distinguishing *In re Flowers Indus., Inc.*, No. 9148, 1981 FTC LEXIS 117 (F.T.C. Sept. 11, 1981) (when a third party, Commission itself may produce limited privilege log); *In re Champion Spark Plug Co.*, No. 9141, 1980 FTC LEXIS 200 (F.T.C. Dec. 16, 1980) (same)).

Similarly, Complaint Counsel's reliance on *In re Chock Full O' Nuts Corp.*, 82 F.T.C. 747 (1973), is misplaced. *Chock Full O' Nuts* was decided before the existence of Rule 3.38A and has not been controlling for some time.

<sup>14</sup> Complaint Counsel attempts to confuse the issue, speaking of itself as "the Commission" in its brief. (See Complaint Counsel's Opposition Brief at 16). The obligations on the Commission are clearly different from those imposed on Complaint Counsel – as recognized by ALJ Timony in *In re R.J. Reynolds Tobacco Co.*, 1998 FTC LEXIS 179, at \*1 n.1, saying "[o]ther offices of the Commission, being third parties to this litigation, and not parties, need not be specific in describing items withheld for privilege."



**B. Complaint Counsel Has Failed to Meet Its Burden Regarding the Legitimacy of the Deliberative Process Privilege.**

It is also undeniable that Complaint Counsel has the burden of establishing the legitimacy of its privilege assertions and that MSC does *not* have the contrary burden of proving that Complaint Counsel's documents are *not* privileged. *See, e.g., In re Lindsey*, 158 F.3d 1263, 1269 (D.C. Cir. 1998); *FTC v. Lukens Steel Co.*, 444 F. Supp. 803, 806 (D.D.C. 1977). Unless Complaint Counsel can specifically justify the application of the privilege(s) asserted, the documents should be ordered produced. Of course, governmental privileges like the deliberative process privilege are to be narrowly construed and raise additional procedural requirements that Complaint Counsel also ignores. *See Price v. County of San Diego*, 165 F.R.D. 614, 620 (S.D. Cal. 1996) (the deliberative process privilege "is to be narrowly applied"); *Army Times Publ'g Co. v. Department of the Air Force*, 998 F.2d 1067, 1069 (D.C. Cir. 1993) (same).

Complaint Counsel has failed to satisfy almost every element necessary in order to even invoke the governmental process privilege. The governmental deliberative process privilege may only be asserted by the head of a governmental agency or by a designated high-ranking subordinate. *See Resolution Trust Corp. v. Diamond*, 773 F. Supp. 597, 603-04, n.4 (S.D.N.Y. 1991) (collecting cases). Contrary to Complaint Counsel's approach, "*the governmental deliberative process privilege may not be asserted by government counsel.*" *Kaufman v. City of New York*, No. 98CIV 2648, 1999 WL 239698, at \*4 (S.D.N.Y. Spr. 22, 1999) (citing *Pierson v. United States*, 428 F. Supp. 384, 395 (D. Del. 1977)). At the time the privilege is asserted, the head of the federal agency involved "must invoke the privilege through an affidavit which states, inter alia, that he or she has reviewed each of the relevant documents and provides the reason(s) why preserving confidentiality – rather than the agency's interest in the particular action – outweighs the public interest in

disclosure.” *Id.* (citing *United States v. Board of Educ.*, 610 F. Supp. 695, 598 (N.D. Ill. 1985)).  
Complaint Counsel – who should certainly be aware of this requirement – has done nothing of the sort.

As an additional matter, despite Complaint Counsel’s broad invocation of the privilege, the governmental deliberative process “privilege does not, however, as a general matter, cover ‘*purely factual material.*’” *Grand Cent. P’ship, Inc. v. Cuomo*, 166 F.3d 473, 482 (2d Cir. 1999) (citing *Hopkins v. United States Dep’t of Housing & Urban Dev.*, 929 F.2d. 81, 85 (2d Cir. 1991); *EPA v. Mink*, 410 U.S. 73, 87-88 (1973) (“memoranda consisting only of compiled factual material or purely factual material contained in a deliberative memoranda and severable from its context would generally be available for discovery”)); *see also International Bhd. of Elec. Workers v. NLRB*, 845 F.2d 1177, 1180 (2d Cir. 1988) (purely factual material is not protected).<sup>15</sup>

Accordingly, any factual information within Complaint Counsel’s possession is not subject to the deliberative process privilege and must be redacted or produced. *Metcalf v. Daley*, 214 F.3d 1135, 1141 (9<sup>th</sup> Cir. 2000) (upholding lower court finding that documents that contain deliberative process privileged materials should be redacted rather than withheld in their entirety).

**C. Complaint Counsel Has Similarly Failed to Demonstrate that the Informer’s Privilege Applies.**

The informer’s privilege is not absolute. *In re Harper & Row Publishers, Inc.*, Nos. 9217-9223, 1990 FTC LEXIS 213, at \*9 (F.T.C. June 27, 1990) (“The informer’s privilege is not absolute, but is qualified by the need of the respondents for the information to prepare their defense.”).  
The Court must balance the government’s desire to keep an informant’s identity confidential with a

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<sup>15</sup> Complaint Counsel’s straw man argument that MSC seeks FTC staff memos to the Commission is preposterous – MSC is not asking for FTC analysis or evaluations of third-party information or the acquisitions at issue. However, if the FTC is withholding factual information provided by third parties (regardless of where that information may be compiled), it should be produced through redaction of staff analysis if necessary.

defendant's need for such information in preparing a defense. *Roviaro v. United States*, 353 U.S. 53, 62 (1957) ("balancing the public interest in protecting the flow of information against the individual's right to prepare a defense"). The privilege must yield, when "the disclosure of an informer's identity, or of the contents of his communication, is relevant and helpful to the defense of an accused, or is essential to a fair determination of a cause. *Id.* at 60-61.

Before the government can invoke the informant privilege, it must meet two prerequisites. *In re Harper & Row*, 1990 FTC LEXIS, at \*20. The failure of either of these requirements will prevent the privilege from attaching to the informant or his information. *Id.* First, the information sought to be protected must relate to an unlawful activity and, second, the information must be "of a nature reasonably likely to precipitate reprisals." *Id.*, at \*20-21. The privilege does not apply when the report concerns *lawful* activities because "law enforcement goals are not furthered and the informer need not fear bodily harm if his identity is disclosed." *Alliance to End Repression v. Rockford*, 75 F.R.D. 441, 445 (N.D. Ill. 1977).<sup>16</sup>

In this case, MSC seeks the identity of individuals that Complaint Counsel has communicated with and who have provided *exculpatory* evidence. Thus, MSC seeks to learn who told the government that *MSC has not* engaged in unlawful activity. Therefore, Complaint Counsel cannot – and has not – met the first requirement for application of the informant's privilege. Despite its continuing efforts at such, Complaint Counsel cannot have it both ways. Complaint Counsel's position that it may withhold exculpatory evidence is based upon its view that this case is civil and not criminal – but the informant's privilege may only be invoked with regard to criminal activity. This

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<sup>16</sup> The policy behind the informer's privilege is even less persuasive in an antitrust case. *See Westinghouse Elec. Corp. v. City of Burlington*, 351 F.2d 762, 771 (D.C. Cir. 1965). Customers threatened with anti-competitive harm have adequate economic incentive to report antitrust violations to the government and do not need anonymity as an added incentive to do so. *See id.*

obvious conflict between Complaint Counsel's positions demonstrates the lengths to which Complaint Counsel has gone to withhold relevant and responsive information and undermines its position on both issues.

Also, because these individuals have presumably told Complaint Counsel that they see no anti-competitive threat from MSC's acquisitions, the information is not likely to lead to reprisal or retaliation by MSC, thus defeating the second prerequisite. Indeed, Complaint Counsel *has* disclosed to MSC the names of dozens of customers and competitors who have provided information *against* MSC's position. Again, Complaint Counsel cannot have it both ways – either they have no belief in the retaliation prerequisite or they have waived the informer's privilege. Complaint Counsel, like any other litigant, may not use privileges as both a sword and a shield. *Columbia Pictures Tele., Inc. v. Krypton Broad.*, 259 F.3d 1186, 1196 (9<sup>th</sup> Cir. 2001) (“[t]he privilege which protects attorney-client communications may not be used both as a sword and a shield.”) (quoting *Chevron Corp. v. Pemzoil Co.*, 974 F.2d 1156, 1162 (9<sup>th</sup> Cir. 1992)); *SEC v. Lavin*, 111 F.3d 921, 933 (D.C. Cir. 1997) (holding that privileges cannot be used as both a sword and a shield). As a result, invocation of the informant's privilege by Complaint Counsel is improper and unsupportable. Further, Complaint Counsel's refusal to produce “the names of . . . witnesses or the substance of their statements” gathered during the course of the investigation is an unconstitutional deprivation of due process. *Brock v. Roadway Exp., Inc.*, 481 U.S. 252, 256-57 (1987) (holding that Department of Labor's refusal to disclose to defendant in administrative proceeding the witnesses and statements gathered during pre-deprivation investigation failed to comport with minimum requirements of due process); *see also Pacific Molasses Co. v. FTC.*, 356 F.2d 386 (5<sup>th</sup> Cir. 1966) (Due process violated by failure to abide by agreement to provide administrative defendant with relevant documents and the names of witnesses).

Moreover, even if the informant privilege could apply, it would be defeated by MSC's need for the requested information in order to prepare its defense. Complaint Counsel's allegations turn on a variety of facts which are unique to each customer. MSC needs to be able to explore these issues and take the necessary related discovery. And it needs to do so *now*. MSC "should not have to survey the entire industry to find out who has specific information on these charges if that information is in the hands of the plaintiff." As held in *United States v. Aluminum Ltd.*, the informer's privilege does not apply to the identity of those "'known to have' the information . . . being sought," and the government in a civil antitrust suit must turn over such information. 268 F. Supp. 758, 762 (D.N.J. 1966). Complaint Counsel's invocation of the informant's privilege must be rejected and any information being withheld should be turned over.

**D. Complaint Counsel Cannot Hide Factual Information Behind The Work Product Doctrine.**

Similarly, the work product doctrine does not prevent Complaint Counsel from having to provide this information to MSC. The court in *In re Aetna Inc. Secs. Litig.*, ruled that the identities of the individuals interviewed by plaintiffs' counsel was not work product, or "at most, . . . ha[d] minimal work product content." *In re Aetna Inc. Secs. Litig.*, No. Civ. A. MDL 1219, 1999 WL 354527, at \*1 (E.D. Pa. May 26, 1999). The court in *Aetna* relied in part upon the holding in *United States v. Amerada Hess Corp.*, 619 F.2d 980 (3d Cir. 1980), where the court enforced a subpoena seeking the identity of individuals that counsel interviewed. *Id.* at 987-88. The court held that, even if the list of interviewees had some minimal work product qualities, "[a]voidance of the time and effort involved in compiling a similar list from other sources" is sufficient to meet the burden required to override any work product protection. *Id.* at 988. Therefore, Complaint Counsel must provide MSC the list of names of people interviewed during their investigation and the reports containing

factual information provided by those interviewees. If those reports contain any work product, they can be redacted and should be logged.

**V. COMPLAINT COUNSEL HAS IMPROPERLY MARKED ITS INTERROGATORY RESPONSES “RESTRICTED CONFIDENTIAL.”**

Complaint Counsel continues to improperly designate its Interrogatory Responses and Supplemental Responses as “Restricted Confidential” – thus preventing any MSC personnel from reviewing those responses. The purpose of the Protective Order is to prevent the disclosure of certain sensitive materials which – if seen by a competitor or customer – would result in potential competitive harm. The Protective Order limits the type of material that may be so designated and Complaint Counsel’s responses fall well outside that boundary.

Here, Complaint Counsel’s vague and general responses to MSC’s interrogatories lack the kind of detail that would make them satisfactory or responsive, much less bring them under the umbrella of the Protective Order. Complaint Counsel’s responses do not contain competitively sensitive information about any MSC customers or competitors. Even if Complaint Counsel believed something was so sensitive, it could provide a redacted copy of its responses. Yet Complaint Counsel has refused MSC’s request for a redacted version, lazily stating that it is impossible to redact the sensitive information from its responses.

Complaint Counsel’s reliance on *In re Toys ‘R’ Us*, No. 9278, 1998 FTC LEXIS 185 (F.T.C. Oct. 14, 1998), is misplaced. In *In re Toys ‘R’ Us*, the ALJ only excluded Toys ‘R’ Us employees from the hearing room while competitors and suppliers testified about certain sensitive facts that could be used in Toys ‘R’ Us’s business efforts. *Id.* In so holding, the Court specifically distinguished that situation from the present one -- stating that disclosure is required where “it may be necessary for

consultation . . . in order to prepare for and assist in the defense of the action.” *Id.* (citing *United States v. Lever Bros. Co.*, 193 F. Supp. 254, 258 (S.D.N.Y. 1961)).

Because Complaint Counsel has no legitimate basis for marking its interrogatory responses “Restricted Confidential,” and MSC has a legitimate interest in reviewing these responses with its client so that it might prepare its defenses, Complaint Counsel should be ordered to remove that designation immediately.

## **VI. CONCLUSION.**

For far too long, Complaint Counsel has refused to provide a wealth of documents and other relevant information that it is obligated to disclose.

First, Complaint Counsel has failed to reveal the existence of, let alone actually produce, key information (including transcripts and exhibits) provided by third parties – much of which was then provided to and relied upon by Dr. Hilke. This information is relevant and responsive, and must be produced.

Second, Complaint Counsel has still not provided MSC with an adequate definition of the relevant market or any evidence of anti-competitive effects. MSC is entitled to a complete response to these interrogatories and Complaint Counsel must be compelled to provide one.

Third, it is well established that contention interrogatories are an appropriate tool to be used at the present time, in the present case. Complaint Counsel fails to provide any support for its position to the contrary, so it should be required to provide adequate responses.

Fourth, it is imperative that Complaint Counsel disclose exculpatory evidence (including the names of witnesses interviewed and the information provided during the government’s investigation) so that MSC can properly prepare its defense. This obligation is well supported by the case law and Complaint Counsel should be ordered to comply.

Fifth, Complaint Counsel's "assertion" of the governmental deliberative process and informant privileges as well as its other privileges are woefully inadequate -- and those bases cannot be tested without the production of the required log by Complaint Counsel. Complaint Counsel must either be compelled to produce a detailed log and bring its inadequate privilege assertions up to par or Complaint Counsel's vague privilege objections should be determined to be waived and all such documents produced.

Sixth, in order for MSC personnel to be able to properly and promptly formulate its defense, it must be able to review Complaint Counsel's interrogatory responses along with its counsel. Complaint Counsel has provided no support for its claim that such materials are confidential in any way, and such restrictions on these documents must be lifted.

Respectfully submitted,



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*Counsel for Respondents,  
MSC Software Corporation*

Dated: February 25, 2002



**CERTIFICATE OF SERVICE**

This is to certify that on February 25, 2002, I caused a copy of the attached Request for Leave to File Second Supplemental Memorandum in Support of its Motion to Compel (Addressing Complaint Counsel's Expert Report Supplement) and Public Version of Respondent MSC Software Corporation's Second Supplemental Memorandum in Support of its Motion to Compel (Addressing Complaint Counsel's Expert Report Supplement) to be served upon the following persons by hand:

Honorable D. Michael Chappell  
Administrative Law Judge  
Federal Trade Commission  
600 Pennsylvania Avenue, N.W.  
Washington, DC 20580

Richard B. Dagen, Esquire  
Federal Trade Commission  
601 Pennsylvania Avenue, N.W.  
Washington, DC 20580

P. Abbott McCartney  
Federal Trade Commission  
601 Pennsylvania Avenue, N.W.  
Washington, DC 20580

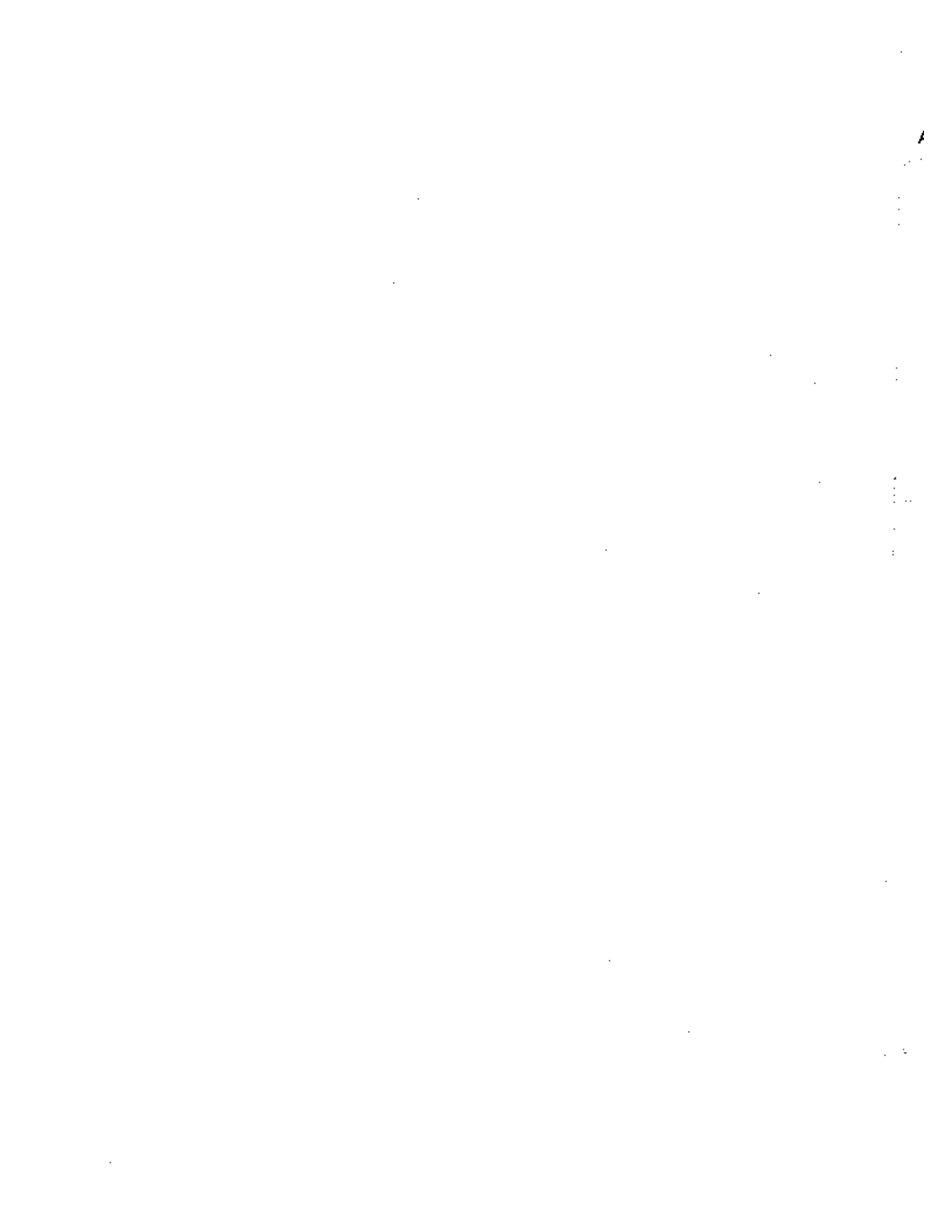
Karen Mills, Esquire  
Federal Trade Commission  
601 Pennsylvania Avenue, N.W.  
Washington, DC 20580



David Shotlander

KIRKLAND & ELLIS  
655 15<sup>th</sup> Street, NW  
Washington, D.C. 20005  
(202) 879-5000 (tel.)  
(202) 879-5200 (fax)

*Counsel for Respondents,*  
**MSC Software Corporation**



▶ **Tefft Smith**  
02/15/2002 11:35 AM

.....

To: pmccartney@ftc.gov, kmills@ftc.gov  
cc:

Subject: Re: Norton Transcript

Can I PLEASE have an answer.

----- Forwarded by Tefft Smith/Washington DC/Kirkland-Elis on 02/15/2002 11:36 AM -----

▶ **Tefft Smith**  
02/15/2002 10:08 AM

.....

To: Tefft Smith/Washington DC/Kirkland-Elis@K&E  
cc: pmccartney@ftc.gov, d.harcketts@ftc.gov, kmills@ftc.gov

Subject: Re: Norton Transcript 

Abbott

I have still not received a response to this email.

Nor have I received a response to my question -- which you said you were taking under advisement -- as to how many statements were being withheld on supposed "privilege" grounds.

Can I PLEASE get responses.

Tefft  
Tefft Smith

▶ **Tefft Smith**  
02/14/2002 11:17 AM

.....

To: pmccartney@ftc.gov  
cc: d.harcketts@ftc.gov, kmills@ftc.gov

Subject: Norton Transcript

Abbott

Your 2/7 letter promised us the Norton and Dischinger transcripts "shortly."

We did not get even a release on getting the Dischinger transcript until yesterday and we still do not have the transcript.

Today is 2/14 and we still don NOT have even a release on the Norton transcript. Dennis Harcketts just said he would have to "check with Abbott."

What is the delay/excuse?

Respectfully

Tefft



"P McCartney" <pmccartney@ftc.gov> on 02/15/2002 02:30:33 PM

To: Tefft Smith/Washington DC/Kirkland-Ellis@K&E  
cc:

Subject: Your request to identify number of statements

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The number of statements is not relevant to our claim of privilege and will not be released.



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IN THE UNITED STATES DISTRICT COURT  
FOR THE DISTRICT OF COLUMBIA

FEDERAL TRADE COMMISSION, . Docket No. CA 97-0701  
Plaintiff, . Washington, D.C.  
v. . May 8, 1997  
STAPLES, INC., . 10:00 a.m.  
and  
OFFICE DEPOT, INC.  
2200 Old Germantown Road  
Delray Beach, FL 33445  
Defendants.

TRANSCRIPT OF STATUS CALL  
BEFORE THE HONORABLE THOMAS F. HOGAN  
UNITED STATES DISTRICT JUDGE

APPEARANCES:

For the Plaintiff: MELVIN H. ORLANS, ESQ.  
DAVID SHONKA, ESQ.  
U.S. Federal Trade Commission  
Office of General Counsel  
Washington, D.C. 20580

For the Defendants: J. MARK GIDLEY, ESQ.  
ROBERT D. PAUL, ESQ.  
CHRISTOPHER M. CURRAN, ESQ.  
WHITE & CASE  
601 Thirteenth Street, N.W.  
Suite 600 South  
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1 DONALD G. KEMPF, JR., ESQ  
MARK L. KOVNER, ESQ.  
2 TEFET W. SMITH, ESQ.  
KIRKLAND & ELLIS  
3 200 East Randolph Drive  
Chicago, Illinois 60601

4 Court Reporter: PATRICIA J. YERKES  
5 Official Court Reporter  
Room 6814, U.S. Courthouse  
6 Third and Constitution, N.W.  
Washington, D.C. 20001

7 (Computer-Aided Transcription From Stenotype Notes.)  
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P R O C E E D I N G S

1  
2 THE DEPUTY CLERK: Civil Action 97-701, Federal  
3 Trade Commission v. Staples, Inc., et al. For Federal Trade  
4 Commission, Melvin Orlans, David Shonka. For Defendants,  
11:01 5 Donald Kempf, Christopher Curran, Mark Gidley and Mark  
6 Kovner.

7 THE COURT: Good morning, counsel. Thank you for  
8 coming back in with your busy schedules. We had set up today  
9 to talk about this Brady request issue and any other matters  
11:01 10 that have come up. I have been served some other recent  
11 pleadings and responses on that issue, as well as a subpoena  
12 deposition notice issue for Third Party that FTC wanted to  
13 take. I don't know if you have gotten that this morning.

14 MR. ORLANS: The Motion to Quash, we did, Your  
11:02 15 Honor, and I am prepared to address that.

16 THE COURT: Are the parties here in that other  
17 matter? What firm are they from?

18 MR. KEMPF: I think it is Latham, Watkins.

19 THE COURT: Latham, Watkins. Let me just for the  
11:02 20 record get that pleading out and make a proper reference to  
21 it.

22 All right. It was a Motion of Non-Party Avery  
23 Dennison Corporation to Quash Plaintiff's Deposition  
24 Subpoena. And I can discuss that with FTC, and Defendants.  
11:02 25 If you have any response, I can hear from them; and then I

11:02 1 can get Latham, if I need to hear from them, down here.

2 MR. ORLANS: Can we take up that, first?

3 THE COURT: Yes. Let's get rid of that.

4 MR. ORLANS: Fine. This involves a Third Party who  
11:02 5 provided a declaration to the Defendants, Your Honor.

6 On May 2nd we served a deposition subpoena and  
7 noticed the deposition for May 7th. We then had  
8 communications with Avery, and they informed us that the  
9 declarant was out of the country and would not be available  
11:02 10 when she came back, because she had some important business  
11 meetings. And in an effort to accommodate, we said that we  
12 would be happy to take that on the 14th; and we reached an  
13 accommodation in regard to doing that.

14 We then called the Defendants, indicating the  
11:02 15 circumstances that we felt warranted taking the deposition  
16 beyond the discovery cutoff, particularly since it was their  
17 declarant, and we had noticed it in time. And they indicated  
18 they were unwilling to accommodate in that fashion, and  
19 therefore, forced this motion.

11:02 20 My view is that either that the deposition should  
21 be done beyond the discovery cutoff -- this is, after all, a  
22 position taken by Defendants who on that same day changed  
23 experts. But beyond that, frankly Your Honor, I just as soon  
24 not take the deposition and have the deposition stricken,  
11:02 25 which strikes me to be an unequally reasonable remedy.

11:02 1 MR. KEMPF: Your Honor, Mr. Kovner from our side  
2 will address this.

3 THE COURT: All right. Thank you.

4 MR. KOVNER: Your Honor, we are under very tight  
11:02 5 deadlines here. The Defendants have been constrained by the  
6 May 9th fact discovery cutoff, and we have endeavored to mak  
7 sure we get all of our depositions done by that date. We  
8 think the FTC should be held to the same standard.

9 We are talking here about a declarant, not a live  
11:02 10 witness. And quite frankly, FTC has sat on this issue for  
11 some time now. Ms. Streeter, Avery Dennison gave the  
12 deposition Mr. Orleans referred to on February 21st. And my  
13 understanding from their counsel was, she then provided that  
14 declaration immediately to the FTC, so they have had this  
11:02 15 declaration since the end of February.

16 On April 17th we again disclosed this declaration  
17 to the FTC; they again did nothing. They could have noticed  
18 this deposition at any time since February. We should not b  
19 penalized by their delay.

11:02 20 THE COURT: We are talking about this case, not  
21 talking about administrative -- this was not filed in  
22 February.

23 MR. KOVNER: That's true, Your Honor. They could  
24 have taken a deposition during the investigative phase. The  
11:02 25 could also have taken a deposition during this phase of

11:02 1 litigation any time after April 17th. They instead waited  
2 until the evening of May 2nd, which is last Friday to send a  
3 fax out noticing her deposition; and like many busy  
4 executives, she is out of the country. Now they want to  
11:02 5 penalize us because they were unable to schedule this  
6 deposition in time. And quite frankly, Your Honor, that is  
7 simply unfair.

8 My understanding from the papers filed by the  
9 Latham, Watkins firm is that the FTC and Avery Dennison have  
11:02 10 been in constant contact over the last few months and yet  
11 never told Avery Dennison that they wanted to take her  
12 deposition.

13 THE COURT: What I will do is this: I will have  
14 this telephone status conference set up with Latham a little  
11:02 15 later on today, and you all just say where you will be and I  
16 will reach you by phone, and I will discuss it with the party  
17 directly to see about her availability or not.

18 All right. Let's take up the matter of Defendants'  
19 motion that was filed two days ago producing documents  
11:02 20 relating to the persons of the FTC that are identified, or we  
21 will identify as declarants or live witness, which is factual  
22 or exculpatory information helpful to the preparation of  
23 Defendants' case. And they reference certain documents and  
24 interrogatory requests. They have been served. Shorthand  
11:03 25 comment is, we are really talking about Brady material and

11:03 1 other privilege issues that the Defendants have not submitted  
2 with requisite specificity.

3 The Plaintiffs have filed a response consisting of  
4 -- today, consisting of contingent cross -- or yesterday --  
11:03 5 Contingent Cross Motion to Compel Responses by Defendants to  
6 the motion that I just referred to of Defendants, and a  
7 Memorandum in Opposition to the Motion to Compel in support  
8 of their cross motion. A reply was received this morning  
9 from the Defendants; so let's put those in context and take  
11:03 10 a look at those.

11 MR. KOVNER: Thank you, Your Honor. The FTC's role  
12 in this case, as they will concede, is to do justice. And we  
13 think refusing to turn over all of the factual material that  
14 they have gathered during the six-month investigation is not  
11:03 15 doing justice in this case.

16 THE COURT: Is there privileges that they have that  
17 they can rely upon? Or do you think that in the context of  
18 this argument there is no privileges that can come into  
19 play?

11:03 20 MR. KOVNER: There are privileges they can rely  
21 on. However, if there is factual material that they have  
22 gathered during the course of their investigation that would  
23 be helpful to the Defendants' case, and they know what that  
24 kind of information is. Material that would talk about the  
11:03 25 broad array of competition; material that would talk about

11:03 1 the prices going down; material that would talk about ease of  
2 entry, et cetera. We think that they, under duty of  
3 fairness, should disclose that information to us. And we  
4 know that we do not have this type of exculpatory material  
11:03 5 that we requested. We don't have, for example, a list --

6 THE COURT: Let me just define. There are two  
7 issues, right? There is the privilege issue and how we are  
8 going to address that; what the time frames are to address  
9 that in before the trial; and the necessary view the Court  
11:03 10 would have to make of these documents in camera or otherwise  
11 to determine if the privileges are properly raised, or  
12 whether they have made a specific showing that is sufficient  
13 I can rule upon them as it is.

14 The second issue is whether or not they have to  
11:03 15 search all of their files that they have collected over the  
16 months to find exculpatory material that may be  
17 non-privileged or is otherwise producible, because it is  
18 exculpatory under the Brady analogy.

19 And the Brady issue you are relying upon, my  
11:03 20 reading is essentially I guess Judge Winner's reference in  
21 '74, this New Mexico case with the EEOC, there is a footnote  
22 there, and footnote in Judge Harold Greene's case here, AT&T  
23 case, again referencing an analogy to Brady saying that the  
24 Government has an obligation in certain circumstances to  
11:03 25 produce these favorable materials. At least that is what

11:03 1 your argument is as I understand.

2 The Plaintiffs have relied upon some appellate  
3 decisions involving administrative decisions, but there may  
4 not be discovery generally available, in any event. But wha  
11:03 5 I see and what you will tell me is, no decision directly on  
6 point saying that in an antitrust case the Brady doctrine,  
7 Brady v. Maryland of the Supreme Court criminal context,  
8 applies with equal force to normal civil litigation.  
9 Particularly in antitrust litigation. And why shall we do  
11:03 10 that now?

11 MR. KOVNER: Let me address the points you raised  
12 in order. First, with respect to the issue of the privilege  
13 log; and secondarily, the search of the files. We view those  
14 two issues as interrelated.

11:03 15 The Government has indicated they have given us all  
16 non-privileged material. Now, we know what we have and what  
17 we don't have from them. We know we don't have this  
18 exculpatory material from them. We know we don't have the  
19 people that they have talked to that have supported the  
11:03 20 deal. We know we don't have the documents that talked about  
21 the broad array of competition; and we know such documents  
22 and people exist, because we have talked to such people. We  
23 have gotten declarations from some of them who say, "Yeah, I  
24 support the deal. I think it will be good for competition  
11:03 25 and I told the FTC that." We have also collected documents

11:03 1 that support that. We have not seen any of that from the  
2 FTC.

3 If we take the Government at its word, that it  
4 produced all non-privileged documents, then this exculpatory  
11:03 5 material must be contained in their privilege log. Their  
6 privilege log is 50-pages long, contains broad groupings of  
7 documents, is not provided with any great deal of  
8 specificity; and we believe that they owe us a going back to  
9 these documents.

11:04 10 THE COURT: Some of the specificity discussions, i  
11 seems to me, you would have to look at what they say  
12 particularly, and many are listed as attorney conferences  
13 with other attorneys, other type of materials. I mean, some  
14 seem to be, unless you're questioning their good faith how  
11:04 15 they delineated those as being fairly clearly matters that  
16 would be privileged. There may be others that it's not as  
17 clear on.

18 MR. KOVNER: There is no doubt that there is some  
19 privileged material in their privilege log; we will not  
11:04 20 dispute that. But some of the entries, it seem on their  
21 face, do not contain privileged material.

22 For example, with respect to two of the experts wh  
23 are providing testimony under oath through declarations,  
24 Mr. Bill Vigdor, who provided the backup for PX3 is listed o  
11:04 25 their privilege log in 44 separate entries. And the entries



11:04 1 read such things as, raw data analysis, pricing analysis,  
2 several of these entries reference PX3; notes of meetings to  
3 discuss backup to PX3. This is the kind of material that  
4 would strike me to be factual, and also strike me to be  
11:04 5 relevant in terms of turning over documents and experts the  
6 case relies upon.

7 Similarly with their other expert, Boris Steffen.  
8 Entries like HHI analysis, draft questions, analysis of  
9 efficiencies, there are numerous entries like that that  
11:04 10 appear to be completely factual. And we think that there has  
11 to be some process in place. We think that the process  
12 should be that the FTC should first go back and take a hard  
13 look at this material, disclose to us the factual material  
14 and information within the privilege log; and if there is  
11:04 15 some remaining issues, there can be some in-camera review.  
16 We would be happy to select a few of theirs to submit for  
17 in-camera review. They can select a few of ours from our  
18 privilege log for in-camera review and we can let Your Honor  
19 decide.

11:04 20 With respect to the legal arguments, we agree that  
21 there is no controlling authority in this circuit with  
22 respect to this Brady issue. The issue here is what  
23 principles should apply though in this case? And we think  
24 the authority that we cite is much more persuasive, than the  
11:04 25 authority they cite. And Judge Greene in the U.S. v. AT&T

11:04 1 case did say that Brady disclosure obligations are  
2 instructive in a civil antitrust case. And he noted  
3 particularly that the antitrust laws are different than othe  
4 purely civil laws.

11:04 5 He noted, quote -- this is quoted in our reply  
6 brief -- "the antitrust laws are of quasi-constitutional  
7 breadth and significance, and constitute a means for  
8 protecting the economic interests of the citizens of this  
9 country, not infrequently on a national scale."

11:04 10 If there ever was an area for this type of  
11 extension of Brady in a civil context, this is it, in this  
12 kind of antitrust prosecution. We think that the Brady  
13 principles here are instructive. And we do know that the  
14 Court, in EEOC, as Your Honor made reference to, did require  
11:04 15 production of Brady-type materials in a civil context.

16 THE COURT: Well, I think that in the EEOC Judge  
17 Winner's case, I read it through. What he required was  
18 actually the names of potential witnesses, and did not  
19 require the production of any documents. And his reference  
11:04 20 was that they may lead to evidence that could be exculpatory,  
21 and that is why the Defendants in that case shared the right  
22 to find out who the Government's potential witnesses are, so  
23 they could depose them. But he specifically withheld  
24 production of the documents. He said their declarations may  
11:04 25 come up later at trial; and he referenced the Jencks Act

11:04 1 actually, another criminal statute in that regard, after  
2 evidencing great frustration with the Government in discovery  
3 in that case.

4 But if you analyze Judge Greene's opinion, I think  
11:04 5 he is talking in terms of constitutional issues, and then  
6 makes a reference and the footnote is quoting from the  
7 Government's brief actually in that case apparently as to the  
8 antitrust role of the Government in the antitrust matters.

9 MR. KOVNER: Your Honor, the bottom line I think  
11:04 10 from the Judge Greene case is that antitrust laws are  
11 different than other civil laws. The Government, when  
12 bringing an antitrust case, is doing something different than  
13 in the normal context; they are acting like a prosecutor.

14 The antitrust laws have a breadth and stature that  
11:05 15 distinguishes them from other civil laws; and therefore,  
16 Brady-type disclosures and Brady-discovery issues are  
17 instructive in that kind of a case.

18 THE COURT: Let me ask you, if you put that in  
19 context a little bit in this case as to Judge Greene's case.  
11:05 20 Judge Greene -- this is the AT&T case. And for the record,  
21 reciting 461 Fed. Supp. 1314, his 1978 opinion, one of many  
22 he wrote as to discovery under this litigation brought by the  
23 Government as to break up of AT&T.

24 In that context, that was a case I think that  
11:05 25 started in 1974. This was 1978, and they are still in

11:05 1 discovery and argument of discovery at that time.

2           Regardless of the principle that you want me to  
3 apply in a case that we are going to trial on in ten days,  
4 approximately, 11 days, how does it apply in this case in a  
11:05 5 preliminary injunction context, as opposed to something that  
6 you have four or five years in discovery in where you have  
7 time to go back through records if the principle would  
8 apply?

9           MR. KOVNER: Well, I think in terms of the time  
11:05 10 issue, they have already compiled their privilege log. They  
11 have already seen a lot of these materials. It seems to me  
12 they can make a pretty quick cut. Just looking at their  
13 privilege log. The first -- you know, you made reference to  
14 the fact that in the EEOC decision the judge seemed to be  
11:05 15 focusing upon disclosure of witnesses. The first three  
16 entries on their privilege log are potential witnesses. The  
17 first one -- potential witnesses for our side, at least. The  
18 first entry is signed declarations from non-witnesses; that  
19 is the first entry in their privilege log.

11:05 20           The second entry is ongoing correspondence to Third  
21 Party non-witnesses. The third one is, letters and emails  
22 from Third Parties. Witness issues are involved in this  
23 matter, Your Honor. We think we are entitled to that  
24 information, as well as the documentary information.

11:05 25           THE COURT: I will hear from the Government as to

11:05 1 the burden, much less the principle that applies in a  
2 minute. I have referenced back to my case that was cited  
3 back to me Friedman v. Bache Halsey, which the F.2d cite is,  
4 738 F.2d 1336. And that was a privilege of a qualified law  
11:05 5 enforcement privilege. FCC, where we had an emergency  
6 subpoena, came in with some 200,000 pages of materials, plus  
7 60,000 additional pages of documents. I guess it was over  
8 60,000 different documents located from various cities they  
9 collected and hundreds of pages of indices alone, and there  
11:05 10 was a timetable in that. I well remember the case. There  
11 was a one-week window when the Plaintiff said they needed  
12 these documents produced immediately for trial. I held it at  
13 the request of the Plaintiffs in an emergency hearing two  
14 days after I think the case was filed, and had a procedure I  
11:05 15 thought we had agreed upon where it would be whether or not  
16 the privilege applied at all would be decided. It could  
17 apply to these documents. I held it did. It was a criminal  
18 investigation ongoing. That went to the Court of Appeals.  
19 Months later the Court of Appeals said, No, I should have  
11:05 20 done a specific review of the documents. In that two-to-one  
21 decision, Judge Starr dissented. That I had to go back and  
22 endeavor to do a specific review after counsel had made their  
23 review and given specific reasons of which documents  
24 particularly should be revealed, and which ones they could  
11:05 25 still have to hold under the privilege, and whether they

11:05 1 could redact them, et cetera. Although the trial that they  
2 wanted it for was long gone, but still it was not moot.

3 In the context of this case, to apply this  
4 privilege system you want me to apply, how are we going to do  
11:05 5 that in the next week?

6 MR. KOVNER: I think as an initial matter, the  
7 outstanding request of this material, you know, is two-weeks  
8 old now, at least. They could have been gathering it during  
9 the interim period; they chose not to. They chose to simply  
11:06 10 say, "We are not going to turn it over." They've compiled a  
11 50-page privilege log. It seems to me, they have already  
12 gone through these documents. They can begin to pull some of  
13 the stuff that seems on its face blatantly factual very, very  
14 quickly, and we can meet and confer. We can work with them  
11:06 15 on this.

16 To the extent that there are any other privilege  
17 issues -- and of course it depends on Your Honor's ruling,  
18 quite frankly, in terms of what they have to turn over.

19 But if there are any remaining privilege issues, we  
11:06 20 can submit a few examples from each party's privilege log,  
21 and Your Honor can make the decision as to whether these  
22 documents and these materials are privileged. I think that  
23 is a fairly manageable thing, even given the time frame and  
24 time pressures that we are under.

11:06 25 THE COURT: Because really what we need to do is to

11:06 1 get focused to get ready for a trial, and not continue the  
2 discovery disputes, if we expect to be ready and go forward  
3 in a timely fashion.

4 MR. KOVNER: That is correct. We are not asking  
11:06 5 for the wholesale production of everything in their files.  
6 But if they have material in their files that would be  
7 helpful to our case, and my guess is they know where that  
8 material is, my guess is they focused upon that. All we are  
9 asking is that that material and the identity of those  
11:06 10 witnesses be turned over. And it seems to me that would be  
11 fairly easy thing for them to do. They have been on notice  
12 that we want this material for weeks. They can turn it  
13 over.

14 If there are any remaining issues, we can submit  
11:06 15 the few documents by way of example to Your Honor by way of  
16 in-camera review.

17 THE COURT: Thank you. Let me hear from counsel  
18 for the Government again.

19 What about this Brady concept in the context of  
11:06 20 antitrust litigation, as opposed to civil litigation, why it  
21 shouldn't apply to the Government in viewing the Government,  
22 in essence, as a prosecutor in an antitrust cases?

23 MR. ORLANS: First of all, I think Your Honor was  
24 quite correct saying there was no case law that is on point  
11:06 25 that would require this of the Government.

11:06 1 I think the other key point here, Your Honor, this  
2 is a preliminary injunction case done on an expedited  
3 schedule at Defendants' instance and request. There is  
4 simply a limit to what we can do.

11:06 5 Let me tell Your Honor what you we did. We turned  
6 over 25 boxes of material to the Defendants. The only thing  
7 we withheld are privileged material. We didn't segregate  
8 exculpatory or non-exculpatory. Frankly, I don't know what  
9 that means in the antitrust context. We gave them everything  
11:06 10 we have that wasn't privileged. And then we said to them, as  
11 to the draft declarations and as to signed declarations we  
12 are not going to use, we will exchange those if you want to  
13 exchange those. We said that at the outset of the  
14 litigation; they didn't want to do that. This is just  
11:06 15 another instance for what they want is a one-way street.

16 Brady by its terms is a criminal doctrine. There  
17 is no case law that applies it in the civil context, let  
18 alone the antitrust context.

19 Frankly, Your Honor, with all of the reference to  
11:06 20 Judge Greene's opinion, the issue before Judge Greene where  
21 you cited Brady was the issue of whether for the discovery  
22 purposes an action instituted in the name of the United  
23 States, the Plaintiff, is the Department of Justice or some  
24 broader entity. And it is with respect to that issue that he  
11:07 25 found Brady instructive, not with respect to the discovery



11:07 1 question.

2 THE COURT: That's right, as to the documents  
3 elsewhere and other agencies for discovery purposes.

4 MR. ORLANS: The burden, Your Honor, would be  
11:07 5 extraordinary to review these documents on a  
6 document-by-document basis at this point.

7 THE COURT: What is the response that you have to  
8 the Defendants' concern that your privilege logs are too  
9 broad and clearly have redactable producible materials in  
11:07 10 them? Such as these entries regarding -- they gave an  
11 example of an expert or of witness' statements, et cetera.

12 One was, you said you agreed not to turn them  
13 over. I understand both sides agreed not to turn over these  
14 declarations.

11:07 15 MR. ORLANS: Right.

16 THE COURT: What was the other one?

17 MR. ORLANS: I would say two things with respect to  
18 that. First of all, that the burden of redaction of all of  
19 that -- let me go a step back and say, I think that the  
11:07 20 aggregation of factual materials by attorney is nonetheless  
21 privileged. I don't think that you are required to redact  
22 those materials. Attorneys' personal view of the facts, and  
23 that is what we have here, an agency that functions like a  
24 law firm. A lawyer's view of the facts that he or she has  
11:07 25 aggregated are I do believe privileged.

11:07 1           Certainly the law firm has not indicated they are  
2 prepared to go back through their memoranda and redact  
3 factual materials, and give us that material. You are also  
4 talking about tens of thousands of documents.

11:07 5           Frankly, Your Honor, they are refusing even to  
6 redact the under seal materials. They say that is a burden.  
7 Here we are talking about tens of thousands of documents,  
8 compared to the 50 or so that are at issue in terms of the  
9 under seal protection of the Court. So I think that burden  
11:07 10 would be extraordinary as well. That would basically bring  
11 this litigation to a halt.

12           Now, if we want to stop for a month or two to do  
13 this, it might be doable, but it certainly is not doable on a  
14 ten-day basis and should not be required in a preliminary  
11:07 15 injunction context and expedited decision.

16           THE COURT: Well, the only concern that I have with  
17 that is, if there are any areas at least that appears  
18 superficially in your privilege log that could contain  
19 non-privilege documents, it seems to me, then, because of the  
11:07 20 expedition of this case, that materials may not be produced  
21 that could be produced if there was a time frame that we had  
22 to go through them, or I had to do an in-camera review of  
23 them.

24           MR. ORLANS: I don't think there is anything in our  
11:07 25 privilege log that we don't in good faith believe is

11:07 1 privileged. Frankly, our privilege log is every bit as good  
2 as their privilege log, which clearly contains a number of  
3 ordinary course of business documents which they apparently  
4 try to assert a privilege by adding in connection with White  
11:07 5 & Case instructions or some such, and then the document  
6 described is clearly an ordinary-course-of-business  
7 document.

8 Counsel referred to documents regarding Mr. Vigdor  
9 and Mr. Steffen. As counsel well those, those are not  
11:07 10 experts. Mr. Vigdor was the individual -- and he has already  
11 been deposed in this case -- he is the lawyer for the  
12 Commission who compiled PX3. And what he did, he took a  
13 calculator, and that is what Mr. Steffen did, and he added  
14 numbers up, and he took a computer program and made pretty  
11:07 15 charts out of those numbers from Defendants' documents.

16 These are the kinds of things they point to in alleging we  
17 were hiding privileged documents that are factual documents.

18 Mr. Vigdor is a lawyer. As to everything except  
19 PX3, his material is privileged. As to PX3, he has been  
11:08 20 deposed and we offered him full discovery of those  
21 materials.

22 Moreover, to the extent that the Defendants believe  
23 that there is full discovery, full discovery will be  
24 available to them at a part-three hearing. That is what a  
11:08 25 trial on the merits is about. This is not that kind of a

11:08 1 proceeding.

2 THE COURT: All right. Thank you, sir. Anything  
3 else?

4 MR. KOVNER: Yes. Just quickly, Your Honor. I  
11:08 5 think we can cut through a lot of this. I understand the  
6 arguments Mr. Orlans is making.

7 Perhaps what we can do that would expedite the  
8 process is, we can pick ten items from their privilege log.  
9 We have real questions as to whether these items are really  
11:08 10 privileged. They can pick items from our privilege log. We  
11 can submit them for in-camera review and go from there. I  
12 think we would be satisfied with that kind of a result here.  
13 That would allow us to move forward in an expeditious matter  
14 and still allow us to get some of the materials that we  
11:08 15 believe we are fully entitled to.

16 THE COURT: All right. Thank you.

17 What I will do is the following on this issue: Th  
18 Defendants' motion for an order compelling the FTC to answer  
19 certain interrogatories or do certain documents concerning  
11:08 20 privileged materials, and the second issue as to review of  
21 these materials to produce exculpatory materials that may no  
22 be privileged, or if they are privileged, to produce them.

23 As to the first issue on the privilege, I can  
24 review the privilege log submitted by the parties and see if  
11:08 25 it is satisfactory. I will accept Defendants' suggestion if

11:08 1 they wish to present to the Court ten specific documents the  
2 feel that are privileged, where privilege has been claimed b  
3 the Plaintiffs that does not clearly apply and have those  
4 submitted; that is fine. And the Plaintiffs can do  
11:08 5 likewise.

6 As to the Brady arguments, I do think the antitrust  
7 area is as recognized by Judge Greene, is a specialized area  
8 by the Government in the sense that as Judge Greene has  
9 quoted the Government's memorandum apparently in that case,  
11:08 10 the role and responsibility of the antitrust prosecutor is  
11 analogous to that of a criminal prosecutor, and that they  
12 have special obligations, even though this is civil  
13 litigation, to be full and forthright in their production of  
14 documents and their response to discovery in the conduct of  
11:08 15 this case.

16 I have seen nothing yet that indicates it not being  
17 that way, but I have not gone through the privilege logs,  
18 which I just received some of them, to determine how they  
19 have listed these documents and how accurate they have been  
11:08 20 in their listing as to whether or not a privilege would  
21 apply, and we will see about that.

22 But then to argue from that, therefore, there  
23 should be a Brady rule imposed in the civil context because  
24 Judge Greene was deciding an issue as to whether or not the  
11:08 25 entire Government should respond to discovery request -- and

11:08 1 This case went on for ten years or so -- in contrast to this  
2 case, which is a preliminary injunction hearing at this  
3 stage, in the manner of a few weeks from the time of filing  
4 suit until the hearing is a very different situation.

11:08 5 Even if the principle has some appeal,  
6 theoretically, I do not find any case law that has yet  
7 adopted it specifically.

8 Judge Winner has a reference to it that expresses  
9 his frustration with EEOC, and again the case has gone on for  
11:09 10 some time where they produce no discovery, which is somewhat  
11 different.

12 The Plaintiffs' cases are really appellate  
13 decisions, but they refer to administrative matters where  
14 discovery is quite different.

11:09 15 I am not prepared to adopt this rule of law that we  
16 should look to Brady to inform the type of production that  
17 should be required in every antitrust case filed so that all  
18 the exculpatory materials in the Government's possession must  
19 be turned over, and they to have review all of their files in  
11:09 20 advance to do that.

21 The Brady doctrine says it should be done, or there  
22 could be reversal of a criminal conviction. It is not  
23 actually if the Defendant can show prejudice. It is not  
24 really the discovery rule as such. It is more of a  
11:09 25 constitutional issue in a criminal context; and I don't see

11:09 1 that it can be applied in this context, this preliminary  
2 injunction case. So I will not order the Government to go  
3 back through their privileged materials and determine if  
4 there is exculpatory material that should be produced that  
11:09 5 hasn't been produced at this juncture of the case in the time  
6 frame that we have.

7 I will take a look at the privilege material logs  
8 and the issues regarding whether there is some application of  
9 too broad of a privilege. In other words, people are  
11:09 10 throwing in a large blanket over documents. They don't want  
11 to produce for whatever reasons, or find it difficult to  
12 produce because of time restraints, and see if they have to  
13 produce some redacted versions of certain documents on either  
14 side. But beyond that, I'm not going to venture any further  
11:09 15 into this Brady thicket.

16 (A phone was ringing in the gallery.)

17 I don't like telephones in the courtroom. We have,  
18 also, a couple of other matters. I want to discuss just  
19 procedural matters in getting things organized. Let me hear  
11:09 20 from counsel other matters they want to bring up today,  
21 first.

22 MR. KEMPF: There are a couple things we are  
23 discussing, several that we are discussing that I don't think  
24 are ripe today. It struck me there was one you might have  
11:09 25 thought was ripe, but I don't remember.

11:09 1 MR. ORLANS: As long as we are on the privilege  
2 issue, Your Honor, one that I might flag for the Court is, we  
3 are today deposing a company that was involved in the  
4 preparation of the efficiency study that the Defendants are  
11:09 5 relying on, and that company refused to produce a number of  
6 documents on the basis of attorney-client privilege and I  
7 believe work product privilege.

8 We question how an efficiency study the Defendants  
9 are relying on can have any privilege attached to it.  
11:09 10 Certainly attorney-client is inappropriate. This is not the  
11 company that is represented by these lawyers.

12 That aside, as to work product, if they are relying  
13 on the study, they can't shield the underlying materials on  
14 the grounds of privilege. So, we have raised that with the  
11:09 15 Defendants and they have not responded. They said that they  
16 will respond. It does strikes me that we need a fairly  
17 immediate turnaround on that.

18 MR. KEMPF: Mr. Orlans called me on this. This is  
19 one that is in flux. He called me yesterday, and you know,  
11:09 20 we had a large group of people working on this thing. And  
21 finally about, I think it was 2:00 in the morning, I talked  
22 to Mr. Vasquez. He is the fellow on the far end over there.  
23 And I said, "You know who has this? It finally made its way  
24 to me, but I am working on this brief that is due in the  
11:09 25 morning. I will get to it some time in the middle of the



11:09 1 night." And I told Mr. Orleans I had not had a chance to  
2 circle back to him on that.

3 What time does the deposition start today?

4 MR. ORLANS: I don't know. I assume 9:30, 10:00.

11:09 5 MR. KEMPF: My thought is this, let us see if we  
6 can't work it out. And if we need to, perhaps we can hook in  
7 a conference call with the Court on that.

8 THE COURT: That's fine. Get back to me on that if  
9 you have to. I am here today on other matters, so that is no  
11:09 10 problem.

11 All right. What other thing did you have that you  
12 want to work on today that we can take care of? And I can  
13 set up another date for matters that may come up in discovery  
14 and have you back here, if necessary, beginning of the week.

11:09 15 MR. ORLANS: Did Your Honor want to address the  
16 under seal question with respect to Defendants' documents?

17 THE COURT: We just received a supplemental.

18 MR. KEMPF: We did, Your Honor. I am a bit of a  
19 frustrated camper on this, Your Honor. Maybe we all are on  
11:09 20 this issue. I think the way that I would summarize it, the  
21 last time before it was one of these things where I said the  
22 bottle was half empty -- or I said it was half full and he  
23 said it was half empty.

24 THE COURT: I received the supplemental memorandum  
11:09 25 by the Defendants in support of their Motion to Maintain

11:09 1 Certain Business Records Under Seal yesterday afternoon.

2 MR. KEMPF: Well, I really did think when I was  
3 before you the other day that we might be able to resolve the  
4 whole thing. In fact, I think it was later the same day  
11:10 5 Mr. Orlans and I had a call, and I had spoken to Mr. Curran.  
6 I probably ought to get him up here to address this. And I  
7 said, Gee, it looks like we are making real progress here.  
8 And he again repeated his concerns, especially on PX3. And I  
9 told him, and I will tell you as well, is from a trial  
11:10 10 perspective, I don't care if it all is made public. The  
11 business people are the ones that care about this issue. And  
12 the way that I said to him, I said, "Look, if you continue  
13 this process that I understand is making good progress, my  
14 hunch is we can resolve all of this stuff. Because what I  
11:10 15 will do at the end of the day is go back and lean on the  
16 client on PX3, if you have been reasonable on the other  
17 things, and tell him that is a reasonable trade off." I  
18 think we were both in pretty good spirits then, but later in  
19 the day I got a report that everything had broken down. And  
11:10 20 I think Mr. Curran's sense of it -- and let me call him up to  
21 address this -- is that with all of the work that they have  
22 to do on their side, this is an unexciting task and basically  
23 we don't want to do it. Now, there are a lot of unexciting  
24 tasks on both sides that we don't want to do. But I think  
11:10 25 that is the real stomach bucket. I am the wrong person.

11:10 1 THE COURT: Let me make sure I understand the  
2 importance of this issue, is not that the parties don't have  
3 these documents and can't share them with each other. It is  
4 either the public can't see them, or some in-house people.  
11:10 5 Is that the concerns we have?

6 MR. KEMPF: I don't think we have any in-house  
7 concerns at this time.

8 MR. ORLANS: It's strictly the public.

9 THE COURT: I will hear again from them and I will  
11:10 10 attempt to resolve it if we can't resolve by the parties.  
11 But I don't think that should be first on the list to getting  
12 this to trial from my point of view, despite -- I am sure  
13 that the lawyers here for the public interest think it should  
14 be -- but I think we have other things to do.

11:10 15 MR. KEMPF: I agree with that, Your Honor. And at  
16 trial, we have to make hard and fast decisions at that time.

17 THE COURT: That's right. And at trial it will  
18 come out if you rely on them and use them, and they will be  
19 public in a week.

11:10 20 MR. KEMPF: The only thing that I am uncomfortable  
21 with is -- I don't really think that the parties need to  
22 burden you with this -- but it is my view that if we can  
23 impose upon them to get some people to park their fanny in a  
24 chair, along with our imposing on some of our people to do  
11:10 25 this, we should be able to, in my judgment, resolve if not

11:10 1 all of it, nearly all of it; and that is much too long a list  
2 in my judgment for you to have to review right now.

3 THE COURT: It is not on the top of my list right  
4 now to do.

11:10 5 MR. KEMPF: I will say one thing, Your Honor. I  
6 was thinking about this and I don't think this is today,  
7 because I have not discussed it with Mr. Orleans yet. But in  
8 looking through my stuff last night as to what we are  
9 actually going to put on live in front of you, there are a  
11:10 10 couple of Third Party matters that I think are powerfully  
11 helpful to my case that my client does not know about, and I  
12 fully understand why some of these Third Parties would not  
13 want my client to know about that. I don't want to discuss  
14 that obviously in open court. But let me think about that,  
11:11 15 talk to Mr. Orleans about it, but that is something that I  
16 have some concerns about how we handle that appropriately.

17 THE COURT: All right.

18 MR. KEMPF: And this one really is in the Third  
19 Party realm, because I know my client would love to have this  
11:11 20 stuff in open court, and I feel very uncomfortable doing it  
21 that way.

22 THE COURT: Do you want to respond to anything  
23 further on that?

24 MR. ORLANS: Just a few minor comments, Your  
11:11 25 Honor. It just seems to me from the outset that the onus has

11:11 1 been put on the Commission to try to sit down with  
2 Defendants' documents, and they are not our documents.

3 I have some sympathy for Defendants' position and I  
4 am not trying to be unreasonable requiring them to go through  
11:11 5 document-by-document. We certainly recognize there are some  
6 legitimate concerns about forward-looking pricing information  
7 and material of that sort.

8 On the other hand, the categories that they set  
9 out, for example, market research demographic information,  
11:11 10 obviously the sensitivity of that information depends on the  
11 age of the information; the nature of the information; the  
12 subject of the information.

13 They have another category for pricing information  
14 and into that category they have put all of the historic  
11:11 15 pricing information, which I have explained time and time  
16 again, we do not view as sensitive.

17 THE COURT: They mentioned a two-year rule at the  
18 last thing and you indicated that is ancient.

19 MR. ORLANS: Yeah. And the problem, Judge, and let  
11:11 20 me give you an illustrative example. On April 30th,  
21 Mr. Kempf in passing said, "I didn't know PX3 was on our  
22 list; I will take a look at it. I am anxious to have a lot  
23 of that in the public domain, so I will be cooperative  
24 there." Later he says, "I am anxious to turn that on them,  
11:11 25 and say to the public and this Court, What a bunch of

11:11 1 malarkey. I think we will be able to work that out."

2 In their motion, Judge, they say that the Lyon's  
3 share of PX3, they now agreed should be made public. Well,  
4 when you look at the designations you find that what they  
11:11 5 want to continue to designate is confidential and under seal  
6 are tabs B through H, tabs J and tabs L. If I can roughly do  
7 this, J through L. So roughly of this book, Your Honor, the  
8 portions that I am holding are the portions that they insist  
9 should still be confidential under seal. The portions left  
11:11 10 are the portions that they suggest are the Lyon's share they  
11 are willing to make accommodation on.

12 My problem with this process, and I am frustrated  
13 with it as well, is I don't think there has been any movement  
14 on that. Certainly, there is some material in PX3, such as  
11:11 15 cost information or margin information, that may well be  
16 sensitive, but the bulk of it is historic pricing  
17 information. I do not see how that material -- even current  
18 historic pricing information, these are prices that are  
19 available on the shelves today; people can go out and look at  
11:11 20 them. I just don't see how that should be sensitive  
21 information. I don't see how a strategic plan that is  
22 three-years old should still be sensitive information.

23 Those are the kinds of frustrations I have in  
24 dealing with this and the categories. And we have found it  
11:11 25 very difficult to make any progress on this, and I think that

11:11 1 the categories are overinclusive. But I certainly don't mean  
2 to suggest by that, that I think there is no legitimately  
3 privileged information in here. Clearly there is.

4 THE COURT: Well, I think that there is -- I do  
11:12 5 want to resolve it. As I said, I didn't put it in the first  
6 of priorities. I think we have to get our discovery matters  
7 resolved and get the case ready for trial in the next few  
8 days. We can't do this and try to resolve it.

9 I will let the parties discuss it some more, but  
11:12 10 there will come a time when I will go through each of these  
11 lists that have been filed and determine the best I can what  
12 should be made public and make a ruling. And then perhaps  
13 the Defendants can come back and tell me why areas that I  
14 felt can be made public, can't be. But it seems to me that  
11:12 15 there is a timeline that can apply in the rapidly involving  
16 markets. That old pricing information, for instance, or old  
17 strategic plans are outdated; I'm not sure I see the  
18 necessity for that.

19 I did see a couple of documents brought to my  
11:12 20 attention for my interest and that was an excerpt from  
21 Project Fishing Trip. The presentation of Board of  
22 Directors, and Goldman Sachs. I am not quite sure who went  
23 on that trip and what they caught, but seems to me it should  
24 be privileged information. At least the lures they used.

11:12 25 MR. CURRAN: Your Honor, we are hoping you will

11:12 1 help us reel that one in.

2 THE COURT: I won't get into a discussion of that.  
3 But I do want to focus on that and get it done. I just won'  
4 order you to do it today or tomorrow immediately because of  
11:12 5 other needs we obviously have here.

6 MR. CURRAN: Your Honor, I will sit right back  
7 down. You have indicated that you don't need to hear from  
8 me. I didn't plan on addressing you, and I have no interest  
9 in doing so; but I do want to point out that what the review  
11:12 10 of the documents that Mr. Orlans just presented to you was  
11 significantly more elaborate than the review that we were  
12 given when we attempted to sit down two days in a row to fin  
13 out from the FTC what problem they had with our document  
14 designations. We understand they are having a very busy  
11:12 15 week, but we tried to sit down and go document by document.  
16 And the reaction we got initially was, This is taking too  
17 long. We have not had a chance to review these documents.  
18 Is there another way we can do it?

19 We made a good faith effort to try to get this  
11:12 20 resolved. It was only out of utter frustration that we made  
21 that supplemental submission to Your Honor yesterday. If  
22 Your Honor has an opportunity to look at that, we would be  
23 happy to appear in court or sit down in chambers and explain  
24 exactly why every one of those documents we feel is  
11:12 25 legitimately deserving of under seal treatment.



11:12 1 THE COURT: I will take a look at it, as well  
2 as have the parties attempt to discuss it some more. I  
3 recognize, as I said, the pressure on the parties and I did  
4 not want to impose upon them some deadline in forcing the FTI  
11:12 5 to divert its resources any more than they have to argue over  
6 what documents, temporarily at least, should remain sealed.  
7 I think many will become public if the trial goes forward,  
8 the preliminary injunction goes forward, and I can also  
9 address these others as need be. It is not hurting the  
11:12 10 parties, at least, to not have these documents left under  
11 seal. The only concern is whether they are properly under  
12 seal, and it is the public's right to have access to these  
13 now that this is in litigation.

14 So, if the parties at the next status call have not  
11:12 15 resolved it, I will go ahead and resolve these matters, and  
16 it may be I will have certain questions that I can review  
17 with counsel and go through these discussions.

18 I do have concerns on the -- as I said, what seems  
19 to me to be ancient history, once the particular pricing  
11:13 20 information is no longer current, and a lot of these studies  
21 are no longer current; what really rationales to hold these  
22 under seal. But as long as the parties can use them for the  
23 trial purposes in preparation, then I am not too concerned  
24 immediately.

11:13 25 Let me set up another status call, and then talk to

11:13 1 the parties a little bit about some procedures in getting  
2 organized for the trial. I don't want to detract from your  
3 work that you have to be doing getting ready. And this will  
4 probably -- the next one will probably be the ultimate call  
11:13 5 we have, and we may have one final one just before trial to  
6 make sure we have got things in line. I will be out of  
7 pocket, unfortunately, although reachable by phone sometime  
8 starting on the 14th probably. I guess it would be a  
9 pretrial date set that day. After that pretrial for the nex  
11:13 10 two days of this genetic DNA conference they are putting on  
11 to educate us in this area further, but I can be reachable b  
12 phone on that.

13 How about coming in on Monday and I can take up if  
14 there is any other matters that need addressing, or other  
11:13 15 discovery issues that come up. And then my ultimate  
16 conference, hopefully, will be on the 14th in the morning fo  
17 pretrial review of where we are and trial, and make sure we  
18 have our witnesses listed and people are organized with the  
19 time frames, and we can run through that on that day on how  
11:13 20 the parties he view the trial.

21 One thing I want to discuss at that time is the  
22 Plaintiffs anticipating putting on a case, and then the  
23 Defendants and the Plaintiffs want to reserve some time for  
24 rebuttal or not. The Defendants will jump up and want some  
11:13 25 time for surrebuttal, those type of issues. Whether we are

11:13 1 going to have submission of some declarations and other  
2 materials, as well as the live testimony. And then finally,  
3 I want to make sure our experts are organized and where we  
4 are going with the experts and who they finally are and we  
11:13 5 will hopefully know that by the 14th.

6 We will look at the times. We already set some  
7 times for brief filing, but it may help me to get some  
8 filings at the time. We will talk about the pretrial as to  
9 just the presentation of the case as we have some type of  
11:13 10 trial summary for the Court to review.

11 As to the mechanical side of it, I will leave that  
12 to the experts. But you are welcome to -- we can be in this  
13 courtroom, I believe. That is not yet configured, although  
14 the wiring has been put in, in part. But I will allow that  
11:13 15 to the experts. I have talked to my court reporter. There  
16 has been a request that the parties be hooked up with  
17 computers so they can get the online realtime testimony. As  
18 long as we can tape the wires up, I have no problems with  
19 that. What you will have to do is work with the court  
11:13 20 reporter on that. You can certainly use it during the day.  
21 It is not the official record and you will have to then purge  
22 it and put in the official record the next day, and it can be  
23 tied back in with your notes everything that made during the  
24 day. You will be able to use the realtime capabilities, as I  
11:13 25 have set up.

11:13 1           And then you can also work with the court clerk in  
2 bringing in the equipment and when you want to bring it in  
3 prior to trial. And make sure it is all working. I will not  
4 be here on the 15th and 16th, so that is a good time to  
11:13 5 schedule that to be done.

6           The parties' witnesses, I would like you to have  
7 them here somewhere in the city so they can get over here  
8 quickly. We don't have any spaces; we used to have. We used  
9 to have enough space for two trial rooms during the trial for  
11:14 10 counsel to use. I will talk to the court administrative  
11 officer, Ms. Hall -- but the one that I always used across  
12 the hall here has been changed into a video-conferencing room  
13 -- whether that can be made available to some of the  
14 parties. And there is another room next to that, sometimes  
11:14 15 that can be used by the other side. I will see what I can  
16 arrange. If there is one on another floor that is not being  
17 used, one of the other parties can have that perhaps. And I  
18 can get one on this floor. And you may have to flip who gets  
19 which one. But that will allow you to move in file cabinets  
11:14 20 and keep your people and you can have a telephone and eat  
21 lunch there and stay focused, instead of having to go back  
22 somewhere else. FTC is close, but they can also -- as I  
23 said, both sides -- I will make arrangements to get some  
24 rooms for both sides here.

11:14 25           I think mechanically that is probably all I need to

11:14 1 look at right now. I would like to have you back in next  
2 Monday to take up any of these continuing issues and resolve  
3 them. And on the phone this afternoon or this morning,  
4 whenever we can get a hold of Latham and Watkins, we will  
11:14 5 take up the concerns on the deposition that has been noted,  
6 this other witness; and later today if necessary, we can have  
7 another conference on the other matter to try to resolve them  
8 on this discovery of this other records that you were talking  
9 about for the Plaintiff on it. So, I will be available. I  
11:14 10 also am available tomorrow. I'm in court a lot, but I am  
11 available as well. We will be back Monday then, at 9:30 just  
12 for a status call.

13 MR. KEMPF: Your Honor, if I might be heard for a  
14 minute? This is in response to your suggestion on Monday.

11:14 15 THE COURT: What is your schedule like?

16 MR. KEMPF: I think the schedule we can probably  
17 work around. There are a couple of depositions that we --  
18 they are in a bit of a state of flux. We will try to work  
19 around those. My only thought is this. You had said that  
11:14 20 you wanted to sort of at that time get a bit of a preview of  
21 things. And the witness lists I think are due and exhibit  
22 lists the end of that day.

23 THE COURT: So Tuesday might be better?

24 MR. KEMPF: I am sort of thinking outloud. I was  
11:14 25 thinking Tuesday might be better. I have not really looked

11:14 1 or thought through. We are still negotiating on which  
2 experts are when.

3 One constructive thing we have agreed to I think  
4 yesterday was that while the Court had given us unlimited  
11:14 5 time, we imposed one-day limit on each other yesterday, which  
6 I think was probably a good idea. When we did that, we had  
7 several experts who were tentatively listed for two days, and  
8 Mr. Orlans and I have been juggling schedules to see now how  
9 we rearrange that. And I really don't -- let's think out loud  
11:14 10 for a minute here, Your Honor. I'm not sure whether Monday  
11 or Tuesday would be better.

12 THE COURT: Why don't you all talk and look at your  
13 schedules, and we can talk on a telephone conference this  
14 afternoon.

15 MR. KEMPF: You would be available Tuesday, as well  
16 as Monday?

17 THE COURT: I will be available Tuesday. I have a  
18 sentencing, but I can delay that hopefully for a half-hour or  
19 so and take up this first.

11:15 20 MR. KEMPF: Why don't we confer and we'll try to  
21 come back with a joint recommendation whether we think Monday  
22 or Tuesday is more productive.

23 THE COURT: All right.

24 MR. ORLANS: That is fine, Your Honor.

11:15 25 THE COURT: Thank you, counsel, for coming in.

11:15 1 We'll stand in recess.

2 THE DEPUTY CLERK: All rise. This honorable court  
3 is in recess.

4 (Which were all proceedings  
5 had at this time.)  
6  
7

8 C E R T I F I C A T E

9 I, PATRICIA YERKES, RMR-CRR, do hereby certify that the  
10 foregoing transcript constitutes a full, true, and correct  
11 report of the proceedings which then and there took place.  
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14 PATRICIA YERKES, RMR-CRR

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