Questions & Answers

Strategic Acquisition Forum

February 17, 2010

Note: Administrative and non-acquisition specific questions or comments were removed. Some questions were supplemented with more in-depth answers after the forum by subject matter experts in the Office of Acquisition & Property Management (PAM). Their contact information is provided at the end of this attachment.

John Noneman (jnoneman@blm.gov) - 11:18 AM

Q: Who is responsible for "approving" FAC-PM project managers? ACMIS has the capability but it is unknown how to actually get approved.

A: Debra Sonderman will address this topic in her presentation later this afternoon.

A: The Chief Information Officer is responsible for approving or disapproving IT applications. The Senior Procurement Executive is responsible for approving or disapproving non-IT applications. Please refer to the Department of the Interior Federal Acquisition Certification for Program and Project Managers manual.

Rodney Roberson (rod_roberson@nps.gov) - 11:36 AM

Q: Where can we access information regarding the FWS ID/IQ's for construction and deferred maintenance? Is there a centralized website?

A: The contracts are listed on FWS.Gov under Business Opportunities.

George Sievers (george_sievers@nps.gov) - 11:40 AM

Q: How many jobs have been saved or created as a direct result of the agency awarding ARRA contracts?

A: 2600; with an increase anticipated

Julie Newland (Julie_Newland@nps.gov) - 11:43 AM

Q: Where do we have access to print the entire presentation?

A: Thebriefings materials are available on the PAM website under the Participant Guide for the Strategic Acquisition Forum. www.doi.gov/pam/forum.html

Jackie Wabschall (Jackie_L_Wabschall@nbc.gov) - 11:46 AM

Q: Please provide the PAM website address. Thank you.

A: www.doi.gov/pam-

Patty Traverse (patty_traverse@fws.gov) - 11:48 AM

Q: Are Contracting Officers suppose to contact all of our contractors to inform them they must get a FRPIN number?

A: Yes, if they have not already reported. The requirement for the FRPIN should be included with the award information.

Julie Newland (Julie_Newland@nps.gov) - 11:48 AM

Q: I'm sorry, I don't know what the PAM website is... I'm new. Do you have a www address?

A: www.doi.gov/pam-

Valerie Giddings (lyn_giddings@nps.gov) - 11:50 AM

Q: The Recovery Act information is not posted online

A: Are you asking about the presentation from Mary Pletcher?

A: www.recovery.gov

Jean Chausse (jean_chausse@fws.gov) - 11:52 AM

Q: While discussing the MATOC, a review panel was mentioned. Is this specific to the MATOC? Who is on the panel? Who is feeding them project information?

A: The review panel is not intended specifically to the FWS MATOCs, but rather an approach for all Bureaus and their ARRA requirements. We are still in the process of deciding how best to conduct the review panels and for which types of ARRA actions.

A: The BOR had requested a special acquisition review panel for ARRA solicitations and the PAM Office was considering using the practice with other Bureaus, if an interest to do so exists.

Dartha Campbell (dartha_campbell@fws.gov) - 11:53 AM

Q: At what point does contractor do the report - after getting award or completion of work?

A: Contractors must report every quarter once an award is made. PAM has issued a DIG on this.-

A: Actually, DIAPR 2010-10, Amendment 1 was issued addressing contractor reporting for ARRA requirements.

Jeff Babcock (jbabcock@blm.gov) - 11:59 AM

Q: Is it a DOI requirement to procure via 8a/HUBZone first before full and open competition?

A: no.

Lydia Patrick (lydia_patrick@fws.gov) - 12:07 PM

Q: Who do we contact if the dates are incorrect on or ACMIS records?

A: Your bureau ACMIS Coordinator – FWS coordinator is Michael Coghill, or Erica Nemmers. Michael_Coghill@fws.gov or 703-358-2288.

Richard Primmer (rich_primmer@fws.gov) - 12:13 PM

Q: Will this course count toward our 80 hours of training required to maintain our FAC-C?

A: Yes, it does count as continuing learning points. I believe it counts for 6 points.-

A: Today's forum constitutes 4 CLPs, one point for each actual hour, not including lunch.

Richard Primmer (rich primmer@fws.gov) - 12:18 PM

Q: Let me clarify, will the IBN course count toward the 80 hours required for the FAC-C maintenance, not this forum?

A: The entire Strategic Acquisition Day counts as continuing learning points, for a total of 6 points (I believe). One point for each hour. – IBN course counts for 1 hr. CLP.

A: Today's forum constitutes 4 CLPs.

Serena Kay (serena kay@nps.gov) - 12:19 PM

Q: Where can we get a copy of these slides?

A: www.doi.gov/pam/forum.html

NEKOTA MABO TEAM (sue_c_bennett@nps.gov) - 12:12 PM

Q: Will this training be encouraged for all procurement professionals or will this be limited to only contacting 1102 staff who are warranted?

A: The training was open to all acquisition professionals.

Tami Gallegos (tami.gallegos@bia.gov) - 12:32 PM

Q: Is the IBN the government's preferred method? The Federal Acquisition Institute encourages, but not mandate the use of IBN.

A: IBN focuses on finding creative, integrative solutions that satisfy each party's interests and needs, resulting in the best possible negotiated outcome.

Janet Kirsch (jkirsch@usbr.gov) - 12:35 PM

Q: I missed the website for more information on IBN courses. Will you please provide that? Thank you.

A: www.fai.gov

NEKOTA MABO TEAM (sue_c_bennett@nps.gov) - 12:08 PM

Q: What is the rationale for not competing 8(a) below 3.5 million (regardless of dollar amount)?

A: Are you referring to the SBA agency waiver for 8(a) contracts below \$3.5 M for the ARRA requirements? If so, the policy allows for competition of requirements valued below the \$3.5M among 8(a) vendors.

NEKOTA MABO TEAM (sue_c_bennett@nps.gov) - 12:35 PM

Q: Under what circumstances is it appropriate to use CPI in DCMA for price negotiations with a contractor? Does this depend on the dollar amount of the contract?

A: What is CPI?-CPI is Consumer Price Index

Joanne Sedlock (jsedlock@usgs.gov) - 12:44 PM

Q: I have always been the impression that the gsa schedule prices have already been negotiated as the lowest prices. That was a big part of the draw of using GSA schedules. Perhaps there are others like me with this notion, and maybe getting rid of this no

A: See answer provided to Mary Ray.

R2 Regional Office (michael_arndt@fws.gov) - 12:46 PM

A: CPI is Consumer Price Index

Michelle Willcox (michelle_willcox@fws.gov) - 12:46 PM

A: CPI - Consumer Price Index

jennifer harris (jenny_harris@nps.gov) - 12:48 PM

Q. If a contractor is not aware of how to allocate overhead, G&A and profit how far can a CO go to help them allocate correctly?

A: The contractor should work with their accountant or CPA to properly allocate the elements. If this is not possible it calls into question whether the contractor is responsible from a business perspective.

Jodi Miller (jodi_miller@fws.gov) - 12:51 PM

Q: CPI is Consumer Price Index

A: Thanks. I wasn't sure and wanted to clarify before asking the question. Appreciate your quick answer.

Mary Ray (mary_ray@nps.gov) - 12:53 PM

Q: GSA CO does negotiate the contractor's price usually a 12% discount off their commercial price list. Also we should request a discount off the Contractor's GSA pricing dependent on the type of acquisition

A: According to the GSA website, GSA does negotiate their prices. Attempts to verify an average discount savings with GSA were not successful. However contracting officers throughout the Department have asked with success if discounts are available when dealing with GSA schedule vendors. Vendors may provide discounts today for a variety of factors that may not have been considered when GSA awarded their contract. An example would be in the technology sector. Economies of scale and advances in production often lead to lower prices in the short term. Asking for a discount does not compromise the position of the contractor or the contracting office, but does provide an opportunity for the contractor to evaluate their pricing based on current market conditions. Contractors that choose to not adjust their GSA schedule pricing are within their rights and should not be perceived in a negative light.

Barb Eschels (barbara_eschels@nps.gov) - 12:57 PM

Q: What was the OPM site for the Financial Assistance reporting?

A: Please contact Anita Hairston in the PAM Office for specifics. Unfortunately, I don't have our telephone listing available with me here at NCTC. Also, the financial assistance reporting is addressed in a PAM issued DIG. Try www.doi.gov/pam-

A: The link for federal assistance reporting for ARRA agreements is: www.federalreporting.gov

Barbara Hurt (barbara_hurt@nps.gov) - 1:01 PM

Q: Isn't the final payment on construction always 30 days.

A: In accordance with FAR 52.232-27 the final payment is made 30 days after the designated billing office receives a proper invoice from the contractor.

R2 Regional Office (michael_arndt@fws.gov) - 1:06 PM

Q: pricing differences in GSA schedules are sometimes because of the FOB status origin or destination

A: Thanks.

Judith Bodo (judy.bodo@bia.gov) - 1:08 PM

Q: With a ARRA requisition for small items under \$3,000.00 how do we acquire? Generally by charge card. ARRA is to be competitive. How can the small items be acquired? Equipment that is large is understood to be leased and not purchased. True?

A: Federal Acquisition Regulation 13.202 is still applicable for ARRA charge card purchases. Purchases under the micropurchase threshold of \$3,000 do not require competition.

Jeff palachat (spalachat@usbr.gov) - 1:11 PM

Q: Referencing to payment, What's Debra talking about is a payment terms ie 1%10 days or 2% 20 days.

A: Thanks.

Diana Mulligan (Diana_L_Mulligan@nbc.gov) - 1:12 PM

Q: Anita Hairston's phone number is (202) 208-3433.

A: Thanks.

Darcy Herring (darcy_herring@fws.gov) - 1:16 PM

Q: What is Katherine Bender's email address please?

A: Kathryn_L_Bender@ios.doi.gov

Janet Kirsch (jkirsch@usbr.gov) - 1:41 PM

Q: I think my question got lost....didn't Armenda provide a web address for more information on IBN courses? If she did, I didn't catch it, and will you please provide it here? Thanks.

A: www.fai.gov

philip cuevas (philip_cuevas@nps.gov) - 1:46 PM

Q: Can you please provide the FAR clause that allows for fast payment. While I can locate 52.213-1 it is very specific when it can be used and I was under the impression that the fast payment can be used for anything as long the vendor is a small business.

A: Please see FAR Part 13.4 for Fast Payment Procedures

Colorado State Office BLM (Sara_Dawson@blm.gov) - 1:55 PM

Q: When does the Department plan on modifying the IPP clause, since the pilot has been delayed until 3/1/10 and the information we are providing to our vendors is outdated?

A: Tiffany Schermerhorn (Tiffany_Schermerhorn@ios.doi.gov) - 2:37 PM - Regarding the IPP question from CO State Office BLM - the IPP DIAPR was amended and the amendment was issued February 1. I will see that the amended DIAPR is posted to the PAM web site today.

Patty Traverse (patty_traverse@fws.gov) - 1:57 PM

Q: There is a lot of information be covered today, so is there going to be additional in house training?

A: We are definitely interested in conducting more training of this nature, but will need to balance that interest with many competing priorities, such as the Recovery Act open contract actions. I'm sure we will conduct future sessions, just not sure when.

Dalenna Hessling (dhessling@usbr.gov) - 2:11 PM

Q: Is there a way that an IBN class can be scheduled for the west coast? FAI shows course locations only in VA.

A: I'd recommend you contact FAI directly to see if they would entertain a session on the west coast. I'll pass your question to Armenda Daye at the PAM Office, our representative to FAI to question as well.

jeff palachat (spalachat@usbr.gov) - 2:14 PM

Q: Is there any plan to create a series for financial assistance specialist?

A: The Office of Acquisition and Property Management currently serves on the Grants Policy Committee for the purpose of implementing a government-wide grant management series and future training.

- The current status of the government-wide development of a grants management (GM) series by the Office of Personnel Management:
- A summarized approach for developing occupational series within current classification standard for 1100 series, which covers both Grants and Contracts professionals.
 - Mid-range effort provides for new series for the grants management occupation (to be completed in 2010).
 - Major initiative to update entire classification standard, which is planned to commence in 2011.
- Office of Personnel Management is preparing draft grants management series for agency review/comment prior to implementation
 - Oraft guidance will be issued to agency Human Resource (HR) Directors as well as to Grants Policy Committee members to be sent sometime in March 2010.
 - 30-60 day comment period for agencies
 - Implementation:
 - Amount and substance of agency comments will affect timeline; however, current estimate is for implementation by early summer 2010.
 - Office of Personnel Management will require agencies to transition over positions that have grant obligating authority over a specified time period.
- Training
- The Grants Policy Committee has meet with the Office of Personnel Management training expert, Julie Brill, and will share information for initiating a training program at the next Grants Policy Committee meeting.
- Currently there is discussion among government-wide leads regarding training venues.

- Leveraging current agency training academies to serve other agencies (e.g., Defense Acquisition University, which contracts out for course instructors)
- Research on commercial vendors.
- Government-wide Concerns raised on how to proceed with developing training for grants management professional series.
 - ° Training needs to accommodate the varying business processes among agencies
 - Competencies are very broad will need to establish core training to benefit any GM professional and target training focus on specific agency needs/mission.
- Recommendation to make course content primary focus of training development before consideration of venue or selection of the commercial vendor.

Donna Jordan (djordan@blm.gov) - 2:14 PM

Q: Are we allowed to purchase locally from a small business or women owned if they have a better price than GSA or do we have to purchase all office supplies from GSA only and not support local businesses?

A: According to FAR Part 8, use of the GSA Schedule comes first.

Traudel L. Haney (traudel_haney@nps.gov) - 2:15 PM

Q: Program Managers are trained very differently and they are not formally trained in the Contracting Officers objectives. When can we expect that the training be designed with the Contracting Officers view is being obtained before they execute a project?

A: All program managers, entry, journeyman, and senior levels, are required to complete 24 hours of basic acquisition training. Refer to the Department's Federal Acquisition Certification for Program and Project Managers manual for more detailed information regarding training of program managers.

Sherri Miller (sherri miller@nps.gov) - 2:17 PM

Q: There is a positive education requirement for 1102 Contracting Officers. Will there eventually be a positive education requirement for COTRs?

A: I do not foresee a positive education requirement for Contracting Officer Technical Representatives in the near future because there is no specific job series for COTRs. Remember, COTRs <u>support</u> the Contracting Officer, who is responsible for making critical business decisions concerning contracts.

lisa virgilio (lisa_virgilio@fws.gov) - 2:25 PM

Q: Our Agency has requested a waiver for the education requirement for a GS-13 position and was told that no waivers would be given doesn't practical experience at this level account for more. Can this be reconsidered?

A: Any waivers to the standard are on a case-by case basis. There are three conditions in which a waiver may be requested:

- a. When no candidate meets the qualification standard.
- b. When the candidate is within 24 months of completing the basic educational requirements.
- c. When the candidate is within one year of completing the mandatory training requirements.

Traudel L. Haney (traudel_haney@nps.gov) - 2:25 PM

Q/A: DAU currently does share, I have been going to classes on Ford Island and we did not pay them...however, we are on a waiting list since their top object is to train the soldiers....

Sherri Miller (sherri_miller@nps.gov) - 2:25 PM

Q: Thank you. Will those positive education requirements for COTRs be in the same categories as COs? (i.e.: administration, financial, contracting, marketing, etc)?

A: I am vaguely aware of the requirements. I know a core COR class is required (it probably covers some of the topics you listed). I am also aware that the COR training requirement will require supplemental topics as well, construction-

A: CORs would take construction contracting classes; IT CORs take IT related training.

Tami Gallegos (tami.gallegos@bia.gov) - 2:31 PM

Q: Was this powerpoint by Debra included as a handout?

A: Yes, all presentations are located at www.doi.gov/pam

Linda McFarland (linda_mcfarland@nps.gov) - 2:34 PM

Q: Debra's presentation is not the one posted at PAM

A: Yes, all presentations are located at www.doi.gov/pam

Sherri Miller (sherri_miller@nps.gov) - 2:32 PM

Q: Thank you. I was referring to the 24 credit hours from an accredited institution (college credits).

A: Armenda Daye at the PAM office is your best contact for this information. Telephone 202-208-3798.

Linda McFarland (linda_mcfarland@nps.gov) - 2:41 PM

Q: Where can I find the slide show Debra is covering now?

A: www.doi.gov/pam

Frank Lee (frank_lee@fws.gov) - 2:44 PM

Q: Does the 40% non-competed include sole-source 8(a) set-asides? Would competing 8(a) set-asides reduce this number?

A: The DOI 40% noncompetitive contracts figure refers to products or services being designated as "sole-source actions" as opposed to "set aside actions" The 8a program is a set aside, not a sole source so the 8a numbers do not contribute to the 40% figure. On a government wide level the use of noncompetitive contracts occurs 24.9% of the time based on 2008 figures gathered by OMB's Office of Federal Procurement Policy (OFPP). Yet at DOI, noncompetitive contracts occur almost 40% of the time based on 2008 data. The government wide goal set by OFPP is 22.4%. DOI must substantially reduce noncompetitive contracts in order to reach the 22.4% goal for 2010.

Richard Primmer (rich_primmer@fws.gov) - 2:47 PM

Q: I understand that OMB is intending to provide funds to provide additional personnel and training for the procurement arena, but those funds are only for this next year, what about the years beyond that, where will those funds come from?

A: Yes OMB will be providing funds for a finite period of time. Support for out years will come from future savings within each department. This is what makes the successful implementation of areas like strategic sourcing so important to our future.

Penny Schaefer (penny_schaefer@fws.gov) - 2:45 PM

Q: Can we get Debra's slide show posted with the others. When I went to print it out it was 17 legal pages titled "Total Procurement Spent in FY)

A: Posted at www.doi.gov/pam

Richard Primmer (rich primmer@fws.gov) - 2:53 PM

Q: We have COTR training for the contracting side of the house, what about training project managers on the assistance side of the house, is there any or are there plans to establish training for them?

A: Great idea. We'll be sure to pass this on to Debra Sonderman.

Linda McFarland (linda mcfarland@nps.gov) - 2:55 PM

Q: Debra's presentation is not the one posted at PAM. Where can I find the slide show Debra is covering now?

A: posted at www.doi.gov/pam

Cheryl Seath (cseath@ca.blm.gov) - 2:57 PM

Q: Has anyone used the MATOC program, and if so was it a smooth process?

A: Please contact Alina Sadoveanu at the FWS. She is the CO for the contracts. Alina_Sadoveanu@fws.gov-

Diana Mulligan (Diana_L_Mulligan@nbc.gov) - 2:59 PM

Q: EC (Electronic Commerce) via Procurement Desktop (PD) use to be the required way for posting announcements, solicitations, obtaining competition and awards. Where does EC fit when using e-buy?

A: e-buy is not interfaced with IDEAS, FBMS or our instance of EC. The official reporting protocol requires use of IDEAS or FBMS. When using e-buy, solicitations are released to a targeted group of FSS vendors.

A: Issue is being currently reviewed by PAM Office.

JoAnne Grove (joanne_grove@nps.gov) - 3:01 PM

Q: Is there any intent for DOI to go to DOD's Wide Area Workflow Electronic Invoicing process/system?

A: The bureaus that have converted to FBMS are involved in the use of an invoice system administered by the Treasury Department. Other systems are not being considered at this time.

Janet Kirsch (jkirsch@usbr.gov) - 2:53 PM

Q: Will you please provide the website address where we can get more information on IBN courses? I missed that. Thank you.

A: Armenda Daye mentioned to contact the Federal Acquisition Institute. I'm sure if you google that you'll get access to them, then try and search for the course. Try www.fai.gov-

Diane Austin (diane_austin@nps.gov) - 3:04 PM

Q: Can you explain the single email service; what purpose would that be for?

A: I believe Debra is referring to one common email system for all of us to use within the Department. One system would most likely result in greater efficiency. -

Christie VandenDries (christie vandendries@fws.gov) - 3:09 PM

Q: Some ideas for enterprise and bureau-wide purchase:

A: Thanks for your great recommendations. They will be passed on to Debra Sonderman and Pia Scott. Truly appreciate your input.

Christie VandenDries (christie_vandendries@fws.gov) - 3:09 PM

Q: copy machines, A/E services, cell phones, satellite phones

A: Thanks Christie.

Terry Rusnak (terrance_rusnak@nps.gov) - 3:10 PM

Q: You mentioned that if the vendor accepts the charge card that we should use this and not use the convenience check to pay to save money.

A: That's correct, a convenience check cannot be written where the card is accepted.

Department of the Treasury regulations require that all payments be made electronically when possible. Treasury has determined that convenience checks are not electronic.

Joanne Sedlock (jsedlock@usgs.gov) - 3:10 PM

Q: Where can I find out more information about the enterprise agreement for office supplies?

A: Joanne, Pia Scott is the PAM Program Manager for Strategic Sourcing and can provide you with this information. Pia_Scott@ios.doi.gov

Dale Allen (dale_allen@nps.gov) - 3:10 PM

Q: Will this acquisition workforce plan also include a better contract writing system?

A: This is from Debra Sonderman. The Financial and Business Management System includes PRISM as its contract writing system. PRISM is widely used in the federal government and has been well accepted by OSM, MMS, and BLM. It will come to you soon with FBMS.

Kathryn Crowthers (kathryn_crowthers@nps.gov) - 3:23 PM

Q: Is there a central bulletin board/list of schedules training classes, especially for CORs and ATRs? I need to get individuals trained but don't have the funds or demand to host classes at my park.

A: Yes. You can view training course schedules through the Federal Acquisition Institute website at the following URL:

https://www.atrrs.army.mil/channels/faitas/student/logon.aspx?caller=1

These courses are provided at no cost to the employee's agency. However agencies are responsible for any employee travel expenses.

Christie VandenDries (christie vandendries@fws.gov) - 3:29 PM

Q: What kind of strategic sources does DOI have for commercial wireless plan?

A: DOI has a managed services contract with Verizon Business. The contract provides service plans for all of the major carriers, Verizon, AT&T, Sprint, etc. This enterprise solution affords significant plan discounts and bureau-centric minute pooling. For example, if a NBC employee only used 25% of the minutes available and another NBC employee used 135% of the minutes, overage charges are avoided, because there is a surplus supply of minutes with the NBC minute pool.

Currently the wireless program is being piloted in BLM and BOR. With optimization tens of thousands of dollars can be saved monthly.

Christie VandenDries (christie vandendries@fws.gov) - 3:30 PM

Q: Where can we find these contracts that Pia is talking about? Is there a list of contract numbers and terms somewhere?

A: Please visit our website at http://www.doi.gov//pam/forum.html. Also visit http://www.doi.gov//pam/Acquisition_Improvement_Plan.doc. This link contains the Acquisition Improvement Plan, of which strategic sourcing is apart. The current strategic sourcing contracts are listed on page 13 of the document.

Kathleen Gross (kgross@usbr.gov) - 3:33 PM

Q: Do the savings on the Commercial Wireless Plan include government employees' time spent now versus before?

A: Excellent question. Based upon the information gained from the BLM and BOR pilots, the time government employees spending managing the wireless program is significantly reduced. In the past, various employees were engaged in the process, and most people did not know what others were doing, not to mention what employees were authorized to do. This enterprise solution takes the guess work out of the management process. DOI has a managed services contract with Verizon Business. The contract provides service plans for all of the major carriers, Verizon, AT&T, Sprint, etc. This enterprise solution affords significant plan discounts and bureau-centric minute pooling. There is a nominal management fee, which provides comprehensive wireless portfolio for the entire bureau or organization, it provides minute pooling per vendor, per bureau and it offers a variety of optimization strategies that can reduce the total operation cost by at least 30 percent.

Jeff Sena (jeff.sena@bia.gov) - 3:35 PM

Q: Where are the links to the Department's Strategic Sources? I missed it

A: Please visit our website at http://www.doi.gov//pam/forum.html. Also visit http://www.doi.gov//pam/Acquisition_Improvement_Plan.doc. This link contains the Acquisition Improvement Plan, of which strategic sourcing is apart. The current strategic sourcing contracts are listed on page 13 of the document.

Sybil Winfield (sybil winfield@nps.gov) - 3:36 PM

Q: Has anyone considered a DOI student intern program rather than individual agency (or lower) organizations.

A: DOI University sponsors a training program annually that reaches beyond even the Department to include the Department of Defense, Environmental Protection Agency, and the Veterans Administration. Check out DOI University for requirements and closing dates.

Kathryn Crowthers (kathryn_crowthers@nps.gov) - 3:43 PM

Q: Will the ERP ever be modified to allow using ERP funds to lease equipment instead of purchase?

A: Author of question never responded to requests for further details – email.

Valerie Giddings (lyn_giddings@nps.gov) - 3:40 PM

Q: Pia, Will you please send me the information on cell phone information also, as we have cell phone contracts also. lyn_giddings@nps.gov

A: Contacted Ms. Paywa to discuss options of joining the initiative. Based upon the information gained from the BLM and BOR pilots, the time government employees spending managing the wireless program is significantly reduced. In the past, various employees were engaged in the process, and most people did not know what others were doing, not to mention what employees were authorized to do. This enterprise solution takes the guess work out of the management process. DOI has a managed services contract with Verizon Business. The contract provides service plans for all of the major carriers, Verizon, AT&T, Sprint, etc. This enterprise solution affords significant plan discounts and bureau-centric minute pooling. There is a nominal management fee, which provides comprehensive wireless portfolio for the entire bureau or organization, it provides minute pooling per vendor, per bureau and it offers a variety of optimization strategies that can reduce the total operation cost by at least 30 percent.

Michelle Harrison (michelle_a_harrison@nps.gov) - 3:40 PM

Q: What is the site for the acquisition sourcing plan Pia just mentioned?

A: Please visit our website at http://www.doi.gov//pam/forum.html. Also visit http://www.doi.gov//pam/Acquisition_Improvement_Plan.doc. This link contains the Acquisition Improvement Plan, of which strategic sourcing is apart. The current strategic sourcing contracts are listed on page 13 of the document.

Joanne Sedlock (jsedlock@usgs.gov) - 3:40 PM

Q: Are these mandatory enterprise agreements or suggested vehicles for purchase of these particular items?

A: At this time, the strategic sourcing contracts are strongly encouraged. Keep posted.

Tracy Paywa (tracy paywa@ost.doi.gov) - 3:41 PM

Q: I would like more information on the cell phone contract with Verizon for I am the DAR for our office, you can send information to Tracy_Paywa@ost.doi.gov

A: Contacted Ms. Paywa to discuss options of joining the initiative.

Christie VandenDries (christie_vandendries@fws.gov) - 3:42 PM

Q: Can you provide the link for the contract numbers and terms?

A: Please visit our website at http://www.doi.gov//pam/forum.html. Also visit http://www.doi.gov//pam/Acquisition_Improvement_Plan.doc. This link contains the Acquisition Improvement Plan, of which strategic sourcing is apart. The current strategic sourcing contracts are listed on page 13 of the document.

Kimberly Ford (kford@usbr.gov) - 3:45 PM

Q: 2 questions, what did DAR stand for, and could you please provide your web site for strategic sources? Thank you

A: Data-at-Rest. It is a encryption software solution that prevents unauthorized access to intelligence contain in IT media, such as desktops, laptops and jump drives.

Elizabeth Coleman-Aguilar (Elizabeth_Coleman-Aguilar@nps.gov) - 3:48 PM

Q: Where can I access the Acquisition Improvement Plan? Directly on the DOI webpage?

A: www.doi.gov/pam.

Michelle Willcox (michelle_willcox@fws.gov) - 3:53 PM

Q: I would like to see HP added back into the selection of printers we can choose from. We have not had good luck with the few Lexmarks we have had & HP runs much better (plus that is what we have the majority of & the cost is less for the ink than Lexmark).

A: Thanks for your comment. I will pass this request on to the IT Hardware Action Team.

Patricia Hebb (patricia_hebb@blm.gov) - 3:55 PM

Q: We have here in Oregon GCap that helps contractors navigate the government system. It may be Nationwide I don't know. But they are a very good resource that I refer contractors to.

Jay Tobin (jay_tobin@nps.gov) - 3:57 PM

Q: Amen to the comment about mailing invoices for payment!

Connie Sweeney (csweeney@blm.gov) - 3:58 PM

Q: Where can we find the current list of DOI targeted industry categories?

A: Please visit our website at http://www.doi.gov//pam/forum.html . Please see slides numbers 12 and 15. If you are interested in participating on one of the strategic sourcing workgroup, please let me know.

Dalenna Hessling (dhessling@usbr.gov) - 3:59 PM

Q: Where can we obtain a copy of the DOI-wide contracts?

A: Please visit our website at http://www.doi.gov//pam/forum.html. Also visit http://www.doi.gov//pam/Acquisition_Improvement_Plan.doc. This link contains the Acquisition Improvement Plan, of which strategic sourcing is apart. The current strategic sourcing contracts are listed on page 13 of the document.

Daniel Mccarthy (daniel.mccarthy@aqd.nbc.gov) - 3:59 PM

A: GovPay is the recipient of numerous Government awards for excellence and efficiency. Adopt, adapt, and build. :-)

Diana Mulligan (Diana_L_Mulligan@nbc.gov) - 3:59 PM

A: That is fine. Thanks.

Joanne Murphy (joanne.murphy@mmd.gov) - 4:02 PM

A: I thought this was a wonderful venue for sharing information and hope that this becomes a regular event. Thanks so much!

Michelle Harrison (michelle_a_harrison@nps.gov) - 4:02 PM

Q: No one answered my question about the site for finding the acquisition sourcing plan....where we can find the contracts and their numbers that Pia mentioned.

A: Please visit our website at http://www.doi.gov//pam/forum.html. Also visit http://www.doi.gov//pam/Acquisition_Improvement_Plan.doc. This link contains the Acquisition Improvement Plan, of which strategic sourcing is apart. The current strategic sourcing contracts are listed on page 13 of the document.

Steve Rawlings (steve_d_rawlings@nbc.gov) - 4:03 PM

A: With the OMB savings goals for DOI I would like to see increased/required training for Program Managers on Performance Based Acquisition. Most of the time it's a battle with the PMs to get them to really consider PBA.

Sheri Slavens (SHERI_SLAVENS@NPS.GOV) - 4:03 PM

Q: For Pia, can I get the address to find the Strategic Source vendors. I missed it during your presentation.

A: Please visit our website at http://www.doi.gov//pam/forum.html. Also visit http://www.doi.gov//pam/Acquisition_Improvement_Plan.doc. This link contains the Acquisition Improvement Plan, of which strategic sourcing is apart. The current strategic sourcing contracts are listed on page 13 of the document.

Judith Bodo (judy.bodo@bia.gov) - 4:03 PM

Q: Need answer to ARRA acquisition of small items under \$3,000.00. Charge card does not appear to be the answer due to need of competition. Is it true that large equipment must be leased when using ARRA funds? The small items are shovels, etc. THX.

A: Federal Acquisition Regulation 13.202 is still applicable for ARRA charge card purchases. Purchases under the micropurchase threshold of \$3,000 do not requirement competition.

Corazon Sudds (Corazon_C_Sudds@nbc.gov) - 4:04 PM

Q: Is there any consideration for the GS-1102 Series that are not contracting personnel (Procurement Analysts) but held to the same standards, which limits the possibility for advancement.

A: The FAC-C requirements for the GS-1102, regardless of position title, are spelled out in the Department's Federal Acquisition Certification in Contracting Manual.

For additional information, contact the following PAM Office subject matter experts:

Acquisition – Tiffany Schermerhorn, 202-513-0747 Brigitte Meffert, 202-208-3348 Brian Heath, 202-208-3185

Acquisition Workforce/Career Programs (FAC-C, FAC-COTR, FAC-P/PM) – Armenda Daye, 202-208-3798

Interest Based Negotiations – Armenda Daye

Strategic Sourcing – Pia Scott, 202-208-6321

Financial Assistance – Anita Hairston, 202-208-3433