



DEFENSE SECURITY COOPERATION AGENCY

WASHINGTON, DC 20301-2800

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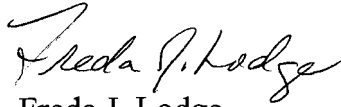
In reply refer to:  
I-07/015968-POL

MEMORANDUM FOR SEE DISTRIBUTION

SUBJECT: Avoiding False Impressions in Connection with Disclosure Decisions, DSCA 07-46 [SAMM E-Change 98]

Effective immediately, section C3.5.4. in Chapter 3 of the Security Assistance Management Manual (SAMM) is deleted in its entirety and replaced with the attached text. This revision brings the SAMM into closer alignment with the False Impressions section of "National Policy and Procedures for the Disclosure of Classified Military Information to Foreign Governments and International Organizations" (NDP-1). It allows the release of unclassified Price and Availability (P&A) Data as part of initial planning prior to completion of all disclosure reviews. However, proposals that result from initial planning must be authorized in advance by designated disclosure officials in the departments and agencies originating the information or by the National Disclosure Policy Committee.

This change will be included in the automated version of the SAMM found on the DSCA Web Page as SAMM E-Change 98. If you have questions concerning this policy or the SAMM, please contact Mr. Mike Slack, DSCA STR/POL, at (703) 601-3842 or e-mail: [michael.slack@dscamil](mailto:michael.slack@dscamil).

  
Freda J. Lodge  
Principal Director  
Strategy

Attachment:  
As stated

Security Assistance Management Manual (SAMM), E-Change 98  
False Impressions

C3.5.4. False Impressions. U.S. policy is to avoid creating false impressions of its readiness to make available classified military materiel, technology, or information. Much military hardware is unclassified; however its operation and maintenance or related training may involve sensitive classified information. Some classified information (e.g., Sensitive Compartmented Information (SCI), COMSEC information, etc.) may require approval outside of the Department of Defense and the NDPC. Therefore, initial planning to include the release of unclassified Price and Availability (P&A) Data with foreign governments and international organizations concerning programs which might involve the eventual disclosure of classified military information may be conducted only if such action is coordinated with a designated disclosure official from the originating organization and it is explicitly understood and acknowledged that no U.S. commitment to furnish such classified information or materiel is intended or implied until disclosure has been approved. Accordingly, proposals to foreign governments or international organizations which result from either U.S. or combined (U.S. and proposed recipient) initial planning, and which will lead to the eventual disclosure of classified military information, must be authorized in advance by designated disclosure officials in the departments and agencies originating the information or by the NDPC.

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