



Your Single Acquisition Source Reference Guide for GSA Technology

Great Government Through Technology

G U I D E T O G S A T E C H N O L O G Y C O N T R A C T S

Purchasing options for specific requirements

Acquiring technology is easy with GSA. Using our IT Schedule 70 Program, Governmentwide Acquisition Contracts (GWACs) and Network Services Contracts, you gain fast access to cutting edge IT and telecommunications hardware, software and professional services, as well as integrated and turnkey systems solutions. We also offer a comprehensive set of customizable acquisition solutions to meet your technology life cycle needs from management to execution — at a competitive price. And through our SmartBUY program, you can quickly procure commercial off the shelf software at cheaper prices and more favorable terms and conditions.

The scope of GSA's GWACs includes a broad range of IT services and services-based solutions such as systems design, software engineering, information assurance and enterprise architecture solutions. If you need assistance in determining whether your requirement is a good fit under a GWAC, we offer a scope compatibility review service free of charge.

CRITERIA	INFORMATION TECHNOLOGY (IT)						TELECOMMUNICATIONS (TELECOM)					
	ALLIANT	ALLIANT Small Business	8(a) STARS	VETS	IT Schedule 70 Multiple Award Schedule (MAS)	SmartBUY	NETWORK Universal	NETWORK Enterprise	CONNECTIONS	TEMS Telecommunications Expense Management Services	SATCOM-II	FedRelay Federal Relay
Contact Information	Enterprise GWAC Center (877) 534-2208 Email: alliant@gsa.gov Web Site: www.gsa.gov/alliant	Small Business GWAC Center (877) 327-8732 Email: alliantsb@gsa.gov Web Site: www.gsa.gov/alliantsb	Small Business GWAC Center (877) 327-8732 Email: 8a@gsa.gov Web Site: www.gsa.gov/8astars	Small Business GWAC Center (877) 327-8732 Email: vetsgwac@gsa.gov Web Site: www.gsa.gov/vetsgwac	IT Multiple Award Schedule 70 (703) 605-2700 Email: it.center@gsa.gov Web Site: www.gsa.gov/schedule70	SmartBUY Program Email: SmartBUY@gsa.gov Web Site: www.gsa.gov/smartbuy	Network Services Programs (877) 387-2001 Email: fasnetworkservice@gsa.gov Web Site: www.gsa.gov/networkx	Network Services Programs (877) 387-2001 Email: fasnetworkservice@gsa.gov Web Site: www.gsa.gov/networkx	Network Services Program (877) 387-2001 Email: fasnetworkservice@gsa.gov Web Site: www.gsa.gov/connections	Network Services Programs (877) 387-2001 Email: fasnetworkservice@gsa.gov Web Site: www.gsa.gov/fssitem	Network Services Program (877) 387-2001 Email: satcom@gsa.gov Web Site: www.gsa.gov/satcom	Network Services Program (877) 387-2001 Email: fasnetworkservice@gsa.gov Web Site: www.gsa.gov/FedRelay
Contract Types	Fixed-Price (all types), Cost-Reimbursement (all types), Labor-Hour and Time and Materials. (B.6)	Fixed-Price (all types), Cost-Reimbursement (all types), Labor-Hour and Time and Materials. (B.6)	Fixed-Price (all types), Labor-Hour and Time and Materials. (B.3)	Fixed-Price (all types), Labor-Hour and Time and Materials. (B.4)	Firm-Fixed-Price, Labor-Hour and Time and Materials.	Blanket Purchase Agreement (BPA).	IDIQ, Fixed-Price, with a form of economic price adjustment (H.1)	IDIQ, Fixed-Price with a form of economic price adjustment (H.1)	Fixed-Price (all types), Labor-Hour and Time and Materials. (G.5.2)	Multiple Award Indefinite Delivery Indefinite Quantity (IDIQ) fixed-price contract.	Fixed-Price Task Orders.	Indefinite Delivery Indefinite Quantity (IDIQ).
Contract Ceiling Amount	\$50 billion. (B.4)	\$15 billion. (B.4)	\$15 billion. (H.2)	\$5 billion. (H.1))	Not Applicable.	Zero dollar BPA; with estimate total value of \$20 million.	\$48.1 billion.	\$20.1 billion.	\$35 billion. (H.3)	\$93 million.	\$2.5 billion program ceiling, individual contract award ceilings vary.	\$100 million.
Contract Period of Performance	10 Years. Five-year base with one, five-year option. Expires 04/30/2019.	10 Years. Five-year base with one, five-year option. Expires 02/03/2019. (F.2)	Seven Years. Three-year base with two, two-year options. Expires 05/31/2011.	10 Years. Five-year base with one, five-year option. Expires 02/28/2017.	20 Years. Five-year base with three, five-year options, for a total of 20 years. Expiration: Varies per contract.	Five Years. One-year base with four one-year options. Expiration: Varies per contract.	10 Years. Four-year base with three, two-year options. Expires 3/28/2017.	10 Years. Four-year base with three, two-year options. Expires 05/30/2017.	Eight Years. Three-year base with five-one year options. Expires 01/28/11.	Five Years. Two-year base with three one-year options. Expires 01/13/2013.	Five Years. Five-year base. Expires May 2012.	Five Years. Two-year base with three one-year options. Expires 06/27/2012.
Order Period of Performance	Maximum order period is up to 10 years, if consistent with ordering agency contract and funding policies. Orders may extend no more than five years beyond the expiration of the Basic Contract. (F.3)	Maximum order period is up to 10 years, if consistent with ordering agency contract and funding policies. Orders may extend no more than five years beyond the expiration of the Basic Contract. (F.3)	No new task orders will be issued after 05/31/2011 or if the GWAC ceiling value (set out in Section G.3) has been met, whichever comes first. Task orders may run up to three years after the contract ordering period and possibly longer if work meets additional criteria.	No new task orders will be issued after 02/28/2017 or if the GWAC ceiling value (set out in Section F.3) has been met, whichever comes first. Task orders may run up to three years after the contract ordering period and possibly longer if work meets additional criteria.	Ref 52.216-22 (d) - Any task order issued during the effective period of this contract and not completed within that period shall be completed by the contractor within the time specified in the order.	Ordering from the SmartBUY BPAs are in accordance with the period of performance within the vendors GSA Multiple Award Schedule contract.	Maximum order period is up to 10 years, consistent with the contract period.	Maximum order period is up to 10 years, consistent with the contract period.	Task orders may extend for up to 12 months beyond the expiration of the Basic Contract. The follow-on acquisition is expected in 2011.	Any order issued during the effective period of this contract and not completed within that period shall be completed by the contractor within the time specified in the order.	Task Orders may not exceed past 11/01/ 2012.	Orders will expire at the termination of the contract or continuity of service.
Prime Contractors	59 contracts awarded.	73 contracts awarded.	199 contracts awarded in eight functional areas.	43 contracts awarded in two functional areas.	4,500 contractors.	44 BPAs.	Three contracts awarded to AT&T, Qwest and Verizon.	Five contracts awarded to AT&T, Level 3, Qwest, Sprint and Verizon.	14 prime contractors have awards across three task order categories.	Three contracts awarded.	25 contracts awarded to 16 large and nine small businesses.	One nationwide contractor.
Labor Categories	80 labor categories.	80 labor categories.	Each FA has its own mix of labor categories.	98 labor categories in two functional areas.	Labor categories are established at the task order level. Categories can evolve as needed and be added by task order modifications.	N/A	N/A	N/A	30 general labor types with multiple experience/ education levels, in three categories.	Each vendor proposes various labor categories.	Labor categories are available in ServiceType IV - Professional satellite services which are available only from the nine SATCOM II small businesses.	No labor categories.
Labor Rates for Geographical Areas	Fully Loaded Rates for Labor-Hour and Time and Materials – CONUS (B.7.4). For Fixed-Price (all types), and Cost-Reimbursement (all types) Orders, labor rates are proposed at the order level. (B.7.1 and B.7.2)	Fully Loaded Rates for Labor-Hour and Time and Materials – CONUS (B.7.4). For Fixed-Price (all types), and Cost-Reimbursement (all types) Orders, labor rates are proposed at the order level. (B.7.1 and B.7.2)	Ceiling rates for one geographical rate area nationwide. Worldwide rate methodology negotiated at the task order level. (B.3)	Ceiling rates for one geographical rate area worldwide.	Fully Loaded Rates for Labor-Hour and Time and Materials – CONUS (B.7.4). As established with each individual task order.	N/A	N/A	N/A	Ceiling rates are nationwide. Contract covers only U.S. and territories. Competitive rates achieved at task order level.	Rates vary by number of devices managed.	Labor rates are established for one geographical rate area (Washington, D.C. region). Specific rates are as established with each individual task order.	No labor categories.
Contract Access Fee	.75% applied to the total price/cost for contractor performance. Capped at an amount to be set by the government. (B.5)	.75% applied to the total price/cost for contractor performance. Capped at an amount to be set by the government. (B.5)	.75% of total invoice amount. (G.6)	.75% of total invoice amount. (G.16.2.2(b))	The IT Multiple Award Schedule 70 contractor rate/price includes 0.75% Industrial Funding Fee (IFF).	2% of total invoice amount.	N/A (7% GSA management service fee included in all CLIN prices).	N/A (7% GSA management service fee included in all CLIN prices.)	1% applied to the total price/cost for contractor performance.	1% of total invoice based on a direct-order, direct-bill arrangement. Rates for assisted service buys vary by complexity of requirement.	2% of the total invoice amount.	7.236% of total invoice amount (through July 2010).

GWAC Notes:

- This matrix does not replace a review of the individual contracts.
- The Alliant Small Business, 8(a) STARS and VETS are set-aside contracts with small, 8(a) and Service-Disabled Veteran-Owned business prime contractors.
- All contracts have the capacity to offer worldwide coverage.

- Order period of performance must be consistent with the customer agency's policy on task order duration.
- Fair Opportunity is required in accordance with FAR 16.505(b) and National Defense Authorization Act (NDAA) of 2008 for all orders. *Directed task orders up to \$3.5 million are allowed under the 8(a) STARS contract.

- In accordance with FAR 16.505 and NDAA 2008, no protest under FAR 33.1 is authorized for task orders under \$10 million except on the grounds that the order increased the scope, period of performance, or maximum value of the contract (FAR 16.505(a)(8)).
- For more information on any of these GWACs, visit our Web Site at www.gsa.gov/gwacs.


- The letter and number contained in parenthesis references the section of the specific contract.

CONNECTIONS, NETWORKX Universal and NETWORKX Enterprise Note:

- The letter and number contained in parenthesis references the section of the specific contract.

IT Schedule 70 Note:

- GSA is also proud to support our partners in state and local government through the IT Cooperative Purchasing Program.



Across government, information technology and telecommunications are inseparable. Communications networks are fundamental enablers for nearly every IT program. At the same time, agencies face constantly shifting priorities — ranging from the modernization and consolidation of infrastructures to system and data consolidation, service oriented architectures, cybersecurity and “green” IT. With tight budgets and a diminished workforce, finding the right solution to meet your IT and Network Services needs can be a daunting challenge.

At GSA, we help customers make smart decisions when evaluating, purchasing and implementing technology — from navigating available commercial offerings to determining the most appropriate acquisition solution. Working with leading industry partners and GSA contracting professionals, we maximize your resources to increase operational effectiveness and efficiencies and minimize compliance risks.

Government mandates and policies

Need help supporting our nation's priorities? GSA stands ready to help protect against cyberthreats, drive environmental sustainability, support small and veteran-owned businesses and keep your workforce tethered in today's mobile environment.

Solutions to meet your technology needs

We offer virtually anything to meet your technology needs — from computer systems and hardware to software and applications; data centers and storage; consulting and systems integration services; satellite services; communications, networking and Internet services; professional IT and much more.



Smarter Solutions



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