

Table 1051. Retail Trade and Food Services—Sales by Kind of Business: 2000 to 2010

[In billions of dollars (3,294.1 represents \$3,294,100,000,000)]

| Kind of Business | 2007 NAICS code ¹ | | | | | | | | |
|---|------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|--|
| | | 2000 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | |
| Retail sales and food services, total | 44, 45, 722 | 3,294.1 | 4,094.1 | 4,304.2 | 4,451.7 | 4,409.5 | 4,091.7 | 4,355.4 | |
| Retail sales, total | 44, 45 | 2,988.8 | 3,696.7 | 3,880.1 | 4,005.8 | 3,952.9 | 3,638.5 | 3,889.5 | |
| <i>GAFO, total</i> ² | (X) | 863.9 | 1,061.9 | 1,113.5 | 1,148.9 | 1,144.7 | 1,099.0 | 1,132.0 | |
| Motor vehicle and parts dealers | 441 | 797.6 | 890.1 | 901.7 | 911.8 | 788.7 | 676.8 | 744.3 | |
| Automobile and other motor vehicle dealers | 4411, 4412 | 733.9 | 819.6 | 829.0 | 836.7 | 712.1 | 602.3 | 667.1 | |
| Automobile dealers | 4411 | 688.7 | 754.2 | 761.9 | 768.5 | 652.0 | 556.9 | 621.4 | |
| New car dealers | 44111 | 630.1 | 682.0 | 685.6 | 687.7 | 576.6 | 488.2 | 546.8 | |
| Auto parts, accessories, and tire stores | 4413 | 63.7 | 70.4 | 72.6 | 75.1 | 76.6 | 74.5 | 77.2 | |
| Furniture, home furnishings, electronics and appliance stores | 442, 443 | 173.7 | 210.8 | 220.8 | 222.2 | 208.8 | 185.0 | 188.7 | |
| Furniture and home furnishings stores | 442 | 91.3 | 109.4 | 113.0 | 111.3 | 99.9 | 86.7 | 88.2 | |
| Furniture stores | 4421 | 50.7 | 58.8 | 60.1 | 59.4 | 53.2 | 46.6 | 47.7 | |
| Home furnishings stores | 4422 | 40.6 | 50.6 | 52.8 | 52.0 | 46.7 | 40.1 | 40.6 | |
| Electronics and appliance stores ³ | 443 | 82.4 | 101.4 | 107.8 | 110.8 | 108.9 | 98.4 | 100.5 | |
| Appliances, televisions, and other electronics stores | 44311 | 58.3 | 78.3 | 84.2 | 86.3 | 84.6 | 75.9 | 75.5 | |
| Building materials, garden equipment, and supply stores ³ | 444 | 229.3 | 321.4 | 334.5 | 321.3 | 305.1 | 268.2 | 284.0 | |
| Hardware stores | 44413 | 16.2 | 18.9 | 20.0 | 20.6 | 20.3 | 19.0 | 19.3 | |
| Food and beverage stores ³ | 445 | 445.7 | 509.0 | 526.2 | 548.9 | 571.2 | 570.6 | 583.3 | |
| Grocery stores | 4451 | 403.0 | 457.6 | 472.1 | 491.8 | 512.1 | 510.6 | 521.7 | |
| Supermarkets and other grocery (except convenience) stores | 44511 | (NA) | 435.3 | 448.9 | 468.6 | 488.0 | 487.4 | 496.4 | |
| Beer, wine and liquor stores | 4453 | 28.7 | 33.8 | 36.2 | 38.3 | 39.9 | 40.8 | 42.1 | |
| Health and personal care stores | 446 | 155.4 | 210.4 | 223.6 | 237.4 | 247.0 | 253.2 | 263.0 | |
| Pharmacies and drug stores | 44611 | 130.9 | 179.2 | 191.0 | 202.3 | 211.0 | 217.4 | 223.3 | |
| Gasoline stations | 447 | 250.0 | 379.2 | 422.3 | 452.0 | 502.5 | 388.5 | 453.3 | |
| Clothing and clothing access, stores ³ | 448 | 168.0 | 201.3 | 213.4 | 221.6 | 216.1 | 204.9 | 213.9 | |
| Clothing stores ³ | 4481 | 118.2 | 145.7 | 154.6 | 161.8 | 158.1 | 152.2 | 158.8 | |
| Women's clothing stores | 44812 | 31.5 | 37.0 | 38.7 | 40.3 | 38.4 | 35.8 | 37.0 | |
| Shoe stores ³ | 4482 | 22.9 | 25.3 | 26.7 | 26.8 | 26.7 | 25.0 | 26.4 | |
| Jewelry stores | 44831 | 25.0 | 28.6 | 30.3 | 31.0 | 29.3 | 25.7 | 26.7 | |
| Sporting goods, hobby, book & music stores ³ | 451 | 76.1 | 81.2 | 83.5 | 85.0 | 84.3 | 81.4 | 84.5 | |
| Sporting goods stores | 45111 | 25.4 | 30.8 | 34.0 | 35.9 | 37.2 | 37.2 | 39.1 | |
| Hobby, toy, and game stores | 45112 | 17.0 | 16.4 | 16.1 | 16.4 | 16.3 | 15.8 | 17.5 | |
| General merchandise stores | 452 | 404.3 | 528.5 | 554.4 | 578.7 | 596.5 | 592.0 | 609.8 | |
| Department stores (excluding L.D.) ⁴ | 4521 | 232.5 | 215.3 | 213.2 | 209.4 | 198.7 | 187.6 | 186.2 | |
| Discount department stores | 452112 | 96.3 | 84.8 | 80.3 | 76.9 | 70.9 | 62.8 | 64.0 | |
| Department stores (including L.D.) ⁴ | 4521 | 239.9 | 220.7 | 218.1 | 213.9 | 202.9 | 190.8 | 188.9 | |
| Discount department stores | 452112 | 100.3 | 87.5 | 82.7 | 79.0 | 72.8 | 64.4 | 65.4 | |
| Warehouse clubs and superstores | 45291 | 139.6 | 271.9 | 298.0 | 325.0 | 352.1 | 356.5 | 370.8 | |
| Miscellaneous store retailers | 453 | 108.1 | 108.8 | 115.1 | 117.8 | 113.2 | 105.4 | 112.1 | |
| Office supplies, stationery, and gift stores | 4532 | 41.8 | 40.0 | 41.5 | 41.4 | 39.0 | 35.7 | 35.1 | |
| Office supplies and stationery stores | 45321 | 22.8 | 22.3 | 22.9 | 23.2 | 21.9 | 20.3 | 20.2 | |
| Used merchandise stores | 4533 | 10.1 | 9.5 | 10.5 | 11.1 | 11.2 | 10.9 | 12.8 | |
| Nonstore retailers ³ | 454 | 180.7 | 256.1 | 284.8 | 309.1 | 319.6 | 312.5 | 352.8 | |
| Electronic shopping and mail-order houses | 4541 | 113.9 | 175.9 | 202.4 | 223.9 | 228.5 | 234.7 | 270.7 | |
| Fuel dealers | 45431 | 26.7 | 34.5 | 35.5 | 37.4 | 44.0 | 34.8 | 38.7 | |
| Food services and drinking places ⁵ | 722 | 305.4 | 397.4 | 424.0 | 445.9 | 456.6 | 453.3 | 466.0 | |

X Not applicable. NA Not available. ¹ North American Industry Classification System, 2007; see text, Section 15. ² GAFO (General Merchandise, Apparel, Furniture, and Office Supplies) represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. ³ Includes other kinds of businesses, not shown separately. ⁴ L.D. represents leased departments. ⁵ See also Table 1281.

Source: U.S. Census Bureau, "Annual Revision of Monthly Retail and Food Services: Sales and Inventories—January 1992 Through March 2010," March 2011, <<http://www.census.gov/retail/index.html>>.

Table 1052. Retail Trade Corporations—Sales, Net Profit, and Profit Per Dollar of Sales: 2009 and 2010

[Represents North American Industry Classification System, 2007 (NAICS) groups 44 and 45. Profit rates are averages of quarterly figures at annual rates. Covers corporations with assets of \$50,000,000 or more]

| Item | Unit | Total retail trade | | Food and beverage stores (NAICS 445) | | Clothing and general merchandise stores (NAICS 448, 452) | | All other retail stores | |
|----------------------------------|----------------|--------------------|----------------|--------------------------------------|-------|--|------|-------------------------|------|
| | | 2009 | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 | 2010 |
| | | Sales | Bil. dol . . . | 2,032 | 2,159 | 389 | 398 | 746 | 773 |
| Net profit: | | | | | | | | | |
| Before income taxes | Bil. dol . . . | 84.1 | 100.1 | 6.2 | 7.3 | 40.0 | 48.4 | 38.0 | 44.4 |
| After income taxes | Bil. dol . . . | 56.2 | 68.2 | 3.3 | 4.3 | 27.1 | 33.0 | 25.8 | 31.0 |
| Profits per dollar of sales: | | | | | | | | | |
| Before income taxes | Cents | 4.1 | 4.6 | 1.6 | 1.8 | 5.2 | 6.2 | 4.2 | 4.5 |
| After income taxes | Cents | 2.7 | 3.1 | 0.9 | 1.1 | 3.5 | 4.2 | 2.8 | 3.1 |
| Profits on stockholders' equity: | | | | | | | | | |
| Before income taxes | Percent . . . | 20.5 | 22.5 | 13.4 | 16.0 | 22.2 | 25.9 | 20.5 | 20.8 |
| After income taxes | Percent . . . | 13.6 | 15.3 | 7.1 | 9.5 | 15.0 | 17.6 | 13.6 | 14.5 |

Source: U.S. Census Bureau, *Quarterly Financial Report for Manufacturing, Mining and Trade Corporations*, annual, <<http://www.census.gov/econ/qfr/>>.