

ARS Mission

The Agricultural Research Service conducts research to develop and transfer solutions to agricultural problems of high national priority and provides information access and dissemination to:

- ensure high-quality, safe food and other agricultural products,
- assess the nutritional needs of Americans,
- sustain a competitive agricultural economy,
- enhance the natural resource base and the environment, and
- provide economic opportunities for rural citizens, communities, and society as a whole.

Mention of trade names or commercial products in this report is solely for the purpose of providing specific information and does not imply recommendation or endorsement by the U.S. Department of Agriculture.

The U.S. Department of Agriculture (USDA) prohibits discrimination in all its programs and activities on the basis of race, color, national origin, age, disability, and where applicable, sex, marital status, familial status, parental status, religion, sexual orientation, genetic information, political beliefs, reprisal, or because all or part of an individual's income is derived from any public assistance program. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD). To file a complaint of discrimination, write to USDA, Director, Office of Civil Rights, 1400 Independence Avenue, S.W., Washington, D.C. 20250-9410, or call (800) 795-3272 (voice) or (202) 720-6382 (TDD).

Office of Technology Transfer

USDA/ARS/OTT
5601 Sunnyside Avenue
Room 4-1159
Beltsville, MD 20705-5131

Phone: (301) 504-6905
Fax: (301) 504-5060
Website: www.ars.usda.gov/business

USDA is an equal opportunity
provider and employer.

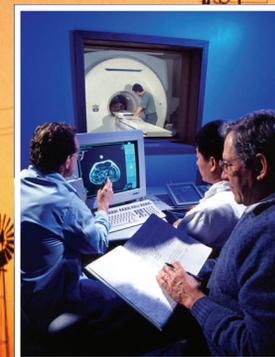


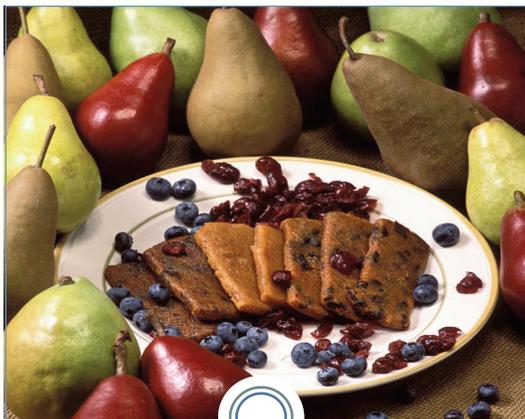
March 2012



United States Department of Agriculture
Agricultural Research Service
Office of Technology Transfer

Agricultural Technology Innovation Partnership (ATIP)





Agricultural Research Service

ARS maintains strong stakeholder relationships at the local, regional, and national levels, ensuring the relevance of its research and adoption of its results. ARS offers a broad cadre of over 2,200 scientists working on research in crop and animal production and protection, nutrition, food safety and quality, sustainable agricultural systems and natural resources in about 90 locations in diverse locations across the nation (<http://www.ars.usda.gov/research/programs.htm>).

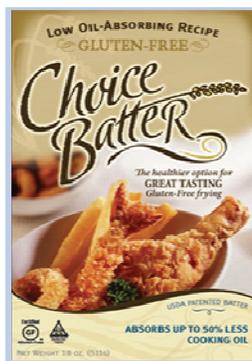
ARS scientists are nationally recognized for the quality of their work and include 30 members of the National Academy of Science. Transferring the results of ARS research is part of the agency's mission and is exemplified by Science in Your Shopping Cart

<http://www.ars.usda.gov/is/np/shopcart/shopcartintro.html>

Agricultural Technology Innovation Partnership

ARS established the (ATIP) to enhance commercialization of USDA intramural research by the private sector. Although replete with scientific expertise, the intramural research components of USDA do not have the resources nor the authority to provide business partners of USDA (licensees) with the marketing, manufacturing, and fiscal resources (complementary assets) needed by them for their businesses to be successful. Consequently, ATIP was established to strategically form geographic partnerships with well-established economic development entities that excel in providing these complementary assets. Ten organizations across the U.S. each have a Partnership Intermediary Agreement with ARS Office of Technology Transfer to formalize their membership in ATIP. This network represents a novel approach to enhance and accelerate commercialization of USDA-ARS research outcomes.

The ATIP members established a Foundation to provide both a unifying entity for the members external to ARS, as well as flexibility to engage other organizations that have a vested interest in seeing USDA research outcomes developed and adopted by the private sector for public benefit.



What's in it for Businesses?

Through the ATIP Network, businesses gain:

- science-based solutions to problems facing the food and agricultural sector
- marketing assessments and business plan development assistance
- identification of funding source (state funds, angel investments, venture capital, and SBIR and other federal grants)
- early notification of ARS Technology events,
- access to facilities, equipment and research expertise through formal agreements
- assistance in matching USDA technologies with business needs

What's in it for ARS?

Through the ATIP network ARS researchers, benefit by:

- identifying potential research partners and licensees
- increasing access to a variety of businesses
- providing industry perspective on ARS technologies
- increasing the likelihood of impact from research outcomes
- identifying potential funding sources for research scientists, and expanding customer
- stakeholder interactions with the private sector and other federal agencies

