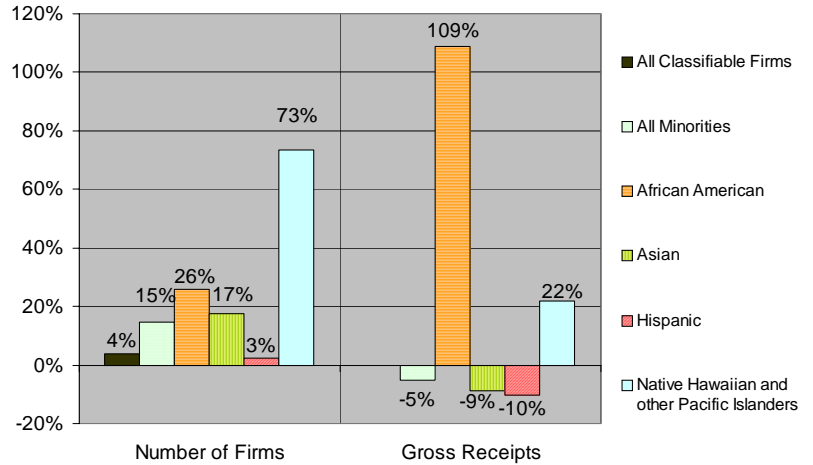


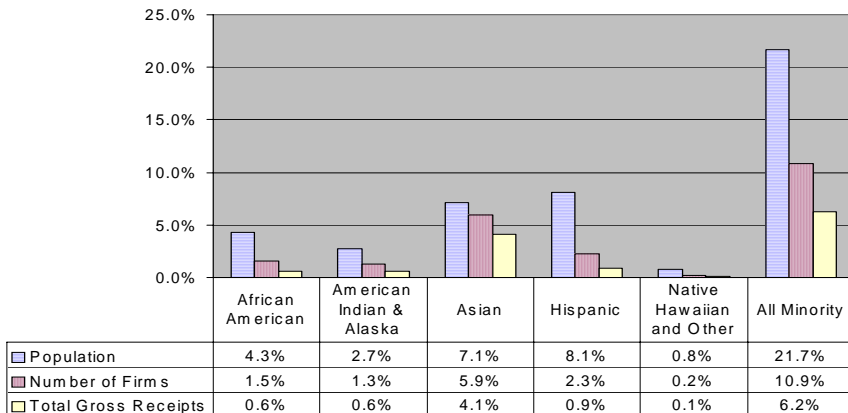
- In 2002, there were nearly 50,000 minority firms in Washington generating over \$10.7 billion in gross receipts.
- These firms also employed more than 75,000 workers.
- Minority firms represented 10.9% of all 'classifiable' firms located in the state.
- The number of minority firms in Washington increased by 15% between 1997 and 2002, compared to 4% for all 'classifiable' firms in the state.
- Washington had the 18<sup>th</sup> largest minority population, numbering over 1.3 million or 21.7% of the Washington's total population in 2002.

Change in Number of Firms and Gross Receipts for Firms in Washington 1997 - 2002



Summary Statistics by Group in Washington- 2002					
Group	Number of Firms	Total Gross Receipts (\$1,000)	Average Gross Receipts (\$1,000)	Number of Firms with Paid Employees	Paid Employees
African American	6,982	\$1,052,786	\$151	1,135	8,585
American Indian & Alaska Native	5,731	\$978,115	\$171	979	6,753
Asian	26,890	\$7,127,853	\$265	8,149	44,938
Hispanic	10,261	\$1,537,702	\$150	2,353	15,852
Native Hawaiian and Other Pacific Islander	728	\$230,773	\$317	124	1,040
<b>All Minority</b>	<b>49,275</b>	<b>\$10,743,336</b>	<b>\$218</b>	<b>12,506</b>	<b>75,039</b>
Classifiable Firms	454,067	\$172,150,094	\$379	124,946	1,108,838
All U.S. Firms (includes publicly-held)	467,290	\$448,173,831	\$959	135,590	2,130,665

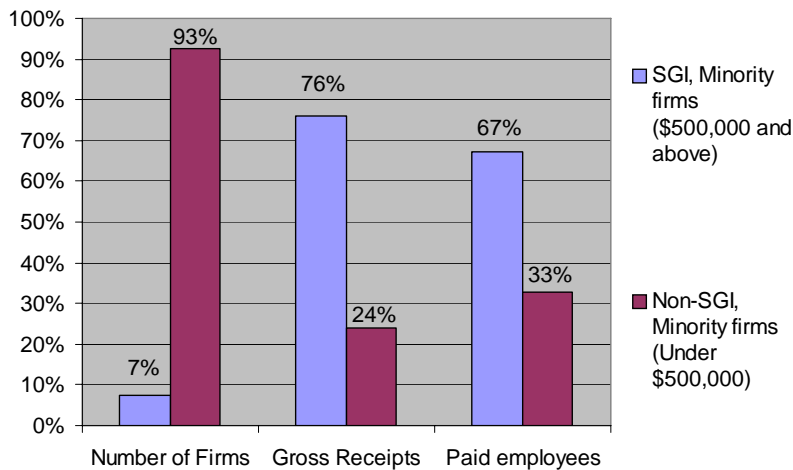
Percentage of Minority Population, Number of Firms and Gross Receipts Compared to Classifiable Firms, Washington – 2002



- In Washington, no minority group has reached parity in their number of firms and total gross receipts when compared to their representation in the state's population.
- If minority business activity in Washington matched the state's minority population percentage in 2002, the number of minority firms in the state would have exceeded 98,300 and they would have generated over \$37.2 billion in gross receipts and employed over 240,000 workers.

Source: U.S. Census Bureau's 2007 Special Tabulation for Minority Firms in 2002, Survey of Business Owners, Company Summary, September 2006; 1997 Survey of Minority- and Women-Owned Business Enterprises, July 2001. Table 2: Estimates of the Total Population of States by Race and Hispanic Origin: July 1, 2002. All U.S. Firms include publicly-held, foreign-owned and non-profit firms. Statistics for All Minority, Classifiable Firms and all groups do not include publicly-held, foreign-owned and non-profit entities. Classifiable Firms include minority-owned and non-minority-owned firms. These are firms whose ownership can be classified by race, gender of Hispanic origin. Total numbers for Classifiable Firms represent MBDA estimates. Hispanics may be of any race, because business owners were allowed to identify with more than one race category. Growth of gross receipts for Classifiable Firms is not represented because relevant 1997 data was suppressed. Due to the exclusion of tribally held governments in 2002, data for American Indian and Alaska Native firms for 1997 and 2002 are not directly comparable. Population estimates for 2002 were for all ages.

## Minority Firms in Washington by Gross Receipts Size, 2002



- While smaller in number, Strategic Growth Initiative (SGI) minority-owned firms, which have annual receipts of \$500,000 or more, generate a much larger percentage of all the group's revenues and paid employment than firms with receipts under \$500,000.
- In 2002, minority-owned firms with receipts of \$500,000 or more generated about 76% of all receipts grossed by all minority firms in Washington and employed 67% of all paid workers employed by minority firms in that state.
- Minority-owned firms in Washington were most concentrated in the following industries: other services; retail trade; professional, scientific, and technical services.

## Number of Minority Firms in Washington, by Industry - 2002

Industry	African American	American Indian and Alaska Native	Asian	Hispanic	Native Hawaiian and Other Pacific Islander	All Minority	% of All Minority Firms
Forestry, Fishing and Hunting, and Agricultural Support Services	S	240	123	189	S	574	1.2%
Mining	0	S	S	S	0	11	0.0%
Utilities	1	0	3	2	0	6	0.01%
Construction	275	533	1,056	840	64	2,681	5.4%
Manufacturing	100	154	736	173	16	1,149	2.3%
Wholesale Trade	S	78	1,140	177	S	1,527	3.1%
Retail Trade	620	602	3,782	1,027	115	6,045	12.3%
Transportation and Warehousing	862	252	1,248	579	S	2,864	5.8%
Information	S	S	302	106	S	697	1.4%
Finance and Insurance	220	106	740	195	S	1,218	2.5%
Real Estate and Rental and Leasing	492	366	2,041	465	S	3,378	6.9%
Professional, Scientific, and Technical Services	915	667	3,018	1,339	73	5,698	11.6%
Management of Companies and Enterprises	5	4	S	1	0	23	0.1%
Administrative Support, Waste Management, and Remediation Services	553	534	2,062	862	56	4,036	8.2%
Educational Services	S	178	S	194	1	861	1.8%
Health Care and Social Assistance	862	746	2,326	1,638	S	5,341	10.8%
Arts, Entertainment, and Recreation	465	S	541	317	86	1,613	3.3%
Accommodation and Food Services	99	81	2,879	712	11	3,815	7.7%
Other Services	1,081	736	4,435	1,447	91	7,718	15.7%
Unclassified	S	S	33	0	S	63	0.1%
<b>All Firms</b>	<b>6,982</b>	<b>5,731</b>	<b>26,890</b>	<b>10,261</b>	<b>728</b>	<b>49,275</b>	<b>100.1%</b>

Source: U.S. Census Bureau's 2007 Special Tabulation for all minority firms in 2002, *2002 Survey of Business Owners, Company Summary*, September 2006; *1997 Survey of Minority- and Women-Owned Business Enterprises*, July 2001. Statistics for All Minority firms by receipts size represent MBDA estimates. Hispanics may be of any race, because business owners were allowed to identify with more than one race category. Other Services includes firms not provided for elsewhere in the classification system which are engaged in activities such as equipment and machinery repairing, promoting religious activities, grant-making, advocacy, providing dry-cleaning and laundry services, personal care services and dating services. S = Estimates are suppressed when publication standards are not met. Total percentages for minority firms by industry may exceed 100% because some firms may be classified in more than one industry. For more information on MBDA methodology, please review [The State of Minority Business Enterprises](#) at [www.mbda.gov/minoritybizfacts](http://www.mbda.gov/minoritybizfacts). For information on Census' data methodology and standard errors, please visit [www.census.gov/csd/sbo/index.html](http://www.census.gov/csd/sbo/index.html). Prepared by MBDA's Office of Business Development, March 2008.