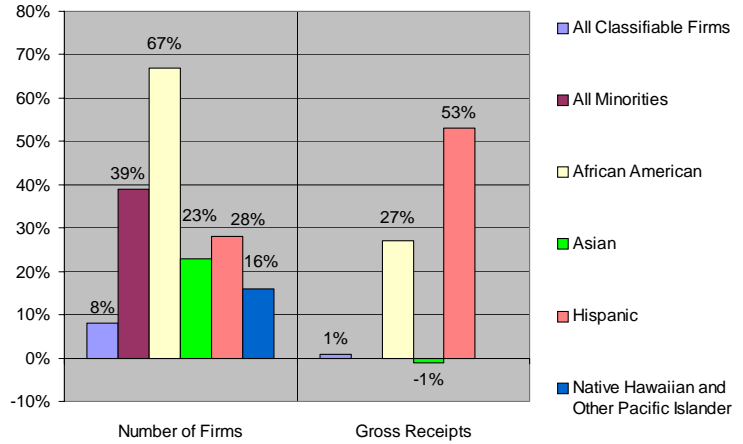


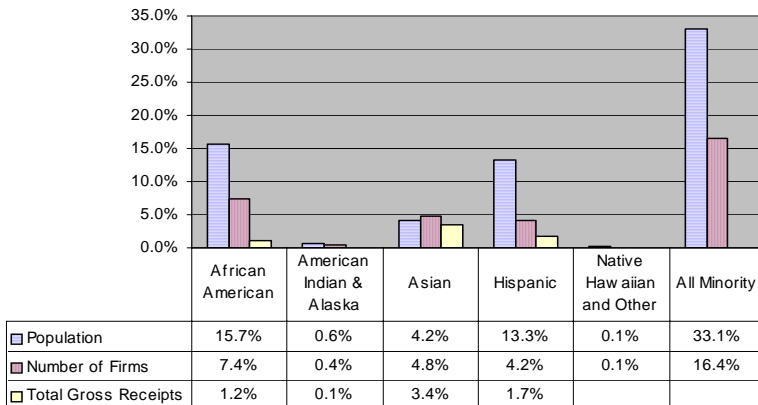
**Change in Number of Firms and Gross Receipts for Firms in Illinois  
 1997 - 2002**

- In 2002, there were over 153,000 minority firms in Illinois, of which about 16% (24,057) were employer firms.
- Minority firms represented 16.4% of all 'classifiable' firms located in the state.
- The number of minority firms in Illinois increased by 39% between 1997 and 2002, compared to 8% for all 'classifiable' firms in the state.
- Illinois had the fifth largest minority population in the country, numbering about 4.2 million or 33% of the state's total population in 2002.



Summary Statistics by Group in Illinois – 2002					
Group	Number of Firms	Total Gross Receipts (\$1,000)	Average Gross Receipts (\$1,000)	Number of Firms with Paid Employees	Paid Employees
African American	68,699	\$4,980,181	\$72	4,218	38,457
American Indian & Alaska Native	3,379	\$440,748	\$130	490	4,054
Asian	44,477	\$14,544,716	\$327	13,278	98,305
Hispanic	39,539	\$7,389,214	\$187	6,574	60,576
Native Hawaiian & Other Pacific Islander	656	D	n/a	S	c
<b>All Minority</b>	<b>153,217</b>	<b>D</b>	<b>n/a</b>	<b>24,057</b>	<b>m</b>
Classifiable Firms (minority and non-minority)	933,129	\$426,608,953	\$457	244,013	2,534,993
All U.S. Firms (includes publicly-held firms)	958,120	\$1,149,671,984	\$1,200	244,352	5,091,721

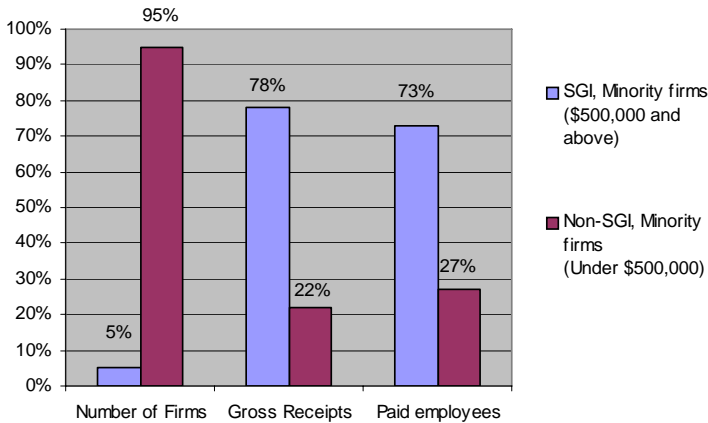
**Percentage of Minority Population, Number of Firms and Gross Receipts  
 Compared to Classifiable Firms, Illinois – 2002**



- In Illinois, only Asian Americans, and Native Hawaiians and Other Pacific Islanders have reached parity in their number of firms when compared to their representation in the state's population. No minority group has reached parity in gross receipts.
- If minority business activity in Illinois matched the state's minority population percentage in 2002, the number of minority firms in the state would have exceeded 308,000 and they would have generated over \$141 billion in gross receipts and employed about 840,000 workers.

Source: U.S. Census Bureau, 2007 Special Tabulation for Minority Firms in 2002, 2002 Survey of Business Owners, Company Summary, September 2006; 1997 Survey of Minority- and Women-Owned Business Enterprises, July 2001. Table 2: Estimates of the Total Population of States by Race and Hispanic Origin: July 1, 2002. All U.S. Firms include publicly-held, foreign-owned and non-profit firms. Statistics for All Minority, Classifiable Firms and all groups do not include publicly-held, foreign-owned and non-profit entities. Classifiable Firms are firms whose ownership can be classified by race, gender of Hispanic origin. Total numbers for Classifiable Firms represent MBDA estimates. Hispanics may be of any race, because business owners were allowed to identify with more than one race category. S = Estimates are suppressed when publication standards are not met. D = Data withheld. c = 100 to 249 employees. m = 100,000 employees or more. n/a = not available. Due to the exclusion of tribally held governments in 2002, data for American Indian and Alaska Native firms for 1997 and 2002 are not directly comparable. Growth of gross receipts for firms owned by All Minorities and Native Hawaiian and Other Pacific Islanders is not represented because 2002 data on gross receipts was withheld. Population estimates for 2002 were for all ages.

### Minority Firms in Illinois by Gross Receipts Size, 2002



- While smaller in number, Strategic Growth Initiative (SGI) minority-owned firms, which have annual receipts of \$500,000 or more, generate a much larger percentage of all the group's revenues and paid employment than firms with receipts under \$500,000.
- In 2002, minority-owned firms with receipts of \$500,000 or more generated about 78% of all receipts grossed by all minority firms in Illinois and employed 73% of all paid workers employed by minority firms in that state.
- Minority-owned firms in Illinois were also more concentrated in the following industries: health care and social assistance; other services; and professional, scientific, and technical services.

### Number of Minority Firms in Illinois, by Industry - 2002

Industry	African American	American Indian and Alaska Native	Asian	Hispanic	Native Hawaiian and Other Pacific Islander	All Minority	% of All Minority Firms
Forestry, Fishing and Hunting, and Agricultural Support Services	S	28	17	S	0	126	0.08%
Mining	S	S	S	S	0	43	0.03%
Utilities	22	5	3	19	0	46	0.03%
Construction	3,131	367	904	5,080	S	9,337	6.09%
Manufacturing	423	56	1,065	718	S	2,172	1.42%
Wholesale Trade	515	87	1,527	783	10	2,892	1.89%
Retail Trade	4,113	S	5,543	4,112	S	13,943	9.10%
Transportation and Warehousing	4,711	372	3,914	4,177	S	12,720	8.30%
Information	779	34	435	408	S	1,581	1.03%
Finance and Insurance	1,446	182	1,523	1,044	S	4,167	2.72%
Real Estate and Rental and Leasing	2,990	225	2,406	2,316	S	7,826	5.11%
Professional, Scientific, and Technical Services	5,905	368	6,701	3,347	S	15,894	10.37%
Management of Companies and Enterprises	5	0	16	6	0	27	0.02%
Administrative Support, Waste Management, and Remediation Services	4,140	S	1,648	4,171	1	9,892	6.46%
Educational Services	1,346	S	654	577	S	2,602	1.70%
Health Care and Social Assistance	22,840	S	6,647	S	267	34,280	22.37%
Arts, Entertainment, and Recreation	3,001	282	931	1,232	S	5,155	3.36%
Accommodation and Food Services	1,228	S	3,610	1,776	S	6,513	4.25%
Other Services	12,034	454	6,924	5,030	S	23,977	15.65%
Unclassified	S	0	20	S	0	93	0.06%
<b>All Minority Firms in Illinois</b>	<b>68,699</b>	<b>3,379</b>	<b>44,477</b>	<b>39,539</b>	<b>656</b>	<b>153,217</b>	<b>100.05%</b>

Source: U.S. Census Bureau, 2007 Special Tabulation for Minority Firms in 2002, *2002 Survey of Business Owners, Company Summary*, September 2006; *1997 Survey of Minority- and Women-Owned Business Enterprises*, July 2001. Statistics for All Minority by receipts size represent MBDA's estimates. Hispanics may be of any race, because business owners were allowed to identify with more than one race category. Other Services includes firms not provided for elsewhere in the classification system which are engaged in activities such as equipment and machinery repairing, promoting religious activities, grant-making, advocacy, providing dry-cleaning and laundry services, personal care services and dating services. S = Estimates are suppressed when publication standards are not met. Total percentages for minority firms by industry may exceed 100% because some firms may be classified in more than one industry. For information on MBDA methodology, please review [The State of Minority Business Enterprises](#) at [www.mbda.gov/minoritybizfacts](http://www.mbda.gov/minoritybizfacts). For information on Census' data methodology and standard errors, please visit [www.census.gov/csd/sbo/index.html](http://www.census.gov/csd/sbo/index.html). Prepared by MBDA's Chief Knowledge Officer, Office of Business Development, August 2007.