

How is DCMA Rebuilding Pricing?

Formed Cost & Pricing Center (2009)

Hired 300+ Price Analysts and Cost Monitors in the past three years

Realigned 94 Divisional ACOs and 120 Cost Monitors to corporate-aligned teams in the Center (creates a robust CACO/DACO network)

Performing Overhead Should Cost Reviews to support major programs

Specialized training for DCMA on Forward Pricing Rates, Proposal Analysis, and Cost Monitoring

Engaging with DAU on pricing content in DAU classes

Establishing Integrated Cost Analysis Teams (ICATs) at selected locations with enhanced pricing capability and increased technical workforce

Cost and Pricing augmentation for non-ICAT locations on major proposals

Leveraging Navy Price Fighter support

Launched Contract Business Analysis Repository (CBAR)

Proposal Pricing Contact Information Defense Contract Management Agency Integrated Cost Analysis Teams (ICATs):

Lockheed Martin – Ft Worth, TX
(817) 763-4985 or (817) 763-4422

Lockheed Martin & United
Launch Alliance – Denver, CO
(303) 977-6297 or (303) 977-8130

Boeing – St. Louis, MO
(314) 232-7822 or (314) 232-2731

Sikorsky – Stratford, CT
(203) 386-5879 or (203) 386-6766

Raytheon – Tucson, AZ
(520) 794-5277 or (520) 794-8361

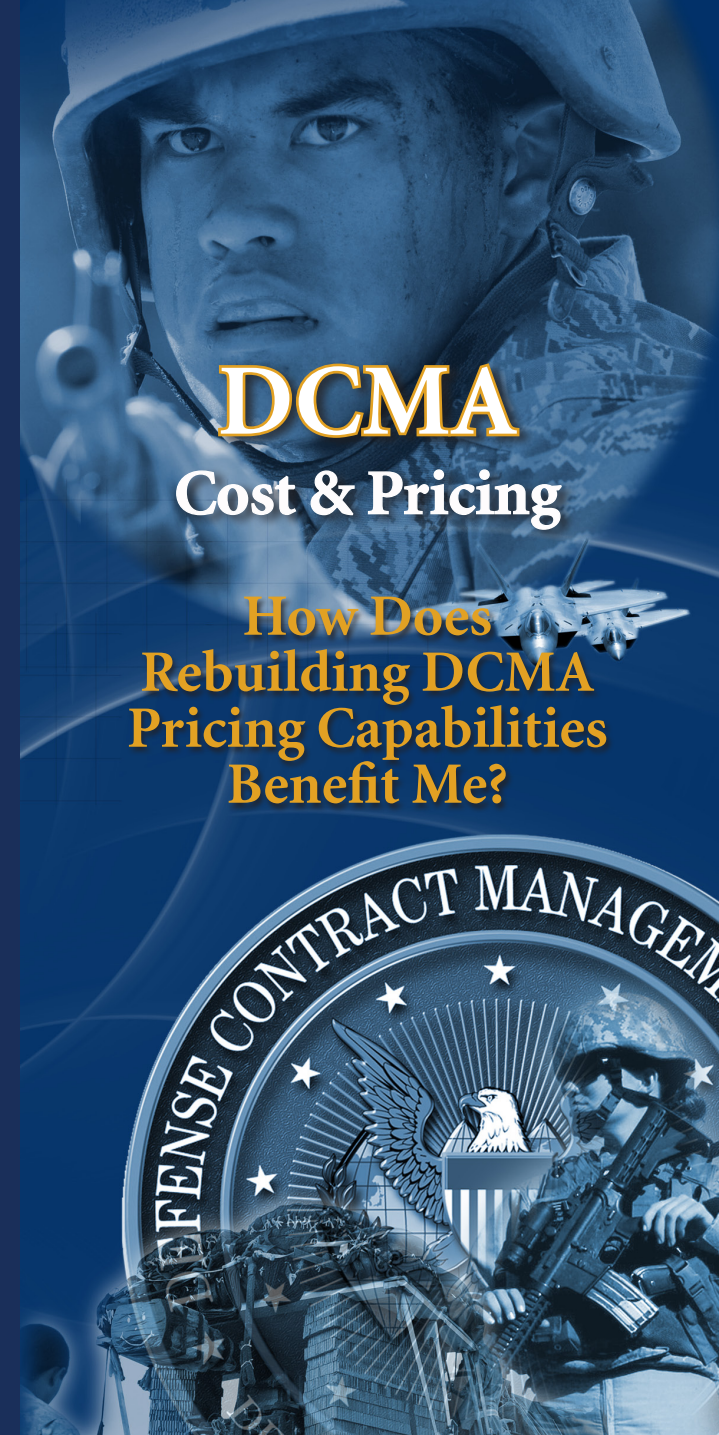
Raytheon – Tewksbury, MA
(978) 858-5675 or (978) 858-5505

Boeing – Philadelphia, PA
(610) 591-8062 or (610) 591-8500

Bell Helicopter – Ft Worth, TX
(817) 280-7153 or (817) 280-7000

Non-ICAT Locations:

Please contact your cognizant ACO



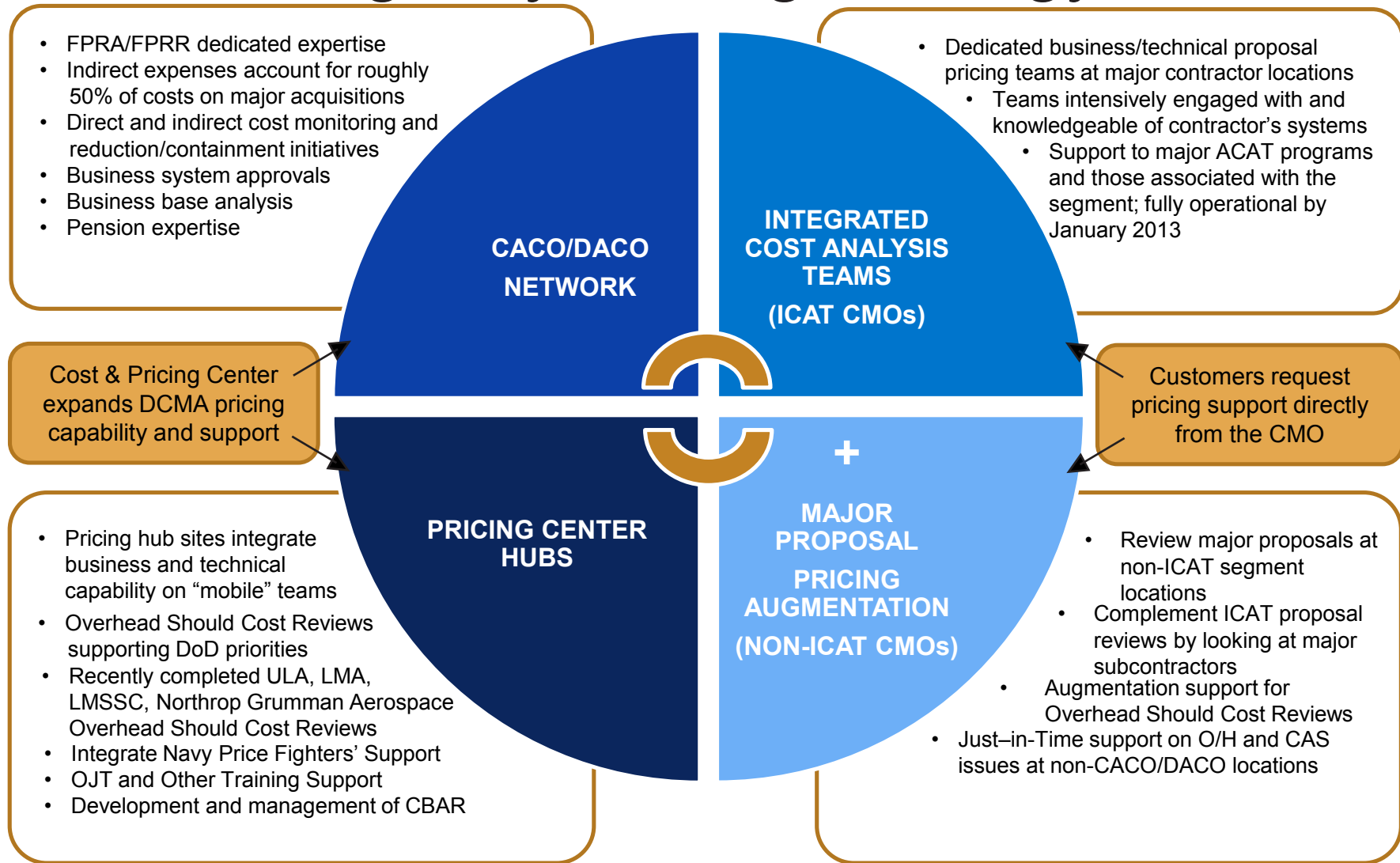
DCMA

ACQUISITION INSIGHT  GLOBAL ENGAGEMENT

DCMA Cost & Pricing

*Better Pricing
for
Better Buying Power*

Agency Pricing Strategy



Benefits to DOD Customers

ICAT: *Intensive* business and technical pricing support at major contractor locations

Non-ICAT: *Surge* support on all major proposals throughout Agency

CBAR: *Real-time* business information on major contractors

Training: More *capable* DCMA pricing work force

CACO/DACO Realignment: Building *consistency* in overhead and business system decisions at all contractor locations

Better pricing support for you!