

# DISCOVER INTERNATIONAL OPPORTUNITIES

AT OUR UPCOMING EXPORT AWARENESS WORKSHOPS

“It’s time for South Dakota to become a player on the world stage”

- Governor Dennis Daugaard



## DO YOU KNOW OF A COMPANY THAT HAS...

- A product or service that has been successfully sold in domestic markets?
- Management with the interest and capability to consider opportunities overseas?

We can help! Join us at our upcoming workshops...

## EXPORT AWARENESS WORKSHOPS

The South Dakota International Trade Center, the Small Business Administration, the Governor’s Office of Economic Development, U.S. Commercial Service, the South Dakota Small Business Development Centers, the Great Plains International Trade Association, and South Dakota Department of Agriculture have teamed together to provide a statewide series of workshops to raise awareness and to connect South Dakota companies to the resources available to begin exporting their products.

These workshops are 45-60 minutes in length and targeted towards companies that have never exported or have very limited experience with exporting.

## TOP CONCERNS ABOUT EXPORTING

1. Fear of not getting paid once the product has been shipped
2. Unfamiliarity with the buyer’s language
3. Perceived loss of control when dealing with a foreign buyer
4. Production is already at full capacity
5. Decision makers are unsure of where to start.

## FIND SOLUTIONS AT THESE WORKSHOPS!

Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact Rock Nelson at (605) 941-6696 or [rock@siouxfalls.com](mailto:rock@siouxfalls.com).

FOR MORE INFORMATION

[www.export.gov/southdakota](http://www.export.gov/southdakota)

[REGISTER HERE](#)

## No Charge

Breakfast/Lunch provided.

## Locations & Dates:

### Aberdeen

Nov. 7. 12p.m.-1p.m.  
Alonzo Ward Hotel

### Madison

Oct. 31. 12p.m.-1p.m.  
Heartland Consumer Power  
District Office

### Pierre

Oct. 25. 12 p.m - 1 p.m.  
Pierre Chamber Community  
Room

### Rapid City

Oct. 30. 12 p.m - 1 p.m.  
Rapid City University Center

### Sioux Falls

Oct. 23. 7:30 a.m.-8:30a.m.  
Cherapa Place Conference  
Room

### Vermillion

Oct. 23. 12 p.m - 1 p.m.  
Red Steakhouse

### Watertown

Nov. 8. 12 p.m - 1 p.m.  
LATI Theatre Room

## Questions?

### Rock Nelson

[rock@siouxfalls.com](mailto:rock@siouxfalls.com)  
(605) 941-6696

