<u>Interviewer:</u> Tell me what Ex-Im Bank's financing has meant to UPS and to your clients.

Well, we have been here since 1996, recently we have see a lot of opportunities to go into new markets because of all of these economic crisis that basically constrained credit now we are one of the most reliable and real sources of financing for Mexican companies; Most of them medium sized companies that typically are not able to get good pricing or good terms from the local banks.

<u>Interviewer:</u> As you know, Ex-Im Bank's mission is to get jobs in the united states, but it also benefits jobs in Mexico as well has that been your experience with your clients?

Absolutely, I think that the growth I have seen for example, one of my customers that we started to support years ago, they have tripled their size and triples the amount of jobs In their facilities so that is one of the best cases where you can see how working together we can help to generate jobs in the united states and jobs here in Mexico.