

Agenda

Overview & Statistics

Tax Identification Number & W-9

Electronic Data Interchange (EDI)

Supplier Requirements (Terms & Conditions)

Invoice Submission

Prompt Payment Act (PPA)



Agenda (Cont)

Pro	per	Inv	oi/	ces
	PU			-

Most Common Payment Issues

AAFES Corporate Card

On Line Vendor Internet Inquiry

Information on the Web

Open Discussion



- √ 6M invoices
- ✓ Payments total \$8B
- √ 63% EDI invoices/37% Manual invoices
 - → Manual invoices are as much as 5x likely to need resolution by AAFES personnel prior to payment than electronic



- ✓ W-9 must be submitted by vendor before AAFES will activate a payment vendor code
- ✓ Be sure name and address appear the same on the W-9 as the information on file at the IRS
- ✓ AP does online TIN verification on IRS web site before activating payment vendor codes



EDI Options and FEDI

✓ EDI / FEDI Invoicing options

- → AAFES Supplier Requirements Agreement 03-01, March 2010 Section 4b
- → FEDI (Financial EDI) Electronic Payment
 Authorization Form is available at the following address
 - http://www.aafes.com/edi/EDI_Page.htm
 - Fax number fax the completed form to: (214) 465-2339

✓ Address:

http://www.aafes.com/pa/selling/supply2.pdf

- ✓ For information on EDI Invoicing and all EDI transaction sets, select the "Electronic Data Interchange" link on the AAFES home page, and select one of the following links from the various header tabs
 - → EDI CONTACT LIST
 - → AAFES LISTINGS
 - → COMMUNICATION SPECIFICATIONS
 - → AAFES ROUTING
 - → EC/EDI FORMS
 - → CROSSDOCK VIDEO
 - → TMS USER GUIDE FOR VENDOR INTERFACE
 - → DATA SYNCHRONIZATION



AAFES Supplier Requirements

✓ Agreement 03-01, March 2010, Section 1

- → See interest on balance dues (Paragraph 4.b)
- → Interest will be calculated as a rate of prime plus 1%
- → See AAFES policy on retention of discounts and allowances (Paragraph 4.c)
- → See notification period for non-receipt of returned merchandise (Paragraph 4.f)



AAFES Supplier Requirements

✓ Agreement 03-01, May 2010, Section 3

- → See criteria for proper invoice (Paragraph 1.a)
- → Invoices that do not meet the definition of proper invoice may be returned unpaid with description of the error(s)
- → Payment clock for net and discount period will not begin until a proper invoice is returned with a new invoice date

http://www.aafes.com/pa/selling/supply2.pdf

AAFES Terms & Conditions

- ✓ For Expense, Supplies, and Equipment January 2010, Section 1
 - → See proper ratification process (Paragraph 2.c). AAFES is not obligated to abide by contractual changes that do not follow these procedures
- **✓** Address:

http://www.aafes.com/pa/selling/termscon.pdf

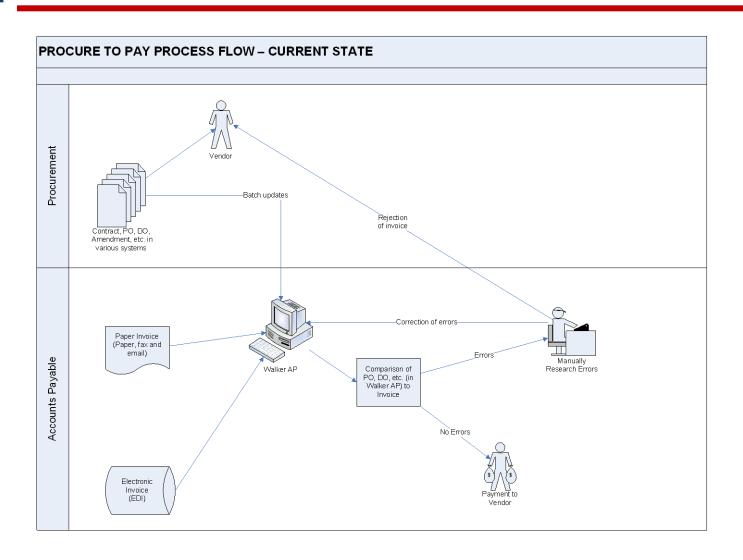


Invoice Submission Preference

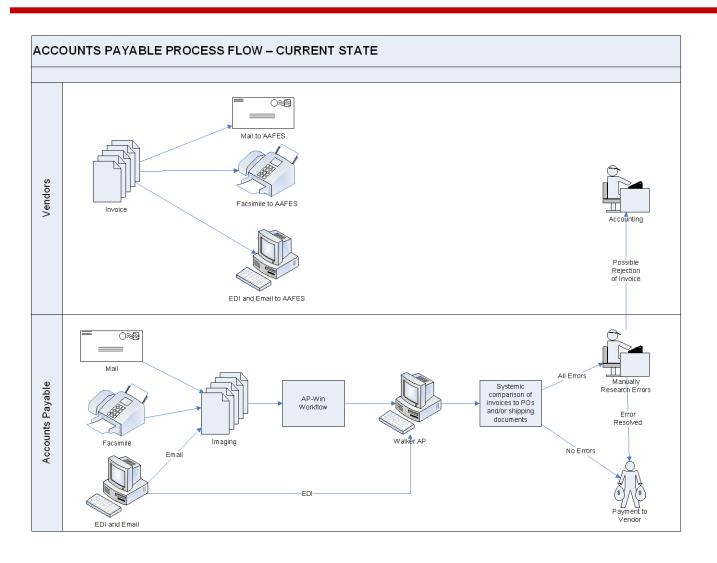
- **✓** EDI
- ✓ Web portal
- ✓ Facsimile (manual invoice)
- ✓ Email (manual invoice)
- ✓ Mail (manual invoice)

AAFES' goal is to increase electronic invoice submission and decrease manual invoice submission

Invoice Submission Process Flow



Invoice Submission Process Flow





- ✓ Federal regulation on timely payment of vendor's invoices
- ✓ For net terms the payment start date is the invoice received date
- ✓ For discount terms the start date is the invoice date
- ✓ Payment is considered made on the date placed on the check or date received by the bank for ACH payments
- √ http://www.fms.treas.gov/prompt/



EXCHANGE What Constitutes a Proper Invoice?

- ✓ Invoice number—unique and non-duplicated
- ✓ Invoice date—cannot be earlier than PO ship/deliver date nor can it be future dated
- ✓ Purchase order number, if applicable
- ✓ AAFES assigned vendor number
- Remit to address
- Contracted terms (shipping, payment and discount terms)

EXCHANGE What Constitutes a Proper Invoice?

- ✓ Item cost, UPC and quantity shipped/delivered
- ✓ Contractor name and telephone number (manual invoice only)
- Currency code
- Allowances figured in the same manner as PO
- Packing, palletizing and crating charges stated separately, if applicable



Improper Invoice Facts

✓ Improper invoices will be returned unpaid

- → Payment clock for net terms of resubmitted proper invoices is <u>not</u> based on the original invoice date
- → Resubmitted proper invoices will be assigned a new date for PPA compliance



- ✓ Out of tolerance invoices (invoice exceeds PO amounts)
 - → A Purchase Order can be a contract; making a shipment based on a PO is accepting the offer
 - → Please remember to review all PO's for discrepancies including price and or quantity
 - → If an error is found please contact the Buyer and ask that the PO be amended
 - Discrepancies between the PO and invoice will result in payment delays



✓ Do not ship based on verbal agreements

→ Must have a PO/DO amendment to preclude out of tolerance invoices and payment delays

✓ Illegible Invoices

→ Colored paper or shaded areas on paper invoice may result in an illegible image

- ✓ Invoice references incorrect PO number or PO number missing
- ✓ Payment address/location changes not submitted timely
 - → In writing
 - On company letterhead
 - Signed by the appropriate official
- Mergers and acquisitions



- Matching of invoices and chargebacks to proper invoice numbers and credit memos
- ✓ For VMI vendors invoices commonly come in before the Purchase Order
- ✓ Invoice date is earlier than ship date on PO
- ✓ Discount days are equal to or greater than net days

✓ Incorrect PO number submitted

- → PO not on file
- → Vendor code mismatch (PO vs. invoice)

✓ Duplicate invoice number transmissions

- ✓ For VMI vendors only
 - → PO transmission must precede invoice transmission by at least one day
 - → UPC codes listed on PO must be in AAFES' IMF

- ✓ Vendor declines the chargeback yet keeps the merchandise
- ✓ Pricing issues
- Length of time to receive RA number from the vendor
- Data requirements

AAFES Corporate Card

- ✓ Customized Wells Fargo Bank multi-functional MasterCard program
- ✓ Implemented at the end of 1995
- Authorized payment method when specified in contract
- ✓ For small dollar expense purchases and Travel expenses
- ✓ Not authorized for resalable items
- **✓** *Not* for project related expenses or fixed assets



- ✓ Combination of AP LG TPM
- ✓ Current year transactions + specified time period
- ✓ Audit findings by department
 - → AP processes chargebacks
 - → LG processes claims
 - → TPM processes claims
- ✓ POC to dispute audit finding is dependent on the auditing department (AP, LG or TPM)

✓ Deductions beginning with - point of contact:

- ✓ WWCCV HQ, TPM, CO-OP
- ✓ WWACV Facility Level
- ✓ WWARC CO-OP
- ✓ A PRGX
- ✓ C Connolly
- ✓ T Logistics

- **✓** Primary post audit firm is PRGX
- ✓ Secondary post audit firm is Connolly Consulting
- ✓ POC to dispute audit finding is the auditor contact noted on the claim memo, not AAFES AP
- ✓ If needed, AAFES AP will function as the liaison between the vendor representatives and the post audit firm; AAFES AP will not work the issues to resolution

 AAFES Liaison/POC (Jennifer Tyler)

tylerjen@aafes.com

✓ AAFES contracting officer/buyer has the final decision on claims and disputes

EXCHANGE Online Vendor Internet Inquiry

- Payment and remittance information is available via the Partners website
 - → http://partners.aafes.com
- ✓ CCV's (chargeback vouchers) can be accessed on the Vendor Internet Inquiry and opened to see the detail
- ✓ Inquired information is downloadable



Welcome to Exchange Partners online

Announcements

Reference Docs

Expert Customer Service

Exchange Vendors:

Thank you for your continued support and partnership.
As you may have heard, we are engaged in the most significant culture changing initiative. We are now rolling out phase one of this initiative which is Expert Customer Service Training. General and Exchange managers are delivering the training at all Worldwide Exchange locations. Please join us in our effort to serve the "Best Customers in the World."

We invite you to attend one of the training sessions in

Welcome

Enter the USERNAME and PASSWORD you previously created.

If this is your first visit to our website, please click on Register Now.

Username:

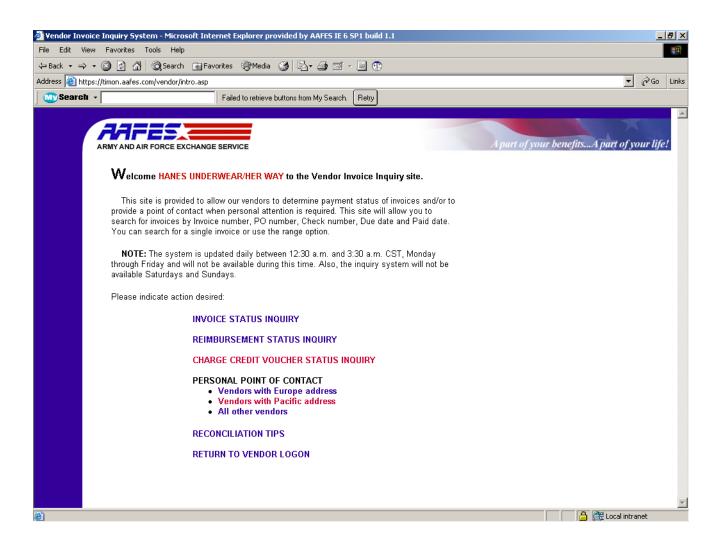
Password:

Passwords are case sensitive. Forget your password?

Logon or Register Now

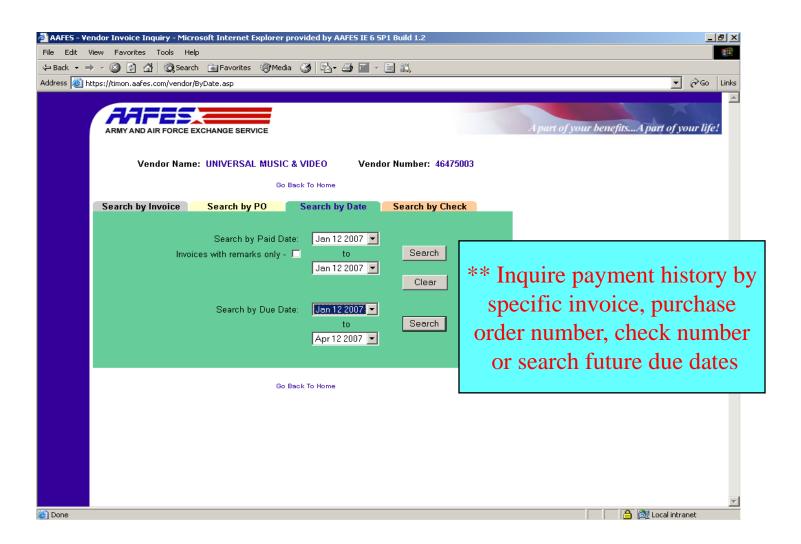


EXCHANGE Online Vendor Internet Inquiry



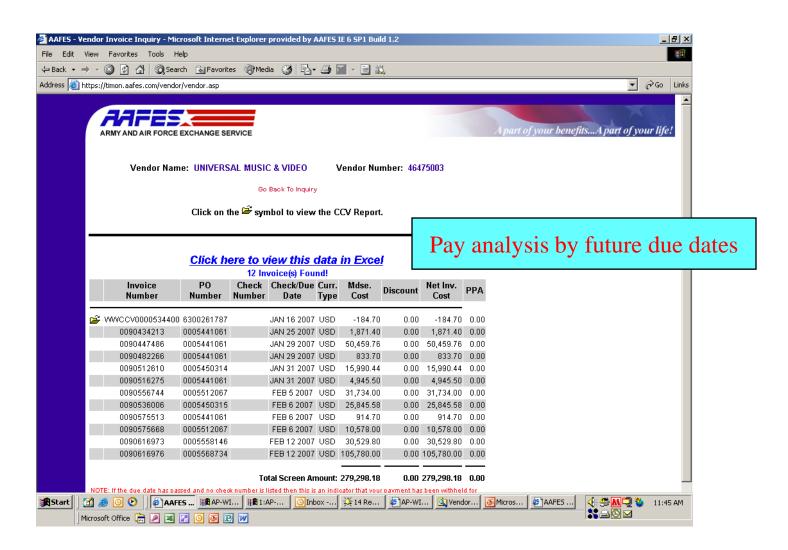


Online Vendor Internet Inquiry



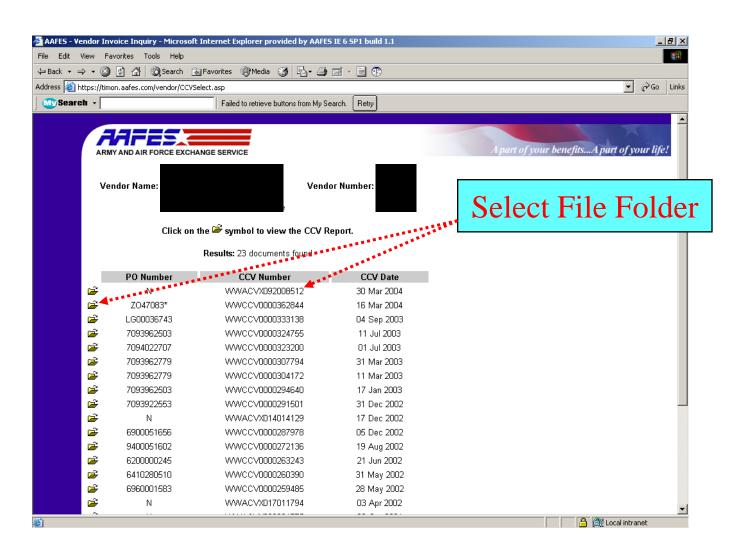


Online Vendor Internet Inquiry



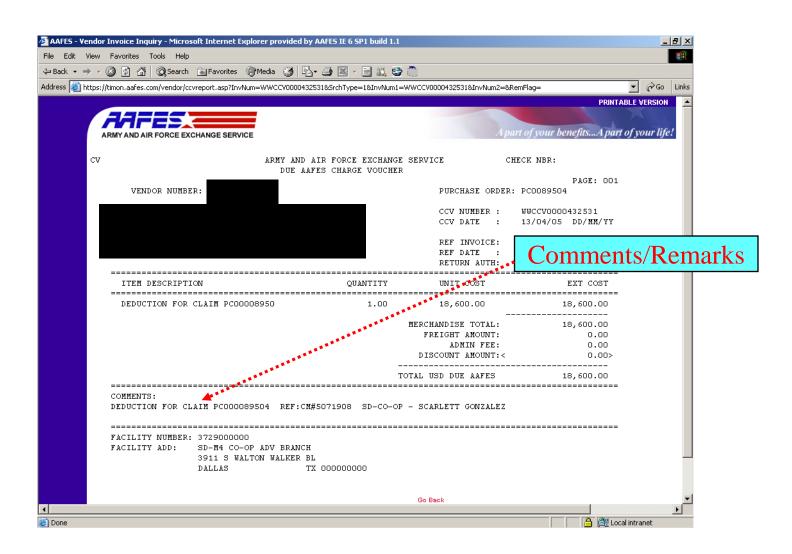


EXCHANGE Online Vendor Internet Inquiry



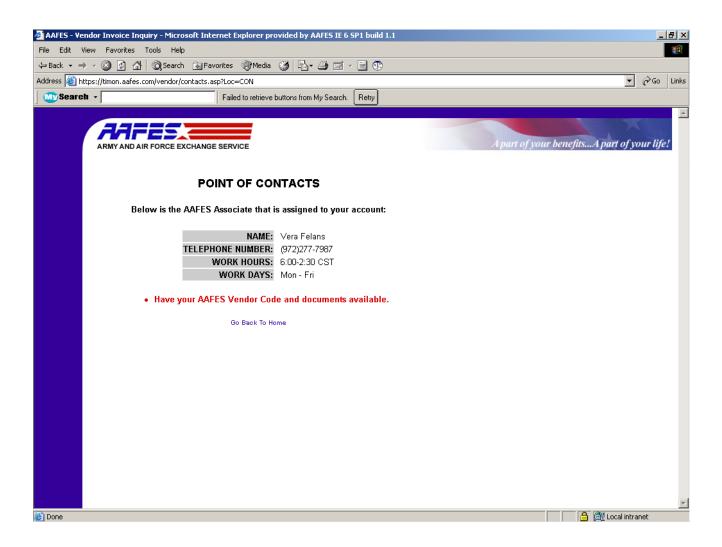


EXCHANGE Online Vendor Internet Inquiry





Online Vendor Internet Inquiry



EXCHANGE Information on the Web

- ✓ For information on doing business with AAFES, go to the AAFES home page
 - → http://shopmyexchange.com.com
 - → Click the "Doing Business with the Exchange" banner/link



EXCHANGE

Enjoy NO SALES TAX & FREE Standard Shipping offers (ex MILLIONS of items available.

Home ≥ Doing Business > Existing Suppliers / Vendors

Doing E	Business
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Prospective Suppliers / Vendors

Existing Suppliers / Vendors

Supplier Diversity

Quality Assurance

Retail Sales

eCommerce

Existing Suppliers / Vendors

Important Documents Referenced in Current Contracts

- Supplier Requirements
- Business Terms of Agreement
- Retail Agreement
- Authorization to Enter Military Installations
- Background Check Form 3900-006
- Public Trust Positions Form SF85P



Download Adobe Acrobat to view pdf documents.



EXCHANGE Information on the Web





- . Getting Started
- . Retail Sales
- . Catalog/Internet
- . Non-Retail Procureme
- . Services & Vending
- . Military Clothing Sales
- . Construction/ AE
- . Supplier Diversity
- .FAQ
- . Existing Vendors/Supp
- . HOMEPAGE

Frequently Asked Questions (FAQs)

Finance & Accounting

Trade Promotion Management

EPOL (Exchange Partners OnLine)

Logistics

Purchase Order Process

Post Audit

Unable to find the answer to your question from the links above? Send your question to: Supplier FAQ@aafes.com.



- ✓ Financial Ops Mgr: William Moring moringw@aafes.com
- ✓ AP Manager: Annie Dean <u>deanan@aafes.com</u>
- ✓ AP Supervisor: Lyndsee Nicholson <u>nicholsonl@aafes.com</u>
- ✓ AP Supervisor: Eric Mutai <u>mutaie@aafes.com</u>
- **✓** Post Audit Claims Liaison (POC Jennifer Tyler)
 - → E-mail: tylerjen@aafes.com
- ✓ Telephone inquiries: Use contact option on vendor internet invoice inquiry
- ✓ Email invoices to: apinvoices@aafes.com
- ✓ Email correspondence to: apinfo@aafes.com
- **✓** Fax Correspondence: (214) 465-2900
- ✓ Fax invoices only to: (214) 465-2812
- Catalog inquiries to: <u>vendordisputes@aafes.com</u>



