

## EX-IM BANK EXPORTER FORUM Friday, October 19, 2012 - Newark, NJ





## Learn How to Increase Your Company's Foreign Sales

Please join the Federal Reserve Bank of New York and the Export-Import Bank of the United States (Ex-Im Bank) Vice Chair and First Vice President Wanda Felton at this forum to learn about:

- · Obtaining protection against the risk of nonpayment
- Extending credit to your buyers
- Accessing vital working capital
- Finding new markets and customers
- Understanding how to use government resources to export



Wanda Felton Vice Chair and Export-Import Bank

## **Global Access Small Business EXPORTER FORUM**

Friday, October 19, 2012 8:30 AM to 12:00 PM **Newark Museum** 49 Washington Street **Newark, New Jersey** 

No Cost, but reservations are required - details below.

This event is tailored to address the needs of small and medium-sized businesses with 500 or less employees.

## **Preliminary Agenda**

8:30 AM Registration

9:00 AM -9:30 AM **Welcome and Opening Remarks** 

**Program Overview – "Global Access for Small Business"**The Honorable Wanda Felton, Vice Chair and First Vice President Export-Import Bank of the U. S. (Ex-Im Bank)

Panel Discussion - "Other Companies are Exporting, Why Aren't You?" 9:30 AM -

10:30 AM This panel discussion will describe how local companies use Ex-Im Bank and other government agencies to support the

growth of their international business.

10:30 AM -

Panel Discussion with Agency Officials – "Resources to Grow Your Exports"

A moderator-led discussion with federal and state agency officials who explain how their products and services can help 11:30 AM

business owners in expanding their state and export opportunities.

11:30 AM -12:00 PM **Networking Session** 

Attendees are given the opportunity to meet one-on-one with agency officials and local export development officials to ask questions and learn more about how to effectively use government resources.

Space is limited! REGISTER NOW at: http://www.exim.gov/gasb

Note: Attended on-site parking, provided by Central Parking, an independent operator, is available (\$7.00) in the Museum parking lot, with entrances located at Washington St. and Central Ave.

A world of new ideas for expanding your international business is waiting for you!

Global Access Partners:





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