



Business Opportunities at DHS

NOVEMBER 2009

From the Chairman

Dear Friends,

As the holidays approach, I wish you continued success in your business endeavors. The Committee on Homeland Security is diligently planning for 2010 and we plan to continue working on developing new opportunities for the Nation's business owners.

This month's newsletter provides information on doing business with the Science and Technology Directorate, the branch of the Department of Homeland Security responsible for research and development. Additionally, there is good information on the Federal Register and the role it can play in ensuring you have current information on proposed rule changes and regulations that may impact on your business. We also have taken the time to include upcoming events and opportunities with the Department that you may want to take advantage of.

Please continue to share your views on working with the Department with the Committee. Additionally, feel free to provide your suggestions on improving the newsletter. Do not hesitate to contact us at DHSBizOps@mail.house.gov if I can be of assistance to you.

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A handwritten signature in black ink that reads "Bennie G. Thompson".



"Securing our homeland is one of the nation's most critical needs. Artificial barriers that prevent those with good ideas from contributing to this important endeavor can no longer be permitted to remain unchecked. The kind of bureaucratic inertia that leads to limited opportunities for many must be replaced by a new spirit of service and inclusion. I am committed to ensuring expanded participation in this critical endeavor."

—Chairman Bennie G. Thompson

The Federal Register and Your Business

What is the Federal Register?

The Federal Register was created in 1935 by the Federal Register Act. The Federal Register is one of the most important sources for information on the Executive Branch. Published daily, Monday through Friday, the Federal Register carries all proposed and finalized regulations and many significant legal notices issued by the various agencies, as well as presidential proclamations and executive orders.

The Federal Register provides opportunities for individuals to participate in an agency's rulemaking process. Agencies utilize the Federal Register for multiple purpose. The primary uses are as follows: advance notice, proposed regulations, and final regulations.

ADVANCE NOTICE - Agencies publish "Notices of Intent" in the Federal Register to give you the earliest possible opportunity to participate in its decisions. These notices are designed to inform you that agencies are considering an issue and to solicit your feedback before a formal proposal is made.

PROPOSED REGULATIONS - "Notice of Proposed Rulemaking" are published when a formal proposal is under consideration. In addition to submitting written comments you can submit a written request that Agency officials extend the comment period. If an extension is granted, a notice of the extension is published in the Federal Register.

FINAL REGULATIONS - Upon the publication of the final rule, the rule specifies the date when the new regulatory requirements or regulations become effective. It is important to monitor the final rule implementation because this is the phase that has the final impact on your business.

How do I use the Federal Register?

The Federal Register is split into four different categories: Presidential Documents (executive orders and proclamations), rules and regulations (policy statements and interpretations of rules by federal agencies), proposed rules (petitions by agencies for assistance in rulemaking and other proposals), and notices (scheduled hearings and meetings open to the public, grant applications, and administrative orders). The category most relevant to your business are the proposed rules, also known as the Notice of Proposed Rule Making (NPRM). This category, allows agencies to solicit public feedback before changing a rule. In order to provide feedback to the agency, comments must be sent in by the deadline stated in the Federal Register. The agency will then use the comments to make the final rule, which will also be printed in the federal register.

Why is the Federal Register Important to My Business?

The Federal Register serves as the official record for the government, but most importantly it allows individuals to provide comments on rules that may have an impact on his/her business. Using the Federal Register allows a business to proactively anticipate changes and properly prepare themselves for changes that agencies make.

How Do I find the Federal Register?

The Federal Register can be accessed online for free at <http://www.gpoaccess.gov/fr>. You can also find a copy of the federal register at most law libraries. If you prefer a hard copy, you can order one from the Government Accounting Office (GAO). However, be advised that updates are made to the Register daily, and the hardcopy will have limited updates. The online version allows you to not only sign up for daily updates, but search the registry by key terms that may be relevant to your business.

If you believe your company has been treated unfairly by the Department of Homeland Security, please tell us about it: DHSBizOps@mail.house.gov

Contracting with the S& T Directorate

Part 35 of the Federal Acquisition Regulations (FAR) provides guidance on research and development (R&D) contracting. Interested companies, organizations, and other entities may use FedBizOpps to identify R&D opportunities, which may be posted as solicitations or broad agency announcements (BAA). The Department of Homeland Security's Science and Technology Directorate (S&T) aligned its near-term research and development initiatives with its customers' needs by breaking them down along 12 Capstone Integrated Product Teams.

High priority technology needs are those that DHS would like assistance with from industry and research organizations in those 12 categories, which include border security, cargo security, chemical/biological defense, cyber security, transportation security, counter-IED (Improvised Explosive Devices), incident management, information sharing, infrastructure protection, interoperability, maritime security, and people screening. More information

on S&T's High Priority Technology Needs can be found at: http://www.dhs.gov/xlibrary/assets/High_Priority_Technology_Needs.pdf.

As the central R&D organization for the Department of Defense, the Defense Advanced Research Projects Agency (DARPA) is charged with "sponsoring revolutionary, high-payoff research that bridges the gap between fundamental discoveries and their military use." The DARPA website, available at <http://www.darpa.mil>, includes links to solicitations and BAAs, and a publication, *Doing Business with DARPA*, that provides information on the agency's procurement process. The Department of Homeland Security (DHS) has an organization, the Homeland Security Advanced Research Projects Agency (HSARPA) that performs a similar function for DHS. Visit: <https://baa.st.dhs.gov/> for opportunities to work with S&T.

UPCOMING EVENTS WITH DHS

Regular Vendor Outreach Sessions with Small Business Specialists

Thursday, December 10, 2009

9:00 a.m. - 12:15 p.m. EST

Holiday Inn Capitol

Columbia Ballroom

*Please note DHS is no longer accommodating walk-ins at their Vendor Outreach Sessions. Registration for this event ends on December 3, 2009. To register please visit:

<http://www.dhsvoms.moriassociates.com/>

9th Annual Small , Minority, Veterans Business Owners Conference

December 9, 2009

San Antonio Texas

Sponsor: Bexar County

For more information: http://www.bexar.org/smwbe/BCSD_SMWBENew_T197_R17.html

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UPCOMING OPPORTUNITIES

For more information about these opportunities, please visit: <http://vsearch2.fbo.gov/servlet/SearchServlet>

Solicitation #	DHS Office/ Agency	Project	Point of Contact	Response Date
HSCG37-10-Q-PSJ011	USCG	HVAC & Refrigeration Preventative Maintenance Services	Greg S Evans greg.s.evans@uscg.mil	Nov 30, 2009
PR20051651	DHS	Security Equipment Maintenance Maintenance, Repair & Rebuilding of Equipment	Billy J Cooper billy.cooper@dhs.gov	Nov 30, 2009
IMPACT-10DO0005	FLETC	Economic Impact Study Research & Development	Sheila Henley sheila.henley@dhs.gov	Nov 27, 2009
HSFEHQ-10-R-0001	FEMA	Emergency Fuel Services Fuels, Lubricants, Oils & Waxes	Toye T Hobday toye.hobday@dhs.gov	Jan 04, 2010
HSTS02-10-Q-CAN106	TSA	Construction of Concrete Pad Construction of Structures and Facilities	Keena N Lewis keena.lewis@dhs.gov	Nov 24, 2009
HSCG29-10-Q-8S7035	USCG	Alternate Supply Trailer Construction of Structures and Facilities	Alexis Torres, alexis.torres@uscg.mil	Nov 23, 2009
HSCG85-0P-45461	USCG	Fabrication of Maintenance Platforms Maintenance, Repair & Rebuilding of Equipment	Danielle M. DeVillier danielle.m.devillier@uscg.mil	Nov 29, 2009
BAA_09-16_DHS_ST	DHS	Chemical Attribution Signature Studies for Chemical Threat Agents Research & Development	Janet Herman janet.herman@dhs.gov	Nov 20, 2009
HSCG80-10-Q-P45700	USCG	PAMILCO Drydock Repairs Maintenance, Repair & Rebuilding of Equipment	Tara M Holloway tara.m.holloway@uscg.mil	Nov 25, 2009

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FORECASTING OPPORTUNITIES

For more information about these opportunities, please visit: <http://www.fido.gov/dhs/aap/publicviewsb.asp>

NAICS Code	DHS Office/Agency	Project	Point of Contact
541712	DHS HQ	STC Maritime Support	Rhonda Trent Rhonda.trent@dhs.gov
811213	USCG	Digital Selective Calling (DSC) Support - Shore Side	Lance Nyman Lance.Nyman@uscg.mil
541330	USCG	Systems and Technology Support	Emely Hagins Emely.Hagins@uscg.mil
926120	USCG	Contractor Technical Analysis, Documentation, Facilitation and Project Support Services for The U.S. Coast Guard, Office of Acquisitions (CG-9) in support of the immediate needs for all current, past and future projects.	Frank Pierce, LCDR, USCG frank.a.pierce@uscg.mil
541511	ICE	ITFO Requirement. The Contractor shall provide the full range of IT support services, technical and management expertise. The Contractors shall furnish the necessary personnel, materials, equipment, facilities, travel, and other services required.	Jeffrey N. Hamilton jeffrey.hamilton1@dhs.gov
561730	FEMA	Ground maintenance at Temporary Housing Staging Area. Locations include: Carnes, MS; Hickory, MS; Columbia, MS; Lumberton, MS; Purvis, MS; Selma, AL	Mary M Petruzzo mary.petruzzo@dhs.gov
561110	DHS HQ	Administrative Support Services	Paul Attorri paul.attorri@hq.dhs.gov
541511	DHS HQ	OPNET Software Tools Supporting Enterprise Performance and Capacity Monitoring, Alerting, Analysis and Reporting. (Purchase)	David McDougall david.mcdougall@dhs.gov
238220	USSS	Replace/install various HVAC equipment units in several buildings on the JJRTC campus.	Keturah Tate keturah.tate@ussdhs.gov
541330	USCG	Unmanned Aerial Systems (UAS) Operating off the National Security Cutter (NSC)	J. Simmons joy.a.simmons@uscg.mil
541330	DHS HQ	Procurement of engineering services via modification to existing contract HSHQDC-08-J-00181. These needed engineering services are for technical operations engineering consultation and technical support for DHS OCI	David Campbell david.campbell@dhs.gov

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HELPFUL LINKS

“How to Do Business with the Department”

http://www.dhs.gov/xopnbiz/editorial_0421.shtm

DHS Organizational Chart

http://www.dhs.gov/xabout/structure/editorial_0644.shtm

OSDBU Contacts

http://www.dhs.gov/xopnbiz/smallbusiness/gc_1178570919850.shtm

Statistics on DHS Small Business
Performance

<http://www.sba.gov/aboutsba/sbaprograms/goals/index.html>

Reporting Contract Bundling

http://www.sba.gov/aboutsba/sbaprograms/gc/gc_bundling.html

We're Here to Serve You

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DID YOU KNOW?

You can locate advance acquisition planning information at:

<http://www.fido.gov/dhs/aap/publicviewsb.asp>

You can locate current opportunities at:

<http://vsearch2.fbo.gov/servlet/SearchServlet>

You can serve as a subcontractor with a prime at DHS:

http://www.dhs.gov/xlibrary/assets/opnbiz/OSDBU-DHS_Prime_Contractors_List.pdf

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