

# Business Opportunities at DHS



September 2009

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## From the Chairman

Greetings Friends,

Congress has reconvened for the year, and my staff and I are continuing to work hard to ensure parity with business opportunities at the Department of Homeland Security.

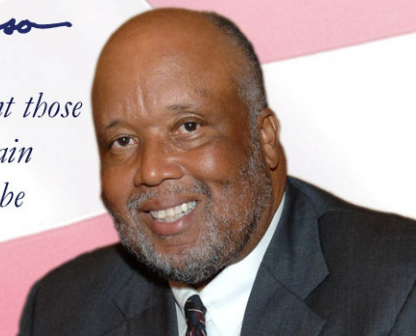
In this edition of the newsletter, we provide you with information on upcoming opportunities with DHS and information on how H1N1 is affecting the small business community. We also discuss how businesses can protect themselves from becoming victims of cyber crimes.

I encourage you to continue to send in your views on working with the Department. Additionally, feel free to provide your suggestions on how to improve the newsletter. Do not hesitate to contact us at [DHSBizOps@mail.house.gov](mailto:DHSBizOps@mail.house.gov) if we can be of assistance to you.

Keep the Faith,

*“Securing our homeland is one of the nation’s most critical needs. Artificial barriers that prevent those with good ideas from contributing to this important endeavor can no longer be permitted to remain unchecked. The kind of bureaucratic inertia that leads to limited opportunities for many must be replaced by a new spirit of service and inclusion. I am committed to ensuring expanded participation in this critical endeavor.”*

—Chairman Bennie G. Thompson



## *Small Businesses at Increased Risk for Cyber Attacks*



Technology has revolutionized the way many businesses interact with their consumers and other businesses. The internet allows businesses to attract customers in markets outside of their own, makes payment transactions easier, and allows businesses to build partnerships helpful to their missions and objectives. Although the internet has greatly facilitated the growth of many businesses over the past decade, it has also put many businesses at risk.

Earlier this month, Michael Merrit, Assistant Director, United States Secret Service Office of Investigations, testified before the Senate Committee on Homeland Security and Governmental Affairs that small businesses are at increased risk for cyber crimes; since, unlike larger companies, they are unable to take more sophisticated preventative measures to protect themselves. Phil Reiting, Deputy Under

Secretary for the Department of Homeland Security, stated during the same hearing that protecting one's computer and network should be just as much of a priority to a business as locking its doors at night. Reiting also noted that as many as 87% of data breaches could have been prevented by providing simple or intermediate preventative measures.

In the past five years cyber crimes have risen dramatically. The Panda Study, which looked at 6,000 businesses worldwide, 1,400 from the United States, found that 44% of small and midsize business had been affected by cyber crime, 41% had been infected with a virus, and 26% had experienced spyware intrusions. Many agree that protecting one's computer infrastructure can be as simple as ensuring your computer has anti-virus and spyware installed and installing web filters and firewall. As cyber crime becomes more prominent, it is imperative that businesses protect themselves.

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## **UPCOMING EVENTS WITH DHS**

### **Teaming to Win**

October 13, 2009  
Fairmont W. Virginia  
Sponsor: SB Committee Team Winning

### **Business Matchmaking**

October 15, 2009  
Boston, MA  
Sponsor: SCORE, American Airlines, American Express, OPEN, HP  
For more information: <http://www.businessmatchmaking.com/events.shtml#bmm/>

### **Federal Procurement Conference**

October 16, 2009  
Washington, D.C.  
Sponsor: Minority Enterprise Executive Council  
For more information: <http://www.meecouncil.com/>

### **Government Procurement Fair**

October 20, 2009  
Greenbelt, MD  
Sponsor: Baltimore/Washington Corridor Chamber  
For more information: [http://www.baltwashchamber.org/BWCC\\_Data/getEventDetails?eventID=699%20class=](http://www.baltwashchamber.org/BWCC_Data/getEventDetails?eventID=699%20class=)

### **Govlink 2009**

October 20-21, 2009  
Sacramento, CA  
Sponsor: Federal Technology Center  
For more information: <http://www.theftc.org/govlinkconference/>

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## *H1N1 Impacting Small Businesses*



The Federal Government urged small businesses to develop contingency plans as the number of reported cases of H1N1 continue to rise. In response to the number of reported cases, the Department of Homeland Security issued guidelines on combating swine flu for small businesses. As you know, small businesses employ about half the workers in the U.S. The announcement is the latest in a series of recommendations as the federal government braces for a potentially widespread outbreak this fall, which could hurt businesses by keeping workers at home. The government says small businesses should identify their essential operations and have plans for operating with reduced staffing. Officials also say businesses should consider letting employees work from home if they get sick.

### **SECRETARY NAPOLITANO ANNOUNCES H1N1 PREPAREDNESS GUIDE FOR SMALL BUSINESSES**

Department of Homeland Security (DHS) Secretary Janet Napolitano recently joined Small Business Administration (SBA) Administrator Karen Mills and Centers for Disease Control and Prevention Influenza Division Deputy Director Daniel Jernigan to announce a preparedness guide to assist small businesses in planning for the H1N1 flu.

“Small businesses play an essential role in our national effort to prepare for all disasters and emergencies—including the H1N1 flu,” said Secretary Napolitano. “This guide will help America’s small businesses maintain continuity of operations and resiliency as the fall flu season approaches.”

“Small Business owners should take the time to create a plan, talk with their employees and make sure they are prepared for flu season,” added Administrator Mills. “For countless small businesses, having even one or two employees out for a few days has the potential to negatively impact operations and their bottom line. A thoughtful plan will help keep employees and their families healthy, as well as protect small businesses and local economies.”

Outbreaks of H1N1 flu are occurring now across the country and will likely coincide with the return of seasonal flu this fall and winter. The preparedness guide offers small business employers tools and information to help them plan for and respond flexibly to varying levels of severity of an H1N1 outbreak—which may lead to increased absenteeism, and, if the outbreak becomes more severe, may include restricted service capabilities and supply chain disruptions. Additional preparations may be necessary if a more serious outbreak evolves during the fall and winter.

Employers are encouraged to put strategies in place now to protect their employees and their businesses in advance of the fall flu season. Included in the preparedness guide are tips on how to write a continuity of operations plan, steps for keeping employees healthy, frequently asked questions about the 2009 H1N1 flu and a list of additional resources that employers can access online.

For more information and to view the preparedness guide, visit [www.flu.gov](http://www.flu.gov) <<http://www.flu.gov/>>

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[DHSEBizOps@mail.house.gov](mailto:DHSEBizOps@mail.house.gov)

## UPCOMING OPPORTUNITIES

For more information about these opportunities, please visit: <http://vsearch2.fbo.gov/servlet/SearchServlet>

<b>Solicitation #</b>	<b>DHS Office/ Agency</b>	<b>Project</b>	<b>Point of Contact</b>	<b>Response Date</b>
HSCG40-09-Q-HB148	USCG	Repair of Trimble Equipment	Matthew T. Gross matthew.t.gross@uscg.mil	September 28, 2009
HSCG82-10-B-PMVA04	USCG	Pier Repairs at USCG Station Georgetown, SC	Odalys McGee Odalys.McGee@uscg.mil	November 05, 2009
HSCG80-10-Q-3FA020	USCG	Drydock Repairs on USCGC PATOKA	Beverly A Garner Bev-erly.A.Garner@uscg.mil	September 30, 2009
CBP-IC-2009-1	CBP	Intermittent Contractor/ Subject-Matter-Expert	Arthur S Cooper III Arthur.Cooper@dhs.gov	December 31, 2009
HSCG82-10-B-PMVA16	USCG	New Asphalt & Concrete Pavements at USCG Marine Safety Unit	Lesia K Moyer Lesia.K.Moyer@uscg.mil	October 02, 2009
HSCG3809Q200149	USCG	Technical Representative/ Sustaining Engineering Services	Gail F Payne gail.f.payne@uscg.mil	September 28, 2009
HSCEEC-10-R-00001	ICE	Armed Guard Services	Denise M. Morales denise.morales@dhs.gov	October 30, 2009
HSCG82-10-B-PMVA11	USCG	Replacement of Water Distribution system at U.S. Coast Guard Base Mobile, AL	Odalys McGee Odalys.McGee@uscg.mil	September 28, 2009
HSFLGL-09-R-00015	FLETC	Glynco IDIQ Construction Contract	Alberta L Abram alberta.abram@dhs.gov	October 02, 2009

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## **DID YOU KNOW...**

*You can locate advance acquisition planning information at:*

<http://www.fido.gov/dhs/aap/publicviewsb.asp>

*You can locate current opportunities at:*

<http://vsearch2.fbo.gov/servlet/SearchServlet>

*You can serve as a subcontractor with a prime at DHS:*

[http://www.dhs.gov/xlibrary/assets/opnbiz/OSDBU-DHS\\_Prime\\_Contractors\\_List.pdf](http://www.dhs.gov/xlibrary/assets/opnbiz/OSDBU-DHS_Prime_Contractors_List.pdf)

## **HELPFUL LINKS**

“How to Do Business with the Department”

[http://www.dhs.gov/xopnbiz/editorial\\_0421.shtm](http://www.dhs.gov/xopnbiz/editorial_0421.shtm)

DHS Organizational Chart

[http://www.dhs.gov/xabout/structure/editorial\\_0644.shtm](http://www.dhs.gov/xabout/structure/editorial_0644.shtm)

OSDBU Contacts

[http://www.dhs.gov/xopnbiz/smallbusiness/gc\\_1178570919850.shtm](http://www.dhs.gov/xopnbiz/smallbusiness/gc_1178570919850.shtm)

Statistics on DHS Small Business  
Performance

<http://www.sba.gov/aboutsba/sbaprograms/goals/index.html>

Report Contract Bundling

[http://www.sba.gov/aboutsba/sbaprograms/gc/gc\\_bundling.html](http://www.sba.gov/aboutsba/sbaprograms/gc/gc_bundling.html)

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## FORECASTING OPPORTUNITIES

For more information about these opportunities, please visit: <http://www.fido.gov/dhs/aap/publicviewsb.asp>

NAICS Code	DHS Office/Agency	Project	Point of Contact
541519	CBP	IT Professional Services	Ajay Madan Amadan@ostglobal.com
541511	CBP	ACE Total System Integrator (IBM - ACE Support Team)	Paul Jordan Paul.Jordan@associates.dhs.gov
541512	CBP	2005-1102 - A/E Design & Permit for Bonners Ferry BPS, Colville BPS, and Oroville BPS	Michael Torres Michael.Torres@eyaktek.com
541511	CBP	Software maintenance	Jose Ponce Jose.Ponce@DHS.Gov
332992	USSS	Cartridge, Small Arms	Cheryl Bernhard Cheryl.Bernhard@usss.dhs.gov
541513	USSS	PC/Printer Maintenance	Benjamin Senker Benjamin.Senker@usss.dhs.gov
561110	USCG	USCG R&D Admin Support Services	Bob Neild Robert.E.Neild@uscg.mil
TBD - EAGLE	USCG	Data Floor Support	Robert Smith rsmith@sciworld.com
562910	USCG	Hurricane Debris Removal - Louisiana	Michelle Blake michelle.m.blake@uscg.mil
611430	USCG	Watch Standard Support for Continuity of Operations Program (COOP)	Walt O'Brien Walt.J.O'Brien@uscg.mil
541690	ICE	InterAgency Agreement with the Office of Personnel Management to perform Background Investigations.	Teresa Williams Teresa.williams@opm.gov

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