



EIA-782A: REFERENCE GUIDE



Motor Gasoline

Sales Category	Customer Type
Retail Outlets	<ul style="list-style-type: none"> End Use Sales to General Public From a Retail Outlet
Other End-Users	<ul style="list-style-type: none"> Card Lock Stations (Unattended) Farmers Government: Federal/State/Local Schools Businesses Retail Sales not at a Retail Outlet
DTW Sales	<ul style="list-style-type: none"> Delivered Load to Retail Stations for Resale
Rack Sales	<ul style="list-style-type: none"> Wholesales at Terminal Rack Title Transfers at Terminal
Bulk Sales	<ul style="list-style-type: none"> Wholesales Made via Pipeline, Barge, or Railcar Wholesales Exceeding Size of a Truckload

No. 2 Diesel Fuel and No. 2 Fuel Oil

Sales Category	Customer Type
Residential	<ul style="list-style-type: none"> Residence (Single-Family Dwellings) Backup Generator EXCLUDE Sales to Apartment Buildings and Farming Business Use
Commercial/Institutional	<ul style="list-style-type: none"> Airports Apartment Buildings/Multi-Family Dwellings Banks Buses/Bus Fleets Card-Lock Stations (Unattended) Churches Commercial Businesses Commercial Boating/Fishing Defense Energy Support Center (DESC) Fleet Sales Government: Federal/State/Local Hospitals Landscaping Companies Military Nurseries/Greenhouses Office Buildings Railroad Companies Schools/Universities Trucking Companies Vehicle Refrigeration Units Vessel Bunkering/Fueling Warehouses
Industrial	<ul style="list-style-type: none"> Construction Companies Logging Companies Lumber Mills Manufacturing Plants Mining Companies Paper Mills Petrochemical Companies Road Building/Maintenance Shipyards
Retail Outlets	<ul style="list-style-type: none"> End Use Sales to General Public from a Retail Outlet
Other End-Users	<ul style="list-style-type: none"> Farming Business Use Livestock & Animal Production Recreational Boating Utility Companies
Wholesale	<ul style="list-style-type: none"> Bulk Sales to Resellers DTW Sales Rack Sales

Propane

Sales Category	Customer Type		
Residential	<ul style="list-style-type: none"> • Residence (Single-Family Dwellings) • Motor Home Propane Tanks 		
Commercial/Institutional	<table border="0" style="width: 100%;"> <tr> <td style="vertical-align: top; width: 50%;"> <ul style="list-style-type: none"> • Airports • Apartment Buildings/Multi-Family Dwellings • Churches • Commercial Businesses • Commercial Boating/Fishing • Defense Energy Support Center (DESC) • Government: Federal/State/Local </td> <td style="vertical-align: top; width: 50%;"> <ul style="list-style-type: none"> • Hospitals • Landscaping Companies • Military • Nurseries/Greenhouses • Office Buildings • Railroad Companies • Schools/Universities • Vehicle Refrigeration Units • Warehouses </td> </tr> </table>	<ul style="list-style-type: none"> • Airports • Apartment Buildings/Multi-Family Dwellings • Churches • Commercial Businesses • Commercial Boating/Fishing • Defense Energy Support Center (DESC) • Government: Federal/State/Local 	<ul style="list-style-type: none"> • Hospitals • Landscaping Companies • Military • Nurseries/Greenhouses • Office Buildings • Railroad Companies • Schools/Universities • Vehicle Refrigeration Units • Warehouses
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Industrial	<table border="0" style="width: 100%;"> <tr> <td style="vertical-align: top; width: 50%;"> <ul style="list-style-type: none"> • Construction Companies • Logging Companies • Lumber Mills • Manufacturing Plants </td> <td style="vertical-align: top; width: 50%;"> <ul style="list-style-type: none"> • Mining Companies • Paper Mills • Road Building/Maintenance • Shipyards </td> </tr> </table>	<ul style="list-style-type: none"> • Construction Companies • Logging Companies • Lumber Mills • Manufacturing Plants 	<ul style="list-style-type: none"> • Mining Companies • Paper Mills • Road Building/Maintenance • Shipyards
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Retail Outlets	<ul style="list-style-type: none"> • Buses/Bus Fleets • Card-Lock Stations (Unattended) • Fleet Sales • Trucking Companies 		
Petrochemical	<ul style="list-style-type: none"> • Petrochemical Companies 		
Other End-Users	<ul style="list-style-type: none"> • Farm Use • Gas Grill Propane Tanks • Livestock & Animal Production • Recreational Boating • Utility Companies 		
Wholesale	<ul style="list-style-type: none"> • Bulk Sales to Resellers • DTW Sales • Rack Sales 		

Other Petroleum Products (No.1 Distillate, Kerosene, Aviation Gasoline, Kerosene-type Jet Fuel, No. 4 Fuel Oil & Residual Fuel)

Sales Category	Customer Type
Retail	<ul style="list-style-type: none"> • Sales for End Use
Wholesale	<ul style="list-style-type: none"> • Sales for Resale

If you have any questions regarding the categorization of your sales, please contact our staff at
1-800-638-8812