2004

Management's Discussion and Analysis

Net Revenues

Through the 3rd quarter ended June 30, 2004, the Federal Columbia River Power System (FCRPS) earned net revenues of \$456 million, compared with \$423 million for the same period a year ago. The \$33 million increase in net revenues from the 3rd quarter of fiscal 2003 is the result of several factors. Total operating revenues decreased \$211 million, operations and maintenance increased \$38 million, purchased power decreased \$376 million, nonfederal projects increased \$123 million, federal projects depreciation increased \$8 million and net interest decreased \$37 million from last year.

For a third year, BPA's Debt Optimization program and other debt management actions have contributed significantly to increased net revenues.

Modified Net Revenues

Modified net revenues are net revenues after removing the effects of "Statement of Financial Accounting Standards 133 mark-to-market for identified derivative instruments," and debt management actions that differ from rate case assumptions. Management has determined that modified net revenues are a better representation of the outcomes of normal operations during periods of debt management actions and fluctuations in derivative market prices. Calculations similar to modified net revenues were developed as part of the initial rates for the current period and are used to determine the thresholds for two of the Power Business Line Cost Recovery Adjustment Clauses (CRACs) - Financial-Based (FB CRAC) and Safety Net (SN CRAC). The table below demonstrates the calculation for modified net revenues.

Federal Columbia River Power System

Modified Net Revenues

(Thousands of Dollars)

		Nine me	onths	ended	Twelve	months ended			
	June 30				J	30			
		2004	2003	2004		2003			
Net Revenues	\$	456,370	\$	422,753	\$ 589,041	\$	433,153		
SFAS 133 mark-to-market (gain) loss		(113,809)		(45,942)	(123,132)		(69,500)		
Debt Service Energy Northwest:									
Per Accounting Record		145,585		17,816	230,313		64,444		
Per Rate Case		(418,110)		(424,372)	(559,567)		(556,588)		
Modified Net Revenues (Expenses)	\$	70,036	\$	(29,745)	\$ 136,655	\$	(128,491)		

Operating Revenues

Revenues of \$2,178 million from electricity sales and transmission were down \$259 million or 11 percent compared to the prior year's 3rd quarter. Decreased revenue in the Power Business Line (PBL) accounted for the majority of the decrease.

PBL revenues and purchased power expenses for the 2nd quarter reflected the Oct. 1, 2003 adoption of EITF 03-11, Reporting Realized Gains and Losses on Derivative Instruments that are Subject to FASB Statement No. 133, Accounting for Derivative Instruments and Hedging Activities, and Not Held for Trading Purposes. EITF 03-11 requires that realized gains and losses associated with non-trading derivative activities, that are not physically settled, be reported on a net basis. PBL revenues and purchased power expenses for the 2nd quarter both decreased by \$98 million as a result of the adoption of EITF 03-11. Prior to Oct. 1, 2003, such settlements were recorded on a gross basis in both PBL revenues and purchased power expense. Amounts for periods prior to Oct. 1, 2003 have not been reclassified. Although determination of the effect of the change on prior years' reported revenues and expenses is not practical, the change has no impact on reported net revenues. Through the 3rd quarter PBL revenues and purchased power expenses decreased an additional \$51 million as a result of EITF 03-11, bringing the year to date decrease to \$149 million.

Additionally, during fiscal 2003 PBL negotiated the termination of several sales and purchase power commitments for fiscal 2004 and subsequent periods.

Accrued U.S. Treasury credits for fish are down \$28 million through the 3rd quarter of the year. Conditions were dryer prior to March fiscal 2003 resulting in higher credit estimates when compared to the same period of fiscal 2004.

Operating Expenses

In total, FCRPS operations and maintenance (O&M) costs through the 3rd quarter of fiscal 2004 increased \$38 million or 5 percent from the 3rd quarter of fiscal 2003. BPA operating expenses increased \$21 million, while Energy Northwest's Columbia Generating Station nuclear power plant O&M costs increased \$2 million and federal hydro O&M costs increased \$15 million.

BPA's expense for purchased power decreased \$376 million or 47 percent when compared to the 3rd quarter of fiscal 2003. During fiscal 2003 PBL negotiated the termination of several sales and purchase power commitments for fiscal 2004 and subsequent periods. Additionally, as discussed in operating revenues above, PBL purchased power expenses for the second quarter reflects the Oct. 1, 2003 adoption of EITF 03-11. PBL revenues and purchased power expenses through the 3rd quarter both decreased by \$149 million as a result of the adoption of EITF 03-11.

As shown above in the Modified Net Revenues table, Energy Northwest debt service decreased \$273 million through the 3rd quarter of fiscal 2004 from rate case estimates. Nonetheless, nonfederal projects debt service expense increased \$123 million or 305 percent from the 3rd quarter of fiscal 2003. Fiscal 2003 expense was inordinately low because Energy Northwest purchased surety bonds to release all the remaining bond reserve funds and took other one-time actions, which significantly reduced nonfederal debt service.

In total, operating expenses decreased \$207 million, or 11 percent.

Interest Expense

Net interest expense decreased \$37 million, or 15 percent, compared to the same period in 2003. The weighted average interest rate was 5.3 percent on outstanding long-term debt with the U.S. Treasury as of Sept. 30, 2003 vs. 6.0 percent as of Sept. 30, 2002. This decrease lowered interest expense on long-term debt owed to the U.S. Treasury. The decreased weighted average interest rate was primarily due to two factors: the debt optimization program and the low interest rate environment. Through the debt optimization program BPA paid relatively high coupon Treasury debt and new debt issued carried very low interest rates. Interest expense also decreased as the income earned on BPA's cash account at the U.S. Treasury increased with higher cash balances. BPA reports interest expense on long-term debt net of the interest income earned.

Utility Plant

Construction work in progress at the end of the 3rd quarter of fiscal 2004 increased \$221 million, or 17 percent, over the balance at June 30, 2003. BPA transmission increased \$162 million and Federal hydro projects \$59 million, year over year.

During the past decade, BPA minimized the construction of new transmission facilities, and instead emphasized the use of software system control investments where possible to meet the demands of load growth and system congestion. Having reached the limit of system control improvements, in late 2001 BPA started investing in several new transmission lines and substations. The planned BPA transmission build-out will continue until at least 2006. The federal hydro increase was a combination of appropriated and direct funds for fish and power system reliability and improvement investments.

Decommissioning Cost

BPA's liability for decommissioning cost at the end of the 3rd quarter of fiscal 2004 increased \$60 million, or 85 percent, over the balance at June 30, 2003. BPA booked the liability for decommissioning cost of Columbia Generating Station in the fourth quarter of fiscal 2003. Previously the decommissioning cost included only estimated decommissioning cost for BPA's interest in the Trojan plant.

Current Assets

Current assets at the end of the 3rd quarter of fiscal 2004 increased \$132 million, or 9 percent, over the balance one year earlier. This increase was the result of higher cash and accrued unbilled revenues balances partially offset by decreases in accounts receivable, materials and supplies and prepaid expenses.

\$41 million of the increase is cash received from the Northwest Infrastructure Financing Corporation Transmission Facilities Lease Revenue Bonds issued March 10, 2004. The proceeds will be used to fund the transmission line, associated with a new 60-mile long 500-kV transmission line.

Other Assets

Other assets at the end of the 3rd quarter of fiscal 2004 increased \$271 million, or 170 percent, over the balance one year earlier. The increase is the un-amortized SFAS 71 assets related to the Investor Owned Utility Risk Discount and Enron settlements, change in the fair value of certain derivative instruments, and remaining cash received from the Northwest Infrastructure Financing Corporation

(NIFC) Transmission Facilities Lease, which provided funds to begin construction on the Schultz-Wautoma transmission line.

Long-Term Debt

Long-term debt at the end of the 3rd quarter of fiscal 2004 decreased \$450 million, or 16 percent, from the balance one year earlier. This decrease was primarily the result of the payment of high U.S Treasury bond amortization at the end of fiscal 2003 as a result of the debt optimization program and a higher current portion for long-term debt.

Current Liabilities

Current liabilities at the end of the 3rd quarter of fiscal 2004 increased \$372 million, or 42 percent, over the balance one year earlier. This increase was the result of a higher current portion for long-term debt partially offset by early amortization of the current portion of federal appropriations.

Deferred Credits

Deferred credits at the end of the 3rd quarter of fiscal 2004 increased \$93 million, or 17 percent, over the balance one year earlier. This increase was primarily the Enron settlement balance due to the Judgment Fund and Investor Owned Utility Settlement Deferral.

Rates

BPA has three CRACs that are designed to collect additional revenues to insure that BPA has sufficient funds to meet its obligations, including repayment to Treasury during the rate period from 2002 to 2006. The three CRACs include a Load-Based (LB) CRAC, an FB CRAC, and an SN CRAC. The LB CRAC is a percentage rate adjustment and is based on BPA's costs to purchase power to meet load obligations. Because BPA will be acquiring some portions of this power in a highly volatile market, it is not possible to forecast accurately the cost of purchasing this power over the entire five-year rate period. Accordingly, the LB CRAC has been designed to be responsive to changes in the market price of power and to reflect the change in prices in the fixed power purchase contracts and will be reset every six months to recover the anticipated augmentation costs to meet load that cannot be recovered with the base rates.

The FB CRAC triggers when forecasted accumulated net revenues falls below a threshold value for a particular year. BPA triggered the FB CRAC on Oct. 1, 2002. The SN CRAC is designed to raise rates if a payment to Treasury or other creditor has been missed, or if the Administrator projects a 50 percent probability that such a payment may be missed in the then-current fiscal year. The SN CRAC triggered in fiscal 2003, requiring an expedited rate case and resulting in rates that went into effect Oct. 1, 2003.

Through the three months ended Dec. 31, 2003, BPA charged customers approximately \$34 million under the SN CRAC. This amount was not recognized as revenue in the first quarter of fiscal 2004 as it was "Revenues Subject to Refund" under the structure of the Public/IOU Settlement that was offered in Oct. of 2003. Therefore the amount was classified as a liability as of December 31, 2003. With the collapse of the Settlement in January of 2004, these amounts were recognized as revenue in the second quarter of fiscal 2004. For a complete presentation of the current rates use the second link below.

Additional Information

For general information about BPA and access to agency press releases, refer to our external page at http://www.bpa.gov/corporate/

For current information related to the regional discussion on how BPA will market power and distribute the costs and benefits of the Federal Columbia River Power System in the Pacific Northwest after 2006, go to http://www.bpa.gov/power/pl/regionaldialogue

For the latest information on the Transmission Business Line's Programs in Review discussion with the region, go to

 $\underline{\text{http://www.transmission.bpa.gov/Business/Customer_Forums_and_Feedback/Programs_in_Review/pir20}\\04.cfm$

Comparative Balance Sheets (Unaudited)

(Thousands of Dollars)

Assets

Assets						
		2004	June 30		2003	
Utility Plant						
Completed plant	\$	11,959,663		\$	11,707,365	
Accumulated depreciation		(4,437,334)			(4,250,727)	
		7,522,329			7,456,638	
Construction work in progress		1,499,558			1,278,634	
Net utility plant		9,021,887			8,735,272	
Nonfederal Projects						
Conservation		43,760			46,038	
Hydro		146,210			163,215	
Nuclear		2,182,157			2,130,295	
Terminated hydro facilities		28,090			28,840	
Terminated nuclear facilities		3,899,207			3,844,012	
Total nonfederal projects		6,299,424			6,212,400	
Decommissioning Cost		129,549			69,947	
		123,613			0,,,,,,	
Conservation, net of accumulated amortization		348,585			383,226	
Fish & Wildlife, net of accumulated amortization		118,438			127,042	
Current Assets						
Cash		1,104,388			902,343	
Accounts receivable, net of allowance		80,275			87,323	
Accrued unbilled revenues		227,716			192,767	
Materials and supplies, at average cost		82,734			86,599	
Prepaid expenses		114,897			209,023	
Total current assets		1,610,010			1,478,055	
Other Assets		430,120			159,245	
					•	
	\$	17,958,013		\$	17,165,187	
Capitalization and Liabilities						
Capitalization and Long-Term Liabilities						
Accumulated Net Revenues (Expenses)	\$	800,142		\$	211,101	
Federal Appropriations		4,607,523			4,595,887	
Capitalization Adjustment		2,074,006			2,141,623	
Long-Term Debt		2,281,800			2,731,941	
Nonfederal Projects Debt		6,154,196			5,969,214	
Decommissioning Reserve		129,549			69,947	
Total capitalization and long-term liabilities		16,047,216			15,719,713	
Current Liabilities						
Current portion of federal appropriations		-			46,687	
Current portion of long-term debt		488,500			173,500	
Current portion of nonfederal projects debt		264,814			243,185	
Accounts payable and other current liabilities		504,744			422,527	
Total current liabilities		1,258,058			885,899	
Deferred Credits		652,739			559,575	
	φ.	15 050 012		•	17 165 105	
	\$	17,958,013		\$	17,165,187	

Comparative Statements of Revenues and Expenses (Unaudited)

(Thousands of Dollars)

	Nine months ended					Twelve months ended			
		June	30			June 30			
		2004		2003		2004		2003	
Operating Revenues									
Revenues	\$	2,177,715	\$	2,436,856	\$	3,069,136	\$	3,342,217	
SFAS 133 mark-to-market gain		113,809		45,942		123,132		69,500	
Other revenues		44,584		35,905		62,357		54,773	
U.S. Treasury credits for fish		59,266		87,332		146,818		92,553	
Total operating revenues		2,395,374		2,606,035		3,401,443		3,559,043	
Operating Expenses									
Operations and maintenance		869,476		831,333		1,236,664		1,303,717	
Purchased power		419,711		795,809		666,911		1,046,769	
Non-Federal projects		162,807		40,185		242,156		89,243	
Federal projects depreciation		269,764		261,553		358,236		352,607	
Total operating expenses		1,721,758		1,928,880		2,503,967		2,792,336	
Net operating revenues		673,616		677,155		897,476		766,707	
Interest Expense									
Interest on federal investment									
Appropriated funds		154,046		163,515		202,922		239,016	
Long-term debt		86,526		113,403		139,721		156,205	
Allowance for funds used during construction		(23,326)		(22,516)		(34,208)		(61,667)	
Net interest expense		217,246		254,402		308,435		333,554	
Net Revenues	\$	456,370	\$	422,753	\$	589,041	\$	433,153	

Derivative Instruments and Hedging Activities

The SFAS 133 mark-to-market (MTM) amount is an "accounting only" (no cash impact) adjustment representing the MTM adjustment required by SFAS 133, as amended, for identified derivative instruments.

Statements of Cash Flows (Unaudited)

(Thousands of Dollars)

<u>, </u>	Fiscal Year to Date					
	June	e 30				
	2004	2003				
Cash from Operating Activities						
Net revenues	\$ 456,370	\$ 422,753				
Expenses (income) not requiring cash:	,	,				
Depreciation	215,915	201,883				
Amortization of conservation and fish & wildlife	53,849	59,670				
Amortization of capitalization adjustment	(50,691)	(50,777)				
AFUDC	(23,326)	(22,516)				
(Increase) decrease in:		, ,				
Receivables and unbilled revenues	29,194	18,949				
Materials and supplies	1,573	(1,491)				
Prepaid expenses	173,170	76,673				
(Increase) decrease in:						
Accounts payable and other current liabilities	134,923	79,102				
Other	(177,126)	52,387				
Cash from operating activities	813,851	836,633				
Cash used for Investment Activities						
Investment in:						
Utility plant	(313,114)	(278,531)				
Nonfederal projects	(12,831)	(10,856)				
Conservation	(15,000)	(20,601)				
Fish and wildlife	(3,093)	(5,562)				
Cash used for investment activities	(344,038)	(315,550)				
Cash from Borrowing and Appropriations						
Increase in federal construction appropriations	(73,413)	(4)				
Increase in long-term debt	72,546	135,000				
Increase in nonfederal debt	132,416	10,856				
Cash from borrowing and appropriations	131,549	145,852				
Increase in cash	601,362	666,935				
Beginning cash balance	503,026	235,409				
Ending cash balance	\$ 1,104,388	\$ 902,344				

SFAS 131 Segment Reporting (Unaudited)

(Thousands of Dollars)

(Thousands of Dollars)								
				N	Nine months end	ed		
					June 30			
					2004			
	Power	Transmis	ssion		Corporate		Consolidated	FCRPS
Unaffiliated revenues	\$ 1,987,503	\$ 40	7,871	\$	-	\$	-	\$ 2,395,374
Intersegment revenues	58,014	8	0,030		-		(138,044)	-
Total operating revenues	 2,045,517	48	7,901		-		(138,044)	2,395,374
Unaffiliated expenses	1,409,812	18	1,103		(138,780)		_	1,452,135
Depreciation	132,166	13	7,598		-		-	269,764
Intersegment expenses	79,816	5	8,014		73		(138,044)	(141)
Total operating expenses	1,621,794	37	6,715		(138,707)		(138,044)	1,721,758
Net operating revenues	 423,723	11	1,186		138,707		-	673,616
Interest expense	122,774	10	6,164		(11,692)		-	217,246
Net revenues	\$ 300,949	\$	5,022	\$	150,399	\$	-	\$ 456,370
					2003			
	Power	Transmis	sion		Corporate		Consolidated	FCRPS
Unaffiliated Revenues	\$ 2,185,965	\$ 420	0,069	\$	-	\$	-	\$ 2,606,034
Intersegment Revenues	60,562	7	7,736		-		(138,297)	1
Total Operating Revenues	2,246,527	49	7,805		-		(138,297)	2,606,035
Unaffiliated expenses	1,660,723	17	1,898		(165,294)		-	1,667,327
Depreciation	135,077	12	6,476		-		-	261,553
Intersegment expenses	77,642	6	0,572		83		(138,297)	-
Total operating expenses	1,873,442	35	8,946		(165,211)		(138,297)	1,928,880
Net operating revenues	373,085	13	8,859		165,211		-	677,155
Interest expense	138,589	11:	5,969		(156)		-	254,402
Net revenues	\$ 234,496	\$ 2:	2,890	\$	165,367	\$		\$ 422,753

SFAS 131 Segment Reporting (Unaudited)

(Thousands of Dollars)

(Thousands of Bondas)					Tv	velve Months End	ed		
						June 30			
						2004			
		<u>Power</u>	Tra	nsmission		Corporate		Consolidated	<u>FCRPS</u>
Unaffiliated Revenues	\$	2,860,923	\$	540,520	\$	-	\$	- \$	3,401,443
Intersegment Revenues		82,878		113,178		-		(196,056)	-
Total Operating Revenues		2,943,801		653,698		-		(196,056)	3,401,443
Unaffiliated expenses		2,185,012		249,665		(288,806)		-	2,145,871
Depreciation		175,985		182,252		-		-	358,237
Intersegment expenses		112,575		83,230		110		(196,056)	(141)
Total operating expenses		2,473,572		515,147		(288,696)		(196,056)	2,503,967
Net operating revenues		470,229		138,551		288,696		-	897,476
Interest expense		160,780		159,191		(11,536)		-	308,435
Net revenues	\$	309,449	\$	(20,640)	\$	300,232	\$	- \$	589,041
Total Assets	\$	7,268,103	\$	819,116	\$	15,099,280	\$	(5,228,486) \$	17,958,013
		Power	Т	nsmission		2003		Consolidated	FCRPS
Unaffiliated Revenues	\$	2,995,207	\$	563,836	¢	Corporate	\$	- \$	3,559,043
Intersegment Revenues	φ	82,682	ф	130,076	Ф	-	φ	(212,758)	3,339,043
Operating Revenues		3,077,889		693,912		<u>-</u>		(212,758)	3,559,043
Unaffiliated expenses		2,401,041		259,123		(220,435)			2,439,729
Depreciation		184,419		168,188		(220,433)		_	352,607
Intersegment expenses		129,948		82,691		119		(212,758)	-
Total operating expenses		2,715,408		510,002		(220,316)		(212,758)	2,792,336
Net operating revenues		362,481		183,910		220,316		-	766,707
Interest expense		178,990		154,840		(276)		-	333,554
Net revenues	\$	183,491	\$	29,070	\$	220,592	\$	- \$	433,153
Total Assets	\$	6,772,813	\$	363,463	\$	15,257,397	\$	(5,228,486) \$	17,165,187

Operating Segments

The FCRP'S major operating segments are defined by the utility functions of generation and transmission. The Power Business Line identifies the operations of the generation function, while the Transmission Business Line identifies the operations of the transmission function.

The business lines are not separate legal entities. Where applicable, "Corporate" represents items that are necessary to reconcile to the financial statements which generally include shared activity and eliminations. Each FCRPS segment operates predominantly in one industry and geographic region: the generation and transmission of electric power in the Pacific Northwest.

BPA centrally manages all interest expense activity. Since BPA has one fund with the United States Department of Treasury, all cash and cash transactions are also centrally managed. Unaffiliated revenues represent sales to external customers for each segment. Intersegment revenues are eliminated as shown.

Major Customers

During fiscal 2004, and 2003, no single customer represented 10% or more of the FCRPS's revenues.