

## UPS CAPITAL & EX-IM BANK EXPORT 101 SMALL BUSINESS EXPORTER FORUM







## **Learn How to Increase Your Company's Foreign Sales**

## Please join Export-Import Bank of the United States (Ex-Im Bank) and UPS Capital at this forum to learn about:

- Obtaining protection against the risk of nonpayment
- Extending credit to your buyers
- Accessing vital working capital
- Finding new markets and customers
- Understanding how to use government resources to export

UPS and Ex-Im Bank Export 101
Small Business - EXPORTER FORUM
Friday, November 2, 2012
8:30 AM to 12:00 PM
UPS Capital Headquarters, Room TBD
35 Glenlake Parkway
Atlanta, GA

No Cost, but reservations are required - details below.

This event is tailored to address the needs of small and medium-sized businesses with 500 or less employees.

## **Preliminary Agenda**

Fremiliary Agenda	
8:30 AM	Registration
9:00 AM - 9:30 AM	Welcome and Opening Remarks UPS Capital
	Program Overview – "Export 101 - U.S. Small Business Exports" UPS Capital
9:30 AM - 10:30 AM	Panel Discussion with Agency Officials – "Resources to Grow Your Exports"  A moderator-led discussion with federal and state agency officials who explain how their products and services can help business owners in expanding their state and export opportunities.
10:30 AM - 11:30 AM	Panel Discussion – "Other Companies are Exporting, Why Aren't You?"  This panel discussion will describe how local companies use Ex-Im Bank and other government agencies to support the growth of their international business.
11:30 AM - 12:00 PM	<b>Networking Session</b> Attendees are given the opportunity to meet one-on-one with agency officials and local export development officials to ask questions and learn more about how to effectively use government resources.

Space is limited! REGISTER NOW at: <a href="http://www.exim.gov/gasb">http://www.exim.gov/gasb</a>

NOTE: Parking is free BUT people MUST park ONLY on (TBD) Deck levels.

A world of new ideas for expanding your international business is waiting for you!

Sponsors:











