

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
All workers	\$17.93	1.7%	\$713	1.8%	\$36,632	1.8%
Management occupations	34.47	6.8	1,425	7.3	74,021	7.3
General and operations managers	37.92	10.4	1,584	7.7	82,370	7.7
Marketing and sales managers	58.33	24.3	2,333	24.3	121,316	24.3
Sales managers	58.33	24.3	2,333	24.3	121,316	24.3
Financial managers	32.35	13.1	1,338	12.6	69,564	12.6
Construction managers	24.49	23.3	1,029	22.3	53,526	22.3
Property, real estate, and community association managers	37.36	16.7	1,496	16.9	77,780	16.9
Business and financial operations occupations	26.57	5.8	1,090	5.4	56,697	5.4
Buyers and purchasing agents	26.71	7.7	1,102	4.0	57,282	4.0
Accountants and auditors	31.25	7.2	1,282	6.0	66,682	6.0
Loan counselors and officers	31.91	8.0	1,262	7.4	65,640	7.4
Loan officers	31.91	8.0	1,262	7.4	65,640	7.4
Computer and mathematical science occupations	21.30	27.0	864	26.0	44,927	26.0
Architecture and engineering occupations	31.27	4.2	1,264	4.2	65,745	4.2
Engineers	34.92	6.6	1,419	6.7	73,793	6.7
Civil engineers	35.09	1.6	1,464	4.5	76,108	4.5
Electrical and electronics engineers	35.19	9.6	1,420	9.4	73,852	9.4
Electrical engineers	33.10	4.4	1,324	4.4	68,854	4.4
Drafters	21.37	15.7	855	15.7	44,447	15.7
Engineering technicians, except drafters	23.99	12.5	960	12.5	49,900	12.5
Life, physical, and social science occupations	23.66	15.8	928	17.5	48,250	17.5
Community and social services occupations	14.89	9.9	677	7.1	34,977	7.1
Counselors	13.99	12.5	540	14.1	28,100	14.1
Social workers	14.70	15.3	588	15.3	30,568	15.3
Legal occupations	25.61	6.4	1,019	6.7	52,974	6.7
Education, training, and library occupations	19.68	15.2	754	12.6	34,296	12.6
Primary, secondary, and special education school teachers	22.70	10.2	832	8.4	34,319	8.4
Arts, design, entertainment, sports, and media occupations	17.93	6.2	730	10.0	37,944	10.0
Designers	16.72	9.8	693	9.3	36,060	9.3

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Arts, design, entertainment, sports, and media occupations –Continued						
Graphic designers	\$16.39	11.0%	\$689	9.2%	\$35,811	9.2%
Actors, producers, and directors	18.70	4.8	748	4.8	38,893	4.8
Producers and directors	18.70	4.8	748	4.8	38,893	4.8
Healthcare practitioner and technical occupations						
Registered nurses	28.37	11.0	1,110	11.8	57,741	11.8
Therapists	36.11	18.4	1,413	19.2	73,469	19.2
Licensed practical and licensed vocational nurses	27.39	4.0	1,043	8.1	54,252	8.1
.....	20.61	4.6	824	4.6	42,871	4.6
Healthcare support occupations						
Nursing, psychiatric, and home health aides	13.29	5.1	509	5.4	26,478	5.4
Nursing aides, orderlies, and attendants	12.99	14.3	509	14.0	26,487	14.0
Miscellaneous healthcare support occupations	13.31	13.4	521	13.3	27,074	13.3
.....	14.22	7.5	536	8.8	27,846	8.8
Dental assistants	15.27	12.2	539	17.9	28,042	17.9
Medical assistants	14.65	10.6	579	11.3	30,123	11.3
Protective service occupations						
Security guards and gaming surveillance officers	10.29	7.6	408	8.1	21,233	8.1
Security guards	10.13	2.1	402	2.6	20,889	2.6
.....	10.13	2.1	402	2.6	20,889	2.6
Food preparation and serving related occupations						
First-line supervisors/managers, food preparation and serving workers	8.50	5.1	317	4.3	16,321	4.3
.....	14.03	5.1	584	6.4	30,358	6.4
First-line supervisors/managers of food preparation and serving workers	13.83	9.3	576	10.4	29,976	10.4
Cooks	9.89	5.1	379	7.1	19,688	7.1
Cooks, fast food	8.06	6.9	320	7.1	16,663	7.1
Cooks, institution and cafeteria	9.75	8.6	374	10.4	19,229	10.4
Cooks, restaurant	10.32	9.4	388	13.9	20,187	13.9
Cooks, short order	9.60	7.8	375	6.4	19,503	6.4
Food preparation workers	8.51	2.7	321	2.7	16,631	2.7
Food service, tipped	5.79	10.7	206	9.6	10,614	9.6
Bartenders	7.20	17.8	264	17.8	13,717	17.8
Waiters and waitresses	5.20	10.6	181	8.9	9,307	8.9
Fast food and counter workers	8.62	3.0	316	4.0	16,442	4.0

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Food preparation and serving related occupations –Continued						
Combined food preparation and serving workers, including fast food	\$8.61	3.4%	\$313	4.1%	\$16,293	4.1%
Dishwashers	7.48	2.8	289	3.3	13,793	3.3
Building and grounds cleaning and maintenance occupations						
Building cleaning workers	10.41	12.6	415	12.8	20,771	12.8
Janitors and cleaners, except maids and housekeeping cleaners	9.37	4.6	373	4.8	18,879	4.8
Maids and housekeeping cleaners	9.76	6.8	387	7.3	19,166	7.3
Grounds maintenance workers	8.90	4.3	356	4.3	18,505	4.3
Landscaping and groundskeeping workers	11.82	11.0	464	10.6	19,523	10.6
Personal care and service occupations	10.74	13.7	419	13.9	16,684	13.9
Child care workers	9.76	5.8	378	4.8	17,355	4.8
Child care workers	8.64	7.6	345	7.6	17,966	7.6
Sales and related occupations						
First-line supervisors/managers, sales workers	19.73	5.8	785	5.5	40,764	5.5
First-line supervisors/managers of retail sales workers	17.30	17.3	683	18.0	35,516	18.0
First-line supervisors/managers of non-retail sales workers	14.86	7.6	585	9.6	30,436	9.6
Retail sales workers	25.74	32.2	1,025	32.3	53,318	32.3
Cashiers, all workers	13.83	5.5	550	7.5	28,536	7.5
Cashiers	9.64	6.6	367	6.5	19,067	6.5
Counter and rental clerks and parts salespersons	9.64	6.6	367	6.5	19,067	6.5
Counter and rental clerks	13.09	11.9	538	14.4	27,960	14.4
Parts salespersons	11.82	9.6	476	10.1	24,744	10.1
Retail salespersons	14.45	15.5	606	20.2	31,527	20.2
Advertising sales agents	16.19	5.4	650	7.3	33,673	7.3
Insurance sales agents	24.76	29.0	961	24.2	49,975	24.2
Securities, commodities, and financial services sales agents	29.45	8.0	1,155	9.0	60,038	9.0
Sales representatives, wholesale and manufacturing	48.77	36.1	1,951	36.1	101,437	36.1
Sales representatives, wholesale and manufacturing, technical and scientific products	39.20	14.8	1,573	14.7	81,811	14.7
Sales representatives, wholesale and manufacturing, technical and scientific products	42.44	9.8	1,698	9.8	88,278	9.8

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Sales and related occupations –Continued						
Sales representatives, wholesale and manufacturing, except technical and scientific products	\$36.42	29.1%	\$1,466	29.2%	\$76,240	29.2%
Miscellaneous sales and related workers	13.25	16.1	529	16.7	27,494	16.7
Office and administrative support occupations						
First-line supervisors/managers of office and administrative support workers	14.65	3.2	576	3.0	29,896	3.0
Financial clerks	17.72	3.1	710	3.0	36,938	3.0
Bookkeeping, accounting, and auditing clerks	14.47	3.9	554	3.0	28,821	3.0
Tellers	15.68	6.1	585	5.2	30,411	5.2
Customer service representatives	11.40	3.9	453	3.9	23,544	3.9
Hotel, motel, and resort desk clerks	14.68	6.4	582	6.7	30,251	6.7
Loan interviewers and clerks	10.96	14.3	433	12.8	21,318	12.8
Order clerks	13.89	7.0	544	6.7	28,297	6.7
Receptionists and information clerks	12.89	10.7	515	10.7	26,803	10.7
Shipping, receiving, and traffic clerks	12.86	6.4	514	6.5	26,719	6.5
Stock clerks and order fillers	12.75	8.0	510	8.0	26,513	8.0
Secretaries and administrative assistants	11.75	5.5	468	5.7	24,338	5.7
Executive secretaries and administrative assistants	16.06	4.2	640	4.3	33,298	4.3
Medical secretaries	18.12	14.2	722	14.5	37,527	14.5
Secretaries, except legal, medical, and executive	15.35	6.5	612	6.3	31,800	6.3
Insurance claims and policy processing clerks	15.24	2.3	608	2.5	31,607	2.5
Office clerks, general	14.02	.0	548	.0	28,494	.0
	13.68	4.6	523	4.5	27,172	4.5
Construction and extraction occupations						
First-line supervisors/managers of construction trades and extraction workers	18.94	3.6	755	3.6	37,989	3.6
Brickmasons, blockmasons, and stonemasons	27.39	11.3	1,186	13.5	61,672	13.5
Carpenters	24.66	3.3	987	3.3	51,300	3.3
Construction laborers	20.20	6.2	807	6.2	41,294	6.2
Construction equipment operators	16.55	14.1	658	14.1	31,295	14.1
Electricians	18.15	8.1	726	8.1	36,712	8.1
Painters and paperhangers	22.80	10.1	912	10.1	47,414	10.1
Painters, construction and maintenance	14.19	4.6	559	8.9	28,747	8.9
	14.19	4.6	559	8.9	28,747	8.9

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Construction and extraction occupations						
–Continued						
Pipelayers, plumbers, pipefitters, and steamfitters	\$21.26	7.1%	\$850	7.1%	\$44,215	7.1%
Plumbers, pipefitters, and steamfitters	21.56	6.8	862	6.8	44,848	6.8
Helpers, construction trades	19.55	14.7	768	15.7	34,804	15.7
Installation, maintenance, and repair occupations	19.27	3.3	784	4.3	40,775	4.3
First-line supervisors/managers of mechanics, installers, and repairers	25.60	27.6	1,071	30.4	55,704	30.4
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers	14.79	10.3	592	10.3	30,763	10.3
Automotive technicians and repairers	20.12	3.1	814	4.1	42,334	4.1
Automotive body and related repairers	21.62	35.9	930	40.1	48,356	40.1
Automotive service technicians and mechanics	19.86	5.5	796	4.8	41,395	4.8
Heavy vehicle and mobile equipment service technicians and mechanics	19.75	5.3	897	5.4	46,646	5.4
Industrial machinery installation, repair, and maintenance workers	19.48	11.2	779	11.2	40,528	11.2
Industrial machinery mechanics	22.02	5.6	881	5.6	45,808	5.6
Maintenance and repair workers, general ..	17.98	13.7	719	13.7	37,392	13.7
Line installers and repairers	22.77	20.1	911	20.1	47,360	20.1
Electrical power-line installers and repairers	25.04	22.3	1,002	22.3	52,081	22.3
Miscellaneous installation, maintenance, and repair workers	15.43	5.5	611	6.5	31,771	6.5
Helpers--installation, maintenance, and repair workers	13.48	11.8	527	8.1	27,382	8.1
Production occupations	13.99	3.7	559	3.7	29,082	3.7
First-line supervisors/managers of production and operating workers	22.15	9.9	904	10.1	47,009	10.1
Miscellaneous assemblers and fabricators	12.76	7.6	510	7.6	26,535	7.6
Butchers and other meat, poultry, and fish processing workers	12.66	25.2	507	25.2	26,343	25.2
Machine tool cutting setters, operators, and tenders, metal and plastic	12.37	3.1	495	3.1	25,726	3.1
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic	11.53	5.2	461	5.2	23,973	5.2

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Production occupations –Continued						
Machinists	\$17.65	0.3%	\$701	1.0%	\$36,474	1.0%
Welding, soldering, and brazing workers	14.76	8.7	591	8.7	30,707	8.7
Welders, cutters, solderers, and brazers	14.76	8.7	591	8.7	30,707	8.7
Printers	15.31	5.7	609	6.0	31,686	6.0
Printing machine operators	15.73	2.4	624	2.8	32,458	2.8
Miscellaneous production workers	11.01	4.1	440	4.1	22,902	4.1
Helpers--production workers	10.50	4.6	420	4.6	21,848	4.6
Transportation and material moving occupations						
occupations	14.28	3.7	570	3.9	29,344	3.9
Driver/sales workers and truck drivers	16.23	3.3	655	3.9	33,653	3.9
Driver/sales workers	11.55	17.2	456	17.4	23,730	17.4
Truck drivers, heavy and tractor-trailer	16.44	5.1	672	5.6	34,305	5.6
Truck drivers, light or delivery services	17.62	5.3	696	5.3	36,200	5.3
Industrial truck and tractor operators	14.32	8.4	573	8.4	29,778	8.4
Laborers and material movers, hand	9.90	2.9	388	2.4	20,196	2.4
Cleaners of vehicles and equipment	8.50	6.9	330	7.4	17,176	7.4
Laborers and freight, stock, and material movers, hand	10.83	3.4	424	4.1	22,029	4.1
Packers and packagers, hand	8.62	6.4	341	6.3	17,750	6.3

¹ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees.

⁵ Mean annual earnings are the straight-time annual wages or salaries paid to employees.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.