

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
All workers	\$17.51	2.7%	\$698	2.7%	\$36,042	2.7%
Management occupations	29.23	6.2	1,210	6.4	62,814	6.4
General and operations managers	32.46	5.6	1,370	6.8	71,230	6.8
Marketing and sales managers	47.05	8.9	2,082	8.6	108,252	8.6
Financial managers	30.33	8.2	1,211	8.5	62,988	8.5
Medical and health services managers	30.70	3.0	1,228	3.0	63,851	3.0
Business and financial operations occupations	34.28	25.2	1,397	24.5	72,638	24.5
Human resources, training, and labor relations specialists	21.61	10.6	864	10.6	44,948	10.6
Accountants and auditors	23.73	15.7	961	14.7	49,981	14.7
Financial analysts and advisors	33.59	10.8	1,333	10.6	69,331	10.6
Insurance underwriters	32.04	7.5	1,251	7.7	65,027	7.7
Computer and mathematical science occupations	36.11	7.4	1,443	7.4	75,052	7.4
Computer software engineers	46.13	10.8	1,845	10.8	95,950	10.8
Computer software engineers, applications	47.54	8.1	1,901	8.1	98,873	8.1
Computer support specialists	23.76	24.2	950	24.2	49,413	24.2
Network and computer systems administrators	30.83	7.1	1,233	7.1	64,126	7.1
Architecture and engineering occupations	21.69	11.2	873	11.8	45,376	11.8
Engineers	20.91	27.1	843	28.5	43,854	28.5
Drafters	22.74	9.6	910	9.6	47,308	9.6
Engineering technicians, except drafters	21.45	5.8	858	5.8	44,617	5.8
Life, physical, and social science occupations	25.21	7.2	1,008	7.2	51,803	7.2
Community and social services occupations	15.76	5.3	614	7.4	31,923	7.4
Counselors	17.21	14.8	642	21.3	33,379	21.3
Miscellaneous community and social service specialists	15.21	6.3	600	6.7	31,188	6.7
Legal occupations	35.44	8.5	1,474	10.8	76,645	10.8
Lawyers	47.15	1.5	2,058	1.9	107,007	1.9
Paralegals and legal assistants	22.45	15.6	888	20.7	46,197	20.7
Education, training, and library occupations	17.27	25.6	671	27.6	31,509	27.6
Postsecondary teachers	21.73	2.3	862	1.6	44,828	1.6
Primary, secondary, and special education school teachers	25.81	.8	1,033	.8	38,508	.8

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Arts, design, entertainment, sports, and media occupations	\$17.42	5.8%	\$681	5.2%	\$35,418	5.2%
Designers	13.71	9.2	552	9.9	28,715	9.9
Writers and editors	14.42	11.4	577	11.4	29,999	11.4
Healthcare practitioner and technical occupations	21.95	6.6	879	6.7	45,704	6.7
Registered nurses	21.79	9.1	884	10.0	45,984	10.0
Clinical laboratory technologists and technicians	19.41	13.9	776	13.9	40,371	13.9
Licensed practical and licensed vocational nurses	16.39	3.0	648	2.9	33,702	2.9
Healthcare support occupations	13.28	7.7	504	7.7	26,195	7.7
Nursing, psychiatric, and home health aides	9.54	7.7	368	7.5	19,152	7.5
Nursing aides, orderlies, and attendants	10.15	4.6	389	5.7	20,205	5.7
Miscellaneous healthcare support occupations	14.75	8.1	554	8.1	28,806	8.1
Dental assistants	15.73	9.1	578	9.7	30,081	9.7
Protective service occupations	9.92	4.8	397	4.8	20,633	4.8
Food preparation and serving related occupations	8.26	7.8	314	9.9	16,325	9.9
First-line supervisors/managers, food preparation and serving workers	10.83	8.3	440	8.7	22,878	8.7
First-line supervisors/managers of food preparation and serving workers	10.74	9.1	431	7.9	22,401	7.9
Cooks	8.99	5.3	351	4.7	18,227	4.7
Cooks, fast food	8.96	3.2	355	2.6	18,434	2.6
Cooks, institution and cafeteria	9.52	3.1	378	4.0	19,646	4.0
Cooks, restaurant	8.94	9.7	342	8.8	17,775	8.8
Food preparation workers	7.95	7.0	305	5.3	15,796	5.3
Food service, tipped	5.40	12.2	192	18.3	9,965	18.3
Bartenders	8.38	12.7	298	23.1	15,504	23.1
Waiters and waitresses	4.00	7.1	141	10.5	7,326	10.5
Fast food and counter workers	8.46	7.7	322	8.3	16,751	8.3
Combined food preparation and serving workers, including fast food	8.46	7.7	322	8.3	16,751	8.3
Building and grounds cleaning and maintenance occupations	10.25	11.6	402	10.8	20,424	10.8
Building cleaning workers	9.26	7.6	360	8.1	18,724	8.1

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Building and grounds cleaning and maintenance occupations –Continued						
Janitors and cleaners, except maids and housekeeping cleaners	\$10.62	9.4%	\$423	9.6%	\$21,992	9.6%
Maids and housekeeping cleaners	8.10	2.1	309	8.7	16,061	8.7
Grounds maintenance workers	14.12	27.9	577	31.8	25,696	31.8
Landscaping and groundskeeping workers	14.12	27.9	577	31.8	25,696	31.8
Personal care and service occupations						
Barbers and cosmetologists	9.73	5.4	381	5.5	19,811	5.5
Hairdressers, hairstylists, and cosmetologists	9.51	10.1	370	9.1	19,262	9.1
Sales and related occupations						
First-line supervisors/managers, sales workers	18.84	11.7	754	11.9	39,189	11.9
First-line supervisors/managers of retail sales workers	16.33	6.6	678	7.9	35,240	7.9
Retail sales workers	15.05	4.5	615	5.8	31,975	5.8
Cashiers, all workers	12.24	6.3	481	5.4	24,994	5.4
Cashiers	8.44	3.0	322	3.5	16,736	3.5
Counter and rental clerks and parts salespersons	8.44	3.0	322	3.5	16,736	3.5
Parts salespersons	14.49	10.2	596	11.1	31,014	11.1
Retail salespersons	14.52	11.0	599	11.9	31,154	11.9
Advertising sales agents	14.31	9.2	561	6.5	29,167	6.5
Insurance sales agents	17.83	24.3	713	24.3	37,090	24.3
Securities, commodities, and financial services sales agents	28.92	20.6	1,153	20.6	59,950	20.6
Sales representatives, wholesale and manufacturing	73.82	23.9	2,953	23.9	153,547	23.9
Sales representatives, wholesale and manufacturing, except technical and scientific products	23.00	14.3	945	15.1	49,151	15.1
Miscellaneous sales and related workers	22.69	15.1	933	16.0	48,525	16.0
Office and administrative support occupations						
First-line supervisors/managers of office and administrative support workers	17.06	26.7	685	26.9	35,646	26.9
Financial clerks	14.10	2.1	559	2.0	29,030	2.0
Billing and posting clerks and machine operators	21.66	6.4	851	7.0	44,242	7.0
	12.55	7.1	496	7.0	25,719	7.0
	11.30	4.9	449	5.1	23,362	5.1

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Office and administrative support occupations –Continued						
Bookkeeping, accounting, and auditing clerks	\$13.36	10.0%	\$527	9.1%	\$27,292	9.1%
Tellers	10.17	4.0	402	4.4	20,909	4.4
Customer service representatives	15.36	10.4	616	10.5	32,010	10.5
Hotel, motel, and resort desk clerks	8.20	3.3	326	3.5	16,933	3.5
Loan interviewers and clerks	14.55	10.6	582	10.6	30,265	10.6
New accounts clerks	12.63	9.0	505	9.0	26,261	9.0
Order clerks	13.12	9.0	525	9.0	27,283	9.0
Receptionists and information clerks	12.66	4.1	500	4.2	26,026	4.2
Dispatchers	14.34	8.4	574	8.4	29,824	8.4
Dispatchers, except police, fire, and ambulance	14.34	8.4	574	8.4	29,824	8.4
Production, planning, and expediting clerks	14.84	9.9	594	9.9	30,863	9.9
Shipping, receiving, and traffic clerks	14.00	9.3	556	9.3	28,909	9.3
Stock clerks and order fillers	13.17	7.7	527	7.7	27,396	7.7
Secretaries and administrative assistants	16.56	4.1	641	5.4	33,310	5.4
Executive secretaries and administrative assistants	18.57	6.2	743	6.2	38,623	6.2
Secretaries, except legal, medical, and executive	15.04	8.4	568	12.4	29,550	12.4
Data entry and information processing workers	11.79	1.2	472	1.2	24,523	1.2
Insurance claims and policy processing clerks	16.61	20.1	664	20.1	34,549	20.1
Office clerks, general	13.08	5.7	520	5.8	26,898	5.8
Construction and extraction occupations	21.34	6.9	863	6.9	43,211	6.9
First-line supervisors/managers of construction trades and extraction workers	28.72	6.7	1,156	7.2	59,649	7.2
Carpenters	18.52	9.2	741	9.2	38,530	9.2
Construction laborers	18.07	8.4	722	8.4	35,257	8.4
Construction equipment operators	24.62	11.4	1,074	16.9	43,389	16.9
Operating engineers and other construction equipment operators	25.20	10.5	1,110	15.8	47,945	15.8
Electricians	17.59	17.5	704	17.5	36,587	17.5
Pipelayers, plumbers, pipefitters, and steamfitters	26.75	11.3	1,070	11.3	55,645	11.3
Plumbers, pipefitters, and steamfitters	26.75	11.4	1,070	11.4	55,642	11.4
Helpers, construction trades	12.09	10.2	484	10.2	23,719	10.2

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Installation, maintenance, and repair occupations	\$18.38	6.3%	\$740	6.9%	\$38,501	6.9%
First-line supervisors/managers of mechanics, installers, and repairers	23.03	10.2	1,002	20.2	52,079	20.2
Automotive technicians and repairers	18.62	8.2	754	7.8	39,189	7.8
Automotive service technicians and mechanics	17.71	8.7	714	9.0	37,133	9.0
Bus and truck mechanics and diesel engine specialists	17.95	6.1	730	6.4	37,938	6.4
Heavy vehicle and mobile equipment service technicians and mechanics	16.57	5.7	658	6.2	34,200	6.2
Farm equipment mechanics	14.43	9.0	566	10.6	29,448	10.6
Mobile heavy equipment mechanics, except engines	18.01	6.8	720	6.8	37,466	6.8
Heating, air conditioning, and refrigeration mechanics and installers	18.85	11.6	754	11.6	39,210	11.6
Industrial machinery installation, repair, and maintenance workers	15.79	7.1	632	7.1	32,854	7.1
Industrial machinery mechanics	20.67	6.5	827	6.5	42,990	6.5
Maintenance and repair workers, general ..	14.01	5.1	560	5.1	29,141	5.1
Line installers and repairers	26.09	3.8	1,044	3.8	54,273	3.8
Electrical power-line installers and repairers	26.74	2.8	1,070	2.8	55,616	2.8
Miscellaneous installation, maintenance, and repair workers	13.79	13.0	552	13.0	28,681	13.0
Production occupations	14.66	8.9	581	8.2	30,108	8.2
First-line supervisors/managers of production and operating workers	16.83	8.7	677	9.0	35,187	9.0
Miscellaneous assemblers and fabricators	11.13	3.5	445	3.5	23,156	3.5
Butchers and other meat, poultry, and fish processing workers	15.91	13.4	637	13.4	33,101	13.4
Computer control programmers and operators	18.66	20.5	644	33.1	33,485	33.1
Computer-controlled machine tool operators, metal and plastic	16.59	17.7	548	31.6	28,508	31.6
Machine tool cutting setters, operators, and tenders, metal and plastic	15.23	8.5	609	8.5	31,674	8.5
Molders and molding machine setters, operators, and tenders, metal and plastic	10.90	9.3	436	9.3	22,680	9.3
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic	10.90	9.3	436	9.3	22,680	9.3

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Production occupations –Continued						
Welding, soldering, and brazing workers	\$14.13	7.5%	\$565	7.5%	\$29,396	7.5%
Welders, cutters, solderers, and brazers	14.13	7.5	565	7.5	29,396	7.5
Bookbinders and bindery workers	10.74	13.4	430	13.4	22,346	13.4
Bindery workers	10.74	13.4	430	13.4	22,346	13.4
Printers	16.30	6.2	652	6.2	33,913	6.2
Crushing, grinding, polishing, mixing, and blending workers	11.88	5.7	475	5.7	24,336	5.7
Inspectors, testers, sorters, samplers, and weighers	19.00	15.5	760	15.5	39,522	15.5
Miscellaneous production workers	11.58	18.4	462	18.3	23,609	18.3
Helpers--production workers	10.92	10.8	437	10.8	22,707	10.8
Transportation and material moving occupations						
Driver/sales workers and truck drivers	14.25	2.5	576	4.3	29,752	4.3
Truck drivers, heavy and tractor-trailer	14.44	3.3	578	5.7	29,712	5.7
Truck drivers, light or delivery services	15.25	5.8	637	7.8	32,513	7.8
Truck drivers, light or delivery services	11.56	14.6	422	17.5	21,951	17.5
Dredge, excavating, and loading machine operators	18.70	7.8	748	7.8	37,876	7.8
Excavating and loading machine and dragline operators	18.69	7.9	748	7.9	37,845	7.9
Industrial truck and tractor operators	14.44	2.5	578	2.5	30,039	2.5
Laborers and material movers, hand	11.48	4.4	450	4.7	23,422	4.7
Cleaners of vehicles and equipment	10.88	6.1	435	6.1	22,625	6.1
Laborers and freight, stock, and material movers, hand	11.17	5.4	434	5.7	22,560	5.7

¹ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees.

⁵ Mean annual earnings are the straight-time annual wages or salaries paid to employees.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.