# Strategy Formulation and Implementation for Public Sector Agencies (SFI-PSA)

COURSE NUMBER FAA01200030

For information about this course, contact: FAA Program Manager (386) 446-7154

#### **DESCRIPTION AND LEARNING STRATEGY**

Participants will gain understanding of strategic and business planning processes, and how these apply to their agency's budget and operations. They will use data to develop a vision of a more desirable future for their area of responsibility. They will communicate that vision in a way that enrolls stakeholders in working toward a shared vision. Participants will practice developing strategies, implementation plans, and performance metrics that will move their organization toward the shared vision. Methodologies include lecture/discussion, team presentations, and an individual videotaped presentation.

#### **OBJECTIVES**

- Anticipate changes that will impact mission (e.g., economic, technological, political, etc.).
- Use trends to determine how the organization will change in the future.
- Balance a long-term view of mission and purpose with short-term requirements.
- Build a shared vision with others across the organization.
- Engage others in translating vision into action.
- Plan for changing trends that can affect operations.
- Develop and implement realistic business plans to achieve strategic goals and objectives.
- Develop common ground among a wide range of stakeholders (e.g., other operational units, labor, industry, public, international, or other governmental entities).
- Translate objectives into meaningful performance metrics.
- Align people, finances, and other resources to achieve objectives.

## **KEY COMPETENCIES**

- Accountability and Measurement
- Building Alliances
- Business Acumen
- Strategy Formulation
- Vision

#### **CLASS SIZE**

18 participants

LENGTH 4 days (Monday, 8:00 a.m. – Thursday, 5:00 p.m.) 32 hours

#### **LOCATION**

Customer site or FAA Center for Management and Executive Leadership Palm Coast, Florida

#### **UPCOMING DELIVERIES**

This course is currently available only as a fee-for-service delivery.

#### WHO SHOULD ATTEND

Middle and Senior managers

Frontline managers with responsibilities for planning and implementing major projects or organizational improvement initiatives may attend.

#### **ENROLLMENT**

To arrange a *fee-for-service delivery*, call (386) 446-7154.

## **PREREQUISITE**

None

# **PRECOURSE**

Participants will complete a line of sight assignment prior to attending class.

#### **RELATED COURSES**

Inquiry, Influence & Implications (FAA01249)

Leading Organizational Change (FAA01200016)

Systems Thinking (FAA01277)