

Customer Real Estate Course: An Overview for Real Estate Customers (CREC)

COURSE NUMBER **FAA01200024**

For information about this course, contact:
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DESCRIPTION AND LEARNING STRATEGY

The Customer Real Estate Course (CREC) provides an insight into the real estate process from the perspective of customers. The course is designed to enhance personal awareness and understanding that will increase the effectiveness of those who participate in the acquisition, management, and disposal of real property. Methodologies used in the course include lecture, facilitated discussions, case study, PPT presentations, demonstrations, and individual and small group activities.

HOW YOU WILL BENEFIT

- Learn how the acquisition of land and space affects you.
- Discover how you can optimize time, money, and resources.
- Find out how to interface with key real estate contacts.
- Identify real estate requirements.
- Learn how you can comply with the congressional mandate to reduce real property inventory.

OBJECTIVES

Upon completion, you will better understand:

- Roles played in the acquisition of land and lease of space.
- Available tools that support real property acquisition, the management of property, and disposal processes.
- Processes to acquire, modify, and terminate utilities.
- The outgrant process.
- How working collaboratively helps achieve organizational goals.

KEY COMPETENCIES

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|----------------------|-------------------------------------|
| • Business Acumen | • Problem Solving |
| • Communication | • Building Teamwork and Cooperation |
| • Building Alliances | • Customer Focus |

CLASS SIZE

22 participants

LENGTH 3 days
(Tuesday – Thursday)
24 hours

LOCATION

Customer site or
FAA Center for
Management and
Executive Leadership
Palm Coast, Florida

UPCOMING DELIVERIES

See [eLMS](#) schedule.

WHO SHOULD ATTEND

This course is open to those in all DOT modes who have a role in the real estate process, including:

- Project leads
- Project managers
- Engineers
- Logistics management specialists
- SSC managers
- General counsels
- Contractors

ENROLLMENT

To enroll, contact
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PREREQUISITE

None

PRECOURSE

None