### American Ginseng Export Program

U.S. Fish and Wildlife Service
Division of Management Authority
Branch of Operations
Branch of Permits





### CITES

- Convention on International Trade in Endangered Species of Wild Fauna and Flora (CITES)
- CITES regulates international trade through a system of permits (three Appendices)
- Currently 175 member Parties
- The U.S. Management Authority for CITES is the Division of Management Authority



## Ginseng and CITES

1975: Panax quinquefolius including whole and sliced roots and parts of roots, excluding manufactured parts or derivatives

**2000:** *Panax ginseng*populations of Russia; same annotation as for *P. quinquefolius* 



## Ginseng Management in the U.S.

- 50 CFR Part 23, Subpart E International Trade in Certain Specimens
  - Ginseng managed at State level
  - States certify wild or cultivated origin and legal acquisition
  - Annual data from preceding harvest season should be made available to DMA by May 31 of each year

## **Export Requirements**

- American ginseng (*Panax quinquefolius*) is listed in Appendix II of CITES
- Non-detriment finding
- Legal acquisition finding
- CITES permits required for export of wild and cultivated American ginseng



## Wild vs. Artificially Propagated

- Artificially propagated is:
  - Grown under controlled conditions;
  - Cultivated parental stock used for artificial propagation must be:
    - Established in accordance with CITES and national laws and not detrimental to the survival of the species; and
    - Managed to guarantee long-term maintenance of stock.

## Wild American Ginseng Export

- A CITES export permit must be obtained from Branch of Permits (BOP)
- Export permits are valid for six months and issued for one time use
- Original State Certificates of Origin required to demonstrate legal harvest
- Wild ginseng collected during different harvest seasons require a separate Master File to be established for each season (valid for one year)



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# Cultivated American Ginseng Export

- A CITES Certificate for Artificially Propagated Plants (CAPP) must be obtained from BOP
- Certificates are valid for six months and issued for one time use
- Original State Certificates of Origin required to demonstrate legally harvest
- Master Files established for cultivated root are valid for three years



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Guidelines for Transport of	Live Animals or, in	Officers comply with the CITES the pase of air transport, with	Issuing Date	70.75, 1004	States Management Authority Act of 1979 (18 USC 1631 et. sec.)		
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### Applying for a CITES Permit

- Submit a completed application (Form 3-200-34) to BOP
- Copy of valid State ginseng permit or license, and valid copy of the USDA Protected Plant Permit must be presented with application
- Allow 45 days for processing



# Applying for a CITES Permit

(continued)

- For upcoming harvest season of wild ginseng, applications should be submitted to BOP in July
- Applications for wild ginseng from past harvest seasons may be submitted any time
- Applications for certificates to export cultivated ginseng may be submitted any time



### 4

### Department of the Interior

Explain 14:06:0016 (Delta No. SOIR BOW)

### Federal Fish and Wildlife Permit Application Form

Return to: Division of Management Authority (DMA) U.S. Pish and Wildlife Service 4401 N. Fairfac Drive, Room 212 Authorous, VA 2203 1-803-358-2104 or 103-358-2104 Type of Activity:

EXPORT OF AMERICAN GINSENG (Multiple Commercial Shipments)

Will, taken the harvest season

Refereal, Permit Number

Complete Sections A or B, and C, D, and E of this application. U.S. address may be required in Section C, see instructions for details. See attached instruction pages for information on how to make your application complete and help avoid unnecessary delays.

A.	REPLACES	Comple	te if applying as an i	ndividual				
La. Last name			1.6. First state		I c. Middle turne	is initial	1.d Suffe	
2. Disect of Street (mm/62/yyyy)	of birth (mm/64/yyyy) 5 Secral Security No.		4 Occupation		5 Affiliation/ De	5. Affiliation/ Doing has mess as (see instruct		
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Signature (le blee lek) o	Fugal icant/person respons	Ofe for permit )	No photocopied or stampo	d signatures).	Date of sign	aux (meriddy	9991	

### Form 3-200-34 Rev. 11/07 Page 1 of 5 3-200-34

### E. EXPORT OF AMERICAN GINSENG (Multiple Commercial Shipments)

Note: This application should be used to request authorization to export multiple commercial shipments of artificially propagated and wild-collected American ginseng. For a single shipment of American ginseng, submit form 3:200-32.

This application allows you to establish a Master File, valid for up to three years for artificially propagated American gimeng and one year for wild-collected American ginseng (both are renewable), for commercial exports. Once the Master File is approved, you must obtain single-use permits, valid for 6 months for each export (50 CPR 13.1). http://ecfr.apusccess.nov/.

export (50 CFR 15.11, t	mp:// ectr.gpoaccess.gov).	
PROCESSING FEES:	\$200 for a three-year artificially propaga \$100 for renewal of a three-year artificia	
	\$50 for a one-year wild authorization \$50 for renewal of a one-year wild auth \$5 for each single-use export permit is	
Master File review?	nmits do you wish to request (anticipate u . (Provide \$5 for each 6-mon be requested via form 3-200-74 (http://ww	
appropriate, and Part III	. If both artificially propagated and wild,	Il (Artificially propagated American ginseng), as ginseng are to be experted, submit a separate ion for each harvest season. Complete all pages of
Part I. Complete if exp	oorting WILD American ginseng (Pana)	r quinquefolius).
l. Harvest season in w	hich ginseng was/will be collected (give t	he year harvest season began):
2. List State(s) from wh	nich ginseng was/will be harvested:	
Approximate number	er of pounds expected to be exported during	ig the time your Muster File is valid:
4. ENTER an "X" in t	he box that applies. Type of goods to be e	exported:
Dried roots     Gr	cen roots Other (ENTER a description	nt:)
	of your valid State license(s) or permit(s) py of your USDA General Permit.	authorizing you to deal in ginseng (check with
6. CERTIFICATION	STATEMENT:	
certify that it was le		ast be accompanied by valid State documents which, for which the U.S. Scientific Authority has roved the State's management program.

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1.	List State(s) from which ginseng was or will be harvested:	
2.	Approximate number of pounds expected to be exported during the time your Master File is valid:	
3.	ENTER an "X" in the hox that applies. Type of goods to be exported:	
1	Dried roots Green roots Other (ENTER a description:	5
ā.	If applicable, please attach a copy of your valid State license(s) or permit(s) authorizing you to deal in gli (check with your State), and a copy of your USDA General Permit.	nseng
5.	CERTIFICATION STATEMENT:	
5.	CERTIFICATION STATEMENT:  I understand that all artificially propagated American ginseng to be exported must be accompanied by val documents which certify that it was artificially propagated in the State(s) listed above, for which the U.S. Scientific Authority has approved export and the U.S. Management Authority has approved the State's management program.	
5.	I understand that all artificially propagated American ginseng to be exported must be accompanied by via documents which certify that it was artificially propagated in the State(s) listed above, for which the U.S. Scientific Authority has approved export and the U.S. Management Authority has approved the State's	
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### Re-export of American Ginseng

- Submit a completed application (Form 3-200-32) to BOP
- Application may be submitted any time
- Upon re-export, copy of canceled foreign CITES document used to import ginseng must be presented
- Re-export certificates are valid for six months and issued for one time use



### Department of the Interior U.S. Fish and Wildlife Service

### Federal Fish and Wildlife Permit Application Form

Return to: Division of Management Authority (DMA) U.S. Fish and Wildlife Service 4401 N. Fairfas Drivo, Room 212 Arlington, VA 22203 1-800-358-2104 or 703-358-2104

Type of Activity: EXPORTIRE-EXPORT OF PLANTS (CITES) Renewal of Permit # (check box if applicable)

Complete Sections A or B, and C, D, and E of this application. U.S. address may be required in Section C, see instructions for details.

A		Comple	te if applying as an i				
a Castname	a Last name			h First name		Tid Saffin	
Date of Sinh (min/dd/yyyy)	ate of birth (mm/Md/γγγγ) 3. Sectal Security No.			4 Occupitus		as (see instructions)	
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					c agency or institution		
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Attach check or money or	these acting on behalf of	FISH AND WILD	ALIFE SURVICE in the ne	nount identifie	el on page 3 - Federal, tribal, State ch documentation of fee exempt a		
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Criticisms 1 benefit sensity that these rend and am landars with the regulations contained in Title 59, Per 11 of the Cade of Federal Regulations and the e- applicable perts in metchapter 8 of Chapter 1 of Title 50, and 1 cent fy that the information solution of in this epithal in finite permit is complete and accounted the best of my knowledge and below 1 and extracted that any lake obstructed better may subject to be the creaming permitted as of 0.1 in S. C. (2011).							
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the best of my knowledge	and better. I underston	I that any listic st			Date of signature (mark)	Minor)	

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### E. EXPORT/RE-EXPORT OF PLANTS (CITES)

3-200-32

You may use this form for a single shirtment, personal or household plants, or to establish a Master File. If you wish to request authorization for multiple commercial exports of artificially propagated plants, please use form 3-200-33 (www.fws.gov/forms).

Provide the following information. Complete all questions on the application. If needed, use a separate sheet of paper. On all attachments or separate sheets you submit, indicate the number of the application question you are addressing. Mark questions that are not applicable with "NA". Indicate which plants are being addressed in each response.

Electronic submission of inventories, photographs, and receipts: Some applications contain long inventories and/or a large number of photographs or receipts. You may provide electronic versions of these documents. Such a submission may assist to expedite the processing of your application since it will eliminate the need for data entry by U.S. Fish and Wildlife Service. You may include a disk containing your information or, if applicable, please check the following: I would like you to contact me at the email address above in order to get an electronic inventory.

1.	Wh	at activity are you requesting?
	2.	SINGLE SHIPMENT for export/re-export (processing Fee = \$100)
	b.	PRE-CONVENTION/SINGLE SHIPMENT (processing Fee = \$75)
		□ PERSONAL/HOUSEHOLD PLANTS/SINGLE SHIPMENT (processing Fee = \$50)
	e.	
		□ ESTABLISHMENT OF A MASTER FILE (processing Fee = \$200) (This application allows y
		faster File, valid for three years and is renewable, for exports of plant specimens under CITES. Once the
		le is approved you would need to obtain single-use permits, valid for 6 months, for each export (50 CF)
13.	((11	
3	e.	☐ Renewal of an Established Master File, # (processing Fee = \$100)
2.	IF o	stablishing a new <b>master file</b> or renewing a previous master file, how many single-use permits do you
		cipate using in the next 6 months? (Provide \$5 for each 6-month permit.) For future
		oments, additional permits may be requested using form 3-200-74; www.fws.pov/forms.
3.	Out	a separate page, please list all specimens, sorted by Appendices (I, IL or III) and sorted by native specie
94.		sus non-native species. For EACH plant specimen, indicate:
	2.	Scientific name (genus, species, and if applicable, hybrid, variety, cultivar, or subspecies) and comm
	-	name;
	b.	General description (e.g., whole plant, seeds, raw product, parts and derivatives; size)*
		* For Plant Products (e.g., timber, medicinal products, maritional supplements), the general
		description (example: boules of Hoodia gordonii, 30 capsules in each bottle, each capsule contains i
		mg of H. gordonii) should include:
		<ol> <li>Form of product (e.g., plywood, tablet, capsule, fruit bar);</li> </ol>
		<ol> <li>Form of packaging (if applicable);</li> </ol>
		<ol> <li>Quantity, including the amount/percentage of listed plant species in each package, in metric</li> </ol>
		units; and
		iv. Product name, if applicable.
	¢.	Quantity;
	d.	Country where the plant was acquired; and
	e.	Source of the specimen (e.g., removed from the wild or artificially propagated).
4	W.	ou are requesting a single shipment, provide recipient's foreign address:
		ee are requesting a single surprisent provide recipient it inveign about it.
5.	Cur	vent location of specimens
Section 1	-	Section of Actions (

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6. 7.	What is the purpose of the export?  Is this shipment a sample collection being exported for temporary exhibition or display purposes and	13.	Brazilian rosewood (Dulbergia nigra) Compi a. Vintage guitar purchaser and exporter Brazilian rosewood stock of guitars, if applicat	. Provide a catalog or inventory of your pre-Convention
	accompanied by a valid ATA carnet? INOTYES; If available, provide ATA carnet document number			
8.	For Plants Collected From the Wild in the United States, on a separate page, provide the following for			nade from pre-convention Brazillan rosewood (Dalbergia ed by the guitars' serial numbers. If applying for multiple tguitars in the next three years.
	each species collected from the wild:  a. Number of specimens collected:			
	Specific location, and date of collection for each specimen;     Who (name and address) collected the specimens;		Applicant's signature:	Date:
	Copies of documents that indicate that the plants were legally collected (e.g., State permits or licenses, landowner's permission). Be sure to correlate each document to the corresponding plant;     Approximate density (such as number of plants per acre) and distribution of the species at the		<ul> <li>Guitar manufacture/exporter/lumber Convention Brazilian rosewood stock of wood</li> </ul>	exporter. Provide a catalog or inventory of your pre- and/or guitars.
	collection site(s);  f. Collection methodology (e.g., whether the specimens were removed from one clump in an area of several clumps or from more than one clump or panch at a specific location); AND g. Ratio of how many collected to how many remain.  h. If you purchased the plants'seeds, provide the invoice or other document that shows the name, address			r to be re-exported, and identified in my catalog or inventory, razilian resewood (Dalbergia nigra), harvested prior to inticipate that I will need to export guitans/pieces of
	and telephone number of the person from whom you purchased the plants and the date of purchase for each specimen (such documentation should trace back to the original collector).		Applicant's signature:	Date:
9.	For wild-collected Appendix-I plants, provide a copy of the CITES import permit issued by the Management Authority of the country to which you plan to export the plant.	14.		Cahibition provide: tembers who would be exporting the society's plants; the approximate dates of export and re-import of the plants;
10.	For Artificially Propagated Plants provide:		AND	are approximate cases of export and re-ingress or the plants,
	a. If you purchased the plants from a propagator that is currently holding a valid Certificate of Artificially Propagated Plants (CAPP), provide a signed statement from the propagator aftesting that the specimens were artificially propagated that their facility AND provide the invoice or other document that shows the name, address and stelephone number of the person from whom you purchased the plants and the date of purchase for each specimen. b. If you purchased the plants from a propagator that is not currently holding a valid CAPP, you will need to provide sufficient information to determine if the specimens meet the criteria under Resolution Conf.		"This certifies that the plants, transporte designated port], under a CITES permit [name of plant show]. None of the plant	it from the current society president similar to: d to [country where show occurs] through the port of [USDA to be tissed to [sour society's name], are for exhibition at a being exported will be void. These same plants will be a port of [USDA designated port] at the conclusion of the
	<ol> <li>II (sev. CoP13) to qualify as Artificially Propagated under CITES. You may either contact our office or refer to Section E, Parts I, II, and III, of application form 3-200-33 (www.fws.gov/forms).</li> </ol>	15.	For Commercial shipments, provide a copy o Agriculture (USDA) Protected Plant Permit (fe	f your State nursery license and U. S. Department of innerly known as General Permit).
11,	For Re-Export (the export of plants that were previously imported), provide evidence the specimen(s) was legally imported:	16.	For living plants: (a) describe type of shipping	container and (b) arrangements for care during shipping:
	<ul> <li>Copies of carecled CITES export or re-export document issued by the appropriate CITES office in the country from which the plant was imported. The copies must be samped by Customs and Border Protection or USDA's Asimal and Plant Health Inspection Service (APHIS); AND</li> <li>If you did not make the original import, a copy of the invoice or other document that shows you</li> </ul>	17.	Address where you wish permit mailed (if diffe	erent than page 1):
	purchased the plant from the original importer or history of transactions. (Be sure to correlate each document to the corresponding plant.)	18.	If you wish the permit to be sent to you by mes envelope, or billing information:	ans other than regular mail, provide an air bill, pre-paid
12.	For Plants Obtained Prior to their Listing under CTTES (i.e., pre-Convention) (no CTTES import permit is required for an Appendix-1 specimen that qualifies as pre-Convention), provide documents, signed statement or other evidence that the plant was obtained prior to the date CTTES applied to it (e.g., bill of sale,	19.	Who should we contact if we have questions at	hout the application? (Include name, phone number, and
	USDA or foreign phytosanitary certificate). The listing date can be found in the CITES Species Database at http://www.cites.org/eng/resources/species.html.	833	email):	, and the second

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## USDA Requirements for Export

- Export must occur at ports designated by the U.S. Department of Agriculture (USDA)
- At the time of export, shipments must be presented to a USDA inspector for clearance



# What to Present for USDA Clearance

- Ginseng being exported
- One fully completed original permit or certificate
- Two copies of the completed CITES permit or certificate
- Original State Certificates of Origin OR copies of canceled foreign CITES export documents for reexport
- One completed export report
- One shipper's invoice





### United States Department of the Interior

FISH AND WILDLIFE SERVICE

### SPECIAL CONDITIONS FOR THE EXPORT OF WILD AMERICAN GINSENG

- 1. Enclosed sections of Title 50 CFR Part 13 (see attached) are also conditions of this permit.
- 2. All applicable foreign, state, local, tribal or Federal laws, including those requiring permits, must be observed.
- Permittee shall allow an authorized USDA agent to enter his premises at any reasonable hour to inspect any specimen held, or to inspect any records maintained under State and Federal requirements.
- Each ginseing export shipment must contain the following and be presented to a port inspector of the USDA Animal
  and Plant Health Inspection Service, Division of Plant Protection and Quarantine (APHIS/PPQ), at a designated port,
  per Permit Block 13, for endorsement.
  - a. The ginsene being exported:

Revised October 2008 (GINW)

- b. One fully completed original Permit to be endorsed by APHIS/PPQ and accompany the export shipment: permittee must make certain to (1) fill in consignee in Permit Block 4 and (2) complete Block 11 showing ginseng periods.
- c. One fully completed photocopied Permit, Wild Ginseng Export Report (form on the bottom of this page), original State Cernificates, and shapper's Invoice. Those will be examined, endorsed, and sent to the Division of Management Authority by APHIS:PPO.
- d. One fully completed photocopied Permit that will be endorsed by APHIS/PPO and is for the exporter's records.

### WILD GINSENG EXPORT REPORT FOR 2008 HARVEST SEASON

PORT OF EX	PORT			
DATE OF EX	PORT			U.S. PERMIT #
CONSIGNEE				MASTER FILE #
				(PERMITTEE'S SIGNATURE
States Author	ized for 2008 !	Export:		( Linding 1 and 1
				Endonsyment
State Alabama	Weight	State	Weight	
Arkansas		New York N. Carolina	-	
Georgia	-	Ohio		
llinois	-	Pennsylvania		Signature of APHIS/PPO Inspector
Indiana		Tennessee		
owa		Vermont		
Centucky		Virginia		
Maryland		West Virginia		
Minnesota		Wisconsen		Official APHIS/PPQ Stamp
Missouri				



### United States Department of the Interior

FISH AND WILDLIFE SERVICE Washington, D.C. 20240

### SPECIAL CONDITIONS FOR THE EXPORT OF CULTIVATED AMERICAN GINSENG

- 1. Enclosed sections of Title 50 CFR Part 13 (see attached) are also conditions of this permit.
- All applicable foreign, state, local, tribal or Federal laws, including those requiring permits, must be observed.
- Permittee shall allow an authorized USDA agent to enter his premises at any reasonable hour to inspect any specimen held, or to inspect any records maintained under State and Federal requirements.
- Each ginseng export shipment must contain the following and be presented to a port inspector of the USDA Animal and Plant Health Inspection Service, Division of Plant Protection and Quarantine (APHIS/PPQ), at a designated nort, see Parmit Block 13, for endorsement:
  - a. The ginseng being exported:

Total Weight of this Shipment

- b. One fully completed original Certificate to be endorsed by APHIS/PPQ and accompany the export shipment: permittee must make certain to (1) fill in consignee in Permit Block 4 and (2) complete Block 11 showing enistent weight.
- c. One fully completed photocopied Certificate, Cultivated Ginseng Export Report (form on the bottom of this page), original State Certificates, and shipper's Invoice. These will be examined, endorsed, and sent to the Division of Management Authority by APHIS/PPO.
- d. One fully completed photocopied Certificate that will be endorsed by APHIS/PPQ and is for the expetter's records.

### CULTIVATED GINSENG EXPORT REPORT

NOTE: permitter must mask the following information and attack original State Certificates for the ginning in this skipment.

PORT OF EX DATE OF EX CONSIGNEE	PORT			U.S. PERMIT # MASTER FILE #
States Authori	ized for Cultiv	ated Ginseng Exp	ort:	(PERMITTEE'S SIGNATURE)
State Alabama Arkansas Georgia Idaho	Weight	State New York N. Carolina N. Dakota Ohio	Weight	Endonsenent
Illinois Indiana Iowa Kentucky	$\equiv$	Oregon Pennsylvania Tennessee Vermont	$\equiv$	Signature of APHIS/PVQ Inspector
Maine Maryland Michigan Minnesota Missouri	$\equiv$	Virginia Washington West Virginia Wisconsin	$\equiv$	Official APHIS/PPQ Stamp

Revised 9/15/2005

### Exports of wild American ginseng

- 2002 31,671 kg root
- 2003 34,084 kg root
- 2004 27,302 kg root
- 2005 23,551 kg root
- 2006 28,042 kg root
- 2007 24,581 kg root
- 2008 10,801 kg root



# Exports of cultivated American ginseng

- 2002 240,528 kg root
- 2003 202,547 kg root
- 2004 225,173 kg root
- 2005 128,861 kg root
- 2006 168,637 kg root
- 2007- 263,264 kg root
- 2008 -150,238 kg root



### **Contact Information**

- Division of Management Authority
  - -Telephone: 1-703-358-2104
  - -Fax: 1-703-358-2281
  - -E-mail: management\_authority@fws.gov
  - -Internet: http://fws.gov/international

