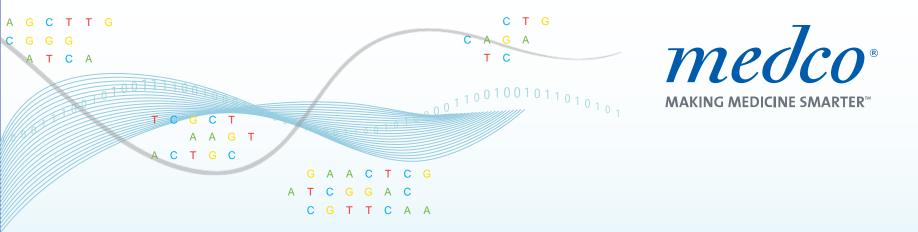
Using 'Payer' Data to Analyze Impact of Pharmacogenomic Approaches



Robert S. Epstein, MD, MS

President, Advanced Clinical Science and Research

December 2, 2011

Why are 'Payer' Data Useful?

Data can be <u>useful for confirming hunches</u> (e.g. phenocopying) – or <u>investigating clinical utility</u>

Data and system itself – can be <u>used to</u> <u>promulgate</u> the use of testing where appropriate

What do we mean by "payer" data? In U.S. – eligibility, insurance, claims <u>+</u> genomics - Linked and longitudinal across large numbers of patients

- Eligibility 65 million lives (at Medco) monthly feeds
 - > AGN artificially generated number for linkage cross-walks for aliases
 - > Age, gender, household relationships
 - > Comorbidity (if coded on medical claims or by proxy with drug claims)
- Insurance information (e.g. copays, deductibles, P.A.s, etc)

Claims data

- > Prescription data manufacturer, drug, strength, number supplied, duration of therapy, refills (when compliant, persistent or not)
- > On the Rx data prescriber information
- > Medical claims ICD-9 coded visit data, outpatient hospital, lab and diagnostic test absence/presence, inpatient hospital stays
- Genomic information on subset
 - > Specific test data/information
 - > Biobanked DNA

A Structured Retrospective Database Study Could be something like.....

DRUG PGx Test Potential Outcomes



MD behavior (selection, dose, duration) Patient behavior (compliance, persistence) E.R. visits and why Hospitalizations and why Other tests /change or additions in therapy Costs

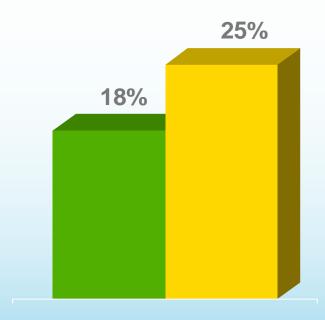
By definition – non-randomized designs requiring adjustment for confounding

Phenocopying 2c19 Effect on Clopidogrel – 1 year longitudinal study of new starts to therapy

Presented at American Heart Association 11/11/08*

~17,000 Patient Study

- All underwent coronary procedure
- 1-year follow-up for cardiovascular outcomes
- Clopidogrel alone: n= 9862
- Clopidogrel + Potent 2c19
 Proton Pump Inhibitor (PPI):
 n = 6828



* For MI, Stroke, Angina, or CABG

Clopidogrel alone Clopidogrel+PPI *Source: Kreutz RP et al: Impact of PPIs on the effectiveness of clopidogrel after Coronary stent placement: the CMOS. Pharmacotherapy 2010:30(8):787-796. 5

Hospitalization*

Relative Risk 1.50 (1.39-1.62)

Example of VA data on same topic

Table 2. Adverse Outcomes Following Hospital Discharge for Acute Coronary Syndrome (ACS)

No. (%) of Events			
Clopidogrel Without PPI (n = 2961)	Clopidogrel With PPI (n = 5244)	Unadjusted OR (95% Cl)	Adjusted OR (95% Cl) ^a
615 (20.8)	1561 (29.8)	1.62 (1.45-1.80)	1.25 (1.11-1.41)
205 (6.9)	764 (14.6)	2.29 (1.95-2.69)	1.86 (1.57-2.20)
353 (11.9)	815 (15.5)	1.36 (1.19-1.55)	1.49 (1.30-1.71)
493 (16.6)	1042 (19.9)	1.24 (1.10-1.40)	0.91 (0.80-1.05)
-	Clopidogrel Without PPI (n = 2961) 615 (20.8) 205 (6.9) 353 (11.9)	Clopidogrel Without PPI (n = 2961) Clopidogrel With PPI (n = 5244) 615 (20.8) 1561 (29.8) 205 (6.9) 764 (14.6) 353 (11.9) 815 (15.5)	Clopidogrel Without PPI (n = 2961) Clopidogrel With PPI (n = 5244) Unadjusted OR (95% Cl) 615 (20.8) 1561 (29.8) 1.62 (1.45-1.80) 205 (6.9) 764 (14.6) 2.29 (1.95-2.69) 353 (11.9) 815 (15.5) 1.36 (1.19-1.55)

Abbreviations: CI, confidence interval; OR, odds ratio; PPI, proton pump inhibitors. ^aAdjusted for all variables in Table 1 except male sex.

Ho, P. M. et al. JAMA 2009;301:937-944



Could also study: do physicians 'act' on a PGx study result?

Patients who had pgx tests for warfarin whose MD changed tx within 21 days of test

Warfarin sensitivity	% patients	Mean weekly dose change (SE)	P-value
< Normal	29.0%	+6.65 mg (1.98)	< 0.01
Normal	28.1%	+1.10 mg (1.40)	0.50
Mild	11.6%	+3.21 mg (3.41)	0.21
Moderate	25.0%	-3.65 mg (1.56)	< 0.01
High	4.0%	-10.14 mg (3.18)	0.04
Very high	2.4%	-17.33 mg (4.54)	<0.01

Source: Epstein RS et al: Warfarin genotyping reduces hospitalization rates: results of from the MM-WES. JACC 2010:55.

7

Genomic test outcomes that can be easily tracked with payer data

Compliance – persistence of filling prescriptions (does genomic testing help?)

Physician behavior change – as a result of genomic testing

Major clinical events that result in outpatient or inpatient stays that are coded (e.g. myocardial infarctions)

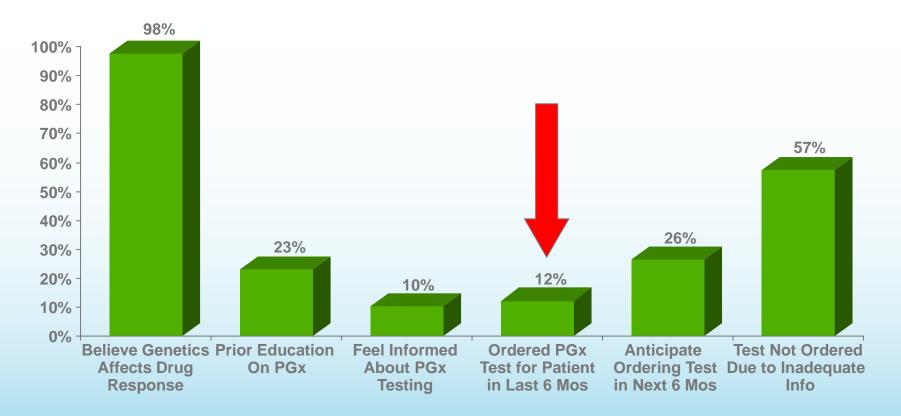
Total <u>direct medical resource utilization and costs</u> (whether genomic testing changes this or no)

Selected Limitations of Payer Data

- If only medical claims no laboratory values, coding idiosyncrasies, no PRO data, biometrics
- If not a randomized study all the usual caveats and adjustments to avoid confounding
- Claims lag on the medical side (up to 5 months) – instantaneous on the drug side

Key Aspect of Promulgating Testing (beyond evidence itself) is: *Physician Awareness of the Field*

Medco/AMA Partnership: Nationwide Survey of >10,000 Physicians (2008)



Stanek EJ, Sanders CL, Johansen-Taber KA, et al. Adoption of pharmacogenomic testing by U.S. physicians: Results of a nationwide survey. 2011:;. *Clin Pharmacol Ther* (accepted, in press)

© 2011 Medco Health Solutions, Inc. All rights reserved



Payer Data/System Can Educate and Foster Adoption of Drug-Specific Tests Where Appropriate

How the US Wired Pharmacy System and Payer Approved Reimbursement Can Promulgate Testing





© 2011 Medco Health Solutions, Inc. All rights reserved

All about partnerships and collaborations





The >150 Payers in the Medco Research Consortium and the >50, 000 Patients

Conclusions

Payer data are useful to frame

- > Prevalence of use of genomic testing
- >Among users, who are they?
- > Comparisons between those who are and are not tested
 - Compliance
 - Behavior change
 - Major clinical events avoided or incurred
 - Total resource utilization and costs

Ideal source to promulgate use of testing >When evidence is there.....